



FAYETTE COUNTY PUBLIC SCHOOLS

**Executive Summary
Fayette County Public Schools Board Meeting
Agenda Item**

MEETING: Regular

DATE: 7/25/2022

TOPIC: Award of Bids/Proposals

PREPARED BY: Matt Moore, Logistical Services & Purchasing

**Recommended Action on: 7/25/2022
Action Item for Vote (REGULAR MEETING)**

Superintendent Prior Approval: No

Recommendation/Motion: Approve the award recommendations for the listed bids, proposals and extensions

Background/Rationale: A summary of bids/proposals submitted from the Purchasing Department for approval

Policy: KRS 45A.365, KRS 45A.370

Fiscal Impact: Included in attachment

Data Considerations: N/A

Strategic Priority: N/A

Attachments(s): Award of Bids/Proposals

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. Bid 40-22 Food Products for Child Nutrition	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Child Nutrition	1
2. Bid 43-22 Bread and Bakery Products	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Child Nutrition	1
3. Pizza Commercially Prepared for School Cafeterias	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Child Nutrition	1
4. Bid 46-22 Ala Carte Beverages and Grab N Go Breakfast Kits for School Cafeterias	1. TSMSSDC 2. Commerce Lexington 3. SBA 4. NAVOBA 5. KYPTAC 6. ORVWBC 7. Vendor Registry	Child Nutrition	2

CONTRACT EXTENSIONS	VENDOR	DEPARTMENT	YEAR OF CONTRACT RENEWAL
1. Bid 17-21 Hydroponic Lettuce	KY Hydro Farm LLC	Child Nutrition	1
2. Bid 36-18 Refuse Dumpster Service	Republic Services of Kentucky LLC	Plant Operations	4
3. Bid 02-22 Engine Oil	Apollo Lubricants	Transportation	1
4. Bid 21-20 Construction Dumpster Service	Rumpke	Plant Operations	2

AWARD OF BIDS/PROPOSALS

1. Bid 40-22 Food Products for Child Nutrition

BACKGROUND AND RATIONALE:

Food Service has used the HPS School Food Purchasing Program bid through GFS to insure they receive the best pricing for the products they serve. This bid is for specific items that are not available through the HPS bid. This bid is awarded to the lowest overall price and includes the option to extend the contract on an annual basis for up to five years pending approval by the Board. Clems Refrigerated Foods was the only bidder.

Key to Markings

- Recommended Bid Award

Clems Refrigerated Foods (VBE) ###					
Item No.	Description	Bid Units	Monthly Estimated Quantity (In cases)	Unit Price	Extended/Total Price
1	Potato, 3/8" Oven Fry, Coated Fry, Reduced Sodium, Smart Snack Eligible.	6/5 LBS	250	\$ 41.80	\$ 10,450.00
2	Potato, Patties (aka Hashbrown)	6/5 LBS	120	\$ 41.80	\$ 5,016.00
3	Bakery Product, Reduced Sodium, Biscuit, Pre-Split, Pre-Baked, 2.0oz Grain Equivalent	144/2.25oz	325	\$ 30.35	\$ 9,863.75
4	Bakery Product, Muffin, WG Banana Muffin, 1.0oz Grain Equivalent	72/1.8oz	100	\$ 28.40	\$ 2,840.00
5	Bakery Product, Muffin, WG Cornbread,	72/1.8oz	100	\$ 28.40	\$ 2,840.00

