



Kenton County School District | *It's about ALL kids.*

Issue Paper

DATE:

2/23/2024

AGENDA ITEM (ACTION ITEM):

Consider/Approve awarding the KCSD Discount Bid, as indicated on the attached tabulation for the period of March 5, 2024, through December 31, 2027.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.I

HISTORY/BACKGROUND:

An advertisement was posted on the District website on February 5, 2024, to accept sealed bids for catalog, store, website, and labor discounts offered to the District. Sealed Discount Bids were publicly opened and read in the Purchasing Department on February 19, 2024, at 1:00 PM.

FISCAL/BUDGETARY IMPACT:

Will vary based upon quantities ordered/services performed during the contract period.

RECOMMENDATION:

Approval to award the KCSD Discount Bid, as indicated on the attached tabulation for the period of March 5, 2024, through December 31, 2027.

CONTACT PERSON:

Cinda Roberts, Purchasing Agent


Principal/Administrator


District Administrator


Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent’s mailbox.

**KCSD Discount Bid 2024-2027 Supplement A
#27-DB-24/A**

VENDOR	CONTRACT EXPIRATION	STORE/ CATALOG DISCOUNT	EXCEPTIONS TO STORE/CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES
ABSOLUTE GLASS, LLC	12/31/2027	10%	NONE	\$165.00/TRIP-SERVICE CALL; \$65.00/WINDOW-ADDITIONAL MAN	INCLUDES 1ST INSTALL; ADDITIONAL MAN AS NEEDED
ADVANTAGE TENT	12/31/2027	20%	CONTACT KCSD PURCHASING FOR DELIVERY AND RETURN INSTRUCTIONS		
AMERICAN FAÇADE RESTORATION, LLC	12/31/2027			\$85.00/HR-BRICK LAYER/CAULKING FOREMAN; \$83.00/HR-BRICK LAYER CAULKING JOURNEYMAN; \$75.00/HR LABORER	
ARBOR SCIENTIFIC	12/31/2027	0%	NONE		
BLAU MECHANICAL, INC.	12/31/2027			\$132.00/HR-PLUMBING HVAC SERVICES; \$184.80-PLUMBING HVAC SERVICES AFTER HOURS & SATURDAYS; \$123.00/HR- HELPER; \$172.20/HR AFTER HOURS & SATURDAYS HELPER	
BORGMAN ATHLETICS GROUP, LLC	12/31/2027			\$100.00/HR-SERVICE/REPAIR CALLS	4 HOUR MINIMUM
BUD HERBERT MOTORS	12/31/2027	0-20%	0%-PARTS	\$110.00/HR-SHOP LABOR	

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CAROLINA BIOLOGICAL	12/31/2027	5%	SOME FREIGHT TERMS APPLY. PLEASE CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION		
CINCINNATI SAFETY FIRE PROTECTION SERVICES, LLC	12/31/2027	10-20%			
COMMERCIAL PARTS & SERVICE (CPS)	12/31/2027	25-35%	CHEMICALS, ACCESSORIES, ALL PARTS USED DURING CPS PROVIDED SERVICE CALL	\$124.00/HR-EQUIPMENT REPAIR	M-F 5-PM-8AM WEEKENDS/HOLIDAYS
CRONE ENVIRONMENTAL SERVICES	12/31/2027			WATER TREATMENT PLANT OPERATOR; ALL PRICING WILL REMAIN THE SAME	
DEER PARK ROOFING	12/31/2027			\$78.00/HR-TIME PLUS MATERIAL RATE	
DELTA ELECTRICAL CONTRACTORS	12/31/2027	2%	NONE	\$69.00/HR-FOREMAN; \$65.00/HR-JOURNEYMAN; \$55.00/HR-APPRENTICE	
EAP, INC.	12/31/2027	0%	CALL FOR PRICING		
EARL FRANKS & SONS CO.	12/31/2027				SUBMIT PRICE BASED ON QUOTE (RFP)
FISHER SCIENTIFIC COMPANY, LLC	12/31/2027	0-28%	SOME EXCEPTIONS APPLY; CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION		

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FLINN SCIENTIFIC	12/31/2027	10%	SOME EXCEPTIONS APPLY; CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION		
FLORENCE HARDWARE	12/31/2027	20%	EXCLUDES NON DISCOUNTABLE ITEMS		
HILLSIDE MAINTENANCE SUPPLY, CO.	12/31/2027	5-30%	NONE	\$90.00/HR-EQUIPMENT SERVICE (CLEANING)	
J&A INTERIOR SYSTEMS, INC.	12/31/2027			\$65.00/HR-CARPENTER	
JOHNSON ELECTRIC SUPPLY, CO.	12/31/2027	0-90%	NONE		
JOHN R. GREEN CO.	12/31/2027	14-28%	SOME EXCEPTIONS APPLY; CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION		
KENNY'S COLLISION CENTER	12/31/2027			\$110.00/HR-BODY REPAIR; \$135.00/HR MECHANICAL	
KENTON EQUIPMENT	12/31/2027			\$140.00/HR-EQUIPMENT REPAIR	
KW MECHANICAL	12/31/2027			\$85.00/HR- PLUMBER/PLUMBING; \$100.00/HR OVERTIME RATE	
LAMINATOR MAN	12/31/2027	5-10%		\$150.00/HR LAMINATOR REPAIR	
LOWE'S TREE CARE	12/31/2027			QUOTE PER JOB	
NET CONNECT TECHNOLOGIES	12/31/2027			\$75.00/HR VOICE AND DATA CABLING	

