

April 25, 2023

PROFESSIONAL SERVICES CONTRACTS OF \$20,000 OR MORE

- |  |  |
|--|--|
| <p>1 <b>Ecsell Sports - (FY23-25)</b><br/><b>Professional services – Athletic Directors &amp; Coaches</b><br/>Department: Academic Schools Division – Robert Moore<br/>Fund Source: General Fund<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>   | <p>\$24,000 – Year 1<br/>\$40,000 – Year 2<br/>\$75,000 – Year 3</p>     |
| <p>2 <b>The McNellis Corporation</b><br/><b>Professional services – District staff</b><br/>Department: Research &amp; Accountability Division – Dena Dossett<br/>Fund Source: General Fund<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>   | <p>\$32,000</p>  |
| <p>3 <b>Franklin Covey Client Sales, Inc. – Leader in Me</b><br/><b>Professional learning – Leadership Coaches for summer learning hub sites</b><br/>Department: Academic Services Division – Dr. Terra Greenwell<br/>Fund Source: ESSER II<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>              | <p>\$160,159</p>   |
| <p>4 <b>National Career Academy Coalition, Inc. - (FY23-24)</b><br/><b>Professional learning – Academy model schools</b><br/>Department: Academic Schools Division – Robert Moore<br/>Fund Source: Various school budgets<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>                                | <p>\$35,000</p>  |
| <p>5 <b>Open Up Resources - (FY23-24)</b><br/><b>Professional learning – Academy model schools</b><br/>Department: Academic Schools Division – Robert Moore<br/>Fund Source: Various school budgets<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>  | <p>\$500,000</p>   |
| <p>6 <b>CS Educational Services, LLC., dba thinkLaw</b><br/><b>Virtual curriculum development – Backpack League Program</b><br/>Department: Academic Services Division – Dr. Terra Greenwell<br/>Fund Source: ESSER II<br/>Vendor Ownership Status: <u>X</u> Minority Owned ___ Woman Owned ___ Veteran Owned</p>                              | <p>\$35,000</p>  |
| <p>7 <b>Crystal Power Consulting, LLC.</b><br/><b>Professional services – JCPS Comprehensive Coordinated Early Intervening Services (CCEIS)</b><br/>Department: Exceptional Childhood Education Division – Kim Chevalier<br/>Fund Source: ARP CCEIS<br/>Vendor Ownership Status: ___ Minority Owned <u>X</u> Woman Owned ___ Veteran Owned</p> | <p>\$45,290</p>  |
| <p>8 <b>Anne Coorsen – Amendment to PSC</b><br/><b>Professional services – JCPS Comprehensive Coordinated Early Intervening Services (CCEIS)</b><br/>Department: General Counsel Division – Kevin Brown<br/>Fund Source: General Fund<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>                    | <p>\$19,500 (original)<br/>\$30,000 (amendment)<br/>\$49,500 (total)</p> |
| <p>9 <b>E&amp;S Bryan dba Crystal Reporting Solutions – Amendment to PSC</b><br/><b>Custom report development – various departments</b><br/>Department: Financial Services Division – Cordelia Hardin<br/>Fund Source: General Fund<br/>Vendor Ownership Status: ___ Minority Owned ___ Woman Owned ___ Veteran Owned</p>                      | <p>\$42,900 (original)<br/>\$15,000 (amendment)<br/>\$57,900 (total)</p> |

10 **Occupational Health Centers of the Southwest dba Concentra Medical Centers (FY23-24)** \$250,000  
**Occupational Medicine – Human Resources**  
Department: Human Resources Division – Aimee Green-Webb  
Fund Source: General Fund  
Vendor Ownership Status: \_\_\_ Minority Owned \_\_\_ Woman Owned \_\_\_ Veteran Owned

11 **Cvent, Inc. – (FY23-25)** \$96,475  
**Event Management – Deeper Learning Symposium 2023 & 2024**  
Department: Academic Services Division – Dr. Terra Greenwell  
Fund Source: General Fund  
Vendor Ownership Status: \_\_\_ Minority Owned \_\_\_ Woman Owned \_\_\_ Veteran Owned

\* Contracts under \$20,000 are listed if the aggregate amount paid to the vendor is over \$20,000 for the current fiscal year. The Professional Services Contract then requires Board approval.

\*\* Contracts with data sharing agreements must be approved by the Board.