

RFP	VOIP Services and Hardware (7-23-5-5)			Estimated cost with lowest bid price as no cost was given				
Opening	5/10/23, 10:00 AM							
Bid #	Bid 1	Bid 5	Bid 6	Bid 2	Bid 3	Bid 4	Existing Vendor	
Vendor	Gibson TelData INC.	Knights Technologies, LLC	CBTS	Unified Technology	AT&T	Step CG	Enterprise US/ Call Tower/ AT&T	Vendor
Received	5/8/23 @ 2:28pm	5/10/23 @ 8:20am	5/10/23 @ 9:12am	5/9/23 @ 1:11pm	5/9/23 @ 3:21pm	5/10/23 @ 7:45am	No Bid	Received
Total Hardware (one time cost)	\$150,755.08	\$302,132.55	\$253,092.94	\$332,345.00	\$85,822.25	\$21,799.82	\$150,755.08	Total Hardware (one time cost)
Total Configuration (one time cost)	\$59,239.92	\$68,875.00	\$266,822.47	\$154,655.00	\$98,592.00	\$0.00	\$0.00	Total Configuration (one time cost)
Monthly estimate	\$2,531.17	\$2,326.56	\$2,326.56	\$3,646.00	\$9,401.00	\$12,636.91	\$10,595.00	Monthly estimate
1 yr monthly	\$30,374.04	\$27,918.72	\$27,918.72	\$43,752.00	\$112,812.00	\$151,642.92	\$127,140.00	1 yr monthly
2 yr monthly	\$60,748.08	\$55,837.44	\$55,837.44	\$87,504.00	\$225,624.00	\$303,285.84	\$254,280.00	2 yr monthly
3 yr monthly	\$91,122.12	\$83,756.16	\$83,756.16	\$131,256.00	\$338,436.00	\$454,928.76	\$381,420.00	3 yr monthly
4 yr monthly	\$121,496.16	\$111,674.88	\$111,674.88	\$175,008.00	\$451,248.00	\$606,571.68	\$508,560.00	4 yr monthly
5 yr monthly	\$151,870.20	\$139,593.60	\$139,593.60	\$218,760.00	\$564,060.00	\$758,214.60	\$635,700.00	5 yr monthly
Total 3 year investment	\$301,117.12	\$454,763.71	\$603,671.57	\$618,256.00	\$522,850.25	\$476,728.58	\$532,175.08	Total 3 year investment
Total 5 year investment	\$361,865.20	\$510,601.15	\$659,509.01	\$705,760.00	\$748,474.25	\$780,014.42	\$786,455.08	Total 5 year investment
	3CX	E-Metro-Tel	Avaya	Mitel	AT&T Office@Hand	GoTo	3CX	
	On-Prem	On-Prem	On-Prem	On-Prem	Cloud System	Cloud system	Cloud System	
	Bid 1	Bid 5	Bid 6	Bid 2	Bid 3	Bid 4	Existing (no bid)	
	Gibson TelData INC.	Knights Technologies, LLC	CBTS	Unified Technology	AT&T	Step CG	Enterprise US/ Call Tower/ AT&T	
Total Cost (50)	50	35	27	26	24	23	23	
Bid Quality (20)	20	20	20	20	20	20	20	
Service Quality (20)	20	20	20	20	20	20	20	
Timeline (10)	10	8	8	8	8	8	10	
Total Evaluation (100)	100	83	75	74	72	71	73	