



## **POWELL COUNTY PIRATES**

BASKETBALL VOLEVRALI SPORTS MED SCOREBOARDS BENCHESABLEACHERS COACHING AQUATICS



## **NIKE/BSN SPORTS REWARDS PROGRAM**

## **FOR**

## **POWELL COUNTY HIGH SCHOOL**

**BSN SPORTS** ("BSN") is pleased to offer **Powell County High School** (Athletic **Program**) the **BSN SPORTS REWARDS PROGRAM** for the purchase and supply of athletic apparel and equipment for use by the school and its interscholastic programs.

**BSN SPORTS Product Pricing:** The school shall be able to purchase products at the following discounts:

-Nike Team Apparel/Stock Uniforms

35% off Retail Price

-BSN Products

15% off Catalog Price

-BSN Catalog Branded Products

10% off Catalog Price

All Custom Uniforms and Footwear will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at team discount pricing.

Decoration charges are not included in the above discounts.

Products sold through FanCloth, Sideline stores, and to the Cheerleading/Dance teams through Varsity Spirit will not be included in spending level totals. BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN from a manufacturer such as Wilson, Spalding, Rawlings, etc.

**My Team Shop:** BSN SPORTS' online player pay site will be used by all varsity programs, with each team running at minimum one My Team Shop per season. All other programs including club sports and organizations will be encouraged to participate. All MTS sales including club and organizations will count towards rebate goals.

**Shipping:** The Athletic Program will be quoted freight charges on all orders.

Product Rebate: Subject to the terms below, at the end of each school year of this agreement, the Athletic Program will receive a Product Rebate including selected products from BSN. The Product Rebate will be selected from a list of products provided by BSN and subject to availability at the time of order. Product Rebates are available after the requirements below are met and must be utilized during each school budget year. All Product Rebates will be redeemed in May and June. A Product Rebate balance does not carry over from year to year.





Nike/BSN SPORTS will provide \$6,000 a year in Nike promotion product. This promo will be available July 1st of each year of the agreement and is at the current retail/catalog pricing.

**Annual Spending Level Annual Rebate Amount:** 

\$50,000 +

5% of annual spend in BSN equipment or branded apparel.

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives.

Any decoration or customization is not included in promotional product.

Terms and Conditions: All purchases will be made through BSN SPORTS. Only products purchased through BSN will be eligible for the Product Rebate. Nike Uniforms and sideline gear will be required during varsity contests. Powell County High School and BSN SPORTS will agree on a uniform rotation. BSN SPORTS will provide a purchasing calendar for all sports to follow based on each season. This agreement is confidential and any sharing of the agreement or details outside of administration and BSN SPORTS management will result in it being null and void along with forfeiture of promotional product allotments.

The School and Athletic Program must be current on all payment obligations to BSN to be eligible for the Product Rebate.

COVID-19: The parties acknowledge the ongoing risk and uncertainty regarding the impact of Covid-19 on their obligations under this agreement. Notwithstanding the potential foreseeability of such impact, the parties acknowledge and agree that any actions taken by one party in response to or in compliance with recommendations, guidance, orders or other actions or directives of governmental or other applicable authorities with expertise in infectious diseases (e.g., WHO, CDC, NIAID, ETC.) pertaining to COVID-19 shall constitute a Force Majeure event under this agreement. In addition, if either party reasonably or in good faith determines that COVID-19 has made its obligations under this agreement unworkable or overly burdensome, the affected party may terminate or postpone the agreement without penalty. Example being cancellation or suspension of sports by governing body.

BASKETBALL VOLLEYRALL ACROSSE 

SPORTS MED

**SCOREBOARDS** 

BENCHESABLEACHERS

COACHING

**AQUATICS** 



**Term:** The duration of this agreement is five (5) years from **July 1<sup>st</sup>, 2023 to May 31<sup>st</sup>, 2028** ("Term"). BSN SPORTS and Powell County High School will meet in 2027 to discuss signing an extension to this agreement. BSN SPORTS has the right to match any other offers. This agreement can be cancelled by Powell County High School, BSN SPORTS or NIKE, and that would have to be submitted in writing on or before May 31<sup>st</sup> of any of the agreement years.

Acknowledged and Agreed to: Powell County High School	BSN SPORTS	BSN SPORTS
Signature School Representative	Jim Bistrow Vice President	Glenn Proffitt Area Sales Manager
Please print name	Date	

BASKETBALL VOLLEYBALL SPORTS MED **SCOREBOARDS** BENCHESBUEACHERS COACHING **AQUATICS** 



Rebate amount per year:

Based on \$50,000 total spend with BSN SPORTS:

\$6,000 Nike Promotional Product

5% = \$2,500 per year Total per year: \$8,500

Total for agreement: \$42,500

Based on \$75,000 total spend with BSN SPORTS:

\$6,000 Nike Promotional Product

5% = \$3,750 per year Total per year: \$9,750

Total for agreement: \$48,750