



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 5/20/2024

TOPIC: Award of Bids/Proposals

PREPARED BY: Myron Thompson, Chief Operating Officer @ 381-4165

Recommended Action on: 6/24/2024

Action Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted Logistical Services/Purchasing for approval

Strategic Priority:

- ☐ Student Achievement ☐ Diversity, Equity, Inclusion & Belonging
- ☐ Highly Effective & Culturally Responsive Workforce
- ☐ Stakeholder Engagement & Outreach ☒ Organizational Health & Efficiency

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. Bid 31-24 Asphalt Resurfacing	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Grounds and Custodial Support	1
2. RFP 32-24 Orientation & Mobility Services	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Special Education	2
3. RFP 33-24 Vaping Sensors Project – Beaumont Middle School	1. Dell 2. Cisco 3. Extreme Networks 4. Hewlett Packard 5. Juniper 6. PCS 7. KEDC 8. Global Business Solutions 9. Riverside Technologies 10. Hewlett Packard 11. Trace3	Maintenance - Electronics	3
4. RFP 34-24 Vaping Sensors Project – Jessie Clark Middle School	1. Dell 2. Cisco 3. Extreme Networks 4. Hewlett Packard 5. Juniper 6. PCS 7. KEDC	Maintenance - Electronics	3

	8. Global Business Solutions 9. Riverside Technologies 10. Hewlett Packard 11. Trace3		
5. RFP 35-24 Vaping Sensors Project – Southern Middle School	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance - Electronics	3
6. RFP 36-24 Vaping Sensors Project – Winburn Middle School	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance - Electronics	3
8. RFP 40-24 HVACR Service and Repair	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance	5

CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. RFP 25-23 Applied Behavioral Analysis	Clinical Behavioral Analysis Amergis Healthcare (Maxim)	Special Education	1
2. RFP 26-23 Music Therapy	Edge Music Therapy Music Therapy of the Bluegrass Therapy Lex Wellness Music Therapy	Special Education	1
3. RFP 34-22 Nursing Services for Medically Fragile Students	Stepping Stones Group	Special Education	2

	NR Professional Staffing Amergis Healthcare (Maxim) Alliance		
4. RFP 27-23 Occupational Therapy	Hands On Therapy Stellar Therapy	Special Education	1
5. RFP 28-23 Physical Therapy Services	Hands On Therapy Stellar Therapy	Special Education	1
6. RFP 29-23 Sign Language Interpreting	Central KY Interpreter Sign Language Network of Kentucky	Special Education	1
7. RFP 31-22 Third Party Medicaid	Infohandler.com	Special Education	2
8. RFP 33-22 Speech Therapy	Hands on Therapy The Stepping Stones Group Therapy Staff	Special Education	2
9. RFP 55-22 Graduation Products	Jostens Inc	High School Office	2
10. RFP 05-23 Human Resources Information System	PowerSchool Group	Human Resources	1
11. RFP 27-21 Electric Generators Preventive Maintenance	Precision Generator Testing	Maintenance	3
12. Bid 22-22 HVAC Preventive Maintenance	Ivey Mechanical Company	Maintenance	2
13. RFP 36-22 Water Treatment	Aqua Treat of Kentucky	Maintenance	2
14. RFP 38-22 General Maintenance	Elaine Allen S and D Construction Serafini Painting Merit Furniture Minnifield Enterprize	Maintenance	2
15. RFP 02-23 Graphic Design, Communication, Marketing and Special Event	Prosper Media Group CESO Communications Impressions Marketing and Events Fieldtrip LLC	Office of Public Engagement	2
16. Bid 44-22 Pizza Commercially Prepared for School Cafeterias	Team Goliath Inc dba Domino's Pizza	Child Nutrition	2
17. RFP 20-23 Medical Services	Baptist Health Occupational Services	Risk Management and Safety	1

AWARD OF BIDS/PROPOSALS

1. Bid 31-24 Asphalt Resurfacing

BACKGROUND AND RATIONALE:

Asphalt resurfacing is a necessary procedure needed in order to preserve the districts parking lots and bus lanes. This not only adds to the appearance of the districts properties but also allows vehicles to enter and exit the properties without damage to their vehicles and reduces the amount of dirt brought into a building. This bid is to establish a unit pricing contract to be used for resurfacing projects for the district. L-M Asphalt Partners was the only response and is recommended for award.

