

## Live, Online Therapy is Making a Big Difference

### Services Guarantee

We believe in building partnerships because a win for you, for the students, for the clinicians, and for eLuma creates more commitment and better student outcomes. At eLuma our commitment to excellence in process and software has enabled us to fill all job openings we contract to fill. This means your students get reliable and consistent services. And in a majority of cases we are able to get services up and running in less than 4 weeks (6 weeks during school year start).

### Opportunity

As a school administrator, you know firsthand that partnering with a dependable provider makes a world of difference. We truly care about making a difference for you, for the district, and especially for the students. Dependable tools for monitoring, transparency, and accountability bring you the greatest peace of mind. eLuma's track record fulfilling jobs we contract to fill is only one piece of the puzzle that will create more value for your district. Many students with special education needs experience great challenges academically, mentally, and socially. With the rising number of students needing mental health supports and interventions, as well as services under the Individuals with Disabilities Education Act (IDEA), there is a higher demand for therapy services, Individualized Education Program (IEP) support staff, and specialized personnel. We have to think differently if we're going to meet every child's needs. Integrating online and onsite therapy can tremendously increase the quality of therapy in your schools - even to the tune of increasing productivity by 10-15%, connecting your students with specialized and credentialed therapists, and staffing with great precision.

### What schools are saying...

1. "eLuma is awesome to work with as they leave us worry-free, and we know that all will be taken care of. Communication in a virtual world is key, and they have this mastered." Shelley, Director of Special Education
2. "My speech and OT teachers are great and they help me every week and they are so nice, kind and funny. I don't feel dumb or wrong with them. I am getting better at speech and am gaining better use of my hands!" Student
3. "I love eLuma!" Karen, Director of Special Education

### Facts

- 40+ years of research supporting online therapy
- Approval from all the major national therapy associations, including ATA, ASHA, APA, AOTA, APTA
- Three-fourths of U.S. consumers say they would use telemedicine services (source: <http://www.healthdatamanagement.com/news/telemedicine-38701-1.html>)
- 47% of school-based therapists responded that job openings were more numerous than job seekers (source: <http://www.asha.org/uploadedFiles/2014-SLP-Supply-Demand.pdf>)
- More than 7 million children are served under the Individuals with Disabilities Act every year (source: [http://nces.ed.gov/programs/digest/d13/tables/dt13\\_204.70.asp](http://nces.ed.gov/programs/digest/d13/tables/dt13_204.70.asp))

### eLuma Solutions

- Effective online therapy services for Speech Therapy, Occupational Therapy, Mental Health Services, School Psychology and Physical Therapy (select states)
- Thousands of sessions every month
- Thousands of games and resources for fun and engaging sessions
- Group and individual therapy
- Assessment, IEP management, progress reporting, meeting attendance, scheduling
- eLuma has experience with hundreds of successful implementations
- Software solutions for school staff
- Value added services to make teletherapy an easy-to-manage district program

### School Savings

- Many districts report thousands in savings

- No Travel
- No employee benefits, worker's comp, insurance
- More scheduling flexibility
- No recruiting and retention costs
- Advertising savings
- Little to no material or professional training costs
- Peace of mind

**General Information**

Created Date	8/17/2023	Contract	00002899
Quote Name	KY_Mercer County Schools_Speech_2023-24	Contract End Date	6/28/2024
Quote Number	00004290	Model	Per Student
		Payment Schedule	Annual

**Contact Information**

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Company Address	2801 N. Thanksgiving Way Suite 170 Lehi, UT 84043 US	Bill To Name	Mercer County Schools
		Bill To	371 EAST LEXINGTON STREET HARRODSBURG, Kentucky 40330 USA

**Order Details**

Product	Sales Price	Discounted Price	Quantity	Total Price
Pay Per Use - SLP Assessment	\$400.00	\$400.00	1.00	\$400.00
Per Student Speech Therapy Subscription	\$1,375.00	\$1,375.00	35.00	\$48,125.00

Subtotal	\$48,525.00
Discount	0.00%
Total Price	\$48,525.00
Grand Total	\$48,525.00

**Special Terms and Conditions**

\*Note: This Order Form is good through the Expiration Date listed above, and eLuma reserves the right to change the price and proposal at any time until signed.

\*\*All fees for the Therapy and Instructional Services shall be annualized and prorated based on the months remaining through the last day in June of each school year. Sales tax and credit card processing fees will be charged separately, if applicable, and are not included in the fees outlined in this Order Form.

**Service Agreement**

This Order Form is made in accordance with and is subject to the eLuma Services Agreement (the "ESA" and link below), and this Order Form is incorporated herein by reference as Addendum 1. The ESA is provided in conjunction with this Order Form or upon request. This Order Form and the ESA constitute the entire agreement between eLuma and Partner governing the services and products referenced above (the "Agreement"). To the extent there is any conflict between the Order Form and the ESA, this Order Form shall govern. The signatory below represents that he or she has the authority to bind Partner to the terms of this Agreement. The terms of this Order Form are eLuma confidential information.

ESA Link <https://eluma.secure.force.com/apex/termsPage?id=8004w000001uMNSAA2>

IN WITNESS WHEREOF, the undersigned attest to be duly authorized officers and have executed this Agreement as of the date first written above.

**Billing Contact Name**

**Billing Contact Email**

**Billing Contact Phone**

eLuma, LLC

**Signature:** *JEREMY GLAUSER*

**Email:** JGLAUSER@ELUMATHERAPY.COM

Partner

Account Name Mercer County Schools

**Signature:**

**Email:**