

TO: CHRISTIAN COUNTY SCHOOL BOARD MEMBERS

FROM: JOSH HUNT, ASST. SUPERINTENDENT

MIKE BRUMLEY, DIRECTOR OF TRANSPORTATION

DATE: APRIL 12<sup>TH</sup>, 2023

THE TRANSPORTATION DEPARTMENT WOULD LIKE TO CONTRACT WITH CHARGE POINT FOR OUR ELECTRIC SCHOOL BUS CHARGING STATIONS. THE ATTACHED QUOTE IS FOR 3 AC CHARGING STATIONS AND 1 EXPRESS DC FAST CHARGE STATION. THIS SET UP WILL ALLOW US THE FLEXIBILITY TO RE-CHARGE OUR ELECTRIC BUSES IN A MANNER THAT WILL WORK BEST FOR OUR NEEDS. THE TOTAL COST WILL BE \$100,491.00 AND WILL BE PAID FROM THE 2022 CLEAN SCHOOL BUS GRANT FUNDS. THANK YOU FOR YOUR CONSIDERATION OF THIS MATTER.

# Quotation

Driving a Better Way™  
chargepoint.com

**Sales Representative:** Taylor Lang  
**E-Mail:** taylor.lang@chargepoint.com  
**Telephone:** (669) 289-4030

**Quote Number:** Q-286785-1  
**Date:** 4/14/2023  
**Expires On:** 4/30/2023

**Primary Contact:** Mike Brumley

## Bill To Address

Christian County Public Schools  
200 Glass Ave  
Hopkinsville Kentucky 42240-2471  
United States

## Ship To Address

Christian County Public Schools  
200 Glass Ave  
Hopkinsville Kentucky 42240-2471  
United States

Product Name	Product Description	Qty	Unit Price	Total Price
CPE250C-625-CCS1-200A-CHD	ChargePoint Express 250 Station (62.5 kW) - includes Express 250 Station, 2x Power Modules, 1x CCS1 200A cable, 1x CHAdeMO cable, North America Modem/SIM, cUL and UL listed, requires CPE250-CMT-IMPERIAL in US, CPE250-CMT-METRIC in Canada. CPE250-CMT-IMPERIAL/METRIC not included.	1	USD 49,400.00	USD 49,400.00
CPE250-TOOLKIT-F	CPE250 Tool Kit	1	USD 0.00	USD 0.00
DC-UNIVERSAL-CMT-METRIC	Required metal bracket to align conduits and mounting bolts for DC power delivery products when cable entrance is from below. This bracket is to be installed into the foundation before the concrete pad is poured. Metric Units. Required for CPE250 and PDD series.	1	USD 0.00	USD 0.00
CPCLD-FLEETENT-DC-1	Fleet Enterprise Cloud Plan subscription. Includes advanced station management features such as: Automatic Software Updates, fleet management features including: Access Control and Pricing & Automatic Payment Collection, as well as advanced energy and power management features which include: Time of Use Power Sharing and Energy Management APIs. Real-time dashboards and reports provided for applicable features including 15 min meter data readings and associated advanced energy reports.	1	USD 1,100.00	USD 1,100.00
CPE250-ASSURE-1	1 prepaid year of ChargePoint Assure for CPE250 station. Includes Parts and Labor Warranty, Remote Technical Support, On-Site Repairs when needed, Unlimited Configuration Changes, and Reporting.	1	USD 3,410.00	USD 3,410.00

