

# Solutions Proposal



Every Child • Every Effort • Every Day

## HOPKINS COUNTY CENTRAL HIGH

Document Copying and Printing



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# Work Room – replaces 13910578



#### Superior Print Quality

Our Ricoh production printers include integrated vertical cavity surface eliminating laser (VCSEL) technology, which provides outstanding print quality both in color and black and white.

#### Reliable paper handling and registration

We can handle textured stocks better than most of our competitors. Our systems are optimized to run paper as efficiently as possible via the Paper Library. For stocks that are not currently supported, we have a process for qualifying your specific paper stocks.

#### Broad support for finishing capabilities

Ricoh has one of the industry's best support for a wide array of finishing options, and offers a variety of controller configurations.

#### Pro 8300s Highlights

Gain more productivity in less space

- Print up to 96 ppm
- Support diverse media up to 300 gsm and sheets up to 13" x 19.2"
- Print up to 1,000,000 pages per month
- 17" Smart Operation Panel with intuitive, tablet-like interface
- Large Capacity Tray
- Booklet Finisher w/hole punch
- Surge protector

The process of working with Ricoh was seamless. Installation and configuration was quick and thorough, and the Ricoh team was very professional.

**Retail Store in Greater Los Angeles** 

Click here for more information RICOH imagine. change.

### **Investment Details**

### PRICING COMPONENTS

- Delivery
- Installation
- Operator training
- Service performed by Ricoh customer service technicians (you will incur no additional charges for parts or labor)
- Unlimited service & supplies (Gold)
  - Includes toner & <u>Staples</u>
  - Excludes paper

### FINANCIAL CONSIDERATIONS

#### **48 Month Agreement**

\$528.05 / month \$6,336.60 annually

- Service & Supplies billed quarterly in arrears
  - B/W: \$0.0040 per copy

Monthly Cost Comparison		
	Current	Proposed
B/W Images	99,442 x \$0.0033 = \$328.16	99,442 x \$0.0040 = \$397.77
Lease	\$537.74 / month	\$528.05 / month
Total	\$865.90	\$925.82