Key to Markings **### Recommended Bid Award**

				LM Asphalt Partners dba ATS Construction ###	
		UNIT	EST QTY	UNIT PRICE	TOTAL
A	Price per Square Yard	SY	1000	\$ 10.00	\$ 10,000.00
#	ITEM	UNIT	EST QTY	UNIT PRICE	TOTAL
1	Excavation	CY	10	\$ 15.00	\$ 150.00
2	Rock Excavation (Blasting)	CY	10	\$ 50.00	\$ 500.00
3	Rock Excavation (Mechanical)	CY	10	\$ 125.00	\$ 1,250.00
4	Remove Curb and Gutter	LF	10	\$ 12.00	\$ 120.00
5	Remove Sidewalk, Entrance Pavement	SY	10	\$ 20.00	\$ 200.00
6	Remove Bituminous Concrete Pavement	SY	10	\$ 20.00	\$ 200.00
7	Dense Graded Aggregate Base	TN	10	\$ 32.00	\$ 320.00
8	No. 2 Stone	TN	10	\$ 32.00	\$ 320.00
9	No. 9 Stone	TN	10	\$ 32.00	\$ 320.00
10	No. 57 Stone	TN	10	\$ 32.00	\$ 320.00
11	Curb and Gutter, Type 1	LF	10	\$ 35.00	\$ 350.00
12	Curb and Gutter, Type 4	LF	10	\$ 32.00	\$ 320.00

13	Bituminous Pavement Milling and Texturing	TN	10	\$ 35.00	\$ 350.00
14	Class I Bituminous Base	TN	10	\$ 94.00	\$ 940.00
15	Class I Bituminous Surface less than 50 tons	TN	10	\$ 128.00	\$ 1,280.00
16	Class I Bituminous Surface greater than 50 tons	TN	100	\$ 99.00	\$ 9,900.00
17	Bituminous Material for Tack	TN	10	\$ 0.01	\$ 0.10
	Total of items 1-17				\$ 16,840.10

Contract Term: July 1, 2024 to June 30, 2025 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Asphalt Resurfacing	FY to date amount is approximately \$189,000.00	920 088 0491	Recurring	Annual contract with option to extend. Immediate impact with lower equipment failure rates and improved comfort.

Funding Key: 920 – Maintenance, 1 – General Fund, 088 – Plant Operations, 0491 – Asphalt Resurface/Stripping

STAFF CONTACTS: Larry Hellard, Utility Services Supervisor

POLICY REFERENCE: KRS 45A.365.

RECOMMENDATION: A motion is in order to:
“Award the contract to LM Asphalt Partners dba ATS Construction for one year.”

CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

Signature Ben R. Billings, PRESIDENT

Date _____

2. RFP 32-24 Orientation & Mobility Services

BACKGROUND AND RATIONALE:

The Special Education Department provides Orientation and Mobility Services to students with visual impairments and on a case by case basis based on the student's IEP. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service.

Key to Markings
- Recommended Award
(Multiple award)

<u>Vendor</u>	<u>Score</u>
MCD Orientation and Mobility Inc (WBE)	1000/1000 ###
On Track Orientation and Mobility LLC (WBE)	1000/1000 ###

Contract Period: July 1, 2024 through June 30, 2025 with optional annual renewal

PROPOSAL:

<u>Item</u>	<u>Amount</u>	<u>Funding Source</u>	<u>Recurring/ Nonrecurring</u>	<u>Measurable Expected Impact and Timeline</u>
Orientation and mobility services to medically fragile students	FY to date amount is approximately \$76,000.00	IDEA	Recurring	To provide orientation and mobility services for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract for one year with MCD O & M Inc and On Track Orientation & Mobility".

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name MCD O&M Inc.

