

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING:	Regular	DATE : 12/13/2023			
TOPIC: Awa	ard of Bids/Proposals				
PREPARED E	BY: Myron Thompson, Chief Ope	erating Officer @ 381-4165			
Recommend	Recommended Action on: 1/22/2024 Action Item for Vote (REGULAR MEETING)				
Superintende	ent Prior Approval: Yes				
Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions					
Background/Rationale: A summary of bids/proposals submitted Logistical Services/Purchasing for approval					
Strategic Priority: ☐ Student Achievement ☐ Diversity, Equity, Inclusion & Belonging ☐ Highly Effective & Culturally Responsive Workforce ☐ Stakeholder Engagement & Outreach ☐ Organizational Health & Efficiency					
Data Conside	erations: NA				
Policy: KRS	45A.365, KRS 45A.370				
Fiscal Impac	t: Included in attachment				

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE - NUMBER RECEIVED
Bid 44-23 Greendale Property Demolition	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Facility Design and Construction	3
2. RFP 62-23 Band and Orchestra Instruments Discount	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Logistical Services	7
3. RFP 02-24 Promotional Items Catalog Discount	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Logistical Services	16

AWARD OF BIDS/PROPOSALS

1. Bid 44-23 Greendale Property Demolition

BACKGROUND AND RATIONALE:

This bid is for the demolition of the residential building, pool and associated structures at the property on Greendale Road. There were three responses to the bid, and it is recommended to award the bid to the lowest price.

Key to Markings ### Recommended Award MBE – Minority owned business

Didden	T.I.I.D.	
Bidder	Total Price	
Innovative Demolition	\$52,157.00	###
OMNI	\$66,550.00	
Battle Ax Construction MBE	\$95,000.00	

Contract Period: Final Completion Date of March 8, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Greendale Demolition	\$52,157.00	1053603 / 0450 / 19079	Nonrecurring	Will demolish buildings on Greendale property to prepare location for new construction.

STAFF CONTACT: Scott Fitch, Facility Design & Construction

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:

"Award the contract to Innovative Demolition."

To be signed by bidder:

Dr. Demetrus Liggins, Superintendent

THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE BID SHOULD A SUCCESSFUL BIDDER TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL BIDDER TO COMPLY WITH TERMS OF THE BID, THE BID AWARD SHALL BE CONSIDERED VOID AND BIDDER MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

Company Name Innovative Demolition Services, UC Name Colin Stout Title Managing Member Signature Acceptance (to be signed if awarded contract) Board of Education of Fayette County Kentucky

Date

2. RFP 62-23 Band and Orchestra Instruments Catalog – Store Shelf Discount

BACKGROUND AND RATIONALE:

This RFP provides a multiple award catalog contract used to purchase music instruments and supplies for FCPS. Evaluation was based off of a sample price list of popular band and orchestra instruments ordered by schools as well as information about the vendor such as location, number of items available in their catalog, sales representatives and the types of items offered. Award recommendation is for the highest five scores for each type of instrument. The contract gives the option to renew for an additional year for up to 5 years upon Board approval.

Recommended Award WBE – Woman owned business (Multiple Award)

Band Instruments

Total 982	
982	
302	###
793	###
676	###
657	###
644	###
190	
	676 657 644

Orchestra Instruments

	Total	
Old Town Violins	790	###
Hurst Music WBE	695	###
Guitar Center dba Music & Arts	655	###
Willis Music	375	###
Doo Wop Shop	365	###
Calido Guitars	190	

Contract Period: February 1, 2024 and ending January 31, 2025 with option to renew

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Band and Orchestra Instruments / Supplies	Last fiscal year's expenditure was approximately \$642,000.00	Schools and departments	Recurring	Immediate impact to provide Music Equipment /supplies for all schools K- 12

Funding key:

Schools and Departments

STAFF CONTACT:

Dan Sawyers, Director of Logistical Services/Purchasing

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:

"Award the contract for one year with Doo Wop Shop, Hurst Music, Willis Music, Guitar Center dba Music & Arts, Washington Music Center and Old Town Violins."

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

To be signed by offeror:
Company Name Hurst Music, Inc. Name Dwana F. Stevens Title President Owner
Name Dwana F. Stevens Title President Owner
Signature Dwana J. Stevens
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins Superintendent Date

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror

To be signed by offeror.	
Company Name Music & Arts	
Name Amanda Tieman Title	School Services Coordinator
Signature Manua Rem	an
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentuck	sy .
Dr. Demetrus Liggins, Superintendent Date	

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To be signed by offeror:
Company Name Willis Music
Name Lividy Hicks Time Director, School Sales & Service
Signature inda O Hicks
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins, Superintendent Date

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To be signed by offeror:

Washington Music S	ales Cente	i, inc.	
Company Name			
Name SOUNFREYGOCKE	Title	BRORER.	
Signature			
Acceptance (to be signed if awarded contr	act)		
Board of Education of Fayette County Ke	ntucky		
Dr. Demetrus Liggins, Superintendent	Date		

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To be signed by offeror:	9
Company Name Doo Wop Shop	
Name Jonesthan Day 5/ Title	Educational Services Director
Signature Am	
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentuck	xy
Dr. Demetrus Liggins, Superintendent Date	And the second state of th

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To be signed by offeror:
Company Name Old Town Violins LLC
Name Joe D. Hislope Title President
Signature 10 19 pc
✓
A countaines (to be signed if awarded contract)
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins, Superintendent Date

3. RFP 02-24 Promotional Items Catalog Discount

BACKGROUND AND RATIONALE:

This contract is for schools and departments to purchase promotional items such as imprinted and/or customized key chains, decals, note pads, pencils, pens, highlighters, portfolios, tote bags, mugs/glassware, lanyards, school planners, general novelty items. This RFP is necessary to ensure the best price for these items and to comply with the KY Model Procurement Code. The RFP was evaluated on cost, discount, variety of items and other items of added value to the district. It is recommended to award contracts to vendors that scored 400 or higher and due to how close they were include the score of 398. The RFP includes the option to renew on an annual basis upon Board approval.