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NOEL'S PLUMBING SUPPLY	12/31/2027	10-50%			
OVERHEAD DOOR CO. OF NORTHERN KY	12/31/2027			\$260.00/HR STANDARD SERVICE RATES; \$390.00/HR- EMERGENCY SERVICE RATES	
PITSCO EDUCATION, LLC	12/31/2027	4%	SOME EXCEPTIONS APPLY; CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION		
QUEEN CITY CLAY	12/31/2027	0-10%	HANDMADE TOOLS; PUGMILLS/PARTS; CLAY MAY BE PICKED UP FREE OF CHARGE; DELIVERIES \$75.00 PER DELIVERY; CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION	\$75.00/HR-CERAMIC EQUIPMENT MAINTENANCE	
REACH MECHANICAL	12/31/2027	VARIES		\$95.00/HR-LABOR; \$142.50/HR OT LABOR; \$190.00/HR DOUBLETIME; \$85.00/TRIP CHARGE	\$65.00 TRIP CHARGE IF WE RETURN FOR SAME JOB
RED HOT PROMOTIONS	12/31/2027	15%		\$95.00/HR-GRAPHIC DESIGN; \$65.00/HR-PRODUCTION ART; \$95.00/HR-PHOTOGRAPHY	
RIEGLER BLACKTOP, INC.	12/31/2027			CALL FOR PRICING	
SAFETY FIRST FIRE PROTECTION	12/31/2027			\$90.00/HR-STANDARD; \$135.00/HR-EMERGENCY	

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SAM TELL & SONS, INC.	12/31/2027	VARIES BY MAUFACTURER			
SAVINGS LIQUID WASTE, INC.	12/31/2027		CONTACT KCSD PURCHASING FOR GREASE TRAP CLEANING ENZYME ADDITIVE & ADDITONAL SERVICES PRICES	\$140.00/HR-VAC TRUCK/ JETER TRUCK	3 HR MINIMUM
SERVPRO	12/31/2027			\$58.97/HR-WATER MITIGATION; \$51.06/HR-FIRE CLEANING; \$73.41/HR BIOHAZARD AND MOLD	
SHILLER	12/31/2027	25-30%	SHILLER CANNOT PURCHASE RS2 LICENSING AT THIS TIME	\$90.00/HR-STANDARD INSTALLATION; \$135.00/HR EMERGENCY SERVICE(OUTSIDE BUSINESS HOURS); \$155.00/HR-EMERGENCY SERVICE (HOLIDAY); \$0.00-TRAVEL	
SIGN WORKS, LLC	12/31/2027	5%	ALL JOBS WILL BE QUOTED INDIVIDUALLY	\$85.00/HR/PERSON-SHOP & INSTALLATION	
SILCO FIRE & SAFETY	12/31/2027				

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THOMAS CONTROL SERVICE, LLC	12/31/2027	10-45%		\$67.00/HR-BAS LABORER; \$135.00/HR-BAS TECH I; \$150.00/HR-BAS TECH II; \$175.00/HR COMMISSIONING, CONSULTING, INTEGRATION, CONTROLS ENGINEERING	
TRI STATE TENT AND PARTY RENTALS	12/31/2027	10%			
UNDERGROUND DETECTIVE	12/31/2027			CONTACT KCSD PURCHASING FOR LABOR RATES	SOME EXCEPTIONS APPLY; CONTACT KCSD PURCHASING FOR ADDITIONAL INFORMATION
UNITED REFRIGERATION ,INC.	12/31/2027	VARIES			
VENNEFRON SIGNS	12/31/2027			\$150.00/HR-INSTALLATION	SUBJECT TO LOWER PRICE DUE TO THE SCOPE OF INDIVIDUAL PROJECTS
WEBER-HUFF INC.	12/31/2027				
WILLIS MUSIC	12/31/2027	0-50%	BRAND DETERMINES PRECENTAGE; MANUFACTURER DOES NOT ALLOW DISCOUNTS ON STEINWAY PIANOS BUT DOES HAVE SPECIAL SCHOOL PRICING		

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WILSON ELECTRONIC DISPLAYS	12/31/2027	5-10%		\$100.00/HR-SIGN SERVICE (LED); \$140.00/HR-SIGN INSTALLATION; \$140.00/HR SIGN REMOVAL	

THE FOLLOWING ARE NON-COMPLIANT DUE TO EXCEPTIONS REQUESTED:

HAND2MIND

PLANES COMPANIES