

## **Issue Paper**

#### DATE:

June 27, 2022

#### **AGENDA ITEM (ACTION ITEM):**

Consider/Approve awarding the Logistics Drone Bid to Avari Aero, LLC, as indicated on the attached tabulation from July 12, 2022, through June 30, 2023, with two (2) optional mutually agreed upon contract renewals.

#### APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

#### **HISTORY/BACKGROUND:**

An advertisement was posted on the District website on May 27, 2022, to accept sealed bids for the Drones, related equipment, and a 3D printer with a service plan for a new Logistics Class at Ignite Institute. Sealed Bids were publicly opened and read on June 6, 2022, at 2:00 PM.

#### FISCAL/BUDGETARY IMPACT:

The initial purchase will be made using the WRSI Grant Project and may include extra parts for repairs. The original quote was \$160,815.39.

#### **RECOMMENDATION:**

Approval to award the Logistics Drone Bid to Avari Aero, LLC, as indicated on the attached tabulation from July 12, 2022, through June 30, 2023, with two (2) optional mutually agreed upon contract renewals.

#### **CONTACT PERSON:**

Cinda Roberts, Purchasing Agent

Principal/Administrator

District Administrator

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

#### LOGISTICS DRONE TABULATION

				AERO
	Description	Qty	Unit price	Total price
Drones				
	Arin STEM Kits Release 1 (2022 School Year) or APPROVED EQUAL	60	\$843.58	\$50,614.80
	Echo M1 Release 1 (2022 School Year) or APPROVED EQUAL	1	\$6,282.23	\$6,282.23
Drone A				
	Custom Color (McClaren Orange)	60	\$31.49	\$1,889.40
	360* Obstacle Avoidance (40ft Range) Internal driver	61	\$257.25	\$15,692.25
	Orientation Lights (6 point)	61	\$66.15	\$4,035.15
	Control Lanyard	61	\$5.25	\$320.25
	Echo Package (Hard Case, Case Insert, Gimbal, Samsung Tab A, Multi-Charger) or APPROVED EQUAL	1	\$3,696.00	\$3,696.00
••••••	Attachment Options			
	LIDAR Mapping			
	VSEMI Sentinel Pro or APPROVED EQUAL	5	\$450.45	\$2,252.25
	Swappable Attachment For VSEMI Sentinel & Sentinel Pro or APPROVED EQUAL	5	\$78.75	\$393.75
	Visual & Thermal Camera		<u></u>	
	Aurora Duo or APPROVED EQUAL	5	\$787.50	\$3,937.50
	GoPro Hero 9 or APPROVED EQUAL	25	\$367.50	\$9,187.50
	Harrier 40x Zoom or APPROVED EQUAL	1	\$889.35	\$889.35
	Multi-Spectral			
	Parrot Sequoia or APPROVED EQUAL	3	\$3,675.00	\$11,025.00
	Swappable Attachment for Parrot Sequoia or APPROVED EQUAL	3	\$262.50	\$787.50
	Sequoia Drone Power System or APPROVED EQUAL	3	\$78.75	\$236.25
	Gimbal			
	2-Axis Swappable Gimbal or APPROVED EQUAL	31	\$143.85	\$4,459.35
Extras				
	Safety			
	Fire Cabinet - 30Gal (for Battery & Charger Storage)	1	\$1,180.20	\$1,180.20
	Fire Retardant Battery Bag (for Battery Transport)	1	\$15.74	\$15.74
	Equipment			
	Agility Test Stands - Acuity Target	1	\$36.75	\$36.75
	Agility Test Stands - Target Disc Inserts	1	\$78.75	\$78.75
	Agility Test Stands - Omni Target Stand	6	\$162.75	\$976.50
	4 Battery Charger	8	\$229.94	\$1,839.52
	Modix 3D Printer (Avari Aero Config) or APPROVED EQUAL	1	\$8,284.50	\$8,284.50
	3D Priner Assembly (hourly, if needed)	40	\$47.25	\$1,890.00
	Renewable 2 year Service Plan (Modix or APPROVED EQUAL)	1	\$9,702.00	\$9,702.00
<u> </u>	Instructor Field Kit	1	\$89.25	\$89.25
	pare Parts		700.20	
	Batteries	30	\$68.25	\$2,047.50
	itorage		700.20	
	Arin Swap Cardboard box w/ Custom Foam Insert or APPROVED EQUAL	30	\$314.99	\$9,449.70
	TOTALS			\$ 151,288.94



