



Fayette County Public Schools

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING: Regular

DATE: 9/25/2023

TOPIC: Award of Bids/Proposals

PREPARED BY: Myron Thompson, Chief Operating Officer @ 381-4165

Recommended Action on: 10/23/2023

Action Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: Yes

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted Logistical Services/Purchasing for approval

Strategic Priority:

- Student Achievement
- Diversity, Equity, Inclusion & Belonging
- Highly Effective & Culturally Responsive Workforce
- Stakeholder Engagement & Outreach
- Organizational Health & Efficiency

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. RFP 45-23 Reconditioning of Middle School and High School Football Equipment	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Athletics	1
2. RFP 46-23 HVACR Service and Repair	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance	4
3. Bid 48-23 Asbestos Abatement at Versailles Rd Property	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Risk Management, Safety and Security	4
4. Bid 49-23 Annex Building Repairs	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance	1
5. Bid 51-23 FCPS Batter's Eye for Tates Creek High School Baseball Field	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA	Facility Design and Construction	2

	5. KYPTAC 6. ORVWBC 7. Vendor Registry		
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CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. Bid 25-21 Chain Link Fencing	S and T Fencing Inc	Grounds and Custodial Support	2
2. RFP 33-20 Office Relocation Services	Safeway Moving Inc/ Vincent Fister Inc	Logistical Services	3
3. RFP 54-22 Furniture, Installation and related Services	JW Associates KPC Architectural Products Lakeshore Learning School Outfitters Virco	Logistical Services	1
4. RFP 59-19 Visitor Management System	Raptor Technologies	Risk Management Safety and Security	4
5. RFP 61-22 Integrated Pest Management	Terminix International	Grounds and Custodial Support	1

AWARD OF BIDS/PROPOSALS

1. RFP 45-23 Reconditioning of Middle School and High School Football Helmets

BACKGROUND AND RATIONALE:

Football Helmets used by Middle Schools and High Schools must be reconditioned and recertified to make sure they meet the strict safety guidelines issued for football equipment. This helps with student safety and liabilities for student injuries that may be caused by faulty equipment. This RFP was issued to determine an approved vendor that has the procedures, insurance and prices to provide the best value to the district to perform these services. Riddell/All American was the only response. The contract includes an option to extend on an annual basis pending Board approval.

Vendor:

Riddell/All American

Contract Term: Beginning November 1, 2023 and ending October 31, 2024 with optional renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Reconditioning Football Helmets	Last year's Expenditure was approximately \$81,000	Individual School Accounts	Recurring	2023/2024 School Year

Funding Key: Individual School Accounts

STAFF CONTACT: Rob Sayre, Athletics Director

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract to Riddell/All American"

THE GENERAL TERMS AND CONDITIONS, THE RFP DOCUMENT, AND A SUCCESSFUL OFFEROR'S RESPONSE CONSTITUTE THE FINAL CONTRACT/AGREEMENT BETWEEN FCPS AND OFFEROR. NO CONTRACT/AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL OFFEROR UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE RFP. A SUCCESSFUL OFFEROR WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE RFP SHOULD A SUCCESSFUL OFFEROR TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL OFFEROR TO COMPLY WITH TERMS OF THE RFP, THE RFP AWARD SHALL BE CONSIDERED VOID AND OFFEROR MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name RIDDELL

Name JAMES BRADY Title NATIONAL BID SALES MANAGER

Signature  _____

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent Date _____

2. RFP 60-22 HVACR Services

BACKGROUND AND RATIONALE:

This RFP is used to establish a HVAC Services contract for the Maintenance Department to use for servicing and repairing district HVAC equipment. The RFP is evaluated on hourly rate, experience with the district and district brand equipment and having the appropriate licensed technicians to perform the work. Proposals were evaluated by a committee of five district staff familiar with the type of work performed under this contract. Maintenance is recommending to award to all 3 vendors to give maintenance more options and flexibility in performing services and repairs. Cost price ranged from \$103/hour to \$107.50/hour. The technical score is based on meeting all of the criteria listed in the RFP and past experience working with the district. Scores are based on the average of all committee scores. The RFP includes the option to renew the contract for additional one year periods upon Board approval up to a total of five years.

Key to Markings
Recommended Award
Multiple Award

	Technical/Experience	References	Cost	Total
Comfort & Process Solutions ###	392	200	358	950
Comfort Systems USA ###	267	200	359	826
All Trades Services ###	200	200	400	800
Ivey Mechanical ###	300	200	195	695

Contract Term: November 1, 2023 and ending June 30, 2024 with optional annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
HVAC Service and Repairs	Last year's Expenditure was approximately \$3,300,000.00	Maintenance	Recurring	Will provide HVAC services for the district for the 2023/2024 year

Funding Key: Maintenance

STAFF CONTACT: Dave Mauck, Director of Maintenance
 Eddie Jenkins, HVAC Foreman

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
 "Award contracts to Comfort & Process Solutions, Comfort Systems USA, All Trades Services and Ivey Mechanical."

