



**Spencer County School's Central Office Board Room
Audio/Video Equipment and Conferencing Technology Solution and
Updates Proposal from**



Unified Technologies is providing a customized AV solution for Spencer County School's Central Office Board Room. This AV solution is based on the specific needs provided and discussed during an onsite walk through with Lori Riddle.

The audio, video, and conferencing solution provided by Unified Technologies is state of the art and cutting edge technology that will not only meet the needs of Spencer County Schools but exceed expectation and can be easily used by Lori and other staff. Unified Technologies subject matter experts will provide complete training on the system and its components and also detailed instructions for other staff to utilize when needed.

This audio and video solution provided by Unified Technologies comes with full warranty on all system components. Unified Technologies provides a warranty and support plan, "UnifiedCare", on all of the hardware and software solution components.

Similar AV systems and solutions have been installed and are currently supports to other Unified Technologies partners such as Spencer County Cooperative Extension Offices.

Unified Technologies will provide more referrals and references upon request.

Thank you for the opportunity to bid on this AV Solution Upgrade Project. We are excited for the opportunity to earn your partnership and take care of your audio, video, and conferencing needs.

Ownership Team and Trusted Advisor

Tyler Parsons



Connecting and Protecting People

IT Managed Services

- Comprehensive Help Desk / Server Support
- Proactive Network Support & Monitoring
- Advanced Network and Server Design
- Cybersecurity

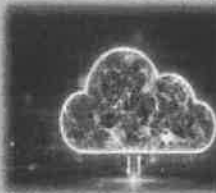


Unified Communications

- Voice Solutions: Premise / Cloud / Collaboration Tools
- Mobility Solutions / Remote Worker Support
- Meetings: Audio / Video / Web Conferencing

Integrated Security Solutions Structured Cabling/Audio/Visual

- Protect your business and people
- Video Surveillance / Access Control / Intrusion
- Structured Cabling: Voice / Data Networks



Cloud and Carrier Services

- Cloud Phone Systems / Contact Centers
- Network Services / Internet / Carrier Management
- Data Products / Security

Let's connect:

800.489.4103

unified-team.com



LOUISVILLE OFFICE
 11500 Blankenbaker Access Dr
 Louisville, KY 40299
 502-459-9141 Phone
 502-459-9143 Fax

LEXINGTON OFFICE
 2301 Maggard Dr., Suite 125
 Lexington, KY. 40511
 859-219-1203 Phone
 859-219-1227 Fax

Purchase/Lease Agreement

TO: Spencer County Schools
 207 W. Main Street
 Taylorsville, KY 40071

DATE: August 23, 2023
 QUOTE NUMBER: 23085592R00

DESCRIPTION
 PURCHASER AGREES TO BUY, AND UNIFIED TECHNOLOGIES AGREES TO SELL THE FOLLOWING SOLUTION AND/OR EQUIPMENT WHICH ARE SUBJECT TO TERMS AND CONDITIONS OF SALE HEREIN SPECIFIED

Infrastructure

Provide A/V Solution as Follows

A/V

- (1) VIA Campus Plus Presentation hub
- (12) Ceiling speakers to provide audio for entire 48' x 58' Board room
- (1) DSP - Noise and Echo canceling device for mics in the ceiling to provide clear audio from the speakers
- (1) Control tablet Keypad with Kramer software for Lori's office
- (2) 4K PTZ and 4K UHD Cameras - one camera focused on the Board Member Table and one camera focused on the Presenter podium
- (1) 4x4 matrix switcher - system component input and output device
- (2) TeamConnect Ceiling 2 Ceiling Microphone Array - Ceiling mics to pick up entire room audio from Board Members and Presenter
- (1) 18U lockable cabinet with 2 cooling fans and UPS to store system components
- (1) 16 port PoE+ Switch to connect all system components to network

*Youtube streaming device provided by customer i.e. laptop, etc. and specific device options available for discussion if preferred

Includes Pathway hangers, Cable, and misc. material required for installation
 Train Lori on system administration of features and functions

General Assumptions:

Customer's IT to provide all IP addresses and/or networking changes if required prior to the installation. Remote system access and/or mobile apps may require changes to Customer's network configuration/firewall. This proposal does not include any network equipment otherwise not stated. It is assumed there is adequate space for any mounted equipment in the customer's existing rack management. Rack, enclosures and wire management including patchcords are not included unless otherwise stated. Electrical work, aerial lift rentals, core drilling, trenching, firestopping and/or any major fabrication work (i.e. poles) is excluded unless otherwise stated. When quoted for reuse, any existing cabling, hardware or devices are considered to be in working condition and reusable. All work is performed during normal business hours unless otherwise stated with free access to all areas where work will be completed.

