

Executive Summary Fayette County Public Schools Board Meeting Agenda Item

MEETING:	Regular	DATE: 5/23/2023
TOPIC: Aw	ard of Bids/Proposals	
PREPARED	BY: Matt Moore, Logistical Servic	es & Purchasing
Recommende	ed Action on: 4/24/2023 Action Item for Vote	(REGULAR MEETING)
Superintende	nt Prior Approval: Yes	
Recommenda proposals and		ecommendations for the listed bids,
Background/ Department f		oosals submitted from the Purchasing
☐ Highly Effe	ority: hievement □ Diversity, Equity, Ind ective & Culturally Responsive Work r Engagement & Outreach ☑ Orga	force
Data Conside	erations: NA	
Policy: KRS	45A.365, KRS 45A.370	
Fiscal Impact	: Included in attachment	
Attachments((s): Award of Bids/Proposals	

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE - NUMBER RECEIVED
RFP 22-23 Building Maintenance Parts – Catalog – Store Shelf Discount	1. TSMSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Maintenance	10

	CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1.	RFP 25-22 Paper Towels – Toilet Paper and Dispensers	Kenway Distributors Inc	Grounds and Custodial Support	1
2.	RFP 35-19 Electronic Document Management and Distribution & Printed Copy Services	Lynn Imaging	Facility, Design & Construction	4
3.	Bid 07-22 Sprinkler Inspection and repair	Landmark Sprinkler Inc	Maintenance	1
4.	Bid 08-22 Elevator Services	TK Elevator	Maintenance	1

AWARD OF BIDS/PROPOSALS

1. RFP 22-23 Building Maintenance Parts -Catalog/Store Shelf Discount

BACKGROUND AND RATIONALE:

Contract is used to purchase supplies and materials in-house maintenance and repairs. RFP is evaluated on sample pricing and discounts provided to the district. A multiple award is recommended to provide Maintenance with the most options to purchase supplies at a discounted price.

Recommended Bid Award (Multiple award)

Vendor	Score	Discount General Maint	Discount Plumbing	Discount HVAC	Discount Electrical	Discount Fire Alarm	Discount Electronics
Ferguson Enterprises ###	907	12%	12%	12%	12%		
Plumbers Supply ###	831	25%	25%	25%		25%	# K 1 1
Masters Supply ####	807		50%				
Rexel ###	781	20%		20%	20%	20%	20%
Eckert ##	768				5 - 8%		
L&W Supply ###	710	10%					反音/语》语
Johnstone Supply ####	703			55%			
Kwik Set Fasteners ###	700	0-50%					
United Refrigeration ###	700			0%			
Richards Electric	700	0%	0%	0%	0%	0%	0%

Contract Period: June 1, 2023 through May 31, 2024 with option for annual renewal

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Building Maintenance Parts	Last fiscal year amount spent was approximately \$380,000.00	920 1 134 0694	Recurring	Will permit the District to continue operation without unacceptable disruption to the services required to support the educational process

Funding Key: 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop

Operations, 0694 - Electric

STAFF CONTACT: Eddie Maines, Maintenance Warehouse

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:

"Award contracts to, Ferguson Enterprises, Plumbers Supply Company, Masters Supply, Kwik Set, Rexel, Richards Electric, Johnstone Supply, L & W Supply, Eckert, and United

Refrigeration."

FOLLOWING THE SUBMISSION OF A RESPONSE AND THE AWARD OF THE BID SHOULD A SUCCESSFUL BIDDER TAKE THE POSITION THAT AN ADDITIONAL DOCUMENT WITH ADDITIONAL TERMS IS REQUIRED FOR A SUCCESSFUL BIDDER TO COMPLY WITH TERMS OF THE BID, THE BID AWARD SHALL BE CONSIDERED VOID AND BIDDER MAY BE DEBARRED FROM FUTURE WORK WITH FCPS.

CERTIFICATE MUST BE EXECUTED BY BIDDER/ PROPOSING FIRM

In compliance with this Invitation for Bid, in consideration of the detailed description attached hereto and subject to all conditions thereof, the undersigned agrees, if this bid is accepted, to furnish any or all of the items and services upon which prices are quoted in accordance with the specifications listed herein.

Contractor agrees to furnish and deliver all items/services set forth or otherwise identified in document and on any additional sheets subject to the terms and conditions herein.

Company Name Ferguson Enterprise		
NameAlan Thompson	Title	BDM
Signature Man 1		
Acceptance (to be signed if awarded contr	ract)	
Board of Education of Fayette County Ke	entucky	
Dr. Demetrus Liggins, Superintendent	Date	

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Company Name Plumbers Sapply Company
Name Stephen D Rodgers Title Territory Manager
Signature Ald Ralp
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins, Superintendent Date

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Company Name MASTERS Supply
Name JOSH HELLARD Title Sales
Signature J. Phoead
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Dr. Demetrus Liggins, Superintendent Date

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Company Name Rexel USA	
Name Kevin Chandler Title Outside Sales	
Signature Kevin S. Chandler	_
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentucky	
Dr. Demetrus Liggins, Superintendent Date	

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Company Name ECKART LLC	
Name MATThew RANKIN	Title ACCOUNT MANK ger
Signature Mathew Hal	*
Acceptance (to be signed if awarded contra	act)
Board of Education of Fayette County Ker	ntucky
Dr. Demetrus Liggins, Superintendent	Date

