



FLOYD COUNTY BOARD OF EDUCATION  
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William Newsome, Jr., Board Chair - District 3  
Linda C. Gearheart, Vice-Chair - District 1  
Dr. Chandra Varia, Member- District 2  
Keith Smallwood, Member - District 4  
Steve Slone, Member - District 5

Date: 03/23/2024

**Consent Agenda Item (Action Item):** Consider/Approve contract between the Floyd County Board of Education and Cintas for AED lease program. Due to the number of extracurricular activities taking place simultaneously at several schools it is now necessary that we add 6 additional outside AED's to our lease agreement with Cintas. The additional outside units will be added to SFES, PHS, BLHS, AMS, FC and DACE,

**Applicable State or Regulations:**

- KRS 311.665
- KRS 311.667
- HB 331 sets requirements that must be met by the 2025-2026 school year that school administrators must maintain a portable AED in a public, readily accessible, well-marked location of every middle and high school building at every school.
- Board Policy 1.11 Powers and duties of the local board.

**Budget/Financial Issues:**

General Fund Expense. **Each AED Unit is priced at \$140.00 (lease) which includes: medical prescription for each unit, online management program for all units, AED cabinet and soft carry bag, prep and response kits, back-up AED pads for each unit, AED signs for each unit, Free pads/battery replacement, free software upgrades, free on-site monthly status checks by trained Cintas technician and free replacement of unit if software issues occur.** Hard shell water proof cases will be included with the additional 6 units without charge as a courtesy.

39 ZOLL 3 AED Units/Maintenance at a cost of \$140.00 each per month (\$5,460.00 per month)  
ZOLL AED 3 Lease Cost Per Year: 64,938.00  
ZOLL AED 3 Lease Cost Per Month: 5,411.50  
ZOLL AED 3 Hard Shell Case No Charge: Free with additional 6 units

**Background and Rationale:**

As the school year has progressed and kids have settled in with their classmates and extracurricular teammates. This is an ideal time for parents, educators, and administrators to understand the importance of life saving devices called Automated External Defibrillators ([AEDs](#)) and the precautions that FCS has in place for the safety of students and staff, After calling 911, an AED would be used if the individual suffers cardiac arrest. The AED unit walks users through the process step by step. Most people would not survive a cardiac event because

The Floyd County Board of Education does not discriminate on the basis of race, color, national origin, age, religion, marital status, sex, or disability in employment, educational programs, or activities as set forth in Title IX & VI, and in Section 504.

people around them are either untrained or hesitant to step in. All of our schools currently have AED's in the buildings and strategically placed units are available at the on-site athletic fields. Due to response time and the location of athletic fields AED's must be available for quick access by trained individuals. It has now become necessary to add 6 additional units to our agreement. To insure the safety of students during activities. The present agreement includes maintenance by Cintas for 32 units and with the added six units that number will increase to 39 units. To insure access to AED's in emergency situations that may occur during outside athletic events it is vital that we add 6 additional units to our current lease. The outside units will be placed in hard cases and remain with the head coach during activities. Each coach will return the units to school administrator or health office after the activity to be checked out by the next activity coach. The AED's housed inside the buildings are stored in soft cases in cabinets that are not water proof. These should not be taken outside of the school to ensure that the AED's are available in the buildings at all times.

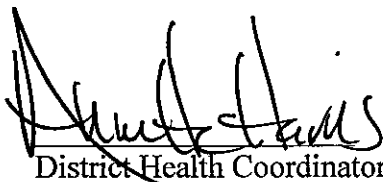
The current lease with Cintas has provided us with the updated version of the ZOLL AED's. Our ZOLL Plus AED/Cintas lease provides us with monthly checks, pad replacement, unit replacement and medical oversight by a physician. The ZOLL AED 3 has provided our district with the most updated technology as well as eliminated the expense of buying both adult and pediatric pads as the unit comes with one pad that can be adapted to adult and pediatric use with an adjustment. Floyd County Schools Extracurricular Coaches, Bus Drivers, Monitors, Paraprofessionals and all Health Staff are CPR, AED and First Aide Certified.

**Recommended Action:**

Approve as recommended.

**Contact Person(s):**

Anna Shepherd, Superintendent  
Annette Harris, District Health Coordinator

 Date 3/21/24  
District Health Coordinator

 Date 3-21-24  
Superintendent



# AUTOMATED EXTERNAL DEFIBRILLATOR (AED) PROPOSAL

# CINTAS®

PREPARED FOR: Floyd County Board of Education

PRESENTED BY: Gary Johnson

DATE: Mar 19, 2024

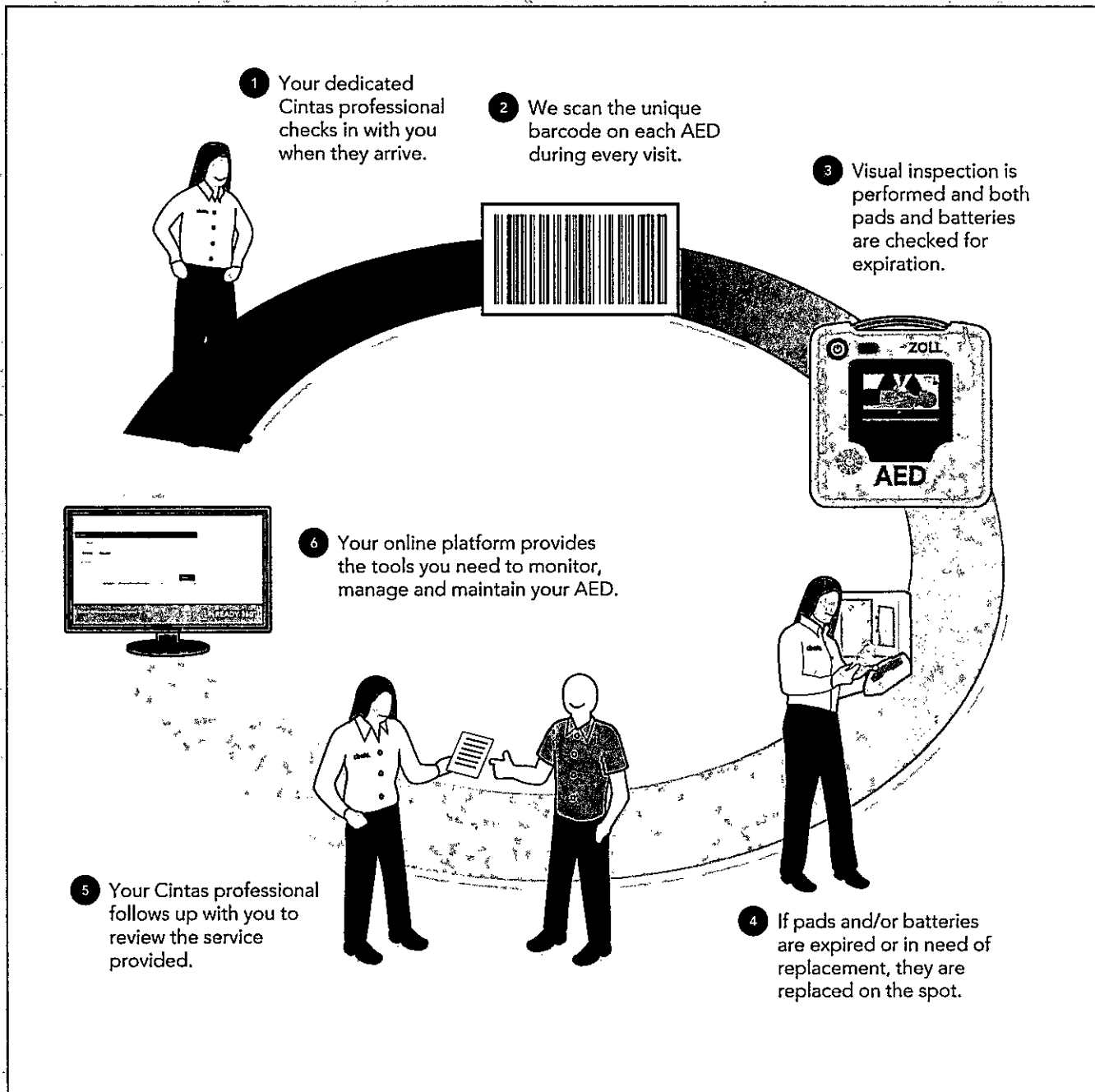


- Nearly 800 lives saved with Cintas deployed AEDs since 2007
- 80 locations across North America with over 1,600 dedicated service professionals
- The largest van-delivered first aid supplier in North America
- The largest provider of American Heart Association (AHA) Heartsaver First Aid, CPR/AED training
- More than 200 certified Training instructors who can facilitate more than 350 safety training courses
- Exclusive partnerships with industry leading Automated External Debrillator manufacturers

Thank you for your interest in the attached proposal. Please note that the proposal has been provided to you at your request for discussion purposes only. The Information is confidential and must not be distributed to any third party, in whole or part, without Cintas First Aid & Safety's express written permission. This AED Proposal anticipates Cintas selling to Customer certain AED Devices, the sale of which shall be subject to Cintas's Standard Terms and Conditions. This Proposal is not a risk or hazard assessment. Cintas does not provide risk or hazard analyses of any kind or type, including (but not limited to) making recommendations regarding the type, number, or placement of AED Devices at Customer's facility. Customer is solely responsible for choosing the type and number of AED Devices needed and the placement of those AED Devices within its facility(ies).



