



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 10/23/2023

TOPIC: Award of Bids/Proposals

PREPARED BY: Myron Thompson, Chief Operating Officer @ 381-4165

Recommended Action on: 11/13/2023

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted Logistical Services/Purchasing for approval

Strategic Priority:

- Student Achievement
- Diversity, Equity, Inclusion & Belonging
- Highly Effective & Culturally Responsive Workforce
- Stakeholder Engagement & Outreach
- Organizational Health & Efficiency

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. Bid 53-23 Annex Kitchen Equipment	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Child Nutrition	1
2. RFP 60-23 Air Purifiers	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Operations	14

CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. RFP 28-21 Science Equipment and Supplies Catalog	Carolina Biological Fisher Scientific School Specialty Sargent Welch Ward's Science	Logistical Services	2
2. RFP 64-22 Chemicals and Chemical Dispensers	Baumann Paper Co	Grounds and Custodial Support	1
3. RFP 69-22 School Kitchen Refrigeration Repair Services	Glenns Commercial Service	Child Nutrition	1

AWARD OF BIDS/PROPOSALS

1. Bid 53-23 Annex Kitchen Equipment

BACKGROUND AND RATIONALE:

Part of the project of upgrading the Annex for the RISE Stem Academy is to add a kitchen for the students. An invitation to bid was issued requesting prices for ovens, reach in coolers and freezers, tables, dishwashers and a sink. A pre-bid was held with 4 vendors in attendance but there was only one response to the bid. C-Worth was the only response and is recommended for award.

Vendor

C.Worth Inc

Pass thru Cook n Hold Ovens (Winston 208-volt, 1 Phase, 36 amps.)		\$13,635.00
	x 2	\$27,270.00
Traulsen single door Reach in Freezers.		\$5,990.00
	x 2	\$11,980.00
Traulsen single door reach in coolers		\$5,300.00
	x 2	\$10,600.00
1- Beverage Air single sided, forced air milk cooler.		\$4,820.00
1- 60" stainless steel table with 2 drawers (1 on each side) with Pot Rack.		\$2,965.00
1- 72" stainless table with 2 drawers		\$1,960.00
1- 3 compartment sink with drying area (specialty design)		\$8,980.00
1- Residential style dishwasher.		\$845.00
	Total Price	\$69,420.00

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Kitchen Equipment	\$69,420.00	Food Service Accounts	Nonrecurring	Kitchen equipment to be installed at Annex

Funding Key: Food Service Accounts

STAFF CONTACT: Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract to C. Worth Inc."

THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE BID SHOULD A SUCCESSFUL BIDDER TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL BIDDER TO COMPLY WITH TERMS OF THE BID, THE BID AWARD SHALL BE CONSIDERED VOID AND BIDDER MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

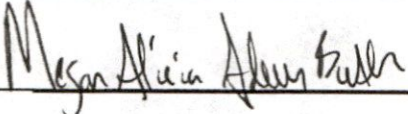
In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by bidder:

Company Name C.Worth, Inc

Name Megan Alicia Adams Butler Title General Manager

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent Date _____

2. RFP 60-23 Air Purifiers

BACKGROUND AND RATIONALE:

The district is looking to purchase air purifiers for classrooms and other spaces to improve health and safety and impact attendance for staff and students. An RFP was issued with criteria to evaluate based on the type of air purifier, specifications determined by the district to meet our needs including recurring maintenance, delivery time, warranty, references and cost. Technical proposal criteria included that units must be portable, wall mountable, a minimal sound level, not require filter changes and be available for immediate shipment. 14 proposals were received with 4 meeting all technical proposal requirements and scored by a committee from administration. Proposals that were considered non-responsive to the technical proposal included the inability to have immediate delivery, not wall mountable, not portable, too loud, required filter changes and maintenance. It is recommended to award the contract to Protect/Education who received the highest score from the committee.

