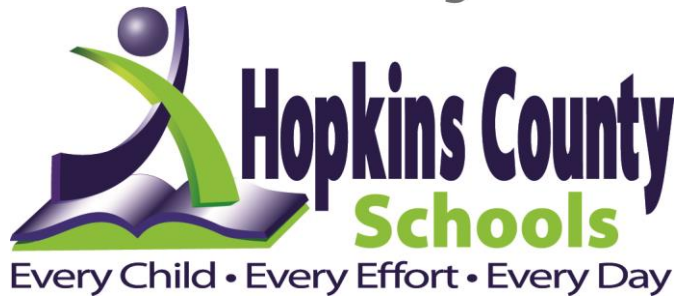


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Solutions Proposal

Document Copying
and Printing



AREA TECHNOLOGY CENTER

PREPARED BY:

Jeff Brittenham

Phone: (270) 883-2801

Email: jeff.brittenham@ricoh-usa.com

Proposal Submitted: January 2023

Option 1 – B/W - replaces (1) MP 3055



Quality you can count on

Ricoh's GreenLine Remanufactured Program is based on strict qualification guidelines and comprehensive product inspections that have been developed by Ricoh to give our customers the chance to purchase top-quality products at competitive prices, with complete confidence.

Good for your wallet, good for the planet

Industries continue to be challenged by a tough economic climate and companies have been forced to seek cost-cutting methods that will positively impact the bottom line — but not impede employee productivity.

Real sustainability, real reliability, real results

With rigorous remanufacturing standards and a proven process in place, Ricoh GreenLine Series equipment is designed to perform like new, and is serviced only by certified Ricoh technicians. ISO 9001, ISO 14001, and UL Remanufactured certifications provide peace of mind that your purchase is ready to perform.

MP 5055 Highlights

- Fast output speed of 50 pages per minute
- 100-Sheet Automatic Reversing Document Feeder
- 2,300 sheet standard paper capacity including 100-Sheet Bypass Tray supporting up to 80 lb. Bond paper weight and 12" x 18".
- External Finisher w/staple & hole punch
- Power Filter

Financial Considerations



Investment Details

PRICING COMPONENTS

- Delivery
- Installation
- Operator training
- Service performed by Ricoh customer service technicians (*you will incur no additional charges for parts or labor*)
- Unlimited service & supplies (**Gold**)
 - Includes toner & Staples
 - Excludes paper

FINANCIAL CONSIDERATIONS

48 Month Agreement

\$122.96 / month
\$1,475.52 annually

- Service & Supplies billed quarterly in arrears
 - B/W: \$0.0068 per copy

Monthly Cost Comparison

	Current	Proposed
B/W Images	$7,319 \times \$0.0070 = \51.23	$7,319 \times \$0.0068 = \49.77
Lease	\$122.99 / month	\$122.96 / month
Total	\$174.22	\$172.73

Option 2 – Color - replaces (1) MP 3055



Quality you can count on

Ricoh's GreenLine Remanufactured Program is based on strict qualification guidelines and comprehensive product inspections that have been developed by Ricoh to give our customers the chance to purchase top-quality products at competitive prices, with complete confidence.

Good for your wallet, good for the planet

Industries continue to be challenged by a tough economic climate and companies have been forced to seek cost-cutting methods that will positively impact the bottom line — but not impede employee productivity.

Real sustainability, real reliability, real results

With rigorous remanufacturing standards and a proven process in place, Ricoh GreenLine Series equipment is designed to perform like new, and is serviced only by certified Ricoh technicians. ISO 9001, ISO 14001, and UL Remanufactured certifications provide peace of mind that your purchase is ready to perform.

MP C4504 Highlights

- Fast output speed of 45 pages per minute
- 100-Sheet Single Pass Document Feeder
- 2,300 sheet standard paper capacity including 100-Sheet Bypass Tray supporting up to 80 lb. Bond paper weight and 12" x 18".
- Fax Option that adds G3, internet, LAN FAX and IP faxing capabilities to your MFP.
- External Finisher w/staple
- Power Filter

Financial Considerations



Investment Details

PRICING COMPONENTS

- Delivery
- Installation
- Operator training
- Service performed by Ricoh customer service technicians (*you will incur no additional charges for parts or labor*)
- Unlimited service & supplies (**Gold**)
 - Includes toner & Staples
 - Excludes paper

FINANCIAL CONSIDERATIONS

48 Month Agreement

\$151.19 / month
\$1,814.28 annually

- Service & Supplies billed quarterly in arrears
 - B/W: \$0.0066 per copy
 - Color: \$0.0509 per copy

Monthly Cost Comparison

	Current	Proposed
B/W Images	$7,319 \times \$0.0070 = \51.23	$7,319 \times \$0.0066 = \48.31
Color Images	???	$??? \times \$0.0509 = \$???$
Lease	\$122.99 / month	\$151.19 / month
Total	\$174.22	\$199.50

Proposal Terms Valid Until: January 31, 2023

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