



FAYETTE COUNTY PUBLIC SCHOOLS

Executive Summary
Fayette County Public Schools Board Meeting
Agenda Item

MEETING: Regular

DATE: 10/24/2022

TOPIC: Award of Bids/Proposals

PREPARED BY: Matt Moore, Logistical Services & Purchasing

Recommended Action on: 10/24/2022

Action Item for Vote (REGULAR MEETING)

Superintendent Prior Approval: No

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted from the Purchasing Department for approval

Strategic Priority:

- Student Achievement Diversity, Equity, Inclusion & Belonging
- Highly Effective & Culturally Responsive Workforce
- Stakeholder Engagement & Outreach Organizational Health & Efficiency

Data Considerations: NA

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

| BID | MAILING ROSTER | DEPARTMENT | RESPONSE – NUMBER RECEIVED |
|---|--|-----------------------------------|---|
| 1. RFP 54-22 Furniture, Installation and Related Services | 1. TMSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. 7PM Group 8. Vendor Registry | Logistical Services/Purchasing | 15 |
| 2. RFP 60-22 HVACR Service and Repair | 1. TMSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. 7PM Group 8. Vendor Registry | Maintenance | 3 |
| 3. Bid 62-22 Combi Ovens for Brenda Cowan Elementary | 1. TMSMDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. 7PM Group 8. Vendor Registry | Child Nutrition Maintenance | 3 |

| CONTRACT EXTENSIONS | VENDOR | DEPARTMENT | YEAR OF CONTRACT RENEWAL |
|---|----------------------|-------------------|---|
| 1. RFP 45-18 Reconditioning of Middle School and High School Football Equipment | Riddell/All American | Athletic | 4 |

AWARD OF BIDS/PROPOSALS

1. RFP 54-22 Furniture, Installation and Related Services

BACKGROUND AND RATIONALE:

Furniture is purchased by individual departments and schools and also by Logistical Services for new schools and renovations. This RFP is used to establish a list of approved vendors that can be utilized for these purchases. Evaluation was based off of a discount off of manufacturer list pricing, cost of the furniture as well as information about the vendor such as location, number of manufacturers available in their catalog, local sales representatives, installation processes, experience working with school districts and the types of furniture offered. Award recommendation is for the highest five scores.

Key to Markings

- Recommended Award

| Vendor | Average Score | |
|-----------------------------------|---------------|-----|
| KPC Architectural Products WBE | 977.5 | ### |
| JW Associates | 950 | ### |
| School Outfitters | 947.5 | ### |
| Lakeshore Learning Materials | 945 | ### |
| Virco Inc | 940 | ### |
| Hurst Group | 925 | |
| Kaplan Early Learning Company | 910 | |
| Atlas Metal Products | 890 | |
| Drennan Equipment Co Inc | 870 | |
| MiEN Company Inc | 862.5 | |
| School Specialty | 835 | |
| Computer Comforts Inc | 800 | |
| Fomcore | 767.5 | |
| Kerr Workplace Solutions WBE | 757.5 | |
| ORI | 575 | |

Contract Term: November 1, 2022 through October 31, 2023 with optional renewal

PROPOSAL:

| Item | Amount | Funding Source | Recurring/ Nonrecurring | Measurable Expected Impact and Timeline |
|--|--|----------------------------|-------------------------|--|
| Furniture, Installation and Related Services | Last year's Expenditure was approximately \$2,000,000.00 | Individual School Accounts | Recurring | Discount off list price contract to provide furniture, installation and related services to FCPS schools and departments |

Funding Key: Individual School Accounts

STAFF CONTACT:

Dan Sawyers, Director of Logistical Services/Purchasing

POLICY REFERENCE:

KRS 45A.370

RECOMMENDATION:

A motion is in order to:

“Award contracts for one year to KPC Architectural Products, JW Associates, School Outfitters, Lakeshore Learning Materials and Virco Inc.”

