



Owens County School



Quote Form Revision: 2

24)

Fortinet / Encore KETS Order Form

Quote Date

February 13, 2024

KETS Master Agreement Number: MA-758-2100001007
Encore Erate SPIN: 143049494

For Information, Contact:

KETS Fortinet Team

Sales

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KETS Encore Team

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FortiGates

FortiGate 400F

SKU	Description	Unit Cost	Quantity	Total Cost
FG-400F	18 x GE RJ45 ports (including 1 x MGMT port, 1 X HA port, 16 x switch ports), 8 x GE SFP slots, 8 x 10GE SFP+ slots, SPU NP7 and CP9 hardware accelerated, dual AC power supplies **Wireless Controller**	\$5,621.81	2	\$11,243.61
FC-10-0400F-247-02-12	FortiGate-400F 1 Year 24x7 FortiCare Premium Contract	\$1,124.36	0	\$0.00

FortiAPs

WiFi 6E AP's

SKU	Description	Unit Cost	Quantity	Total Cost
FAP-431G-A	Indoor Wireless AP - Tri radio (Wi-Fi-6E IEEE 802.11ax Tri-band 2.4/5/6GHz and dual 5G operation 4+4+4 4 streams 3 radios), internal antennas, 2x 5G Base-T RJ45, BT/BLE, 1x Type A USB, 1x RS-232 RJ45 Serial Port. Ceiling/wall mount kit included. For power order: 802.3bt PoE injector or AC adapter SP-FAP400-PA.Region Code A	\$639.18	199	\$127,196.82
FC-10-PG431-247-02-12	FortiAP-431G 1 Year 24x7 FortiCare Contract	\$59.43	0	\$0.00
FAP-231G-A	Indoor Wireless AP - Tri radio (Wi-Fi-6E IEEE 802.11ax Tri-band 2.4/5/6GHz and dual 5G operation 2+2+2 2 streams 3 radios), internal antennas, 1x10/100/1000 RJ45 , 1x 100/1000/2500 Base-T RJ45, BT/BLE, 1x Type A USB, 1x RS-232 RJ45 Serial Port. Ceiling/wall mount kit included. For power order: 802.3at PoE injector GPL-130 or AC adapter SP-FAP400-PA.Region Code A	\$314.82	1	\$314.82
FC-10-PG231-247-02-12	FortiAP-231G 1 Year 24x7 FortiCare Contract	\$29.27	0	\$0.00

Transceivers & DACs & other Accessories

SKU	Description	Unit Cost	Quantity	Total Cost
FN-TRAN-SFP+LR	10GE SFP+ transceiver module, long range for all systems with SFP+ and SFP/SFP+ slots	\$66.51	1	\$66.51
FN-CABLE-SFP+1	10 GE SFP+ passive direct attach cable, 1m 10 GE SFP+ passive direct attach cable, 1m for systems with SFP+ and SFP/SFP+ slots.	\$28.38	1	\$28.38

Professional Services

SKU	Description	Unit Cost	Quantity	Total Cost
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ENC-001	Professional Services Project Kick Off: <ul style="list-style-type: none"> •Team introductions with roles and responsibilities outlined. •Review overall goals and business objectives. •Review project timelines and other important dates •Discuss onboarding requirements if required for personnel. •Schedule design and planning sessions for project teams Design and Planning: <ul style="list-style-type: none"> •Review requirements •Review current Networks configuration. •Plan for implementation with current Networks •Review the Functional Acceptance Plans with Customer Implementation: <ul style="list-style-type: none"> •Install FortiGates, FortiSwitches, FortiAPs and Software Upgrades. •Configure FortiGates, FortiSwitches and FortiAPs. Cutover and Support: <ul style="list-style-type: none"> •Network Cutover •Assist with Standard Test Plan/Validate functionality. •Provide As-Built Documentation and transition to the Customer. Customer Responsibilities: <ul style="list-style-type: none"> •Customer will be responsible for all network, structured cabling, to be in place at the time of equipment installation. Encore will not install or remove any cabling through walls, ceilings, etc. •Customer will be responsible for all setting/configuration changes to be IP compatible. •Customer will provide floor plans, and information regarding department contacts/requirements to Encore. 		1	\$26,630.00
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District Erate Discount Percentage:	0%
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<i>The cost of these items will be taken out of the District's Allotment for this line item. We verify this has not gone over the State Master Plan budget for this line item</i>	Total Funds due to Encore:	\$165,480.14
	Total Local Funds Required:	
	Total Technology Funds:	

Financial Officer Name:	Date:
District Technology Coordinator Name:	Date:
District Technology E-mail address:	

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