## HOW THE SERVICE WORKS



Thank you for your interest in the attached proposal. Please note that the proposal has been provided to you at your request for discussion purposes only. The information is confidential and must not be distributed to any third party, in whole or part, without Cintas First Aid & Safety's express written permission. This AED Proposal anticipates Cintas selling to Customer certain AED Devices, the sale of which shall be subject to Cintas's Standard Terms and Conditions. This Proposal is not a risk or hazard assessment. Cintas does not provide risk or hazard analyses of any kind or type, including (but not limited to) making recommendations regarding the type, number, or placement of AED Devices at Customer's facility. Customer is solely responsible for choosing the type and number of AED Devices needed and the placement of those AED Devices within its facility(ies).



# AED PROPOSAL (continued)



## AUTOMATED EXTERNAL DEFIBRILLATOR

PART NUMBER: 4003Z - Automatic

### The AED 3® by ZOLL®

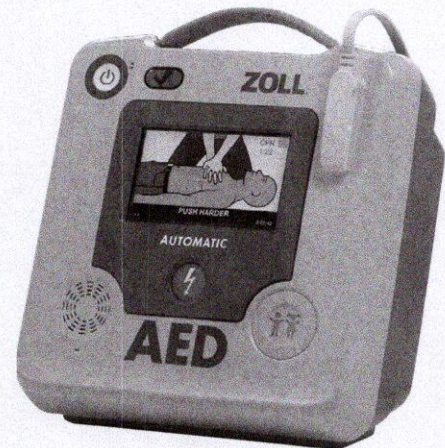
QUANTITY: 6

MONTHLY PRICE PER UNIT: \$ 140.00

Applicable taxes excluded

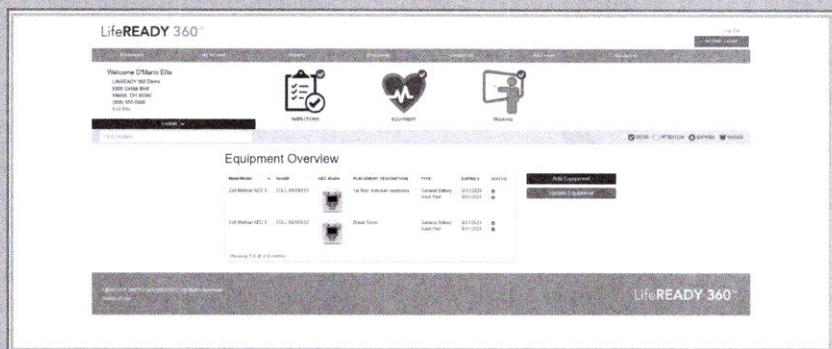
#### Features and Benefits:

- Zoll® AED 3® AED, equipped with Real CPR Help®
  - Compression depth and rate feedback
- CPR Uni-padz
  - One pad for adult and pediatric patients
  - One-piece design with built in-in CPR sensor
- Zoll® AED 3® Smart Battery
  - Reports battery levels to AED screen and transmits status automatically over WiFi.
- Setup DVD
  - Operator's guide, administrator's guide and rescue video
- 5-year Limited Warranty
  - Additional two years at no charge with product registration
- WiFi Connectivity



## PROGRAM MANAGEMENT:

- Post-event support including ECG download
- No cost loaner AED
- Medical review, reporting and completion of post-event documentation
- Medical direction and prescription
- WiFi Connectivity
  - Cloud connectivity allows automatic reporting of device status back to program management, including pads and battery



LifeReady 360 3 Year - 99984

Customer must obtain a prescription for the AED Device(s) and the AED Device(s) must be subject to medical oversight. Cintas is not a health-care provider and does not issue prescriptions, provide medical oversight, or provide other related health-care or medical services. If Customer purchases Program Management from Cintas, Customer will gain access to a third-party who will provide a prescription for AED Device(s), provide medical oversight, register the AED Device(s) with the local EMS and provide Customer access to the third-party's on-line software portal.

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## AED PROPOSAL (continued)



### AMERICAN HEART ASSOCIATION® HEARTSAVER®

First Aid, CPR/AED & Bloodborne Pathogens

(2-Year Certification)

\$ 0.00

UP TO 9 STUDENTS

\$ 0.00

PER ADDITIONAL STUDENT

#### Federal Regulation:

OSHA 29 CFR 10.151(b) "In the absence of an infirmary, clinic, or hospital in the near proximity to the workplace, which is used for the treatment of all injured employees, a person or persons shall be adequately trained to render First Aid."