	1.0oz Grain Equivalent				
6	Bakery Product, Muffin, WG Cornbread, 2.0oz Grain Equivalent	60/2.5oz	50	\$ 28.40	\$ 1,420.00
7	Bakery Product, Breadstick, Mini, 1.0 oz Grain Equivalent	144/1.8oz	100	\$ 33.10	\$ 3,310.00
8	Bakery Product, Cinnamon Roll, Whole Grain, Individually Wrapped, 2.0oz Grain Equivalent	72/2.8oz	100	\$ 42.40	\$ 4,240.00
9	Bakery Product, Donut, Chocolate, WG, 2.0oz Grain Equivalent	72/3.2oz	100	\$ 58.90	\$ 5,890.00
10	Bakery Product, Donut, Glazed, WG, 2.0oz Grain Equivalent	72/3.2oz	100	\$ 49.90	\$ 4,990.00
11	Bakery Product, Donut, Powdered Sugar, WG, 2.0oz Grain Equivalent	72/3.2oz	75	\$ 49.90	\$ 3,742.50
12	Bakery Product, Apple Fritter, WG, 2.0oz Grain Equivalent	72/3oz	75	\$ 26.60	\$ 1,995.00
13	Bakery Product, Breakfast Bites, Mini,	72/2.75oz	75	\$ 43.40	\$ 3,255.00

	WG, Apple, 4pk, 2.0oz Grain Equivalent				
14	Bakery Product, Breakfast Bun, WG, 2.0oz Grain Equivalent	60/3oz	50	\$ 36.65	\$ 1,832.50
15	Sandwich, Hoagie, WG, Turkey, Cheese IW	80/4.5oz	50	\$115.80	\$ 5,790.00
16	Sandwich, WG, Turkey, Cheese on Bun IW	84/4.5oz	50	\$108.75	\$ 5,437.50
17	Cookie Dough, Puck, Chocolate Chip (made in nut free facility)	192/1.3oz	150	\$ 55.40	\$ 8,310.00
18	Cookie Dough, Puck, Vanilla Sugar (made in nut free facility)	192/1.3oz	150	\$ 55.40	\$ 8,310.00
19	Cookie Dough, Puck, Celebration (made in nut free facility)	192/1.3oz	150	\$ 55.40	\$ 8,310.00
20	Cookie Dough, Puck, Double Chocolate Chip (made in nut free facility)	192/1.3oz	100	\$ 55.40	\$ 5,540.00
21	<i>Cookie Dough, Celebration, IW (made in nut free facility)</i>	140/1.3oz	50	\$ 53.30	\$ 2,665.00
22	<i>Cookie Dough, Pumpkin Spice or seasonal</i>	140/1.3oz	50	\$ 53.30	\$ 2,665.00

	<i>flavor, IW (made in nut free facility)</i>				
23	Chicken, Breakfast, Fully Cooked WG, Whole Muscle Chicken Breakfast Fillet	8/4 LBS	50	\$104.75	\$ 5,237.50
24	Chicken Popcorn, Fully Cooked WG Large	8/4 LBS	350	\$ 86.90	\$ 30,415.00
25	Chicken Tender, Whole Grain Breaded Tenders, Fully Cooked	8/4 LBS	200	\$ 79.95	\$ 15,990.00
26	Chicken, Nuggets, WG fully cooked	8/4 LBS	200	\$ 76.84	\$ 15,368.00
27	Chicken, WG Whole Muscle Chicken Breast Chunk, Boneless Wings, Fully Cooked	8/4 LBS	75	\$105.40	\$ 7,905.00
28	Chicken Patty, Whole Grain Breaded, fully cooked	8/4 LBS	150	\$ 77.85	\$ 11,677.50
29	Chicken, Breast Fillet, WG Whole Muscle, Fully Cooked Spicy, NO BAG	8/4 LBS	100	\$110.55	\$ 11,055.00
30	Chicken, Fajita Meat, Full Cooked, Dark Meat		20	\$153.00	\$ 3,060.00
31	Beef, Reduced Fat Beef Chili w/o Beans	30 LBS	20	\$ 76.05	\$ 1,521.00
32	Beef, Sloppy Joe (REGULAR)	30 LBS	50	\$ 91.70	\$ 4,585.00

