



FLOYD COUNTY BOARD OF EDUCATION
Anna Whitaker Shepherd, Superintendent
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Linda C. Gearheart, Board Chair - District 1
William Newsome, Jr., Vice-Chair - District 3
Dr. Chandra Varia, Member- District 2
Keith Smallwood, Member - District 4
Steve Slone, Member - District 5

Date: 03/23/2023

Consent Agenda Item (Action Item): Consider/Approve contract between the Floyd County Board of Education and Cintas for AED lease program.

Applicable State or Regulations:

- KRS 311.665
- KRS 311.667
- HB 331 sets requirements that must be met by the 2025-2026 school year that school administrators must maintain a portable AED in a public, readily accessible, well-marked location of every middle and high school building at every school.
- Board Policy 1.11 Powers and duties of the local board.

Budget/Financial Issues:

General Fund Expense. **Each AED Unit is priced at \$140.00 (lease) which includes: medical prescription for each unit, online management program for all units, AED cabinet and soft carry bag, prep and response kits, back-up AED pads for each unit, AED signs for each unit, Free pads/battery replacement, free software upgrades, free on site monthly status checks by trained Cintas technician and free replacement of unit if software issues occur.** Hard shell water proof cases will be purchased at a cost of \$254.85 each.

29 ZOLL 3 AED Units/Maintenance at a cost of \$140.00 each per month (\$4,060.00 per month)
11 ZOLL 3 AED Hard Shell WATER Proof Cases at a cost of \$254.85 ea. (one time purchase 2,803.35)

ZOLL AED 3 Lease Cost: 4,060.00 per month (\$48,720 per year)
ZOLL AED 3 Hard Shell Case Purchase Price: 2,803.35

Background and Rationale:

A new school year is approaching, and kids will be settling in with their classmates for another year of learning and growing. This is an ideal time for parents, educators, and administrators to understand the importance of life saving devices called Automated External Defibrillators (AEDs). After calling 911, an AED would be used. The AED unit walks users through the process step by step. Most people would not survive a cardiac event because people around them are either untrained or hesitant to step in. All of our schools currently have AED's in the buildings and strategically placed units are available at the on-site athletic fields. Due to response time and the location of athletic fields AED's must be available for quick access by trained individuals. It is time to renew our 4 year AED agreement that includes maintenance with Cintas

The Floyd County Board of Education does not discriminate on the basis of race, color, national origin, age, religion, marital status, sex, or disability in employment, educational programs, or activities as set forth in Title IX & VI, and in Section 504.

for 21 units. To insure access to AED's in emergency situations that may occur during outside athletic events it is vital that we add eight additional units to our renewed lease. Due to possible weather damage it is necessary to purchase 11 hard-shell water proof cases that the AED units will be housed in while they are in position on outside fields. AED housed inside the buildings are stored in soft cases that are not water proof.

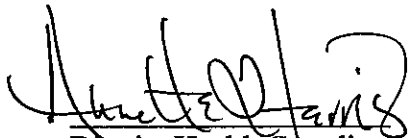
The renewal of the lease with Cintas will provide us with the updated version of the ZOLL AED's. Our ZOLL Plus AED's were leased 4 years ago and new technology is now available. The ZOLL AED 3 will provide our district with the most updated technology as well as eliminate the expense of buying both adult and pediatric pads as the unit comes with one pad that can be adapted to adult and pediatric use with an adjustment. Floyd County Schools Extracurricular Coaches, Bus Drivers, Monitors, Paraprofessionals and all Health Staff are CPR, AED and First Aide Certified.

Recommended Action:

Approve as recommended.

Contact Person(s):

Anna Shepherd, Superintendent
Annette Harris, District Health Coordinator


Annette Harris
District Health Coordinator

Date 3/23/23


Anna W. Shepherd
Superintendent

Date 4-18-23



Quotation

Cintas First Aid & Safety

Justin Parker
GM
1526 Madison Ave
Huntington, WV 25704
Phone #: (606) 325-3777
Fax #: (606) 324-3174

Date: 3/20/2023
Quote Expires: 4/19/2023

Product Number	Product Description	Unit Price	Quantity	Extended Price
AED_AGRMT_ZOLL3	Zoll 3 AED Agreement	\$140.00	1	\$140.00

- What's Included:**
- Medical Prescription for each unit
 - Online management program for all units
 - AED Cabinet or carry bag
 - Prep and Response kit
 - Back up AED pads for each unit
 - AED Signs for each unit
 - Free pads/battery replacement
 - Free software upgrades
 - Free on site monthly status checks
 - Free replacement of unit if software issues
- On site troubleshooting of any issues

TOUCH SCREEN DISPLAY
In addition to providing full-color rescue images, text and real-time CPR feedback, the AED 3rd screen includes one-of-a-kind touch screen capabilities. This allows quick access to AED information and enables configuration without additional external devices or software.

ENHANCED REAL CPR HELP
Proven Real CPR Help[™] technology has a full-color display with vivid rescue images, a CPR cycle timer, and a large color bar gauge that shows CPR compression depth. A calm voice prompts you with "Push Harder", or "Good Compressions," and will tell you to pause when it completes a heart analysis. It will then alert you if a shock is needed or if you should resume CPR until emergency personnel arrive.

