

**ENCORE TECHNOLOGIES**

4620 Wesley Avenue,
Cincinnati, OH 45212
Phone: 513.493.4626

EXHIBIT A

Quotation

Number: 54411

Date: 08/21/2023

Quote prepared for: Daryl Alexander

Bill To:

Daryl Alexander
Boone County Board of Ed Ref: 00618
8330 US Hwy 42
Florence, KY 41042
Phone: (859)282-2550
Email: daryl.alexander@boone.kyschools.us

Ship To:

Daryl Alexander
Boone County Board of Ed
8330 US Hwy 42
Florence, KY 41042

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	210-BFXG	OptiPlex Small Form Factor (7010) 13th Gen Intel® Core™ i5-13600 (24 MB cache, 14 cores, 20 threads, 2.70 GHz to 5.00 GHz Turbo, 65 W) Windows 11 Pro, Natl Aca STANDARD. K12 EDU only. MSFT LOE Approval req'd. English, Spanish, French, Brazilian Portuguese 8 GB, 1 x 8 GB, DDR4 256 GB, M.2 2230, PCIe NVMe, SSD, Class 35 Intel® Graphics OptiPlex SFF with 300W Platinum Power Supply 8x DVD+/-RW 9.5mm Optical Disk Drive No Wireless LAN Card (no WiFi enablement) Optional VGA Port English US non-backlit Dell keyboard KB216 Dell Optical Mouse - MS116 (Black) Internal Speaker Intel vPro® Essentials 4Y ProSupport Next Business Day Onsite with In-Region HW-SW Support Consult-Infrastructure Consulting Services,Dell Instructor-Led Prof Learning Voucher-1 yr expiration Mfr: DELL TECHNOLOGIES	\$ 709.38	53	\$ 37,597.14
*2	210-BBBO	Dell 22 Monitor - E2222H 4Y Basic Hardware Service with Advanced Exchange Mfr: DELL TECHNOLOGIES	\$ 90.95	36	\$ 3,274.20
2 item(s)			Sub-Total		\$ 40,871.34
			Tax @ 0%		\$ 0.00
			Freight		\$ 0.00
			Total		\$ 40,871.34
** Tax and Freight Not Included In Total **					

Quote Valid Until: 09/20/2023

Statement of Confidentiality

The information and pricing in this proposal shall not be disclosed outside of the opportunity this quote is being offered and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate this proposal to the extent permitted by law. If a contract is awarded to Encore as a result of or in connection with the submission of this proposal, the client shall have the right to duplicate, based upon the license rights held by Encore. This restriction does not limit the right of the client to use information contained in the data if it is obtained from another source without restriction.

Prepared by: Hans Roedig

Email: Hans.Roedig@encore.tech

Phone: 513.493.4626



Prepared For:

Boone County Board of Education

August 22, 2023

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term Option	48 TELP
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None
	4
	Payments
	\$10,544.12
	\$918.25
	\$11,462.37

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	
54411.0	OptiPlex Small Form Factor (7010)	\$709.38	53	\$37,597.14	0.28045	
	Dell 22 Monitor - E2222H	\$90.95	36	\$3,274.20	0.28045	
	TOTALS			\$40,871.34		\$11,462.37

Proposal Expiration Date:

September 20, 2023

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorate payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change.

End of Term Options:**Tax Exempt Lease Purchase (TELP):**

- Exercise the option to purchase the products for \$1.00.
- Return all products to lessor at the lessee's expense.

Shari Kapples

Account Manager 3, Financial Services

Dell Technologies | North America Public Sales

office + 1 737 270 9128

Shari.Kapples@Dell.com

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

INDEXING LANGUAGE: Upon expiration, lease rates may be changed in the event that market rates change.

cost per
year
4 years



Dell Financial Services

BOONE COUNTY BOARD OF EDUCATION
Amortization Schedule
810-6708184-024
Exhibit B

Commencement Date TBD

Total Financed Amount		\$40,871.34			
DUE DATE	PAYMENT #	PAYMENT AMOUNT	PRINCIPAL	INTEREST	UNPAID BALANCE
TBD	1	\$ 11,462.37	\$ 11,462.37	\$ -	\$ 34,387.10
TBD	2	\$ 11,462.37	\$ 9,037.29	\$ 2,425.08	\$ 22,924.73
TBD	3	\$ 11,462.37	\$ 9,782.51	\$ 1,679.86	\$ 11,462.37
TBD	4	\$ 11,462.37	\$ 10,589.18	\$ 873.19	\$ -