33	Beef, Reduced Fat Spaghetti Sauce	30 LBS	200	\$ 82.50	\$ 16,500.00
34	Beef, All Beef Taco Filling	30 LBS	200	\$133.65	\$ 26,730.00
35	Cheese, Queso Blanco Sauce	30 LBS	50	\$ 68.25	\$ 3,412.50
36	Cheese, Reduced Fat, Reduced Sodium Mac & Cheese	30 LBS	150	\$ 56.85	\$ 8,527.50
37	Pork, Breaded Chop Shaped Patty, Reduced Sodium WG	30 LBS	50	\$ 93.40	\$ 4,670.00
38	Beef, Philly	30 LBS	50	N/A	
39	Pork, Patty, Southern Style Sausage, Allergen Free	30 LBS	100	\$ 92.25	\$ 9,225.00
40	Pancake & Sausage Bites	30 LBS	150	\$139.30	\$ 20,895.00
41	Pork, Sausage Gravy	30 LBS	25	\$ 58.75	\$ 1,468.75
42	Beef, Patty Premium, Allergen Free	220/2.25oz	200	\$154.90	\$ 30,980.00
43	Hummus Cup, Taco Flavor	120/3oz	10	\$ 59.00	\$ 590.00
44	Hummus Cup, Red Pepper Flavor	120/3oz	10	\$ 59.00	\$ 590.00
45	Dried Fruit, Dried Fruits include Raisins, Cranberries, Apples and Pineapple	144/case	50	\$ 59.00	\$ 2,950.00
46	Juice, Apple 100%, frozen, plastic cups, no added sweeteners,	96/4.0oz	100	\$ 17.95	\$ 1,795.00

	unsweetened juice				
47	Juice, Grape 100%, frozen, plastic cups, no added sweeteners, unsweetened juice	96/4.0oz	50	\$ 20.20	\$ 1,010.00
48	Juice, Orange 100%, frozen, plastic cup, no added sweeteners, unsweetened juice	96/4.0oz	100	\$ 19.20	\$ 1,920.00
49	Juice, Aseptic, Apple	44/Case	100	\$ 12.35	\$ 1,235.00
50	Juice, Aseptic, Tropical Punch	44/Case	100	\$ 12.35	\$ 1,235.00
51	Juice, Vegetable Medley	40/ 4.23 oz	250	N/A	
52	Hotdog: Meat, 8:1, reduced fat, frozen, cooked	80/2.0oz	100	\$ 25.25	\$ 2,525.00
53	Hotdog: Turkey, 8:1, reduced fat, frozen cooked	80/2.0oz	150	\$ 24.85	\$ 3,727.50
54	Anytimers, WG Cheese pizza kit	48/5.25oz	30	\$ 77.40	\$ 2,322.00
55	Anytimers, WG Turkey Pepperoni, cheese, cracker super snack kit	48/5.58oz	40	\$ 80.90	\$ 3,236.00
56	Anytimers, WG Turkey Ham & Cheese kit	48/5.58oz	40	\$ 81.90	\$ 3,276.00
57	Garlic Knot, WG, 2.0 Grain Equivalent	144/2.0oz	250	\$ 55.10	\$ 13,775.00

58	Mozzarella Sticks, Breaded WG	113/4.23oz	100	\$ 93.25	\$ 9,325.00
59	Corn Dog, Chicken WG	72/4.0oz	200	\$ 40.45	\$ 8,090.00
60	Smoothie, Peach	48/7.6 oz bottles	175	\$ 47.70	\$ 8,347.50
61	Smoothie, Strawberry Banana	48/7.6 oz bottles	300	\$ 47.70	\$ 14,310.00
62	WG Croissant, Fully Curved Sliced, 2.2 oz weight 2 oz grain eq.	144/2.2 oz	100	\$ 52.45	\$ 5,245.00
63	100% frozen juice, natural flavors & colors	90/4.4 oz	350 (Seasonal-One Time Purchase)	\$ 41.80	\$ 14,630.00
64	100% Juice, Sidekick, seasonal (must meet 100% juice standards)	84/4.4 oz	350 (Seasonal-One Time Purchase)	\$ 35.15	\$ 12,302.50
65	Cheese Bites, WG, Mozzarella Cheese (4 bites) 2 oz meat eq. & 2 oz grain eq.	240/1 oz	150	\$ 76.30	\$ 11,445.00
66	Bags, Thank you, 11.5" x 6" x 21"	1000/Case	20	\$ 17.00	\$ 340.00
Total Price					\$ 462,156.50