Name Courtenay Daugherty Title President & CEO

Signature Courtenay Daugherty

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name On Track Orientation and Mobility, LLC

Name Christiana Gage Title Owner, COMS

Signature Christiana Gage

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

3. RFP 33-24 Vaping Sensor Project – Beaumont Middle School

BACKGROUND AND RATIONALE:

This RFP is for installing Halo Vaping Sensors at Beaumont Middle School in the bathrooms and locker rooms. Once installed they will tie into the Audio Enhancement System that are already in the schools. There were three responses to the RFP with Newtech Systems being recommended for award. The proposals were evaluated by a committee of FCPS staff based on cost, experience, and timeline for installing the devices.

Key to Markings ### Recommended Award

	Price	Cost Score	Technical Score	Total Score
ERS Wireless	\$50,896.95	386	337	723
Newtech Systems LLC ###	\$39,250.00	500	298	798
Bates Security	\$47,295.00	415	375	790

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Vaping Sensors Project Beaumont	\$39,250.00	9201407 / 0349 / DEPT	Nonrecurring	Will install vaping sensors in all middle school and high school bathrooms and locker rooms.

STAFF CONTACT: Wayne Brumfield, Electronics

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
“Award the contract to Newtech Systems.”

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To be signed by offeror:

Company Name Newtech Systems, LLC

Name Mary Ware Title CEO

Signature Mary Ware

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

4. RFP 34-24 Vaping Sensor Project – Jessie Clark Middle School

BACKGROUND AND RATIONALE:

This RFP is for installing Halo Vaping Sensors at Jessie Clark Middle School in the bathrooms and locker rooms. Once installed they will tie into the Audio Enhancement System that are already in the schools. There were three responses to the RFP with Newtech Systems being recommended for award. The proposals were evaluated by a committee of FCPS staff based on cost, experience, and timeline for installing the devices.

Key to Markings ### Recommended Award

	Price	Cost Score	Technical Score	Total Score
ERS Wireless	\$65,121.90	386	343	727
Newtech Systems LLC ###	\$49,990.00	500	298	798
Bates Security	\$61,200.00	408	375	783

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Vaping Sensors Project Jessie Clark	\$49,990.00	9201407 / 0349 / DEPT	Nonrecurring	Will install vaping sensors in all middle school and high school bathrooms and locker rooms.

STAFF CONTACT: Wayne Brumfield, Electronics

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
“Award the contract to Newtech Systems.”

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To be signed by offeror:

Company Name Newtech Systems LLC

Name Mary Ware Title CFO

Signature Mary Ware

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date _____

5. RFP 35-24 Vaping Sensor Project – Southern Middle School

BACKGROUND AND RATIONALE:

This RFP is for installing Halo Vaping Sensors at Southern Middle School in the bathrooms and locker rooms. Once installed they will tie into the Audio Enhancement System that are already in the schools. There were three responses to the RFP with Newtech Systems being recommended for award. The proposals were evaluated by a committee of FCPS staff based on cost, experience, and timeline for installing the devices.

Key to Markings ### Recommended Award

	Price	Cost Score	Technical Score	Total Score
ERS Wireless	\$50,896.95	386	337	723
Newtech Systems LLC ###	\$39,250.00	500	298	798
Bates Security	\$47,295.00	415	375	790

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Vaping Sensors Project Southern Middle	\$39,250.00	9201407 / 0349 / DEPT	Nonrecurring	Will install vaping sensors in all middle school and high school bathrooms and locker rooms.

STAFF CONTACT: Wayne Brumfield, Electronics

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award the contract to Newtech Systems."

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To be signed by offeror:

Company Name New York Systems, LLC

Name Mary Ware Title CEO

Signature Mary Ware

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

6. RFP 36-24 Vaping Sensor Project – Winburn Middle School

BACKGROUND AND RATIONALE:

This RFP is for installing Halo Vaping Sensors at Winburn Middle School in the bathrooms and locker rooms. Once installed they will tie into the Audio Enhancement System that are already in the schools. There were three responses to the RFP with Newtech Systems being recommended for award. The proposals were evaluated by a committee of FCPS staff based on cost, experience, and timeline for installing the devices.

Key to Markings ### Recommended Award

	Price	Cost Score	Technical Score	Total Score
ERS Wireless	\$50,896.95	404	337	741
Newtech Systems LLC	\$41,150.00	500	298	798
Bates Security ###	\$47,295.00	435	375	810

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Vaping Sensors Project Winburn	\$47,295.00	9201407 / 0349 / DEPT	Nonrecurring	Will install vaping sensors in all middle school and high school bathrooms and locker rooms.