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In compliance with this Request for Proposals (RFP), in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Comfort and Process Solutions

Name Jeff Hamilton Title Sale. Rep

Signature Jeff Hamilton

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name COMFORT SYSTEMS USA, KENTUCKY

Name Breg Robinson Title VP of Operations

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name All Trades Services Inc.

Name Charles W. Long Title Manager

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

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To be signed by offeror:

Company Name Ivey Mechanical Company, LLC

Name David Jackson Title Lexington Service Division Manager

Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

3. Bid 48-23 Asbestos Abatement at Versailles Road Property

BACKGROUND AND RATIONALE:

This bid was for asbestos abatement at the Versailles Road Property. There were four responses to the bid. DSEA Services was the low bidder and is recommended for award.

Key to Markings
Recommended Award
WBE – Woman Owned Business

Vendor

<u>Vendor</u>	<u>Total Price</u>
DSEA Services WBE	\$109,327.00 ###
Quantum Abatement LLC	\$121,600.00
Environmental Demolition Group LLC	\$123,480.00
Enviroworx Services Inc WBE	\$197,300.00

Contract Period: November 1, 2023 and ending December 15, 2023

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Asbestos Abatement	\$109,327.00	0450	Nonrecurring	Immediate impact for asbestos abatement at the Versailles Road Property

Funding key: 0450

STAFF CONTACT: Jeff Harris, Supervisor of Risk Management and Safety

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Award the contract to DSEA Services."

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CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

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To be signed by bidder:

Company Name DSEA Services Inc

Name Daniel Cross Title Project Manager

Signature Daniel Cross

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

4. Bid 49-23 Annex Building Repairs

BACKGROUND AND RATIONALE:

This bid is for preparing the Annex at 701 East Main to temporarily house the middle school component of Rise STEM Academy for Girls. Repairs consist of updating electrical, HVAC, plumbing and general contracting work as well as updating the kitchen. The pre-bid meeting had several attendees including Rising Sun, Omni and S & D Construction but only Elaine Allen submitted a bid for the work and is therefore recommended for award.

Key to Markings

**### Recommended Award
MBE Minority Owned Business**

Vendor

Elaine Allen **MBE**

Total Price

\$973,879.00 **###**

Contract Period: November 1, 2023 and ending May 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Annex Building Repairs	\$973,879.00	Capital Outlay	Nonrecurring	Immediate impact for repairs to the Annex for classes to start fall of 2024

Funding key: 0003113-0910-COFT

STAFF CONTACT:

Dave Mauck, Director of Maintenance

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract to Elaine Allen."

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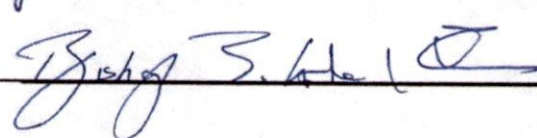
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CERTIFICATE MUST BE EXECUTED BY OFFEROR/ PROPOSING FIRM

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Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by offeror:

Company Name Elaine Allen LLC
Name Bishop Carter IV Title Owner
Signature 

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent Date _____

5. Bid 51-23 FCPS Batter's Eye for Tates Creek High School Baseball Field

BACKGROUND AND RATIONALE:

This bid is for building a batter's eye for the Tates Creek High School Baseball Field. There were two responses to the bid, and it is recommended to award the bid to the lowest price.

Key to Markings

Recommended Award

Vendor

Sportsfield Specialties
BSN Sports

Price

\$55,774.18 ###
\$65,000.00

Contract Period: Final Completion Date of August 1, 2023

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
TCHS Batter's Eye	\$55,774.18	1053603 / 0450 / 19079	Nonrecurring	Will provide a Batter's Eye for the TCHS baseball field to be installed before the 2024 season.

STAFF CONTACT:

Lisa Clark, Facility Design & Construction

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract to Sportsfield Specialties."

THE GENERAL TERMS AND CONDITIONS, THE BID DOCUMENT, AND A SUCCESSFUL BIDDER'S RESPONSE CONSTITUTE THE FINAL CONTRACT/ AGREEMENT BETWEEN FCPS AND BIDDER. NO CONTRACT/ AGREEMENT TERMS REQUIRED BY BIDDER WILL BE CONSIDERED BY FCPS THAT ARE NOT SUBMITTED WITHIN THE RESPONSE. A SUCCESSFUL BIDDER UNDERSTANDS AND ACCEPTS THIS AS ESSENTIAL TO THE AWARD OF THE BID. A SUCCESSFUL BIDDER WHO SUBMITS ANY SUBSEQUENT DOCUMENT FOR FCPS TO ACCEPT/SIGN UNDERSTANDS AND AGREES THAT THIS WILL NOT BE CONSIDERED OR ACCEPTED BY FCPS.

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CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

To be signed by bidder:

Company Name Sportsfield Specialties, Inc

Name Lauren Valesse Title Contract Administrator

Signature Lauren Valesse

Acceptance (to be signed if awarded contract)

Board of Education of Fayette County Kentucky

Dr. Demetrus Liggins, Superintendent

Date

APPROVAL FOR CONTRACT EXTENSIONS

1. Bid 25-21 Chain Link Fencing Installation

BACKGROUND AND RATIONALE:

The Grounds and Custodial Support Department is responsible for installing chain link fencing throughout the district when fencing is needed. This bid establishes fixed pricing for the materials and for the labor to install 4,5 and 6 foot chain link fence when a fence is needed. There were two responses to the bid with the award going for S & T Fencing who had the lowest prices. The bid includes the option to renew on an annual basis upon Board approval. This would be the second renewal.