Contract Period: August 1, 2022 through July 31, 2023 with optional renewal

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Food Products	Year to date expenditure is approximately \$2,000,000.00	Food Service Accounts	Recurring	Will provide food products to school cafeterias for 2022-2023 school year

STAFF CONTACT:

Gwen Medley, Child Nutrition Purchasing

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:

“Award the contract for a one year period to Clem’s Refrigerated Foods.”

2. Bid 43-22 Bread and Bakery Products

BACKGROUND AND RATIONALE:

Bread and Bakery products are used in the operation of the National School Lunch and Breakfast program and are competitively bid. This bid is awarded to the lowest overall price and includes the option to extend the contract on an annual basis for up to five years pending approval by the Board. Klosterman Baking Company was the only bidder.

Key to Markings

- Recommended Bid Award

			Klosterman Baking Company (WBE) ###		
ITEM NO.	UNIT	DESCRIPTION	UNIT PRICE	QUANTITY DAILY USAGE	TOTAL PRICE
1	Loaf	BREAD: Sandwich loaf, Whole Grain Rich, twenty-four (24) ounces, 4"x4" square, sliced twenty-two (22)- 1 oz. grain eq. per slice and two (2) heels per loaf	\$ 3.37	40	\$ 134.80
2	Package	BUNS: Hamburger, Whole Grain Rich, 2 oz. grain eq. per bun , 4" Diameter, twelve (12) per package	\$ 3.07	250	\$ 767.50
3	Package	BUNS: Hot Dog, Whole Grain Rich, 2 oz. grain eq. per bun , twelve (12) per package	\$ 3.00	75	\$ 225.00
4	Package	BUNS: Hoagie, Whole Grain Rich, 5" size, 2 oz. grain eq. per roll , eight (8) per package	\$ 3.26	30	\$ 97.80
5	Package	ROLLS: Cluster Pan Roll, approximately 2"x2", 1 oz. grain eq. per roll . State how item is packed.	\$ 4.67	10	\$ 46.70
				Total Price	\$ 1,271.80

Contract Period: August 1, 2022 through July 31, 2023 with optional renewal

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Bread and Bakery Products	Year to date expenditure is approximately \$197,000.00	Food Service Accounts	Recurring	Will provide bread and bakery products to school cafeterias for 2022-2023 school year

STAFF CONTACT:

Gwen Medley, Child Nutrition Purchasing

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:

“Award the contract for a one year period to Klostermans.”

3. Bid 44-22 Pizza Commercially Prepared for School Cafeterias

BACKGROUND AND RATIONALE:

Commercial Pizza is competitively bid in the operation of the National School Lunch program as well as Ala Carte sales. This bid is awarded to the lowest overall price and includes the option to extend the contract on an annual basis for up to five years pending approval by the Board. The bid requires the pizza to meet strict health guidelines to be served in cafeterias. Domino's was the only response to the bid.

Key to Markings

- Recommended Bid Award

Bidder

Team Goliath Inc dba Domino's Pizza (VBE)

Price per Pizza

\$8.00 ###

Contract Period: August 1, 2022 through July 31, 2023 with optional renewal

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Commercially Prepared Pizza	Year to date expenditure is approximately \$300,000.00	Food Service Accounts	Recurring	Will provide pizza products to school cafeterias for 2022-2023 school year

STAFF CONTACT:

Gwen Medley, Child Nutrition Purchasing

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Award the contract for a one year period to Team Goliath Inc dba Domino's Pizza."