STAFF CONTACT: Wayne Brumfield, Electronics

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
“Award the contract to Bates Security.”

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To be signed by offeror:

Company Name Bates Security, LLC

Name Bobby Klaiber Title Account Manager, Security Consultant

Signature Bobby Klaiber

Digitally signed by Bobby Klaiber
DN: G=US, E=bklaiber@batessecurity.com, O=Bates
Security, LLC, CN=Bobby Klaiber
Reason: I am approving this document
Date: 2024.05.09 07:27:04-0400

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

7. RFP 40-24 HVACR Services

BACKGROUND AND RATIONALE:

This RFP is used to establish a HVAC Services contract for the Maintenance Department to use for servicing and repairing district HVAC equipment. The RFP is evaluated on hourly rate, experience with the district and district brand equipment and having the appropriate licensed technicians to perform the work. Maintenance is recommending to award to all 5 vendors to give maintenance more options and flexibility in performing services and repairs. Cost price ranged from \$95/hour to \$108/hour. The technical score is based on meeting all of the criteria listed in the RFP and past experience working with the district. The RFP includes the option to renew the contract for additional one year periods upon Board approval up to a total of five years.

Key to Markings ### Recommended Award Multiple Award

	Technical	References	Cost	Total
Comfort & Process Solutions ###	400	200	358	958
Comfort Systems USA ###	300	200	359	859
Mechanical Refrigeration Company ###	300	200	352	852
All Trades Services Inc ###	250	200	400	850
Ivey Mechanical Company###	400	200	186	786

Contract Term: July 1, 2024 and ending June 30, 2025 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
HVAC Service and Repairs	FY to date amount is approximately \$3,300,000.00	Maintenance	Recurring	Will provide HVAC services for the district for the 2024/2025 year

Funding Key: Maintenance

STAFF CONTACT: Heidi Reihing, Director of Maintenance
Eddie Jenkins, HVAC Foreman

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
“Award contracts to Comfort & Process Solutions, Comfort Systems USA, All Trades Services, Mechanical Refrigeration Company and Ivey Mechanical.”

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Comfort and Process Solution

Name Jeff Hamilton Title Sales Manager

Signature Jeff Hamilton

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Comfort Systems USA, Kentucky
Name GREG ROBINSON Title V.P. OF OPERATIONS

Signature



Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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To be signed by offeror:

Company Name Mechanical Refrigeration Company, LLC

Name	Kenneth Collins	Title	Owner
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Signature Kenneth Collins

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent Date

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name All Trades Services, Inc.

Name Charles Long Title Secretary

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

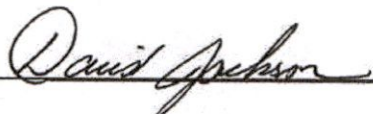
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Ivey Mechanical Company, LLC

Name David Jackson Title Lexington Service Division Manager

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

APPROVAL FOR CONTRACT EXTENSIONS

1. RFP 25-23 Applied Behavioral Analysis Services

BACKGROUND AND RATIONALE:

The Special Education Department provides psychological assessments to identified students based on the student's IEP. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. Proposals were evaluated on services provided, references, experience and cost. Last year the RFP was awarded to Clinical Behavior Analysis and Maxim Healthcare (now Amergis Healthcare). The RFP included the option to renew the contract on an annual basis for up to five years pending approval by the Board. This would be the first renewal.

Vendor:

Clinical Behavior Analysis
Amergis Healthcare

Contract Period: July 1, 2024 and ending June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Applied Behavioral Analysis Services	FY to date amount is approximately \$30,000.00	IDEA	Recurring	To provide Applied Behavioral Analysis Services for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Clinical Behavioral Analysis and Amergis Healthcare".

2. RFP 26-23 Music Therapy Services

BACKGROUND AND RATIONALE:

The Special Education Department provides Music Therapy Services to students per the student's service plans. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. Proposals were evaluated on services provided, references, experience and cost. Last year the RFP was awarded to Therapy Lex, Wellness Music Therapy, Edge Music Therapy and Music Therapy of the Bluegrass. The RFP included the option to renew the contract on an annual basis for up to five years pending approval by the Board. This would be the first renewal.