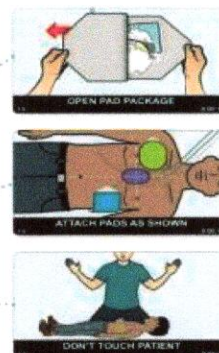
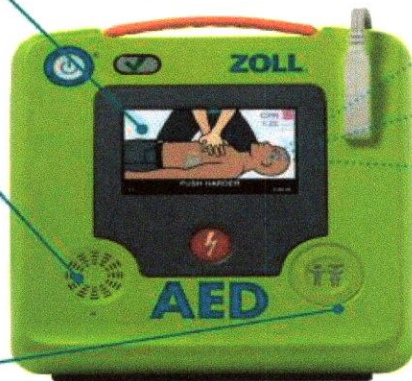
INTEGRATED PEDIATRIC RESCUE
The universal design of the CPR Uni-pade[™] electrodes gives rescuers a single solution for adults and children experiencing SCA. To treat a child, use the same set of pads and simply activate child mode. You'll be prepared whether the victim is seven months old or 70 years old.

EMPOWERING RESCUERS WITH REAL CPR HELP

Clear, colorful graphic images, together with audio prompts, guide you easily and precisely through the rescue.

WIFI CONNECTED

Cloud connectivity can enable automatic reporting of device status, giving you confidence your AED is ready in an emergency. Wi-Fi also allows you to quickly transmit data to medical professionals.



SMART BATTERY

The AED 3rd incorporates a smart battery that can report its power level status on the device's LCD screen. Once installed, the battery lasts up to five years.

Subtotal	\$140.00
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Pending applicable tax

Not an Invoice. Quote Valid for 30 days.

Signature _____

Customer hereby agrees to purchase all of the items listed above in the noted quantities and at the listed prices. Customer will not be invoiced until the items are delivered and will be subject to the usual payment terms. Provided quantities do not exceed those agreed upon, if any products are held in Cintas inventory longer than 90 days, customer agrees to immediately accept and pay for those goods.



SVC/BILLING QUESTIONS : (304)710-3200
 FAX : (606)324-3174
 ROUTE # : LOC #0288 ROUTE 0002
 T002

QUOTE
QUOTE VALID FOR 30 DAYS

ALLEN CENTRAL HIGH SCHOOL.
 422 KY RT 550
 EASTERN, KY 41622
 606-886-2354

DATE : 02/15/2023
 CUSTOMER # : 15473202
 PO # : N/A

MATERIAL #	DESCRIPTION	QTY	UNIT PRICE	EXT PRICE	TAX
579508	ZOLL CASE AED PELICAN SMALL	11	\$254.85	\$2803.35	N
SUB-TOTAL :				\$2803.35	
TAX :					
TOTAL :				\$2803.35	

SIGNATURE: _____

DATE : _____

NAME : _____

TITLE : _____

EMAIL : _____

PHONE : _____

CUSTOMER HEREBY AGREES TO PURCHASE ALL OF THE ITEMS LISTED ABOVE IN THE NOTED QUANTITIES AND AT THE LISTED PRICES. CUSTOMER WILL NOT BE INVOICED UNTIL THE ITEMS ARE DELIVERED AND WILL BE SUBJECT TO THE USUAL PAYMENT TERMS. PROVIDED QUANTITIES DO NOT EXCEED THOSE AGREED UPON, IF ANY PRODUCTS ARE HELD IN CINTAS INVENTORY LONGER THAN 90 DAYS, CUSTOMER AGREES TO IMMEDIATELY ACCEPT AND PAY FOR THOSE GOODS.

Thank you for your business. It's been our pleasure to serve you and get you Ready for the Workday®.

Sudden Cardiac Arrest is the #1 killer in the workplace.¹
Are you **READY**™ for the unexpected?

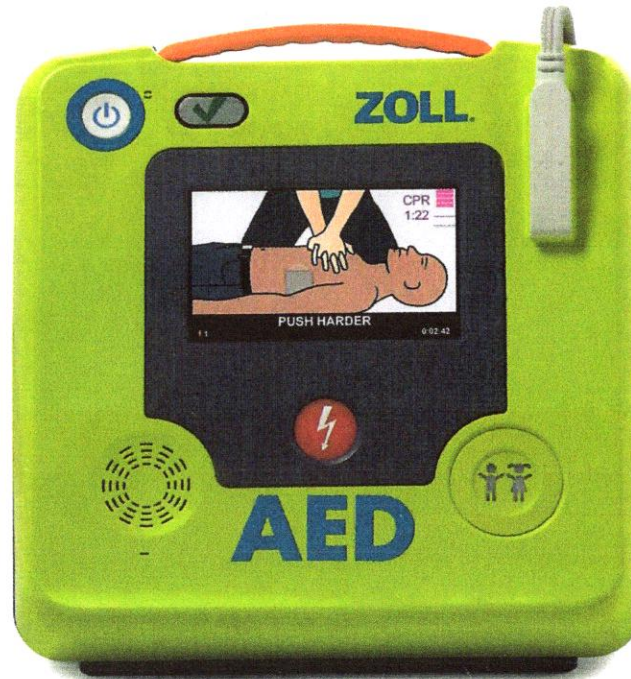
ZOLL AED 3®

The AED that leads the way

SMART

Real CPR Help®

- Real CPR Help guides rescuers in delivering high-quality CPR consistent with current guidelines
- Real-time feedback on depth and rate of compressions
- Full-color images and integrated voice, text, and visual prompts for support throughout the rescue
- Enhanced bar gauge lets rescuers see when they are doing quality CPR



To learn more about the ZOLL AED 3
877-973-2811 | cintas.com/AED

READY

Integrated Pediatric Rescue

- Universal CPR Uni-padz® III are always ready for both adult and child rescues

Economical Cost of Ownership

- No upfront cost and low monthly payment with the Cintas AED Service Agreement
- Electrode pads and batteries last 5 years

Wifi Enabled

- Easily monitor and manage AED readiness and simplify program management
- Automatic notifications after any failed self-test
- Quickly transfers case data

1. Bureau of labor statistics report on fatal occupational injuries and Sudden Cardiac Arrest Foundation statistics