Warranty/Support:

3 Year UnifiedCare -Gold-
 see UnifiedCare agreement for detailed coverages
 Contract is valid for 30 days from contract date
 Customer signature below also acknowledges agreement to all of the Terms and Conditions as stated in Schedule A

Cash Agreement		AND	Monthly UnifiedCare Maintenance Amount	
Purchase Price	\$ 40,000.00		UnifiedCare - Gold	36 Months payment
Sales Tax			Monthly Expense (excluding tax)	\$ 988.00
Total	\$ 40,000.00		Deposit (excluding tax)	\$ -
50% Due at Agreement Signing	\$ 20,000.00		Advanced Payment(s) (excluding tax)	\$ -
50% Due at Cutover	\$ 20,000.00		Total Due at Signing (excluding tax)	\$ -

UNIFIED TECHNOLOGIES

CUSTOMER

BY: _____

BY: _____

DATE: _____

DATE: _____



UnifiedCare – ISS Gold

Unified Technologies recognizes the critical importance of keeping your systems running and we are ready to support you 24 hours a day, 7 days a week, 365 days a year. The UnifiedCare – Gold Program combines manufacture support and warranties while providing customers with a support program backed by our Unified Technologies local support team.

This program is for the customer that wants the ability to make minor changes in their system if desired, without the responsibility of maintaining or troubleshooting when issues arise. In essence, the program is a 100% outsource program for all of your security needs including technical support, hardware replacement, ongoing administrator training, associated labor, and much more.

UnifiedCare – ISS Gold Detailed Coverage

- **24-7-365 Tech Support** - Technical support center is available for your account through the technical service staff of Unified Technologies.
- ^{(A)(D)} **Break/fix labor** - All remote and onsite break/fix labor on Unified Technologies' provided equipment is included.
- ^{(A)(B)} **Remote changes to existing system** – During regular business hours, all remote labor associated with minor changes to existing system configuration is included, assuming remote access is provided.
- **Hardware warranty with replacement** - If a defective item is discovered, we will replace your hardware via manufacturer warranty if applicable.
- **Software upgrades** – If applicable, access to software upgrades are available at no additional charge.
- ^{(C)(D)} **2-hour emergency response time** - 2-hour response time for an emergency issue occurring during or after business hours.
- **24-hour non-emergency response time** - 1 business day response time on non-emergency issues.
- **5-day response time for MACs** - 5 business day response time for a billable service ticket.
- **Unlimited training** - Anytime during this program, administrator training is available at no additional cost.
- **Documentation** - All technical documentation is available to you at no additional cost.
- ^(D) **No charge service calls** - You will not be charged for a service call where no trouble is found.
- ^(D) **Diagnosing inside wiring/infrastructure** - If needed, we will diagnose and recommend solutions to your facility infrastructure issues
- **Unified Technologies Dedicated Account Manager** – UT will provide a dedicated Account Manager to support your solution needs throughout the life cycle of your contract.

^(A) Regular business hours only (Monday – Friday, 8am – 5:00pm (EST)). Any labor associated with Customer Provided or 3rd Party hardware/software (not provided by Unified Technologies) is not included. Any labor associated with any data equipment (including data equipment provided by Unified Technologies) is not included. Lift rentals are not included.

^(B) A remote minor change is considered any Moves, Adds, or Changes to the system that are Goldd under 1 hour.

^(C) Unified Technologies constitutes an emergency as doors are unable to lock or unlock, the Operator/Command Center is unable to communicate with the installed equipment (Unified Technologies' provided equipment only), or the system is not operational. Inclement weather and Acts of God are not included.

^(D) Onsite labor is not included for locations outside the Unified Technologies' footprint (60 miles from nearest office).

^(E) Periodic (Quarterly, Annual) testing of Intrusion/Monitoring system is available as a billable service.

Customer Initials _____ Date Initialed _____



Schedule A - Terms and Conditions

Contract Number 23085592R00

Seller:

Unified Technologies
2301 Maggard Drive Suite 125
Lexington, KY. 40511

Customer:

Spencer County Schools
207 W. Main Street
Taylorsville, KY 40071

LABOR. All work is considered as performed during an 8-hour day/40 hour week using a 2 man crew M-F, 8am to 5pm EST unless otherwise stated. Overtime rates are billed at time and one-half. Sundays and holidays are billed at double time rates. See Maintenance for details regarding coverage of labor. All labor furnished by Unified Technologies will be non-union. Unified Technologies will bill for additional labor whenever a ground safety man is required by the Customer's safety policies for aerial lift work.

CHANGE ORDERS/REVISIONS/DELAYS. Changes required or requested outside of the signed "scope of work" will result in additional billable charges. Billable changes include but are not limited to; additional labor due to Customer or construction related delay of work, additional materials, lift fees, travel expenses. Customer or construction related delays may include; access to the facility, access to customer provided lifts, lack of network readiness, cable pathways, revised drawings/door schedules or system design. Lack of proper instruction or information from the customer that causes delays or requires additional labor hours will be documented and submitted as a change order (included in this are delays caused by the customer, builder, construction manager, subcontractors, furniture supplier, etc). Change orders must be signed by both the client and Unified Technologies prior to the being work scheduled or materials being ordered.