Vendor:

Therapy Lex
Wellness Music Therapy
Edge Music Therapy
Music Therapy of the Bluegrass

Contract Period: July 1, 2024 and ending June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Music Therapy Services	FY to date amount is approximately \$225,000.00	IDEA	Recurring	To provide Music Therapy Services for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Therapy Lex, Wellness Music Therapy, Edge Music Therapy and Music Therapy of the Bluegrass".

3. RFP 34-22 Nursing Services for Medically Fragile Students

BACKGROUND AND RATIONALE:

The Special Education Department provides Nursing Services to medically fragile students per the student's IEP. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the second renewal.

Vendor:

The Stepping Stones Group
NR Professional Staffing Solutions
Alliance Medical and Home Care
Amergis Healthcare

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Nursing Services	Estimated to be \$100,000.00	MED	Recurring	To provide nursing services for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with The Stepping Stones Group, NR Professional Staffing Solutions, Alliance Medical and Home Care and Amergis Healthcare".

4. RFP 27-23 Occupational Therapy Services

BACKGROUND AND RATIONALE:

The Special Education Department provides Occupational Therapy to students per the student's service plans. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. Proposals were evaluated on services provided, references, experience and cost. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the first renewal.

Vendor:

Hands On Therapy
Stellar Therapy Services

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Occupational Therapy Services	FY to date amount is approximately \$100,000.00	MED	Recurring	To provide Occupational Therapy for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Hands On Therapy and Stellar Therapy Services."

5. RFP 28-23 Physical Therapy Services

BACKGROUND AND RATIONALE:

The Special Education Department provides Physical Therapy Services to students per the student's service plans. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. Proposals were evaluated on services provided, references, experience and cost. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the first renewal.

Vendor:

Hands On Therapy
Stellar Therapy Services

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Physical Therapy Services	FY to date amount is approximately \$100,000.00	MED	Recurring	To provide Physical Therapy for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Hands On Therapy and Stellar Therapy Services."

6. RFP 29-23 Sign Language Interpreting

BACKGROUND AND RATIONALE:

The Special Education Department provides sign language interpreting services when substitutes or services are needed. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. Proposals were evaluated on services provided, references, experience and cost. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the first renewal.

Vendor:

Central KY Interpreter Referral
Sign Language Network of Kentucky

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Sign Language Interpreting	FY to date amount is approximately \$48,000.00	IDEA	Recurring	To provide Sign Language Interpreting for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Central KY Interpreter Referral and Sign Language Network of Kentucky."

7. RFP 31-22 Third Party Medicaid Administrative & Recovery Services

BACKGROUND AND RATIONALE:

The district requires the services of a third-party administrator to manage the administrative and direct billing of the fee-for-service Medicaid programs. The Kentucky Medicaid Program reimburses the District for school-based child health and administrative claiming services it provided according to its established policy. An RFP was sent out last year with 3 responses received. Infohandler.com Inc was awarded the contract. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the second renewal.

Vendor:

Infohandler.com Inc

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Third party Medicaid administrative services	6% of the net Medicaid revenue for interim claims and cost settlement	0349-MED	Recurring	Will provide third party Medicaid administrative services for 2024/2025 school year

STAFF CONTACT:

Adam Liechty, Special Education

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:

"Extend the contract for one year with Infohandler.com Inc."

8. RFP 33-22 Speech Therapy

BACKGROUND AND RATIONALE:

The Special Education Department provides Speech Therapy Services to students per the student's service plans. Due to the amount being spent on a yearly basis and to follow Model Procurement regulations a request for proposals was solicited to find providers of the service. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the second renewal.

Vendor:

Hands On Therapy
The Stepping Stones Group
Therapy Staff LLC

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Speech Therapy Services	Estimated to be \$170,000	IDEA	Recurring	To provide Speech Therapy for the 2024/2025 school year

Funding key: Special Education Accounts

STAFF CONTACT: Adam Liechty, Special Education

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Hands On Therapy, The Stepping Stones Group and Therapy Staff LLC".

