Powell County Schools: E-Rate Mini Bid
Access Point Refresh

Evaluation Matrix

	Possible Points	Vendor: Encore Technologies	Vendor: StepCG Option 1	Vendor: StepCG Option 2	Vendor: Trace3
		Date Proposal received: February 25, 2024	Date Proposal received: February 27, 2024	Date Proposal received: February 27, 2024	Date Proposal received: February 27, 2024
1. Price*	30	20	15	30	25
2. Compliance with specification or RFP document	20	0	20	20	0
3. Compliance with current infrastructure	20	0	20	20	0
4. Satisfactory previous business/working relationship with the provider	20	0	20	20	20
5. Ease of network scalability and physical deployment	10	0	5	10	0
Total	100	20	80	100	50
Total Cost Quoted:		165,480.14	170,338.44	159,287.44	161,582.59

Notes

- StepCG is the only vendor who provided infrastructure and access points that work effectively and seamlessly with what we have in place
- Encore Technologies and Trace 3 provide acess points that would require a change and purchase of different switches and controllers.

Explaining the Two StepCG Options

- The first and more expensive option includes 4x4 access points in every classroom and every common area. That is nice but not necessary as the classrooms typicaly only service 30 students maximum in a relatively smaller space.

- The second and cheaper option includes 2x2 access points for classrooms and 4x4 access points for common areas. This is all we need. It is plenty to service the number of users and coverage space in a classroom and provides a larger coverage area for larger spaces in common areas.
- The second option stays within our remaining E-Rate budget and the first option does not. If we went with the first option, that would equate to about an additional $8,000 expense on the district.