Product Name	Product Description	Qty	Unit Price	Total Price
CPE250-INSTALL-COMMISSIONING	This service includes both the Installation and Commissioning of the Express CPE250 charging station. Customers must work with their contractor to perform all construction (the 'make ready') up to the point where stations can be bolted down and connected. ChargePoint will then perform the on-site validation of electrical capacity, transformers, panels, breakers, wiring, cellular coverage so that they meet all ChargePoint and local code requirements, then install and commission the station. Before installation can begin, ChargePoint requires the customer's 'make ready' contractor to submit evidence of adherence to ChargePoint's standards and specifications. In addition to verifying and testing the installation, Commissioning also ensures the station is connected to the ChargePoint network, completing software updates and pairing configuration if applicable. In parallel, the ChargePoint Activations team will configure the station and apply policies according to the customer's specifications. A final Commissioning Report will be provided to the customer. Note that if Commissioning cannot be performed due to site or installation deficiencies for which ChargePoint is not responsible, the customer will incur a rescheduling fee to cover redeployment costs. Priced per Express CPE250 station.	1	USD 4,600.00	USD 4,600.00
CP6023X-80A-L7	CP6023, NA, AC Station, 2 x Type 1 Cable, 80A, 1-Phase, 23' Cable, 8' Cable Management Kit, Wall Mount, RFID Reader, Cellular/Wi-Fi, UL, Power Share Jumper, 1YR Parts Warranty.	3	USD 9,990.00	USD 29,970.00
CPCLD-FLEETENT-1	Fleet Enterprise Cloud Plan subscription. Includes advanced station management features such as: Automatic Software Updates, fleet management features including: Access Control and Pricing & Automatic Payment Collection, as well as advanced energy and power management features which include: Time of Use Power Sharing and Energy Management APIs. Real-time dashboards and reports provided for applicable features including 15 min meter data readings and associated advanced energy reports.	6	USD 440.00	USD 2,640.00
CP6000-ASSURE-1	1 prepaid year of ChargePoint Assure for CP6000 stations. Includes Parts and Labor Warranty, Remote Technical Support, On-Site Repairs when needed, Unlimited Configuration Changes, and Reporting.	3	USD 580.00	USD 1,740.00
CP6K-CMT	CP6K-CMT	3	USD 125.00	USD 375.00
CP6000-INSTALLVALID	Customer works with their own contractor to perform all construction up to the point where the stations can be bolted down and connected. ChargePoint will then engage an authorized ChargePoint Partner to install the station on the prepared site and perform a Site Validation. This includes validating that the electrical capacity, transformers, panels, breakers, wiring, cellular coverage and station installation all meet ChargePoint published requirements and local codes. Upon successful Site Validation, the customer will be eligible to obtain warranty coverage under a ChargePoint Maintenance plan, sold separately. Note, a failed Site Validation will incur a second validation fee to repeat the validation after the site deficiencies are corrected. Priced per CP6000 station.	3	USD 1,260.00	USD 3,780.00
CPSUPPORT-ACTIVE	Initial Station Activation & Configuration Service includes activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per station.	1	USD 349.00	USD 349.00



Product Name	Product Description	Qty	Unit Price	Total Price
CPSUPPORT-ACTIVE	Initial Station Activation & Configuration Service includes activation of cloud services and configuration of radio groups, custom groups, connections, access control, visibility control, pricing, reports and alerts. One time initial service per station.	3	USD 349.00	USD 1,047.00
CT1000-CPCMF-CPFL00K	The ChargePoint RFID Fleet Card Kit includes 10 RFID Fleet Cards for charging fleet vehicles. Fleet managers log into the admin portal to set up the fleet cards and associate each card with a fleet vehicle. The Card Kit enables managers to track and manage all fleet vehicle charging within the admin portal. The RFID Fleet Cards can be used at stations owned by the organization or public ChargePoint stations.	1	USD 70.00	USD 70.00

**Quote Total:** USD 98,481.00  
**Shipping Fee:** USD 2,010.00  
**Grand Total:** USD 100,491.00

#### Quote Acceptance

- + Invoices are Net 30 from invoice date.
- + Each Assure and Cloud Services subscription that you purchase for a Charging Station will commence ninety (90) days from the date the Charging Station associated with that subscription is shipped to you and will last for the subscription length selected in the applicable order.
- + All pricing is confidential between Customer and ChargePoint.
- + All prices are FCA ChargePoint warehouse(s).
- + Customer to be invoiced at time of shipment.
- + Sales tax in applicable states and shipping costs will be applied to this quote at time of invoicing.
- + Credit Checks are required for new customers.
- + Pricing does not include installation or mounting services unless specifically quoted above.
- + Additional Purchase Terms and Conditions can be found at <http://www.chargepoint.com/termsandconditions>
- + Additional terms and conditions for ChargePoint Assure can be found at <http://www.chargepoint.com/legal/assure>
- + Purchaser confirms that the shipping and billing information provided in the Quotation is accurate for ChargePoint's shipping and invoicing purposes.

**By signing this quote I hereby acknowledge that I have the authority to purchase the product detailed on this document on behalf of my organization. Furthermore, I agree to the above terms and conditions and that this signed quote shall act as a purchase order.**

Signature :

Title :

Name (Print) :

Date :

Company Name :

Accounts Payable Contact Name :

Accounts Payable Contact E-Mail :

**Requested Ship Date :**