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To be signed by bidder:
Company Name Law Supply
Name Bob Dattilio Title Branch Manager
Signature Rolet Notal
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
*
Dr. Demetrus Liggins, Superintendent Date

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Date

To be signed by bidder:

Dr. Demetrus Liggins, Superintendent

Company Name Johnstone Supply Inc
Company Name Sommistorie Sopping Inc
Name BAIAN DEENING Title TERRITORY SALES MANAGER
Signature Buan Deling
Signature Summi William
Acceptance (to be signed if awarded contract)
Acceptance (to be signed if awarded contract)
Board of Education of Fayette County Kentucky
Don't of Education of Layette County Ixentucky

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To be signed by bidder:	
Company Name KWIK-SET FASTENERS	
Name 12104AD MAHCRTitle V. P.	
Signature The S Man	
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentucky	
Dr. Demetrus Liggins, Superintendent Date	

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			MANAGER	
Signature	M	Child Style Service Andrews Angelonia		Management
	signed if awarded o			
Dr. Demetrus Ligg	ins, Superintendent	Date		

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Company NameRichards Electric Supply	
Name DENNIS HETZEL Title MANGER (Weren)	
Signature July	
Acceptance (to be signed if awarded contract)	
Board of Education of Fayette County Kentucky	
Dr Demetrus Liggins Superintendent Date	

APPROVAL FOR CONTRACT EXTENSIONS

1. RFP 25-22 Paper Towels - Toilet Paper and Dispensers

BACKGROUND AND RATIONALE:

This RFP is used to establish a contract for the Grounds & Custodial Support Department to use for ordering paper towels and toilet paper for all district custodial staff. This RFP was sent out in 2022 and after scoring all proposals Kenway Distributors was the top score. The RFP includes the option to renew on an annual basis upon Board approval. This would be the first renewal.

Vendor:

Kenway Distributors Inc.

Contract Period: July 1, 2023 and ending June 30, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measure Expected Impact and Timeline
Paper Towel and Toilet Paper	Historical purchases is approximately \$218,000.00 per year	Schools and Departments	Recurring	Will provide paper towels and toilet paper for the district for the 2023-2024 year as well as fiscal compliance with bid laws

Funding Key: Schools and Departments

STAFF CONTACT: Steve Collins, Grounds and Custodial Support

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:

"Extend the contract for a one-year period with Kenway

Distributors Inc."

2. RFP 35-19 Electronic Document Management and Distribution & Printed Copy Services

BACKGROUND AND RATIONALE:

Facility Design and Construction needed a service for construction/renovation projects that allowed the ability to manage, route and edit documents during the design, then allow for distribution to contractors during the bidding phase and to centrally manage all documents throughout the life of the project. An RFP was sent out in 2019 to find potential vendors that offered the service with Lynn Imaging being the only response. The RFP included the option to extend the contract on an annual basis for up to five years pending approval by the Board. This would be the fourth extension.

Vendor:

Lynn Imaging

Contract Period: Beginning July 1, 2023 and ending June 30, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measure Expected Impact and Timeline
Electronic Document Management and Distribution	Year to date expenditure is approximately \$120,000.00	0559	Recurring	Will provide electronic document management and distribution services for bids issued by Facility Design and Construction

Funding key: 0559

STAFF CONTACT: Melinda Joseph-Dezarn, Facility Design & Construction

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:

"Extend the contract for a one-year period with Lynn Imaging."

3. Bid 07-22 Sprinkler Inspections

BACKGROUND AND RATIONALE:

The Division of Maintenance is responsible for sprinkler inspections in the district. This bid is to establish a contract for these services. This was bid out in 2022 with two responses and Landmark being awarded the contract. The bid included the option to extend the contract on an annual basis for up to five years pending approval by the Board. This would be the first extension.

Vendor:

Landmark Sprinkler Inc

Contract Term: Beginning June 1, 2023 and ending May 31, 2024

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Sprinkler Inspections	This fiscal year's expenditure to date is approximately \$30,000.00	920 1 134 0432	Recurring	Improved safety of students and staff.

<u>Funding Key:</u> 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop

Operations, 0432 - Building Repair/Maintenance

STAFF CONTACT: Wayne Brumfield, Electronics Foreman, Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:

"Extend the contract for a one-year period with Landmark

Sprinkler Inc".

4. Bid 08-22 Elevator Services

BACKGROUND AND RATIONALE:

This bid is for establishing a contract to service all of the elevators in the district. The bid asks for monthly pricing for each elevator and an hourly rate for repairs. This was bid out in 2022 with three responses and TK Elevator being awarded the contract. The bid included the option to extend the contract on an annual basis for up to five years pending approval by the Board. This would be the first extension.

Vendor:

TK Elevator

Contract Period: July 1, 2023 through June 30, 2024

PROPOSAL:

Item	Amount	Funding	Recurring/	Measurable Expected Impact and
		Source	Nonrecurring	Timeline
Elevator Services	This fiscal year's expenditure to date is approximately \$48,000.00	920 1 0432	Nonrecurring	Will provide elevator maintenance and services for the district

Funding key: 920—Maintenance, 1—General Fund, 0432 – Building

Repair/Maintenance

STAFF CONTACT: Wayne Brumfield, Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:

"Extend the contract for a one-year period with TK Elevator".