4. Bid 46-22 – Ala Carte Beverages and Grab N Go Breakfast Kits for School Cafeterias

BACKGROUND AND RATIONALE:

This bid is for providing beverages and Grab N Go breakfast kits that are sold by Child Nutrition in the ala carte lines at schools. This bid is awarded to the lowest overall price and includes the option to extend the contract on an annual basis for up to five years pending approval by the Board.

Key to Markings

- Recommended Bid Award

Item No.	Unit	Description	Estimated weekly	Atlantic Foods Corporation ###		Food for Good	
				Firm Unit Price	Total Firm Price	Firm Unit Price	Total Firm Price
1	each	Kellogg's (or comparable brand) Whole Grain Nutri Grain Bar Breakfast Kit.	56 per case/75 cases	\$ 0.98	\$ 3,528.00	\$ 1.48	\$ 6,090.00
2	each	Kellogg's (or comparable brand) Reduced Sugar Breakfast Kits.	36 per case/150 cases	\$ 0.98	\$ 5,292.00	\$ 1.35	\$ 7,290.00
3	each	Kellogg's (or comparable brand) Whole Grain Pop Tarts and Graham Breakfast Kit.	56 per case/ 150 cases	\$ 0.98	\$ 8,232.00	\$ 1.39	\$11,576.00
4.	8oz.	Spring Water, Bottled	1750	unavailable*	unavailable*	No Bid	No Bid
5.	16.9oz	Spring Water, Bottled	1,400	unavailable*	unavailable*	No Bid	No Bid
6.	25.3oz	Spring Water, Bottled Sports Cap	840	unavailable*	unavailable*	No Bid	No Bid
7.	16oz	Water, Sparkling Ice(or comparable brand)	960	unavailable*	unavailable*	No Bid	No Bid
8.	8oz	Switch (or comparable brand).	600	unavailable*	unavailable*	No Bid	No Bid
9.	10oz	Tropicana (or comparable brand)	720	unavailable*	unavailable*	No Bid	No Bid
10.	16oz	Lipton Tea/ Diet Green Citrus or Diet Berry (or comparable brand)	600	unavailable*	unavailable*	No Bid	No Bid
11.	12oz.	Arnold Palmer Zero, can (or comparable brand)	300	unavailable*	unavailable*	No Bid	No Bid

12.	11.5oz	Can - Juicy Juice (or Comparable brand) The list of flavors must be available	50	unavailable*	unavailable*	No Bid	No Bid
13.	20oz	Gatorade - List of flavors must be available	50	unavailable*	unavailable*	No Bid	No Bid
14.	20oz	Vitamin Water - List of flavors must be available	50	unavailable*	unavailable*	No Bid	No Bid
15.	6.75oz	Juicy Juice (or comparable brand)	50	unavailable*	unavailable*	No Bid	No Bid
16.	4.23oz	Juicy Juice, Veggie and Fruit, Orange Medley	50	\$ 0.28	\$ 560.00	No Bid	No Bid
17	10oz	Juicy Juice (or comparable brand) Apple and Fruit Punch	50	unavailable*	unavailable*	No Bid	No Bid

*-will quote when available

Contract Period: August 1, 2022 through July 31, 2023 with optional renewal

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Ala Carte Beverages and Grab N Go Breakfast Kits	Year to date expenditure is approximately \$665,000.00	Food Service Accounts	Recurring	Will provide ala carte beverages and Grab N Go breakfast kits to school cafeterias for 2022-2023 school year

STAFF CONTACT: Gwen Medley, Child Nutrition Purchasing

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
 "Award the contract for a one year period to Atlantic Foods Corporation

APPROVAL FOR CONTRACT EXTENSIONS

1. RFP 17-21 Hydroponic Lettuce

BACKGROUND AND RATIONALE:

This contract is used by Child Nutrition for purchasing fresh/local Hydroponic Lettuce for the high school cafeterias for their salad bars. This was sent out last year and KY Hydro Farm was the only response. The contract has the option to be renewed on an annual basis pending Board approval for up to five years. This would be the first renewal.

