

Powell Co Schools Copier Services Proposal															
Location	Make	New Device	Total Monthly Payment	Location	Make	New Device	Total Monthly Payment	Location	Make	New Device	Total Monthly Payment		Current payment Per School		
Powell County High School	Canon	C3830i	\$1,222.80	Powell County High School	Toshiba	3515 - CLR	\$997.43	Powell County High School	Ricoh	IM 70000	\$1,398.27		\$1,172.03		
Powell County High School	Canon	6870i	Included	Powell County High School	Toshiba	7518A	Included	Powell County High School	Ricoh	IM C2500	Included				
Powell County High School	Canon	6870i	Included	Powell County High School	Toshiba	7518A	Included	Powell County High School	Ricoh	IM 7000	Included				
Powell County High School	Canon	C5850i	Included	Powell County High School	Toshiba	7518A	Included	Powell County High School	Ricoh	PRO 8300	Included				
Powell County Middle School	Canon	6870i	\$978.18	Powell County Middle School	Toshiba	7518A	\$1,066.00	Powell County Middle School	Ricoh	IM C6500	\$1,262.69	\$549.56			
Powell County Middle School	Canon	6870i	Included	Powell County Middle School	Toshiba	7518A	Included	Powell County Middle School	Ricoh	IM 7000	Included				
Powell County Middle School	Canon	6870i	Included	Powell County Middle School	Toshiba	7518A	Included	Powell County Middle School	Ricoh	IM 7000	Included				
Powell County Middle School	Canon	6870i	Included	Powell County Middle School	Toshiba	5516ACT - CLR	Included	Powell County Middle School	Ricoh	IM 7000	Included				
Clay City Elementary	Canon	C3830i	\$733.62	Clay City Elementary	Toshiba	3515AC - CLR	\$711.00	Clay City Elementary	Ricoh	IM 6000	\$890.34	\$1,395.48			
Clay City Elementary	Canon	6870i	Included	Clay City Elementary	Toshiba	7518A	Included	Clay City Elementary	Ricoh	IM 6000	Included				
Clay City Elementary	Canon	6870i	Included	Clay City Elementary	Toshiba	7518A	Included	Clay City Elementary	Ricoh	IM C3500	Included				
Stanton Elementary	Canon	C3830i	\$163.62	Stanton Elementary	Toshiba	3515AC - CLR	\$450.00	Stanton Elementary	Ricoh	IM 6000	\$461.42	\$603.25			
Stanton Elementary	Canon	C5850i	Included	Stanton Elementary	Toshiba	7518A	Included	Stanton Elementary	Ricoh	IM C3500	Included				
Bowen Elementary	Canon	6870i	\$489.08	Bowen Elementary	Toshiba	7518A	\$479.00	Bowen Elementary	Ricoh	IM 6000	\$559.01	\$570.65			
Bowen Elementary	Canon	6870i	Included	Bowen Elementary	Toshiba	5516ACT - CLR	Included	Bowen Elementary	Ricoh	IM C6000 + fax	Included				
Annex	Canon	C3830i	\$244.54	Annex	Toshiba	3515AC - CLR	\$160.31	Annex	Ricoh	IMC4500 +fax	\$257.71	\$523.26			
Central Office	Canon	C5850i	\$733.62	Central Office	Toshiba	5516ACT - CLR	\$462.36	Central Office	Ricoh	IM C6000	\$453.89	\$779.66			
Central Office	Canon	C3830i	Included	Central Office	Toshiba	3515AC - CLR	Included	Central Office	Ricoh	IM 2500	Included				
Central Office	Canon	6870i	Included	Central Office	Toshiba	3515AC - CLR	Included	Central Office	Ricoh	IM 2500	Included				
Bus Garage	Canon	C3830i	\$244.54	Bus Garage	Toshiba	3515AC - CLR	\$125.63	Bus Garage	Ricoh	IM 2500	\$64.00	\$34.00			
Canon			\$4,810.00	Toshiba			\$4,451.73	Ricoh			\$5,347.33	\$5,627.89			
Cuurent Monthly			\$5,628.00	Current Monthly			\$5,628.00	Current Monthly			\$5,628.00				
Savings			(\$818.00)	Savings			(\$1,176.27)	Savings			(\$280.67)		*Stanton-Ricoh		
Yearly Savings			(9,816.00)	Yearly Savings			(14,115.24)	Yearly Savings			(3,368.04)		\$238.05		
References	1	2		References	1	2	3	References	CURRENT						
Quality of Equipment	Excellent	Excellent		Quality of Equipment	Excellent	Excellent	Excellent	Quality of Equipment	Excellent						
Service Experience	Excellent	Average		Service Experience	Excellent	Excellent	Excellent	Service Experience	Excellent						
								*2009 Old Machine	13 years	*Billing-Issue					