Key to Markings ### - Recommended RFP Award (multiple award) MBE Minority owned business WBE Woman owned business VBE Veteran owned business

Vendor	Total Score	
CT Marketing WBE	616	###
10th Planet	602	###
Ad-venture Promotions WBE	526	###
Lowe Promotions	507	###
Hands on Originals	473	###
Advertising Specialties WBE	461	###
Logo Warehouse MWBE	451	###
Custom Logoware	439	###
Southeast Mailing	435	###
Virtual One Branding WBE	434	###
Friends Office	425	###
Nimlock Kentucky WBE	411	###
National Bank Products VBE	398	###
City Apparel WBE	333	
Progressive Marketing	305	
Fyre MBE	290	

Contract Period: February 1, 2024 – January 31, 2025 with option for annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Promotional Items	Last year's expenditure was approximately \$150,000.00	Schools and departments	Recurring	Immediate impact to enable FCPS to continue to purchase promotional items as needed and at the best price to prevent a disruption in the educational process.

Funding Key:

Schools and Departments

STAFF CONTACTS:

Dan Sawyers, Director of Logistical Services/Purchasing

POLICY REFERENCE:

KRS 45A.370.

RECOMMENDATION:

A motion is in order to:

"Award contracts to Ad-venture Promotions, 10th Planet, Lowe Promotions, Advertising Specialties, Hands On Originals, Logo Warehouse, Southeast Printing and Mailing, CT Marketing Solutions, Custom Logoware, Virtual One Branding, Friends Office, Nimlock Kentucky and National Bank Products for one

year."

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To be signed by offeror: Company Name CT Marketing Solutions powered by Proforma Name Katie Taylor Co-Owner Signature Katie Taylor Acceptance (to be signed if awarded contract) Board of Education of Fayette County Kentucky Dr. Demetrus Liggins, Superintendent Date

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To be signed by offeror:

Company Name The 10th Planet	
Name Cliff Hellyer Title	Owner / Operator
Assentance (to be signed if awarded contract)	
Acceptance (to be signed if awarded contract) Board of Education of Fayette County Kentucky	
Dr. Demetrus Liggins, Superintendent Date	

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To be signed by offeror: Company Name Ad-Venture Promotions Name Cathy Stafford Title President Signature Acceptance (to be signed if awarded contract) Board of Education of Fayette County Kentucky Dr. Demetrus Liggins, Superintendent Date

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To be signed by offeror:

Company Name	Lowe Promotion	is Inc.			
NameJudith B.	Lowe	Title	owner		
Signature	Judith.	B Low	e		
Acceptance (to be signed if awarded contract)					
Board of Education of Fayette County Kentucky					
		· ·			
Dr. Demetrus Lig	ggins, Superintend	dent Date			

To be signed by offeror:

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To be digited by offeror.	
Company Name Haws ON ORIGINALS	
Name DEREK WRIGHT Title ACCOUNT EXECUTI	VE
Signature DL4. A	
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentucky	
Dr. Demetrus Liggins, Superintendent Date	

To be signed by offeror:

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Company Name ADURRTISING SPECIACTIES LLC Name Wish PARKE Title President	
Name Wish PARKE Tille PresiDent	
Signature	
Acceptance (to be signed if awarded contract) Board of Education of Fayette County Kentucky	
Dr. Dometrus Liquins, Superintendent Date	

SIGNATURE PAGE

RFP 02-24 Promotional Items Catalog Discount, Page 2

To be signed by offeror:

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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Company Name The Logo Wa	rehouse		
Name Leah Scott	Title	CEO	and the state of t
Signature Slock	Pat		MANUAL PROPERTY OF THE PARTY.
Acceptance (to be signed if awar	ded contract)		2
Board of Education of Fayette C	ounty Kentucky		
Dr. Demetrus Liggins, Superintene	dent Date		

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To be signed by offeror:
Company Name Custon Logo Ware Name Ilsse Carlor Title Ount
Name ICSSE Carlos Title Oune
Signature JASE Caylor
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins, Superintendent Date

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TO DE SIGNED DY OTHER DE	
Company Name Southeast Mail Service, LLC	
	Bus. Development Mgr.
Signature / /////	
Acceptance (to be signed if awarded contract)	
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentuck	xy
	~
Dr. Demetrus Liggins, Superintendent Date	

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To be signed by offeror:			
Company Name Proforma Albrecht			
Name Jessica O'Dell	Title	Sales Manager	
Signature Jessica O'Dell			_
Acceptance (to be signed if awarded con-	tract)		
Board of Education of Fayette County K	Kentucky		
Dr. Demetrus Liggins, Superintendent	Date		

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To be signed by offeror:		
Company Name FriendsOffice		
Name Dale Alt	Title CIO	
Signature Dale Alt		
		_
Acceptance (to be signed if awarded con	ntract)	
Board of Education of Fayette County Is	Kentucky	
Dr. Demetrus Liggins, Superintendent	Date	

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

To be signed by offeror:
Company Name Nimlok Kentucky
Name Jay Grant Title UP of Salex
Signature Signature
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins, Superintendent Date

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10 be signed by otheror:		
Company Name National Bank	Products	
Name Ros Napier	Tille Pistrict Sales	Rep
Signature John June		
Acceptance (to be signed if awarded cor	ntract)	
Board of Education of Fayette County l	Kentucky	
Dr. Demetrus Liggins, Superintendent	Date	