



Dear Rachel,

On behalf of Age of Learning, Inc., we look forward to a potential partnership with you. We are committed to providing high-impact, personalized instructional solutions combined with unparalleled implementation, training, and ongoing support to address the needs of your students.

Age of Learning is a leading creator and provider of proven learning solutions that help children build a strong foundation for academic success and a lifelong love of learning. With more than 10 billion Learning Activities completed by over 50 million children worldwide, Age of Learning is a global leader in efforts to advance equity, access, and opportunity for all children.

Our team brings more than 400 years of combined classroom, district, and educational research experience to the design, production, and creation of the exceptionally effective learning experiences and resources that have proven efficacy in increasing children's learning gains.

My Math Academy is an adaptive, personalized program that helps students master foundational math concepts and skills. *My Math Academy* provides students with a personalized, game-based approach to mastering those fundamental math concepts and skills through interactivity, adaptive challenges, continuous embedded assessments, and ongoing feedback to sustain engagement and motivation.

My Reading Academy, grounded in the Science of Reading, is an adaptive, personalized program that guides students through explicit and systematic phonemic awareness and phonics instruction paired with rich reading and language experiences to create skilled, fluent readers.

The Educator Center for both *My Math Academy* and *My Reading Academy* provides easy-to-use, real-time Data Dashboards to help you monitor student progress and usage at the district, school, and classroom level. Additionally, the Caregiver Center's easy-to-access Dashboards display real-time student progress against skills, and additional activities support students at home. Both *My Math Academy* and *My Reading Academy* are aligned to your Kentucky standards.

Age of Learning is dedicated to giving busy administrators and teachers a fast and efficient path to implementation. Rapid system setup, integration with a variety of education management systems, and online and in-person professional development paired with a dedicated customer success support team member ensure success from the start.

We have witnessed incredible results at a variety of school districts and look forward to working with the participating teachers to achieve success together.

Sincerely,

January Hodge
Vice President, Sales
january.hodge@aofl.com | 912.414.3055

My Math Academy® My Reading Academy™

101 N. Brand Blvd, Glendale, CA 91203 | 818.246.2223 | AgeofLearning.com



101 N. Brand Blvd, Glendale, CA 91203 | Submit PO & Quote to: school.orders@aofl.com

QUOTE #: Q-03273 Valid until: 5/3/2024

CONFIDENTIAL | Prepared by: Natasha Bullock (natasha.bullock@aofl.com)

Prepared For: Rachel Crider
rachel.crider@floyd.kyschools.us
Floyd County School District
442 Ky Route 550
Eastern Kentucky 41622

Bill To: Floyd County School District
442 Ky Route 550
Eastern Kentucky 41622

Payment Terms: Net 30

Subscription Term: 3 Months (4/15/2024 - 7/19/2024)

Item #	Product Name	Up To Qty	Unit	List Unit Price	Net Unit Price	List Total	Total*
MMA-PS	My Math Academy Pilot Student License	321	Student	\$1,582.19	\$0.00	\$1,582.19	\$0.00
MRA-PS	My Reading Academy Pilot Student License	321	Student	\$1,582.19	\$0.00	\$1,582.19	\$0.00
	Total					\$3,164.38	\$0.00

*Prices shown above do not include any taxes that may apply.

Item # Product Description

MMA-PS My Math Academy Pilot Student License includes educator access to self-guided virtual professional learning courses, product implementation/configuration and ongoing technical product support for the term of the pilot.

MRA-PS My Reading Academy Pilot Student License includes educator access to self-guided virtual professional learning courses, product implementation/configuration and ongoing technical product support for the term of the pilot.

The subscription(s) and/or services on this quote are inclusive of any costs and fees for participation by invitation in certain customer events sponsored by Age of Learning including, but not limited to, roundtables, lectures, panel discussions, and Leadership Forums (including meals, where applicable) for the purposes of implementation planning and engagement, customer feedback, professional development, and related activities and events.

PLACING AN ORDER: To place an order with Age of Learning, Inc. for the services during the Subscription Term as described in this quote, send email to school.orders@aofl.com, copy your account partner, Natasha Bullock (natasha.bullock@aofl.com) and include the following items:

1. this signed quote,
2. your purchase order, and
3. your tax exemption certificate (or add tax to your purchase order).

If a Data Privacy Agreement is required and has not yet been provided, please forward your required agreement to your account partner. This quote is valid through 5/3/2024; if you have not returned this quote to Age of Learning, Inc. by such date, please contact your account partner for a revised quote.

Pilot Project Memorandum of Understanding

This Memorandum of Understanding ("MOU"), effective as of 4/15/2024, governs a project deployment (the "Program") to pilot the personalized mastery learning solutions (the "Solution(s)" or "Services") as set forth on the Quote, from Age



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CONFIDENTIAL | Prepared by: Natasha Bullock (natasha.bullock@aofl.com)

of Learning, Inc., a Delaware corporation ("AofL"), with **Floyd County School District** (the "Client"). This MOU outlines the agreement between **Floyd County School District** and AofL to ensure a successful implementation. These **General Terms and Conditions** (https://educate-cdn.aofl.com/pdf/Pilot_MOU_GeneralTerms.pdf) are applicable to the pilot services described in this quote.

For this Program implementation, AofL agrees to:

- Designate a manager and point of contact for the Program to facilitate communication between the Client and AofL, and to ensure the success of the Program.
- Provide the Client with applicable Solution licenses as identified on this quote for the term of the Program.
- Organize an initial meeting with key Client stakeholders to review and finalize a detailed implementation plan for the Program, including timing and key success metrics.
- Provide implementation training for all administrators and teachers participating in the Program as identified on this quote.
- Provide ongoing support for all administrators, teachers, and families involved in the Program, including regularly scheduled check-in meetings.
- Conduct a mid-Program review with key Client stakeholders.
- Regularly review progress with key Client stakeholders at intervals to be determined during initial meeting.
- Conduct a final review of the Program with key Client personnel.

To participate in this Program, **Floyd County School District** agrees to:

- Designate a manager and point of contact for the Program to facilitate communication between the Client and AofL and support the Program
- Identify personnel who will participate in the Program and facilitate introductions to AofL for Implementation purposes.
- Make best efforts to ensure participating personnel have students use the applicable Solution(s) for at least 60 minutes per week for each Solution, the research-based usage target for the personalized mastery learning solutions.
- Participate in regularly scheduled coordination meetings, including the mid-Program and end-of-Program reviews.

Grade Level Details:

By signing, you represent that you agree to the terms of this quote and MOU, and are authorized on behalf of **Floyd County School District** to execute this quote and MOU.

Signature: _____

Date: ___/___/___

Name (print): _____

Title: _____

Please return all page of the quote with your signature!