## POINTS OF EMPHASIS, BENEFIT & VALUE

- \* Moving to the NASPO STATE CONTRACT (solicited, awarded & approved by the Commonwealth of Kentucky) MA#758 2000000228
- \* A check in the amount of \$25,928 will be cut for the Powell County Board Office; accounting for remaining stream of payments owed on the current leased copiers), enabling a complete consolidation and stream of services.
- \* All 22 new copiers come loaded with staple, hole punch & one fax capable machine per building
- \* All 22 copiers come with advanced, 300 sheet dual sided document feeders (scan/copy at 240 images per minute)
- \* **Significant upgrades across the entire fleet**
- \* Every building will have one color capable device
- \* Rates are locked for the entire term
- \* Average 4 hour service response time
- \* Total Quality Commitment Guarantee
- \* All toner, staples, service, maintenance, and help desk support included
- \* Quarterly Partnership Reviews
- \* Auto toner replenishment & auto meter read collection
- \* One interface across all devices
- \* Scan to email, file, folder & USB in color
- \* Delivery, install & connectivity included
- \* One future lease end date across the district
- \* One invoice
- \* Codes can be set to manage/control/restrict usage (allotments may also be in place)
- \* Banner printing up to 12 x 48 in size
- \* E-fax; route inbound faxes to your email and fax directly from your computer without touching a copier
- \* OCR included
- \* Unlimited training

### Location Breakdown *e-STUDIO 3515ACT & 7518A are the most commonly placed copiers inside Schools across Kentucky*

#### High School

- 1) MP2550 > e-STUDIO 3515AC, color w/fax
- 2) AFMP70 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 3) MP6503 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 4) Pro 8200 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 5) IM6000 > e-STUDIO 7518A (segment 5, workhorse b/w) — *Own Ricoh Machine Will Keep*

#### Middle School

- 6) MP9002 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 7) MP7503 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 8) MP7502 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 9) AFMP80 > e-STUDIO 5516ACT (segment 5, workhorse Color w/fax)

#### Clay City

- 10) MPC 3504 > e-STUDIO 3515AC, color w/fax
- 11) MP6503 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 12) MP6503 > e-STUDIO 7518A (segment 5, workhorse b/w)

#### Stanton Elementary

- 13) MPC350 > e-STUDIO 3515AC, color w/fax
- 14) MP6503 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 15) IM8000 > e-STUDIO 7518A (segment 5, workhorse b/w) — *Will Keep their Current Ricoh*

#### Bowen Elementary

- 16) MP6503 > e-STUDIO 7518A (segment 5, workhorse b/w)
- 17) MP6503 > e-STUDIO 5516ACT (segment 5, workhorse, color w/fax)

#### District Offices

- 18) IMC4500 > e-STUDIO 3515AC, color w/fax
- 19) IMC 6000 > e-STUDIO 5516ACT (segment 5, workhorse Color w/fax)
- 20) MP2553 > e-STUDIO 3515AC, Color
- 21) MP5000 > e-STUDIO 3515AC, Color

#### Bus Garage

- 22) MP2553 > e-STUDIO 3515AC, Color w/fax

PLEASE PROVIDE ALL TEXT BELOW EXCLUDING PICTURE INSIDE YOUR PO

"Pursuant to NASPO ValuePoint Contract #140604 and State of Kentucky PA #MA 758 2000000228"

**1) 60– Month FMV Lease with Maintenance: \$4,267, monthly**

(3) E-STUDIO 5516ACT

(7) E-STUDIO 3515AC

(12) E-STUDIO 7518A

300,000 black and white copies included, monthly (overages billed annually if 3,600,000 exceeded at .0032)

Cost per copy color at .032

**2) Documentation Fee \$75 (one time processing fee)**

Remit to address: Toshiba Business Solutions

PO BOX 70239, Philadelphia, PA 19176

