



JESSE BACON, SUPERINTENDENT
 ADRIENNE USHER, ASSISTANT SUPERINTENDENT
 BRANDY HOWARD, CHIEF ACADEMIC OFFICER
 TROY WOOD, CHIEF OPERATIONS OFFICER

TO: Dr. Jesse Bacon, Superintendent
 FROM: Dr. Adrienne Usher, Assistant Superintendent
 DATE: February 13, 2024
 RE: Paxton Patterson Invoice Agreement

The attached quote agreement details the services between Paxton Patterson and Bullitt County Public Schools regarding the selection and cost of implementing the college and career labs in all BCPS middle schools from module selection, furniture, and the learning platform for the 2024-2025 school year. Each middle school has analyzed and evaluated feeder high school patterns combined with areas of student interest to select the labs and selections are below. The total cost of implementing the labs is \$840,005.00 which will be funded through the remainder of ESSER funds and the general fund, as necessary. Approval is requested for the quote agreement between Paxton Patterson and Bullitt County Public Schools.

| Lab | BLMS | BMS | EMS | MWMS | ZMS | HMS |
|-----------------------------------|------|-----|-----|------|-----|-----|
| Cosmetology and Barbering | X | X | X | | X | X |
| Criminalistics | X | X | X | X | X | |
| Design & Marketing | X | X | | X | X | X |
| Digital Manufacturing | X | X | | | X | X |
| Electricity Electronics | X | X | | | | |
| Emergency Medical Tech HSC | X | X | X | X | X | X |
| Energy & Power | X | X | X | X | X | X |
| Flight & Drone Tech | X | X | | X | X | X |
| Home Maintenance Systems | X | X | X | X | X | X |
| Introduction to Child Development | X | X | X | X | | X |
| Introduction to Culinary | X | X | X | X | X | X |
| Nursing HSC | X | | X | X | | X |

BULLITT COUNTY PUBLIC SCHOOLS IS AN EQUAL EDUCATION AND EMPLOYMENT INSTITUTION

| Lab | BLMS | BMS | EMS | MWMS | ZMS | HMS |
|--|-------------|------------|------------|-------------|------------|------------|
| Sports Medicine HSC | X | X | X | X | X | X |
| Structural Engineering | X | X | | X | X | X |
| Vet Medicine HSC | X | X | X | X | | X |
| Welding Basics | X | | X | X | X | |
| BioMedical engineering HSC | | | X | X | | |
| CAD | | | | | X | X |
| Computer Graphics and Game Development | | | | | X | X |
| Digital audio production | | | | X | | |
| Environment and Ecology | | | X | X | X | |
| Home Maintenance Fundamentals | | | X | | X | |
| Materials Processing | | | | | | X |
| Personal Finance | | | X | | | |
| Plumbing Skills | | | X | | | |
| Robotics | | X | | | | |
| Video Production | | X | | | | |

Quote Date: 2/2/2024

Dear Bullitt Co Public School District,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and Construction Career Labs.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

Best Regards,

Christy Rogers

708-325-7125
christy@paxpat.com

PAXTON / PATTERSON

4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

Bullitt Co Public School District
1040 Highway 44 E
Shepherdsville KY 40165-6122

Quote ID: QUO-02057-N8L9J4

Quote Date: 2/2/2024

Total: \$820,367.00

Tax: \$0.00

Total Amount: \$820,367.00

Quote Valid for 90 Days

| Product | Stock Number | Price Per Unit | Quantity | Total |
|-----------------------------------|--------------|----------------|----------|-------------|
| Cosmetology & Barbering | 725551 | \$3,495.00 | 5 | \$17,475.00 |
| Criminalistics | 725548 | \$4,295.00 | 5 | \$21,475.00 |
| Design & Marketing | 725501 | \$3,295.00 | 5 | \$16,475.00 |
| Digital Manufacturing | 723595 | \$5,595.00 | 4 | \$22,380.00 |
| Electricity & Electronics | 723552 | \$6,295.00 | 2 | \$12,590.00 |
| Emergency Medical Technician | 860008 | \$4,295.00 | 6 | \$25,770.00 |
| Energy & Power | 723554 | \$4,495.00 | 6 | \$26,970.00 |
| Engine/Stand/Mat Combination | 720052 | \$710.00 | 6 | \$4,260.00 |
| Flight & Drone Technology | 723558 | \$4,595.00 | 5 | \$22,975.00 |
| Home Maintenance Systems | 725524 | \$4,295.00 | 6 | \$25,770.00 |
| Introduction to Child Development | 725506 | \$2,795.00 | 5 | \$13,975.00 |
| Introduction to Culinary Arts | 725500 | \$4,495.00 | 6 | \$26,970.00 |
| Nursing | 860020 | \$4,495.00 | 4 | \$17,980.00 |
| Sports Medicine | 860028 | \$4,695.00 | 6 | \$28,170.00 |
| Structural Engineering | 723574 | \$7,695.00 | 5 | \$38,475.00 |