CREDITS/RETURNS. Customer credits are offered only in conjunction with additions and/or upgrades and will be submitted as a Change Order if Unified Technologies pre-approves the credit. Customer is responsible for any equipment returns which are subject restocking fees. Open packaging disqualifies a return to the supplier.

ACCESS CONTROLLED DOOR LOCKS. Doors will be secured by electromagnetic or door strike electric locks to be provided by either the Customer's door vendor or Unified Technologies based on the door "schedule" supplied by the door vendor. Adequate time must be allowed in the construction schedule for door access installations on new construction. Magnetically locked doors will include devices to allow for (2) forms of Egress. The primary form is a "Request to Exit" (RTE) motion device. The secondary form to be installed will be a pull station device however a push button can be installed in lieu of a pull station at the request of the customer. Default design for locking devices is 12VDC unless otherwise requested.

FIRE ALARM INTERRUPT. Upon an alarm condition the Customer's fire control panel is required to send a Fire Alarm Interrupt (FAI) relay signal via a dedicated cable to the nearest Access control panel. Default design for the Access control system is for the door lock state to change to a "Fail Safe" (unlocked) condition upon receiving an FAI signal from the facility's Fire Alarm Control panel. Magnetic locks will power down (unlock) for Ingress (entry) and Egress (exit), however door strikes will continue to remain locked for Ingress. Free Egress will be allowed, the same as during normal state. Additional power supplies and other equipment can be sold to equip the Access system to energize door strikes if free Ingress is desired.

LOSS OF COMMERCIAL POWER. Upon loss of commercial power to the facility, Default design for the Access control system is for all locking doors to remain "Fail Secure" (locked) and remain that way until the Access panel's battery supply diminishes. Without commercial or battery supplied power, magnetic locks will de-energize and unlock while door strikes will remain locked for Ingress but still allow free Egress which is the same as the normal state of operation. Additional power supplies and other equipment can be sold to equip the Access system to energize door strikes if free Ingress is desired.

INTRUSION. Unified Technologies initially sets up, activates and test operation with the monitoring company (Rapid Response) to make their account is active. Customer is to provide a notification contact list for the monitoring. All subsequent security alert responses and/or law enforcement dispatching as well as any notification list contact information changes are the sole responsibility of the Customer to manage via their Customer portal, speaking with the monitoring company direct or a submitting service request with Unified Technologies.

PATHWAYS, NEW CONSTRUCTION. Conduits are the responsibility of the Customer or their sub-contractor unless otherwise stated. All designated pathways must be accessible. Conduits should allow sufficient room for the wiring. Blocked or wet conduits are the responsibility of the Customer or subcontractor not Unified Technologies. Firestopping is assumed to be provided by others for any/all new construction. Hard ceilings, solid walls will require surface mounted raceways if pathways are not preinstalled by others. External building penetrations assumed provided by others for new construction.

EQUIPMENT. All hardware material costs are subject to change without notice 30 days from the date of this quotation. Changes in costs are determined by price increases by the manufacturers. Prices are based upon the scope of work defined in the Proposal Response. Discontinued, newer technology or back ordered materials may be deemed necessary to substitute with an alternate product to meet the Customer's timeline as long as cost is similar and/or function is not compromised. Any/all unused equipment for whatever circumstance that was sold with the original job will be left onsite with the Customer. Unified Technologies will in good faith deliver the products and services within the time specified but will not be liable for any delay in delivery or failure to deliver caused by unavailability of materials, strike, acts of God, customer, manufacturer or other trades and labor related difficulties.

WARRANTY/MAINTENANCE. Warranty repair work is valid only during normal business hours M-F, 8am to 5pm EST. If a certified structured cabling or security system is installed, the appropriate system manufacturer warranty will prevail. All claims for defective equipment and/or performance will be filed with the appropriate manufacturer. In the event a warranty service call is made but no workmanship or material defect is found, Unified Technologies will invoice it standard hourly rate for the service call.

Unified Technologies offers two options for ongoing maintenance, "Essentials" (software/hardware warranty only) and "Complete" coverage (labor included).

DELIVERY, CUTOVER AND ACCEPTANCE

For the purpose of this certificate, cutover and acceptance date is herein defined as the date upon which the equipment is installed at the premises and is substantially functioning. Any previously stated minor work still pending due to construction, third party vendors or other factors will not prevent Unified Technologies from closing out the project in order to properly manage Service Level Agreements for the system(s) that are now deemed "Operational". In these cases, any remaining Project tasks will be documented as Deliverables by the Project Manager and completed as warranty work when circumstances allow it.

PERMITS/FEES: When required, Unified Technologies will apply for low voltage permits and any associated business licenses, special state required contracting fees., submit for inspections and process any related expenses to the Customer as a billable Time & Material expense. UT will coordinate with the respective Electrical Contractor for any low voltage permits required on projects outside of the state of Kentucky.

Customer's signature below acknowledges understanding and agreement to the Terms and Conditions as listed above.

CUSTOMER SIGNATURE: _____

DATE: _____