9. RFP 55-22 Graduation Products

BACKGROUND AND RATIONALE:

Each year in FCPS, high school seniors, and their families, purchase graduation caps, gowns, diploma covers, and other attire through outside vendor(s). To ensure consistent product, cost, and services district wide this RFP was issued to locate an exclusive vendor that will serve all Pre-K-12 schools and families for the upcoming school year. The RFP included the option to renew the contract on an annual basis for up to five years pending approval by the Board. This would be the second renewal.

Vendor

Jostens Inc

Contract Term: July 1, 2024 to June 30, 2025

PROPOSAL:

Item	Amount (estimated)	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Graduation Products	FY to date amount is approximately \$13,000.00	Individual School Accounts and families of students	Recurring	Contract to establish an exclusive vendor for graduation products to be used by schools and families

STAFF CONTACT:

James McMillin, Chief of Schools

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Extend the contract for one year with Jostens Inc."

10. RFP 05-23 Human Resources Information System

BACKGROUND AND RATIONALE:

This contract is for Human Resources to have an information system to be used by the district. An RFP was sent out in 2023 with three responses and awarded to Powerschool. The RFP included the option to renew the contract on an annual basis for up to five years pending approval by the Board. This would be the first renewal.

Vendor:

Powerschool

Contract Term: July 1, 2024 to June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Human Resources Information System	FY to date amount is approximately \$282,000.00	HR Budget	Recurring	Enables work flow for staff to be streamlined and application, recruiting and evaluation process easier with the system.

Funding key:

HR Budget

STAFF CONTACT:

Jennifer Dyar, Director of Human Resources

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"extend the contract for one year with Powerschool."

11. RFP 27-21 Electric Generators Preventive Maintenance

BACKGROUND AND RATIONALE:

Each FCPS facility is equipped with emergency power generators and transfer switches. Preventive maintenance ensures that in the event of a power failure, emergency lighting and communication systems will continue to function, thereby protecting the safety of students and staff. This is a contract to establish a preventive maintenance service for all of the district electric generators and includes an option to extend the contract for one year up to a total of five years pending Board approval. This would be the third renewal.

Vendor:

Precision Generator Testing LLC

Contract Period: July 1, 2023 to June 30, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Electric Generators Preventive Maintenance	\$88,500.00	920 1 134 0432	Recurring	Improved safety of students and staff. Improved efficiency of equipment.

Funding Key:

920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

STAFF CONTACT:

Jason Smith, Electrical Foreman, Maintenance

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Extend the contract for one year with Precision Generator & Testing".

12. Bid 22-22 HVAC Preventive Maintenance/ Filter Change

BACKGROUND AND RATIONALE:

The District currently maintains over five (5) million square feet with a total replacement value of over \$560 million. Proper HVAC preventive maintenance results in greater comfort for occupants and thereby contributes to student achievement. The bid has an option to renew the contract for an additional year up to five years pending approval by the Board. Ivey Mechanical has requested to renew the contract. This would be the second renewal.

Vendor:

Ivey Mechanical Company Inc

Contract Term: July 1, 2023 and ending June 30, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
HVAC Preventive Maintenance/ Filter Change	\$534,992.00	920 1 134 0431	Recurring	Annual contract with option to extend. Immediate impact with lower equipment failure rates and improved comfort.

Funding Key: 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0431 – HVAC Electrical Repair

STAFF CONTACT: Heidi Reihing, Director of Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Extend the contract for an additional year with Ivey Mechanical Company Inc”.

13. RFP 36-22 Water Treatment Services

BACKGROUND AND RATIONALE:

The Division of Maintenance is responsible for the treatment of water used in the district. This RFP is to establish a yearly contract for a vendor to provide monthly services to maintain and treat the water and was awarded to Aqua Treat of Kentucky in 2022. The RFP had the option to be renewed on an annual basis pending Board approval for up to 5 total years. This would be the second renewal.

Vendor:

Aqua Treat of Kentucky

Contract Period: July 1, 2024 to June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Water Treatment Services	\$75,000.00	920 1 134 0432	Recurring	Improved safety of students and staff.

