



# Point Security, Inc.

(336) 357-3417  
 PO Box 100  
 Linwood, NC 27299

## Estimate

Date	Estimate #
5/8/2023	23-0770

Customer:
Henderson Co. Schools, KY Chad Thompson

Bid Number	Job	Terms	Decision Date	Sales Rep	FOB
		Net 30	6/7/2023	Evan	Destination
Item	Description	Quantity	Amount	Total	
Ceia, OPENGATE	Contract: 23-02-0222R, Technology Procurement Group: Scanners - Security Metal Detection Item: 838, CEIA, OPENGATE, 104630  OPENGATE - Battery Unit CEIA Metal Detectors *requires phone or tablet running iOS or Android. - Weapon Detection System Includes: (Qty. 1) Milwaukee Dual Charger (Qty. 4) Milwaukee 18V Battery 2-year Parts and Depot Repair Warranty - Battery excluded Battery warranty, direct to Milwaukee. - MSRP: \$17,220.00	13.00	16,187.34	210,435.42T	
Ceia, OPENGATE	OPENGATE- Wall Power Unit CEIA Metal Detectors *requires phone or tablet running iOS or Android. - Weapon Detection System Includes: (Qty. 2) External Power Adapter for OPENGATE towers 2-year Parts and Depot Repair Warranty - MSRP: \$17,220.00  NOTE: The OPENGATE can operate off of battery or site's power. Customer to decide how many of each to deploy.	0.00	16,187.34	0.00T	

Thank you for considering Point Security.

**Total**



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	***9% discount off MSRP on all below options***				
	**BASE STABILIZING OPTIONS**				
CEIA109444BU	Hard Rubber Stabilizing Base Plates for OPENGATE, Pair (for Sandbags) - MSRP: \$546.00	0.00	496.86	0.00T	
CEIA109444U	Hard Rubber Stabilizing Base Plates for OPENGATE, Pair - MSRP: \$315.00 *Unit delivers with suction cups. If suction can't be made with existing flooring, either of these stabilizing base plate are recommended. Sandbags not included.	0.00	286.65	0.00T	
	**ADDITIONAL POWER OPTIONS**				
CEIA113482	External Power Adapters for OPENGATE * For Wall Power. ** 1 recommended per unit. - MSRP: \$2,060.00	0.00	1,874.60	0.00T	
CEIA48-59-1802	Dual Battery Charger for OPENGATE *1 recommended per unit. - MSRP: \$262.50	0.00	238.88	0.00T	
CEIA48-11-1812	Battery for OPENGATE *4 recommend per unit. - MSRP: \$472.50	0.00	429.98	0.00T	
	**PROTECTION COVER OPTION**				
CEIA106363	Soft Cover for Protection of the OPENGATE - MSRP: \$671.00	0.00	610.61	0.00T	

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CEIA120876	<b>***HARD COVER TRANSPORT KIT***</b> Transport Kit for OPENGATE (Hard covers for Pillars, backpack for batteries) - MSRP: \$1,100.00	0.00	1,001.00	0.00T	
CEIA23870	<b>**TEST PIECE OPTION**</b> Test Piece, AM7 NILECJ Level 2 *Recommended 1 for each school location - MSRP: \$254.00	4.00	231.14	924.56T	
CEIA-Tablet	<b>**ANDROID TABLET**</b> -Device Requires use of Android/iOS Phone or Tablet for programming. -Point can provide a pre-configured tablet, if necessary. Android 10" Tablet	0.00	250.00	0.00T	
Freight-Billed To Cl...	Freight, Shipping and Handling	13.00	250.00	3,250.00T	
	<b>***INSTALLATION / TRAINING***</b>  (See Next Page.....)				

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Installation W/T	Installation, Demo, Training - OPENGATE - Assembly, Testing and Final Commissioning of OPENGATE - VOC (Verification of Calibration) - Up to 2-hour Operator Orientation by FSE - This is for your security staff and leaders that will assist/oversee your security screening. - Return the following morning to oversee and support first live screening of a checkpoint of customer's choosing. As a result, we must find two days back to back for your training, on a Tue/Wed, Wed/Thu or Thu/Fri. *Consecutive day from initial install.  Are you sales tax exempt? Yes or No If yes, please provide resale certificate or tax exempt number. Sales Tax and Duties, if required, are not included in this pricing. Written documentation is required in order to waive sales tax.	1.00	2,500.00	2,500.00T	0.00
Thank you for considering Point Security.				<b>Total</b>	\$217,109.98