Vendors:

KY Hydro Farm LLC (WBE)

Contract Period: August 1, 2022 and ending July 31, 2023

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Hydroponic Lettuce	FY to date amount is approximately \$13,000.00	0630	Recurring	Will provide hydroponic lettuce to school cafeterias for the 2022-2023 school year

Funding Key: Food Service Accounts

STAFF CONTACTS: Gwen Medley, Child Nutrition Purchasing

POLICY REFERENCE: KRS 45A.370.

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year to KY Hydro Farm."

2. Bid 36-18 Refuse Dumpster Service

BACKGROUND AND RATIONALE:

FCPS owns dumpsters located at all schools and administrative buildings. It is important to have a contract that allows a company to empty, clean and maintain the dumpsters. The bid gives the option to renew on an annual basis for up to five years pending Board approval. Republic has requested to renew the contract with an added fuel surcharge price due to rising fuel prices. This would be the fourth renewal.

Vendor:

Republic Services

Contract Period: September 1, 2022 through August 31, 2023

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Refuse Dumpster Services	FY 2022 amount spent is \$280,000.00	001 1 853 0421	Recurring	Allows for timely removal of refuse from FCPS dumpsters.

Funding Key:

001- District Wide, 1 – General Fund, 853 – District Wide Financial Services, 0421 – Sanitation Services

STAFF CONTACT:

Susan Holcomb, Plant Operations

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
“Extend the contract for one year with Republic Services”.

3. Bid 02-22 Engine Oil

BACKGROUND AND RATIONALE:

Engine Oil is a product necessary to maintain FCPS's fleet of 250 buses and 120 maintenance, operations, transportation and warehouse vehicles. This is bid every six months but has the option to renew the contract on a bi-annual basis for up to three years. Apollo Lubricants was the low bidder the last time this was bid and has requested to renew the contract with an updated price of \$9.66/ gallon due to rising fuel prices. The new price is still cheaper than all other bids received the last time this was bid. This would be the first renewal.

Vendor:

Apollo Lubricants LLC

Contract Term: August 1, 2022 and ending January 31, 2023

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Engine Oil	FY 2022 amount spent is approximately \$28,000.00	901 1 096 0661	Recurring	Will permit FCPS to continue to operate its transportation fleet with the service required to support the educational process

Funding Key: 901 – Transportation; 1 – General Fund; 096 – Bus Maintenance; 0661 - Transportation

STAFF CONTACT: Kim Webb, Director of Transportation

POLICY REFERENCE: KRS 45A.365.

RECOMMENDATION: A motion is in order to:
"Extend the contract for one year with Apollo Lubricants LLC"

4. Bid 28-20 Construction Dumpster Services

BACKGROUND AND RATIONALE:

This contract provides service to FCPS for construction dumpsters for the Division of Physical Support Services. Dumpsters are used daily for disposal of construction debris, auto parts from the bus garage and grounds maintenance debris, etc. The bid included the option to extend the contract on an annual basis for up to five years pending approval by the Board. Rumpke has requested to renew the contract with a slight increase in per pick up price. This would be the second renewal.

Vendor:

Rumpke of Kentucky

Contract Period: September 1, 2022 through August 31, 2023

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Construction Dumpster Services	FY 2022 amount spent is \$58,000.00	001 1 853 0421	Recurring	Will permit the District to continue operation without unacceptable disruption to the services required to support the educational process

Funding Key:

001- District Wide, 1 – General Fund, 853 – District Wide Financial Services, 0421 – Sanitation Services

STAFF CONTACT:

Susan Holcomb, Plant Operations

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
“Extend the contract for one year with Rumpke.”