Key to Markings
Recommended Award
MBE - Minority Owned Business
WBE – Woman Owned Business
VBE – Veteran Owned Business

		Ventorlux LLC	Protect/ Education ###	Med Solutions LLC	Ezparza Enterprises WBE
	Max Points Available	Score	Score	Score	Score
Meets or exceeds criteria of specifications provided	30	30	30	15	15
Warranty Scope and Length	20	10	20	17	18
Vendor's Demonstrated Delivery Capabilities in Full (to provide ample time for installation to meet the needs of the district – 72 hours following PO issuance)	20	20	20	20	20
References	5	2	4	2	3
Overall Total Cost	15	5	10	15	15
Estimated Installation Cost for the District	10	10	10	10	10
Final Total Score	100	77	94 ###	79	81

The following vendors submitted proposals but were not responsive to all aspects of technical proposal:

Medify Air
 The Maclean Group LLC VBE
 AIM Consulting MWBE
 Alen Corporation MBE
 CASPR Technologies

EZMED Solution LLC WBE
 Foundation Building
 Materials LLC
 Med Solutions LLC
 Technology International Inc
 MBE
 UV Can Sanitize Corp

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Air Purifiers	\$9,000,000.00	ESSR	Nonrecurring	Will provide air purifiers to district classrooms and other spaces

Funding Key: ESSR

STAFF CONTACT: Myron Thompson, Chief Operating Officer

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Award contract to Protect Education LLC."

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

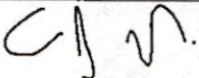
In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Protect Education

Name C.J. MacConnell Title President

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent Date _____

APPROVAL FOR CONTRACT EXTENSIONS

1. RFP 28-21 Science Equipment – Materials - Supplies Catalog Contract

BACKGROUND AND RATIONALE:

This RFP provides a multiple award catalog contract used to purchase science equipment, materials and supplies for FCPS. The RFP included a sample price list of some of the most popular items ordered for science and was evaluated on the pricing for these items along with the general discount offered, experience, shipping time and the number of items available from the vendors. The contract gives the option to renew for an additional year for up to 5 years upon Board approval. This would be the second renewal.

Vendor:

Fisher Scientific Company
School Specialty
VWR International (Wards, Sargent Welch)
Carolina Biological

Contract Period: Beginning January 1, 2024 and ending December 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Science Equipment/ Materials/ Supplies	Last year's expenditure was approximately \$50,000.00	Schools and departments	Recurring	Immediate contract to provide Science equipment/ materials/supplies for all schools K-12.

Funding key: Schools and Departments

STAFF CONTACT: Dan Sawyers, Director of Logistical Services and Purchasing

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Fisher Scientific Company, School Specialty, VWR International and Carolina Biological Supply Co."

2. RFP 64-22 Chemicals and Chemical Dispenser System

BACKGROUND AND RATIONALE:

This RFP is used to establish a contract for Grounds and Custodial Support to use for ordering chemicals for all district custodial staff. This RFP was sent out last year. Proposals were evaluated and scored based on price and the type of dispenser proposed. After scoring all proposals the staff decided to award the contract to Baumann paper who was the top score and best price. The RFP includes the option to renew on an annual basis upon Board approval, this would be the first renewal.

Vendor

Baumann Paper Co.

Contract Term: December 1, 2023 to November 30, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Chemicals and Chemical Dispensers	Total price based on historical purchases is approximately \$75,000.00 per year	Schools and Departments	Recurring	Will provide chemicals for the district for the 2022-2023 year as well as fiscal compliance with bid laws

Funding Key: Schools and Departments

STAFF CONTACT: Steve Collins, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Baumann Paper Company"

3. RFP 69-22 Refrigeration Repair Services for School Kitchens

BACKGROUND AND RATIONALE:

This RFP is used to establish a refrigeration repair contract for the Child Nutrition department to use for repairs in the school kitchens. The RFP is evaluated on hourly rate, experience with the district and district brand equipment and having the appropriate licensed technicians to perform the work. Proposals were evaluated by Child Nutrition staff familiar with the type of work performed under this contract. This RFP was sent out last year with three responses and Glenns Commercial Service awarded the contract. The RFP includes the option to renew the contract for additional one-year periods upon Board approval up to a total of five years. This would be the first renewal.

Vendor

Glenn's Commercial Service

Contract Period: January 1, 2024 and ending December 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Refrigeration repairs for school kitchens	Last fiscal year's expenditure was approximately \$120,000.00	Child Nutrition	Recurring	Will provide repair services for the district for the 2023 year

STAFF CONTACT:

Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:
"Extend the contract for one year with Glenns Commercial Service"