

Quote No: 101923CCPSSalto  
 Project Name: District Wide Salto Deployment  
 Created On: 19 Oct 2023  
 Expiration Date: 18 Nov 2023  
 Account Manager: Steve Lange  
 Inside Sales: Hans Roedig/Ann Scott  
 Encore Address: 4620 Wesley Ave, Cincinnati, OH 45212



Qty	Description	Stock	Unit Price	Extended Price
	List of material based on walk thru. Final walk thru may be performed prior to ordering material.			
8	CU4000 Controllers - UNIVERSAL			
3	CU4000 Controllers - UNIVERSAL			
15	Design XS - ANSI Wall Reader			
16	Wireless Gateways			
15	Wireless Gateways Nodes			
31	KPP - Kit Panic Bars			
31	SALTO Panic bars			
31	XS4 Original+ Half escutcheon ANSI			
2	NCODER			
1	CYLINDRICAL LOCK			
1	SPAONLINE STARTER KIT			
2	PPD			
500	SMART CARDS			
500	Smart Stickers for existing badges			
31	SPACEOPT-0033			
1	Cat 6 Cable for nodes/gatways			
1	RS-485 wire for nodes			
1	Access Control cable for wired doors			
1	MISC fasteners, components			
1	Turnkey installation and training			
	Door Schedule Per Site		Total QTY	
1	MLK ES Front; Rear Door by Café; Gym Door		3	
2	Pembroke ES Front; Gym Door		2	
3	South Christian ES Front; Zach's Playground; D Entrance - Back Lot; Preschool Front		4	
4	Bluegrass Learning Academy/ Front		1	
5	Hopkinsville MS Front; 7th grade lower hall		2	
6	Hopkinsville HS Front nearest office; end of hall by outdoor sign; West 1 entrance; Gym Door		4	
7	Millbrooke ES Front; 5th grade hall		2	
8	Indian Hills ES Front - outer; Front - inner; Rear		3	
9	Gateway - Tech Campus Front - outer; Front - inner; Side		3	
10	CCMS Door numbers - 1, 3, 6, 10, 12, 14, 18, 20		8	
11	CCHS Front - Far right from EXT; Teacher Lot; 400 Hall Rear; Exit 0 - Greenhouse; Gym		5	
12	BOE Front - outer; Front - inner; Rear		3	
13	Gateway - Health Science Front - outer; Front - inner; Side - leverset		3	
14	Freedom ES Front - Far right from EXT; Rear parking lot		2	
15	Sinking Fork ES Front; Rear		2	
16	Crofton ES Front; Rear		2	
			49	
	<b>Design and Implementation</b>			
	Encore shall provide services to Christian Co Schools for 49 Doors of Access Control			
	Encore shall provide and install hardware for (49) doors at various sites, schedule above			
	Encore shall provide all wiring as needed for gateways and composite cable for traditional access control doors.			
	Encore shall program all schools and main server provided by end user with Salto Space			
	Encore shall educate CCPS staff on new Salto system, provide on-site training, as well as follow up remote training if needed			
	<b>Constraints and Considerations</b>			
	The cost for the following is not included in this proposal, and are to be provided by the Customer or Others:			
	All permits, inspections, and fees necessary to conform to NEC, state and city building codes.			
	Encore assumes no additional parts, cables or miscellaneous equipment is needed or supplied by Encore other than that identified in this SOW.			
	Encore assumes no liability for the structure of the building walls or additional materials required for installation			
	Encore assumes the Customer will provide Static IP addresses and network topology for the installation in a digital format that will be provided before arrival for installation.			
	Encore assumes free and unfettered access to all facilities during installation times.			
	Encore assumes all work will be during normal business hours of Monday-Friday 7am -5pm			
	The Customer will be responsible for any items or tasks where there is a need to communicate, integrate or be associated with the customer building Fire Alarm system.			
	Encore will be programming and configuring the new system under the direct direction of the Administration staff member. All decisions of the configuration will be the sole decision of the customer admin staff member for associated liability.			
	The customer will provide a staff member with administration rights to the installation technicians during the installation time frames. If work is to be performed outside of Business Hours Monday-Friday 8 AM-5 PM, this staff member must be available to support any control system changes as needed.			
	All door hardware will be ordered for all jobs as Stainless Steel finish unless notified by the customer prior to the ordering of any products.			
	Any hardware-only returns may require a restocking fee.			
	Encore cannot guarantee installation of any special hardware the installations such as but not limited to, electronic panic bars, internal and external door rod installations, and handicap hardware solutions, without a door-hardware specialist review and confirmation of compatibility.			

Aluminum doors will need to be a Medium or Wide frame.			
			<b>Total \$181,956.61</b>

*\*\* Freight & Tax Not Included In Total \*\**

Client Signature

Print Name

**Statement of Confidentiality**

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