Vendor

S & T Fencing

Contract Term: November 1, 2023 through October 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Chain link fencing	Budgeted amount \$100,000.00	0498	Recurring	Will allow FCPS to adhere to federal laws regarding Early Start playgrounds, prevent FCPS property from unwanted vehicles and provide safety.

Funding Key: 0498 – Fencing Repair

STAFF CONTACT: Larry Hellard, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Extend the current contract for an additional year with S & T Fencing.”

2. RFP 33-20 Office Relocation Services

BACKGROUND AND RATIONALE:

This RFP was for establishing a contract with a moving company to move furniture that may be needed during renovations or large moves throughout the year. The RFP asked for hourly rates for moving. Safeway Moving Inc/ Vincent Fister Inc was awarded the contract. The RFP includes the option to renew on an annual basis upon Board approval. This would be the third renewal

Vendor

Safeway Moving Inc/ Vincent Fister Inc VBE

Contract Term: November 1, 2023 through October 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Office Relocation Services	Last year's expenditure was approximately \$7,000.00	Schools and Departments	Recurring	Contract to provide moving services for the district

Funding Key: Schools and Departments

STAFF CONTACT: Dan Sawyers, Director of Logistical Services and Purchasing

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the current contract for an additional year with Safeway Moving Inc/ Vincent Fister Inc."

3. RFP 54-22 Furniture, Installation and Related Services

BACKGROUND AND RATIONALE:

Furniture is purchased by individual departments and schools and also by Logistical Services for offices, new schools and renovations. This RFP is used to establish a list of approved vendors that can be utilized for these purchases. Evaluation was based off of a discount off of manufacturer list pricing, cost of the furniture as well as information about the vendor such as location, number of manufacturers available in their catalog, local sales representatives, installation processes, experience working with school districts and the types of furniture offered. The RFP was awarded to the top five scores. The RFP includes the option to renew on an annual basis upon Board approval. This would be the first renewal.

Vendors

KPC Architectural Products **WBE**
JW Associates
School Outfitters
Lakeshore Learning Materials
Virco Inc.

Contract Term: November 1, 2023 through October 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Furniture, Installation and Related Services	Last year's Expenditure was approximately \$1,800,000.00	Individual School Accounts	Recurring	Discount off list price contract to provide furniture, installation and related services to FCPS schools and departments

Funding Key: Individual School Accounts

STAFF CONTACT: Dan Sawyers, Director of Logistical Services/Purchasing

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
"Extend the current contracts for an additional year with KPC Architectural Products, JW Associates, School Outfitters, Lakeshore Learning Materials and Virco Inc."

4. RFP 59-19 Visitor Management System

BACKGROUND AND RATIONALE:

As required in the School Safety and Resiliency Act (Senate Bill 1) all visitors must report to the front office of the building, provide valid identification and state the purpose of the visit. A visitor's badge must be visibly displayed on the visitor, parent or contractor's outer garment. A request for proposals was sent out in 2019 with six responses. The responses were evaluated by a committee of five FCPS staff on several criteria. After evaluations an average score was calculated with Raptor Technologies receiving the highest score. The RFP included the option to renew the contract on an annual basis upon Board approval for up to a total of 5 years. This would be the fourth renewal.

Vendor

Raptor Technologies

Contract Term: November 1, 2023 through October 31, 2024

PROPOSAL:

Visitor Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Visitor Management System	Last Fiscal Year was approximately \$ 72,000.00	Safety Budget	Recurring	Will continue the visitor management system for district schools for the 2023/2024 school year

Funding Key:

Safety

STAFF CONTACT:

Joseph L. Isaacs, Director of Risk Management and Safety

POLICY REFERENCE:

KRS 158.162 (d) (4) - School Access and Control

RECOMMENDATION:

A motion is in order to:
"Extend the current contract for an additional year with Raptor Technologies"

5. RFP 61-22 Integrated Pest Management Program

BACKGROUND AND RATIONALE:

FCPS Board Policy states the District must maintain an Integrated Pest Management Program in an effort to effectively control the pest population in FCPS administrative buildings and schools. This was competitively solicited last year through a request for proposals and a contract awarded to Terminix International. The RFP included the option to renew the contract on an annual basis upon Board approval for up to a total of 5 years. This would be the first renewal.

Vendor

Terminix International

Contract Term: Beginning December 1, 2023 and ending November 30, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Integrated Pest Management Program	Last year's expenditure was approximately \$59,000.00	920 01 087 0425	Recurring	Allows for no disruption of the educational process due to unsanitary conditions.

Funding Key: 920 – Maintenance; 1 – General Fund; 087 – Plant Operations; 0425 – Pest Control Service

STAFF CONTACT: Steve Collins, Operations

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Extend the current contract for an additional year with Terminix International."