



Extreme Order Request Form - 2024 E-Rate

STEP CG, LLC

50 E RiverCenter Blvd., Suite 900 - Covington, KY 41011

Quote Date

02/27/24

School District Name: Powell County School District

Project: 2024 C2 E-Rate Mini Bid – Wireless Refresh (Optional Solution - Totals)

STEP Sales Contacts:

KETS Contract Information:

Marc Joos	(502) 420-8586 mjoos@stepcg.com	Extreme State Master Agreement MA 758 210000648
Constantine Romanos	(513) 378-1226 cromanos@stepcg.com	STEP E-Rate SPIN Number 143044123
Max Kaywork	(502) 552-5802 mkaywork@stepcg.com	

Extreme Networks Sales Contacts:

Jeff Ford	(502) 558-0701 jefford@extremenetworks.com	
Jeremy Chaffins	(606) 369-8941 jchaffins@extremenetworks.com	
Lauren Son	(603) 401-1874 lson@extremenetworks.com	

First Year Warranty Included on all items on this Price Contract

Description	Extreme Part Number	Cost	Quantity	2nd Year Warranty Cost	2nd Year Warranty Quantity	Total Cost
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Cloud Managed and Universal APs (XIQ Cloud or XIQ Controller On-Prem)

WiFi-6E Access Points

Indoor Tri Radio 4x4:4 Universal and Programmable WiFi 6E AP, 2.4 GHz/5GHz/6GHz, 5GB Multirate Port. 2nd Data Port with PoE passthrough. Integrated Light power sensors BLE/Zigbee. AI/ML green mode. INT antennas. T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Domain World Sku	AP5010-WW	\$ 639.68	40	\$ -	0	\$ 25,587.20
Indoor Tri Radio 2x2:2 Universal WiFi 6E AP 2.4GHz/5GHz/6GHz & Multirate Port. Integrated Light power sensors BLE/Zigbee. AI/ML green mode. INT antennas. T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Domain World Sku	AP4000-WW	\$ 399.68	160	\$ -	0	\$ 63,948.80

Cloud/Universal Wireless Accessories

Wall Mount Bracket for Indoor Cloud and Universal APs	AH-ACC-BKT-AX-WL	\$ 10.24	14	\$ -	0	\$ 143.36
Micro-USB to USB Console Adapter Cable for Extreme Wireless Access Points	ACC-WIFI-MICRO-USB	\$ 14.08	1	\$ -	0	\$ 14.08

Universal Subscriptions

XCIQ Pilot for Access Points - 3 Year RTU/Subscription (use for cloud or on-prem) Extends 24x7x365 Unlimited GTAC Support to 3 Years	XCIQ-PT0-C-EW-3YR-K12	\$ 112.00	0	\$ -	0	\$ -
XCIQ Pilot for Access Points - 5 Year RTU/Subscription (use for cloud or on-prem) Extends 24x7x365 Unlimited GTAC Support to 5 Years	XCIQ-PT0-C-EW-5YR-K12	\$ 168.00	200	\$ -	0	\$ 33,600.00
XCIQ Pilot for Any Switch - 3 Year RTU/Subscription (cloud or on-prem)	XCIQ-PT1-C-EW-3YR-K12	\$ 112.00	0	\$ -	0	\$ -
XCIQ Pilot for Any Switch - 5 Year RTU/Subscription (cloud or on-prem)	XCIQ-PT1-C-EW-5YR-K12	\$ 168.00	83	\$ -	0	\$ 13,944.00

Installation & Configuration

Installation and Configuration -Does not include any new cable drops -Any AP placement over 12' will require a lift. Customer to provide lift. If preferred, STEP can provide for an additional fee. -Includes converting existing switches to cloud management	PS-ERATE-ESU	\$ 2,205.00	10	\$ -	0	\$ 22,050.00
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Total Funds Due To STEP: \$ 159,287.44

Total Local Funds Required: \$ -

Total Education Technology Funds Requested: \$ 159,287.44

The cost of these items will be taken out of the District's Allotment for this line item. We verify this has not gone over the State Master Plan budget for this line item (State Board Approved Master Plan of September, 2000). We verify the above will be purchased (NOT LEASED/BONDED) 100% from the KETS Price Contract and we have sufficient Education Technology Funds in our account to cover these expenditures:

Financial Officer Name:

Date:

District Technology Coordinator Name:

Date:

District Technology E-mail address: