

## JEFFERSON COUNTY PUBLIC SCHOOLS CONTRACT FOR THE PROCUREMENT OF PROFESSIONAL SERVICES

THIS CONTRACT FOR PROCUREMENT OF PROFESSIONAL SERVICES (hereinafter "Contract") is entered into between the JEFFERSON COUNTY BOARD OF EDUCATION (hereinafter "Board"), a political subdivision of the Commonwealth of Kentucky, with its principal place of business at 3332 Newburg Road, Louisville, Kentucky 40218 and Millennium Learning Concepts, LLC (hereinafter "Contractor"), with its principal place of business at 465 Skyview Lane, Lexington, KY 40511.

### WITNESSETH:

WHEREAS, the Board desires to procure the particular services of Contractor, which are more fully defined below; and

WHEREAS, Contractor has held itself out to be competent and capable of performing the services contracted for herein;

NOW, THEREFORE, in consideration of the mutual promises and agreements hereinafter set forth, the Board and Contractor (hereinafter "Parties") agree as follows:

# ARTICLE I Entire Agreement; Amendments

This Contract is the entire agreement between the Parties and supersedes any and all agreements, representations and negotiations, either oral or written, between the Parties before the effective date of this Contract. This Contract may not be amended or modified except in writing as provided in Article VIII. This Contract is supplemented by the Board's Procurement Regulations currently in effect (hereinafter "Regulations") that are incorporated by reference into and made a part of this Contract. In the event of a conflict between any provision of this Contract and any provisions of the Regulations, the Regulations shall prevail.

## ARTICLE II Services

Contractor agrees to perform the following services (hereinafter "Services") of a quality and in a manner that is within the highest standards of Contractor's profession or business. The Services are as follows:

Contractor shall provide services to the Comprehensive Coordinated Early Intervening Services (CCEIS) Department to support the work in reducing the significant disproportionality of ECE Black student removals. The Millennium Learning Concepts proposal is attached and incorporated herein by reference. The proposal outlines a supportive and consultation approach which is outlined below. The date and locations shall be agreed upon by the Contractor and the Comprehensive Coordinated Early Intervening Services Department.

Cost Schedule:

Leadership Team Meetings, Consultations and PD

- (2) Meetings in July
- (4) Meetings in August
- (4) Meetings in September

Bi-Weekly Meetings (October 2023-June 2024)

(18 Meetings) \$1000.00 per meeting \$28,000.00

School Culture & Climate Assessment Coaching \$60,000.00

(6) Professional Development Sessions (CCEIS staff or School Level staff) \$2000.00 x 6 \$12,000.00

Total: \$100,000.00

## ARTICLE III Compensation

The Board shall pay Contractor the total amount stated below (hereinafter "Contract Amount"). The Contract Amount shall be paid in a lump sum upon completion of the Services, unless a schedule of progress payments is stated below. The Contract Amount shall be for total performance of this Contract and includes all fees, costs and expenses incurred by Contractor including but not limited to labor, materials, taxes, profit, overhead, travel, insurance, subcontractor costs and other costs, unless otherwise stated below. To receive payment, Contractor must submit an itemized invoice or invoices. If progress payments are authorized, each invoice must specify the actual work performed. If payment of costs or expenses is authorized, receipts must be attached to the invoice.

Contract Amount: \$100,000

Progress Payments (if not applicable, insert N/A): Monthly- July 2023- June 2024

Costs/Expenses (if not applicable insert N/A): N/A

Fund Source: EC12123 0322 478IC

## ARTICLE IV Term of Contract

Contractor shall begin performance of the Services on July 27, 2023 and shall complete the Services no later than June 30, 2024, unless this Contract is modified as provided in Article VIII.



# ARTICLE V Performance of Services by Contractor

The Services shall be performed by Contractor, and in no event shall Contractor subcontract with any other person to aid in the completion of the Services without the prior written approval of the Contract Administrator defined below.

Contractor shall appoint one person who shall be responsible for reporting to the Board on all Services performed under the terms of this Contract and who shall be available for consultation with the Contract Administrator.

Contractor is an independent contractor, not an employee. Contractor is responsible for the payment of all federal, state and local payroll taxes and providing unemployment insurance and workers compensation coverage to Contractor's employees. Contractor shall provide all equipment, materials and supplies necessary for the performance of the Services.

Contractor shall at all times during the term of this Contract comply with all applicable laws, regulations, rules and policies. Contractor shall obtain and keep in force all licenses, permits and certificates necessary for the performance of the Services.

Contractor agrees to hold harmless, indemnify, and defend the Board and its members, agents, and employees from any and all claims or losses accruing or resulting from injury, damage, or death of any person, firm, or corporation, including the Contractor himself, in connection with the performance of this Contract. Contractor also agrees to hold harmless, indemnify, and defend the Board and its members, agents, and employees from any and all claims or losses incurred by any supplier, contractor, or subcontractor furnishing work, services, or materials to Contractor in connection with the performance of this Contract. This provision survives termination of this Contract.

Unless waived in writing by the Contract Administrator, Contractor shall maintain during the term of this Contract policies of primary insurance covering the following risks and in at least the following amounts: commercial general liability, including bodily injury, property damage, personal injury, products and completed operations, and contractual, \$1,000,000; and automobile liability, \$1,000,000. Contractor shall furnish to the Contract Administrator certificates of insurance evidencing this coverage and naming the Board as an additional insured. Additionally, Contractor shall maintain workers compensation coverage with limits required by law; and professional errors and omissions coverage with minimum limits of \$1,000,000. Contractor shall furnish certificates of insurance evidencing this coverage to the Contract Administrator.

## ARTICLE VI Equal Opportunity

During the performance of this Contract, Contractor agrees that Contractor shall not discriminate against any employee, applicant or subcontractor because of race, color, national origin, age, religion, marital or parental status, political affiliations or beliefs, sex, sexual orientation, gender identity, gender expression, veteran status, genetic information, disability, or limitations related to pregnancy, childbirth, or related medical conditions. If the Contract Amount is paid from federal funds, this Contract is subject to Executive Order 11246 of September 24, 1965 and in such event the Equal Opportunity Clause set forth in 41 Code of Federal Regulations 60-1.4 is hereby incorporated by reference into this Contract as if set forth in full herein.



## ARTICLE VII Prohibition of Conflicts of Interest

It shall be a breach of this Contract for Contractor to commit any act which is a violation of the provisions of Article XI of the Regulations entitled "Ethics and Standards of Conduct," or to assist or participate in or knowingly benefit from any act by any employee of the Board which is a violation of such provisions.

# ARTICLE VIII Changes

The Board and Contractor may at any time, by mutual agreement set forth in a written addendum, make changes in the definition of the Services; the scope of the Services; and the Contract Amount. The Contract Administrator and Contractor may, at any time, by mutual agreement set forth in a written addendum, make changes in the time within which the Services are to be performed; the schedule of Progress Payments; and mutual Termination of the Contract.

## ARTICLE IX Termination for Convenience of the Board

The Board may terminate this Contract in whole or in part at any time by giving written notice to Contractor of such termination and specifying the effective date thereof, at least thirty (30) days before the specified effective date. The Board shall compensate Contractor for Services satisfactorily performed through the effective date of termination.

## ARTICLE X Termination for Default

The Board may, by written notice of default to Contractor, terminate the whole or any part of this Contract, if Contractor breaches any provision of this Contract, or so fails to make progress as to endanger performance of this Contract, and in either of these circumstances, does not cure the breach or failure within a period of five (5) days after receipt of notice specifying the breach or failure. In the event of termination for default, the Board may secure the required services from another contractor. If the cost to the Board exceeds the cost of obtaining the Services under this Contract, Contractor shall pay the additional cost. The rights and remedies of the Board provided in this Article shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.

# ARTICLE XI Disputes

Any differences or disagreements arising between the Parties concerning the rights or liabilities under this Contract, or any modifying instrument entered into under Article VIII of this Contract, shall be resolved through the procedures set out in the Regulations.

# ARTICLE XII Contractor's Work Product

Unless waived in writing by the Contract Administrator, the Board shall retain ownership in and the rights to any reports, research data, creative works, designs, recordings, graphical representations or other works of a similar nature (hereinafter "Works") produced or delivered by Contractor under this



Contract. Contractor agrees that the Works are "works for hire" and Contractor assigns all right, title and interest in the Works to the Board.

Any reports, information, data, etc. given to or prepared or assembled by Contractor under this Contract shall not be made available to any individual or organization by Contractor without the prior written approval of the Board. Provided, nothing in this Article may be used to violate the provisions of any Kentucky or Federal statute or regulation which requires reporting of information.

## ARTICLE XIII Contract Administrator

The Board shall appoint a Contract Administrator for the purposes of daily administrative decision-making pertaining to the Contract. If Contractor and the Contract Administrator disagree on any circumstance or set of facts pertaining to the administration or execution of this Contract, the Board shall resolve the matter after notification by either the Contract Administrator or the Contractor in the manner prescribed by the Regulations. If the Board fails to give notice to Contractor of the appointment of a Contract Administrator, the Contract Administrator shall be the Board's Chief Financial Officer.

# ARTICLE XIV Right to Audit

The Board shall have the right to inspect and audit all accounting reports, books or records which concern the performance of the Services. Inspection shall take place during normal business hours at Contractor's place of business. Contractor shall retain all records relating to the performance of this Contract for five (5) years after the end of the term of this Contract.

# ARTICLE XV Miscellaneous

- A. All Articles shall be construed as read, and no limitation shall be placed on any Article by virtue of its descriptive heading.
- B. Any notices or reports by one Party to the other Party under this Contract shall be made in writing, to the address shown in the first paragraph of this Contract, or to such other address as may be designated in writing by one Party to the other. Notices shall be effective when received if personally delivered, or three days after mailing if mailed.
- C. If any part of this Contract is held to be void, against public policy or illegal, the balance of this Contract shall continue to be valid and binding.
- D. This Contract shall be governed and construed in accordance with the laws of the Commonwealth of Kentucky.
- E. No delay or omission by either Party in exercising any right under this Contract shall operate as a waiver of that or any other right or prevent a similar subsequent act from constituting a violation of this Contract.
- F. At all times during the term of this Contract, Contractor shall comply with the Family Educational Rights and Privacy Act of 1974. If Contractor has access to student records, Contractor shall limit its employees' access to those records to persons for whom access is essential to perform this Contract.



- G. If this Contract requires Contractor and/or any employees of Contractor access to school grounds on a regularly scheduled and continuing basis for the purpose of providing services directly to a student or students, all individuals performing such services under this Contract are required to submit per KRS 160.380 to a national and state criminal history background check by the Department of Kentucky State Police and the Federal Bureau of Investigation and have a letter, provided by the individual, from the Cabinet for Health and Family Services stating no administrative findings of child abuse or neglect found through a background check of child abuse and neglect records maintained by the Cabinet for Health and Family Services.
- H. Contractor shall be in continuous compliance with the provisions of KRS Chapters 136, 139, 141, 337, 338, 341 and 342 that apply to the Contractor or subcontractor for the duration of this Contract and shall reveal any final determination of a violation by the Contractor or subcontractor of the preceding KRS Chapters.



IN WITNESS WHEREOF, the Parties hereto have executed this Contract to be effective as of July 26, 2023.

Contractor's Social Security Number or Federal Tax ID Number:

JEFFERSON COUNTY BOARD OF Millennium Learning Concepts, LLC CONTRACTOR

By:

By:

By:

MILL MALL

By:

MILL MALL

By:

By:

MILL MALL

Martin A. Pollio, Ed.D.

Superintendent

Title:

Title: Owner/President

Cabinet Member: Kim Chevalier (Initials)



# Jefferson County Public Schools NONCOMPETITIVE NEGOTIATION DETERMINATION AND FINDING

1.	An emergency exists which will cause public harm as a result of the delay in competitive procedures (Only the Superintendent shall declare an emergency.)—		
	State the date the emergency was declared by the superintendent:		
2.	There is a single source for the items within a reasonable geographic area —		
	Explain why the vendor is a single source:		
3.	The contract is for the services of a licensed professional, education specialist, technician, or an artist —		
	State the type of service: Educational Consultant		
4.	The contract is for the purchase of perishable items purchased on a weekly or more frequent basis —		
	State the item(s):		
5.	The contract is for proprietary item(s) for resale: This can include the buying or selling of item(s) by students when it is part of the educational experience —		
	State the type(s) of item(s):		
6.	The contract is for replacement parts when the need cannot be reasonably anticipated and stockpiling is not feasible —		
	State the item(s):		
7.	The contract or purchase is for expenditures made on authorized trips outside the boundaries of Jefferson County Public Schools —		
	State the location:		
8.	8. The contract is for a sale of supplies at reduced prices that will afford Jefferson County Public Schools a savings (Purchase must be approved by Director of Purchasing) —		
	Explain the logic:		
9.	The contract is for the purchase of supplies which are sold at public auction or by receiving sealed bids —		
	State the items:		
I have determined that, pursuant to K.R.S. 45A. 380, the above item(s) should be obtained by the Noncompetitive Negotiation Methods since competition is not feasible.			
Jac	calyn Williams		
	Print name of person making Determination		
	omprehensive Coordinated Early Intervening Services nool or Department		
Sig	nature of person making Determination Date		
	illennium Learning Concepts, LLC me of Contractor (Contractor Signature Not Required)		
Red	quisition Number		
Explanation of Noncompetitive Negotiation Methods can be found under K.R.S. 45A.380 and on page 15 in the Procurement Regulations			
F-47	71-1 Revised 05/2011		





## **Proposal for**

# CCEIS Program Jefferson County Public Schools

Submitted by:

## MILLENNIUM LEARNING CONCEPTS

Founder and President, Dr. Roger Cleveland 465 Skyview Lane | Lexington, Kentucky 40511 859.420.8032 | drmlc2005@gmail.com

July 2023-June 2024



## PHILOSOPHY AND MISSION STATEMENT

Millennium Learning Concepts is designed to determine solutions ensuring high-quality instructional practices in all classrooms. This effort will create professional learning and support services teachers and leaders across the country can access to facilitate high-quality teaching and learning experiences. Professional learning is specifically designed to support equity, culturally responsiveness, implicit bias, micro-messaging strategies to meet the needs of schools and organizations. Our services include but are not limited to effective implicit bias training, instructional strategy development and implementation, principal leadership development, equity-based practices, and school turnaround services. Our consultant team is well versed in educational practices offering over 18 years of professional experience. We seek opportunities to facilitate sustainable change through effective practices.

## **EQUITY IN PUBLIC SCHOOLS**

School systems are operating in a context of growing child poverty, family instability, and diminishing social safety nets and prevention efforts. Although school districts cannot solve all the ills of society, they do have a moral obligation to ensure that their practices and policies are not perpetuating the larger inequities and social ills that exist. This obligation requires substantive and deep organizational change. This kind of full-scale change requires the assessment of needs of the whole organization including policies, programs, practices, and outcomes; engaging the will and commitment of the organization and community; making explicit the connections between the daily work of individual/ departments and student experiences, targeting and measuring organizational performance metrics, and sustaining a professional development program towards organizational transformation.

## PROPOSED SCOPE OF WORK, APPROACH AND UNDERSTANDING

MLC's proposal supports a carefully developed process that will be carefully crafted action steps. We have designed our proposal so that the completion of any phase/option will lend itself to high-levels of stakeholder buy-in, and momentum towards implementation and sustainability.

- Coaching sessions and professional development for the CCEIS Team.
- Consultation for CCIES leadership team.

- Support the system-wide development of knowledge and skills among adults to facilitate a culture of inclusion.
- Professional Development Sessions with Pilot Schools
- Facilitate CCEIS full staff meetings.
- Coaching on how to conduct Culture & Climate assessments with participating schools. A cultural
  assessment is an examination of the existing school culture and climate with emphasis on relationships,
  communication, discipline, SEL, efficiency and effectiveness. The assessment examines the school's
  strengths and opportunities for growth with respect to ensuring that students' academic, social, emotional,
  psychological needs are met. These will be conducted by members of the CEIS team for internal review. All
  data collection and interviews will be conducted by JCPS staff, and no data or results will be shared with
  the Contractor.

### **DELIVERABLES:**

# Millennium Learning Concepts will provide coaching to CEIS team members on how to conduct the following:

- Off-Site Desk Audit (Document Review)
- One Day on-school visit
- Written Report
- Report Presentation
- Professional Development (If requested) based on the recommendations in the report.
- Support and Consultation for implementation Plan

## **Process for CEIS Team to follow:**

### Within 3 weeks of signed contract

Desk Audit

1 day - Site Visit: Schedule Site visit that works best for the school.

- Meet with district and/or school administrators.
- Conduct Focus Group Interviews (students, staff and administrators)
- Conduct Walk Through(s) (If appropriate)
- Preliminary Report with designated staff
- Debriefing

### 4 to 6 weeks after Site Visit

- Final Report
  - o The report will include Opportunities for Growth, Findings, Recommendations, Commendations, Resources and Next steps.
- Presentation and Professional Development

## **Cost Schedule:**

Leadership Team Meetings, Consultations and PD	\$1000.00 per meeting
(2) Meetings in July	\$28,000.00
(4) Meetings in August	
(4) Meetings in September	
Bi-Weekly Meetings (October 2023-June 2024)	
(18 Meetings)	
School Culture & Climate Assessment (Coaching only)	\$60,000.00
(6) Professional Development Sessions (CCEIS staff or	\$12,000.00
School Level staff) \$2000.00 x 6	
Total:	\$100,000.00

# QUALIFICATIONS AND EXPERIENCE KEY PERSONELL

### DR. ROGER CLEVELAND

### OWNER AND PRESIDENT OF MILLENNIUM LEARNING CONCEPTS



Dr. Roger Cleveland has been at the forefront of equity and inclusion initiatives for over a decade. He has traveled extensively across the country conducting equity assessments, developing diversity plans, and delivering training solutions around issues of implicit bias and its impact on performance. He is widely sought after for his expertise in cultural proficiency and has served as an equity consultant, moderator, keynote, and presenter at over eighty conferences, forums, and symposiums.

His experience includes work around staff development events for school districts, state educational agencies, and universities. In addition, he has conducted training sessions for non-profits, social service agencies, the U.S. Attorney's Office, and businesses like Toyota Manufacturing North America, Ashland Oil, and Valvoline.

Cleveland has been recognized for the passion he brings to his work. He has received the P.G. Peeples Equity and Excellence Achievement Award from the Fayette County Equity Council for his work in improving local schools. He was inducted into the Kentucky Civil Rights Hall of Fame, honored by the Kentucky Association of Blacks in Higher Education as Professor of the Year, and recognized as Teachers Making a Difference at Eastern Kentucky University. The Lexington-Fayette County Urban League honored Cleveland as The Individual Champion for Diversity Award at the League's 48th annual Empowerment Banquet.

He is also the associate director of the nationally recognized Black Males Working (BMW) Academy Program at First Baptist Church Bracktown in Lexington, Kentucky. The Academy helps African American males prepare for colleges and careers through academics, leadership, mentoring, enrichment activities, and college visits.

Dr. Cleveland is currently a professor at Eastern Kentucky University.

## **COMPETENCE**

In 2015, Dr. Cleveland, President of Millennium Learning Concepts, was honored to be appointed to the State Board of Directors of the Kentucky Center for African American Heritage and the Fayette County Public School's Equity Council. He was appointed to the Lexington-Fayette County Human Rights Commission in 2014. In 2013, he was grateful to receive the Fayette County Public Schools Equity Council's P. G. Peoples Award in Equity and Diversity.

Dr. Cleveland has spent more than 15 years in higher education. His extensive professional career has spanned from Director of Instructional Equity and Federal Programs for the Kentucky Department of Education, to serving in a faculty role at Morehead State University, Eastern Kentucky University and Middle Tennessee State University. Cleveland is currently the Director of the Center for Research on the Eradication of Educational Disparities at Kentucky State University.

A highly sought-after keynote speaker, Dr. Cleveland has presented at Lexington's Martin Luther King Unity Breakfast, the Annual Kentucky Prevention Conference and the Governor's Kentucky Dropout Summit. Nationally, Dr. Cleveland has been invited to speak at the National Forum on Dropout Prevention for Native and Tribal Communities; the National Dropout Prevention Network Conference in Detroit, Michigan; the Educational Strategies and Student Engagement Institute in Orlando, Florida; and the Closing the Achievement Gap Conference in Columbia, South Carolina.

Since 2005, Millennium Learning Concepts has provided technical assistance, professional development, equity & culture audits, educational research, and educational resources for all the following:

### SCHOOLS & UNIVERSITIES

Tennessee Department of Education

St. Louis Public Schools

Southeast Equity Center (Florida)

Adams High (South Bend, Indiana)

New Albany- Floyd-County School Corporation (Indiana)

Indiana Department of Education

**Dunbar Elementary (Atlanta Public Schools)** 

Georgia Adult Education Department

Mississippi Department of Education

Anchorage, Alaska Principals

Butler University (Indiana)

Middle Tennessee State University

Lawrence County Schools (Kentucky)

Fayette County Schools (Kentucky)

University of Purdue at Calumet

Stoneybrook Middle School (Indianapolis)

Marian College (Indiana)

Mississippi Learning Institute

Noxubee County Schools, Mississippi

Clarksdale School District, Mississippi

Kosciusko School District, Mississippi

Marshall County Schools, Mississippi

Ector County Schools (Odessa, Texas)

Kentucky Department of Education

West Central Tech Community College, Carrolton, Georgia

Jackson Public Schools, Jackson, Mississippi

Indiana University-Northwest

Ramsey Middle School-Louisville, Ky

Jessamine County Schools-Nicholasville, Ky

**Houston ISD** 

Dohn Academy (Cincinnati, Oh)

Red Bank High School-Chattanooga, Tn

West Carrollton Community & Technical College, Carrolton

Georgia

Pascagoula School District, Mississippi.

Indiana University

Roger Bacon High School (Cincinnati)

Jefferson County Public Schools (Louisville)

Morehead State University

Wingfield High School (Jackson, Ms)

Lincoln County Schools (Kentucky)

Confluence Prep. Academy Charter School (St. Louis)

Southeast Community & Technology College

Fayette County (Ky) Day Treatment Center

Castle Heights Elementary (Tennessee)

Frost Middle School (Louisville)

Kentucky Community Technical College

Richland I School District (Columbia, South Carolina)

Richland II School District (Columbia, South Carolina)

Clark County Schools (Las Vegas, Nevada)

Moss Point School District (Moss Point, Mississippi)

Hillcrest Academy (Cincinnati, Ohio)

The University of Alabama

Yates Elementary (Lexington, Kentucky)

Tuscaloosa City Schools

Confucius Institute (University of Kentucky)

Harris County Department of Education (Houston, Tx)

Cleveland Metro Schools, Cleveland, Oh

Cincinnati Public Schools, Cincinnati, Oh

Clark County School District (Las Vegas)

Cypress-Fairbanks ISD (Houston, Tx)

Farmers-Branch ISD (Dallas, Tx)

### **AGENCIES & CORPORATIONS**

Valvoline

Forcht Bank

Ashland Oil

Kentucky Department of Education

United Way of the Bluegrass

North America Toyota Manufacturer

Baptist Health Kentucky

Delta Gas Company

Kentucky Community Technical Community System

Lexington-Fayette Urban County Government