Funding key: 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

STAFF CONTACT: Eddie Jenkins, HVAC Foreman, Maintenance

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
“Extend the contract for one year with Aqua Treat of Kentucky”.

14. RFP 38-22 General Maintenance Services

BACKGROUND AND RATIONALE:

This RFP was sent out in 2022 to establish a list of approved general maintenance vendors for the Maintenance Department to utilize for projects such as carpentry, masonry, painting, floor installation, and others. The RFP included the option to renew the contract on an annual basis for up to five years pending approval by the Board. This would be the second renewal.

Vendor

Serafini Painting
Elaine Allen LLC
Merit Furniture
Minnifield Enterprize

Contract Period: July 1, 2024 to June 30, 2025

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
General Maintenance Services	Budgeted amount \$250,000.00	920 1 134 0432	Recurring	Annual contract with option to extend.

Funding Key: 920—Maintenance, 1—General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

STAFF CONTACT: Heidi Reihing, Director of Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Extend the contract for one year with Serafini Painting, Elaine Allen LLC, Merit Furniture, Minnifield Enterprize.”

15. RFP 02-23 Graphic Design, Communication, Marketing and Special Event Support

BACKGROUND AND RATIONALE:

This RFP is for Graphic Design, Communication, Marketing, and Special Event support to supplement and augment the work of the Office of Public Engagement as needed. The district does not have an in-house graphic designer, and the volume of work to support schools and departments is extensive. This RFP was awarded to multiple vendors that offer graphic design, marketing, and communication support with which we could partner on a variety of projects, and proposals from vendors specifically interested in supporting an intensive community campaign on early childhood education. The RFP was evaluated based on experience, qualifications, abilities, implementation strategy, availability to complete work, work samples, cost and references. The RFP included the option to renew on an annual basis pending Board Approval. This would be the second renewal.

Vendor

Impressions Marketing and Events
Field Trip
CESO
Prosper Media Group
418 Communications

Contract Period: July 1, 2024 through June 30, 2025

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Graphic Design, Communication, Marketing and Special Event Support	Anticipated to be over \$40,000 for the fiscal year	Office of Public Engagement	Recurring	Will provide graphic design and marketing services for the district for the 2024/2025 school year

STAFF CONTACT:

Dia Davidson-Smith, Chief Communications and Public Engagement Officer

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Extend the contract for a one-year period with Impressions Marketing and Events, Field Trip, CESO, Prosper Media Group, 418 Communications "

16. Bid 44-22 Pizza Commercially Prepared for School Cafeterias

BACKGROUND AND RATIONALE:

Commercial Pizza is competitively bid in the operation of the National School Lunch program as well as Ala Carte sales. This bid is awarded to the lowest overall price and includes the option to extend the contract on an annual basis for up to five years pending approval by the Board. This would be the second renewal.

Vendor:

Team Goliath Inc dba Domino's Pizza

Contract Period: August 1, 2024 through July 31, 2025

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Commercially Prepared Pizza	Year to date expenditure is approximately \$300,000.00	Food Service Accounts	Recurring	Will provide pizza products to school cafeterias for 2024/2025 school year

STAFF CONTACT:

Gwen Medley, Child Nutrition Purchasing

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Extend the contract for one year with Team Goliath Inc dba Domino's Pizza."

17. RFP 20-23 – Medical Services

BACKGROUND AND RATIONALE:

As a part of the District's occupational health and safety program a Request for Proposals (RFP) was issued last year on behalf of Risk Management and Safety for medical services such as physicals, drug testing and workers' compensation injuries. There were three responses with Baptist Health being awarded the contract.

Vendor:

Baptist Health Occupational Medicine

Contract Period: Beginning July 1, 2024 and ending June 30, 2025

PROPOSAL:

Vendor	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Baptist Health	Last fiscal year's expenditure is \$82,095.00	General Fund	Recurring	Statutory Requirement

Funding Key: 922 – Physical Support Services, 1 – General Fund,
0850 – Other Professional Services MUNIS ORG Code 0011072

STAFF CONTACT: Joseph L. Isaacs, Director of Risk Management and Safety

POLICY REFERENCE: 03.111, 03.211, 03.13251, 03.23251

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Baptist Health Occupational Medicine."