2. RFP 60-22 HVACR Services

BACKGROUND AND RATIONALE:

This RFP is used to establish a HVAC Services contract for the Maintenance Department to use for servicing and repairing district HVAC equipment. The RFP is evaluated on hourly rate, experience with the district and district brand equipment and having the appropriate licensed technicians to perform the work. Proposals were evaluated by a committee of five district staff familiar with the type of work performed under this contract. Maintenance is recommending to award to all 3 vendors to give maintenance more options and flexibility in performing services and repairs. Cost price ranged from \$103/hour to \$107.50/hour. The technical score is based on meeting all of the criteria listed in the RFP and past experience working with the district. Scores are based on the average of all committee scores. The RFP includes the option to renew the contract for additional one year periods upon Board approval up to a total of five years.

**Key to Markings
Recommended Award**

| | Technical/Experience | References | Cost | Total |
|---------------------------------|-----------------------------|-------------------|-------------|--------------|
| Comfort & Process Solutions ### | 400 | 200 | 265 | 865 |
| Comfort Systems USA ### | 240 | 100 | 180 | 520 |
| Ivey Mechanical ### | 280 | 130 | 250 | 660 |

Contract Term: November 1, 2022 and ending October 31, 2023 with optional renewal

PROPOSAL:

| Item | Amount | Funding Source | Recurring/ Nonrecurring | Measurable Expected Impact and Timeline |
|--------------------------|--|-----------------------|--------------------------------|--|
| HVAC Service and Repairs | Last year's Expenditure was approximately \$3,000,000.00 | Maintenance | Recurring | Will provide HVAC services for the district for the 2022/2023 year |

Funding Key: Maintenance

STAFF CONTACT: Prenell Mitchell, Director of Maintenance
Eddie Jenkins, HVAC Foreman

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
“Award contracts to Comfort & Process Solutions, Comfort Systems USA and Ivey Mechanical.”

3. Bid 62-22 Combi Ovens for Brenda Cowan Elementary

BACKGROUND AND RATIONALE:

Brenda Cowan Elementary is in need of a two new Combi Ovens. Bids were solicited for the purchase and installation of the new ovens.

Key to Markings
Recommended Bid Award

| | C & T Design and Equipment | Douglas Equipment | Manning Bros ### |
|-----------------------------|----------------------------|-------------------|------------------|
| Total Price | \$39,803.31 | \$41,353.72 | \$38,757.00 |
| Lead Time | 60 | 60 | 70 |
| Price Score 60 possible | 58.42 | 56.23 | 60.00 |
| Lead Time Score 40 possible | 10.00 | 10.00 | 8.57 |
| Total Score | 68.42 | 66.23 | 68.57 |

Contract Period: One Time Purchase

PROPOSAL:

| Item | Amount | Funding Source | Recurring/ Nonrecurring | Measurable Expected Impact and Timeline |
|-------------|-------------|-----------------------|-------------------------|--|
| Combi Ovens | \$38,757.00 | Food Service Accounts | Nonrecurring | Combi Ovens to be installed at Brenda Cowan Elementary |

Funding key: Food Service Accounts

STAFF CONTACT: Rogie Hale, Child Nutrition Maintenance

POLICY REFERENCE: KRS 45A.370

RECOMMENDATION: A motion is in order to:
 "Award contract to Manning Bros."

APPROVAL FOR CONTRACT EXTENSIONS

1. RFP 45-18 Reconditioning of Middle School and High School Football Helmets

BACKGROUND AND RATIONALE:

Football Helmets used by Middle Schools and High Schools must be reconditioned and recertified to make sure they meet the strict safety guidelines issued for football equipment. This helps with student safety and liabilities for student injuries that may be caused by faulty equipment. This RFP was issued to determine an approved vendor that has the procedures, insurance and prices to provide the best value to the district to perform these services. The contract includes an option to extend on an annual basis pending Board approval. The current vendor has indicated they would like to extend the current contract with a slight increase in pricing. This would be the fourth extension.

Vendor:

Riddell/All American

Contract Term: Beginning November 1, 2022 and ending October 31, 2023

PROPOSAL:

| Item | Amount | Funding Source | Recurring/ Nonrecurring | Measurable Expected Impact and Timeline |
|---------------------------------|--|----------------------------|--------------------------------|--|
| Reconditioning Football Helmets | Last year's Expenditure was approximately \$46,000 | Individual School Accounts | Recurring | 2022/2023 School Year |

Funding Key: Individual School Accounts

STAFF CONTACT: Rob Sayre, Athletics Director

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Extend the current contract for an additional year with Riddell/All American"