#### Course Details:

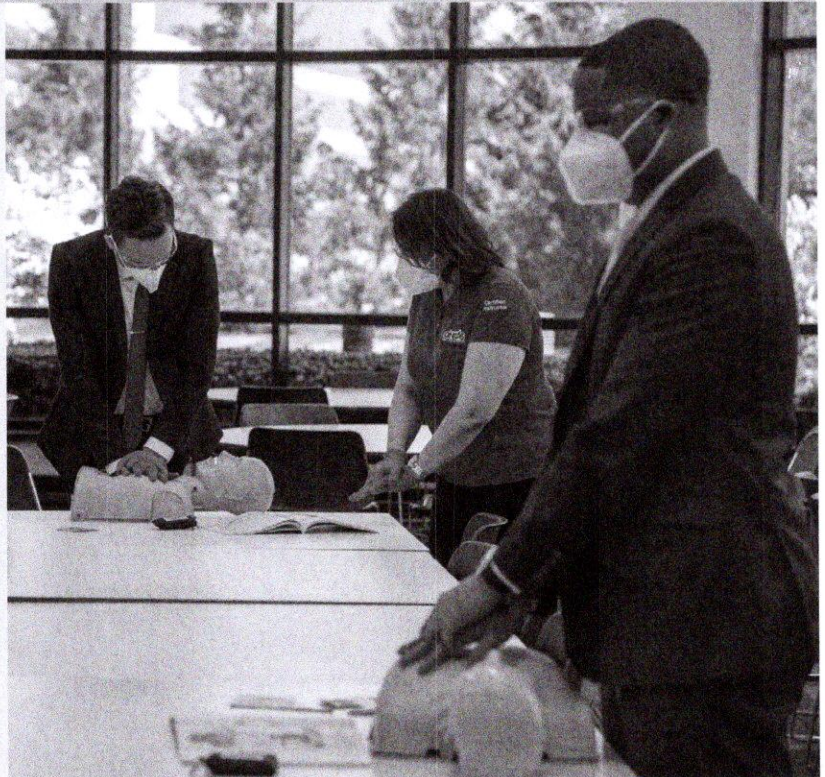
- Course lasts 4-5 hours
- Maximum of 9 students per instructor (larger classes available if requested)
- Individual certifications are valid for two years
- Pediatric CPR module available
- Also available as an online course with in-person CPR skills check

#### Training Includes:

- Learn to effectively recognize and treat adult emergencies prior to EMS arrival
- Be able to administer basic first aid
- Become certified to perform adult CPR (cardiopulmonary resuscitation)
- Learn to effectively use an AED (automated external defibrillator) to deliver a life-saving shock

Depending on the nature and location of the worksite, federal, state, and local regulations may require that employers offer specific training to their employees. Employers or businesses have sole responsibility to examine their operations to determine the type of training that is required or appropriate. Cintas does not provide recommendations or guidance regarding which safety and training programs are required or appropriate. The services are provided for educational purposes only.

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Cintas instructors practice proper hand washing hygiene and will maintain an approximate distance of 6 feet or more away from others. During ALL Cintas onsite First Aid/CPR/AED training classes:

- Cintas practices 1:1 student-to-mannequin ratio with no students sharing a mannequin
- All mannequins and class materials are disinfected prior to and after every training class
- Students will NOT share training materials (i.e. gauze, epi-pens, AED pads, etc.)
- All students will be provided disposable gloves for the class
- Each student will be asked to provide their own pen/pencil
- We will follow each customer's site-specific rules



# AED PROPOSAL (continued)



## AED ACCESSORIES

	PRICE:	QUANTITY:	EXTENDED COST:
341810 AED 3D SIGN <input type="checkbox"/>	\$ 0.00	0	\$ 0.00
19150 AED Deluxe Alarmed Cabinet <input type="checkbox"/>	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00
N/A	\$ 0.00	0	\$ 0.00

**TOTAL ACCESSORIES:**

**\$ 0.00**

*Applicable taxes excluded*

## TRADE-IN REBATE

	QUANTITY:	TRADE-IN VALUE:	TOTAL TRADE-IN VALUE:
N/A	0	\$ 0.00	\$ 0.00
N/A	0	\$ 0.00	\$ 0.00
N/A	0	\$ 0.00	\$ 0.00

\*Restrictions may apply. Trade-in value subject to change based on condition of unit.  
Rebate to be received 4-6 weeks after unit(s) returned to and audited by third-party vendor.

**TOTAL:**

**\$ 0.00**

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