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|--|--------|--------------|---|--------------|
| Veterinary Medicine | 860032 | \$4,495.00 | 5 | \$22,475.00 |
| Welding Basics | 725552 | \$6,795.00 | 4 | \$27,180.00 |
| Biomedical Engineering | 860006 | \$4,995.00 | 2 | \$9,990.00 |
| Computer Aided Drafting & Design | 725541 | \$2,795.00 | 2 | \$5,590.00 |
| Comp Graphics & Game Development | 723548 | \$3,295.00 | 2 | \$6,590.00 |
| Environment & Ecology, CCR | 723556 | \$2,895.00 | 3 | \$8,685.00 |
| Home Maintenance Fundamentals | 725504 | \$3,495.00 | 2 | \$6,990.00 |
| Materials Processing & Design | 723564 | \$7,295.00 | 1 | \$7,295.00 |
| Robotics, CCR | 723572 | \$4,095.00 | 1 | \$4,095.00 |
| Robotics, VEX Go Education Kit w/Storage | 721172 | \$330.00 | 1 | \$330.00 |
| Video Production | 723576 | \$4,495.00 | 1 | \$4,495.00 |
| College and Career Ready Expendables Certificate | XXXX | \$1,000.00 | 6 | \$6,000.00 |
| Paxton Content Learning Management System, 5-yr | 720600 | \$2,800.00 | 6 | \$16,800.00 |
| Professional Development, Hands-On / Minds-On | 643449 | \$3,000.00 | 6 | \$18,000.00 |
| Setup & Assembly, Furniture & Lab | 643445 | \$4,000.00 | 6 | \$24,000.00 |
| Furniture Package | TECD-F | \$106,547.00 | 1 | \$106,547.00 |
| Alternative Energy, CDL | 800601 | \$2,995.00 | 6 | \$17,970.00 |
| Class Pack | 800600 | \$1,695.00 | 6 | \$10,170.00 |
| Computer Science | 800602 | \$1,595.00 | 6 | \$9,570.00 |
| Design/Pre-Construction | 800603 | \$1,795.00 | 6 | \$10,770.00 |
| Electricity | 800604 | \$1,595.00 | 6 | \$9,570.00 |

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| | | | | |
|----------------------------|--------|------------|---|-------------|
| Engineering | 800605 | \$1,495.00 | 6 | \$8,970.00 |
| Environment & Ecology, CDL | 800606 | \$2,195.00 | 6 | \$13,170.00 |
| Flight Principles | 800607 | \$1,495.00 | 6 | \$8,970.00 |
| Forensic Science | 800608 | \$1,995.00 | 6 | \$11,970.00 |
| Health Science | 800609 | \$2,995.00 | 6 | \$17,970.00 |
| Manufacturing Production | 800610 | \$2,995.00 | 6 | \$17,970.00 |
| Nutrition & Wellness | 800611 | \$2,195.00 | 6 | \$13,170.00 |
| Robotics, CDL | 800612 | \$9,995.00 | 6 | \$59,970.00 |
| Paxton Online Resources | 800400 | \$750.00 | 6 | \$4,500.00 |
| Digital Audio Production | 725538 | \$2,595.00 | 1 | \$2,595.00 |
| Personal Finance | 725503 | \$1,995.00 | 1 | \$1,995.00 |
| Dentistry | 860004 | \$4,295.00 | 1 | \$4,295.00 |

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WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district’s copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not "built in" any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.

Quote Date: 2/19/2024

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Bullitt Co Public School District
1040 Highway 44 E
Shepherdsville KY 40165-6122

Quote ID: QUO-02155-C3X2N9

Quote Date: 2/19/2024

Total: \$19,638.00

Tax: \$0.00

Total Amount: \$19,638.00

Quote Valid for 90 Days

| Product | Stock Number | Price Per Unit | Quantity | Total |
|---|--------------|----------------|----------|-------------|
| Module Stations /tables for Eastside and Zoneton Middle (room redesign) | TECD-F | \$654.60 | 30 | \$19,638.00 |

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