### THE KENTON COUNTY SCHOOL DISTRICT

**Bid Documents** 

### **LOGISTICS DRONES**

Prepared By: Cinda Roberts Purchasing Agent

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#### INVITATION TO BID

Board of Education of Kenton County, Kentucky Equal Opportunity/Affirmative Action Employer

> 1055 Eaton Dr. Ft. Wright, KY 41017 P: (859) 344-8888 • F: (859) 344-1531

#### LOGISTICS DRONES BID #27-LD-22

The Board of Education of Kenton County, Kentucky (hereinafter called The Board of Education) will receive sealed bids for items and/or services listed herein. You are invited to submit a sealed bid, subject to terms and conditions of this invitation to bid. Please read all instructions and specifications carefully.

Failure to comply with these instructions shall disqualify your bid.

#### **DELIVERY OF BID**

Bids can be mailed or delivered in a sealed envelope marked "LOGISTICS DRONES", in the lower left hand corner, to:

Kenton County Board of Education ATTN: Cinda Roberts, Purchasing Agent 1055 Eaton Dr. Ft. Wright, KY 41017

Bids may also be emailed to: <u>kenton.purchasing@kenton.kyschools.us</u>, with "**LOGISTICS DRONES**" in the subject line.

#### PERIOD OF CONTRACT

The period of the contract will be **July 12, 2022, to June 30, 2024**, with up to two (2) optional mutually agreed upon contract extension periods for software licenses and support.

#### TIME OF BID OPENING

Bids will be opened on Monday, June 6, 2022, at 2:00 PM EST.

All bids must be received by the time and date designated in this invitation. None will be considered thereafter. Failure to have bid submitted prior to the bid opening date, will automatically disqualify your bid.

#### LOCATION OF BID OPENING

Bids will be opened and read in the bid department at the Kenton County Board of Education. You are invited to view the bid opening.

#### **BID AWARD**

#### Bid will be awarded at the board meeting held on July 11, 2022.

Contract(s) may be awarded to the lowest and/or the best evaluated bidder(s) meeting all specifications and conditions and are subject to all other provisions of this invitation to bid. Contracts may be awarded on an item, group or total basis; whichever is deemed to be in the best interest of The Board of Education.

#### KRS 45A.455 CONFLICT OF INTEREST – GRATUITIES AND KICKBACKS

- 1. It shall be breach of ethical standards for any employee with procurement authority to participate directly in any proceeding or application; request for ruling or other determination; claim or controversy; or other particular matter pertaining to any contract, or subcontract, and any solicitation or proposal therefor, in which to his knowledge:
  - a. He or any member of his immediate family has a financial interest therein; or
  - b. A business or organization in which he or any member of his, or employee, is a party; or
  - c. Any other person, business, or organization with whom he or any member of his immediate family is negotiating or has an arrangement concerning prospective employment is a party. Direct or indirect participation shall include but not be limited to involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity.
- 2. It shall be a breach of ethical standards for any person to offer, give, or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer of employment, in connection with any decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceeding or application, request for ruling or other determination, claim or controversy, or other particular matter, pertaining to any contract or subcontract and any solicitation or proposal therefor.
- 3. It is a breach of ethical standards for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated therewith, as an inducement for the award of subcontract or order.
- 4. The prohibition against conflicts of interest and gratuities and kickbacks shall be conspicuously set forth in every local public agency written contract and solicitation therefor.
- 5. It shall be a breach of ethical standards for any public employee or former employee knowingly to use confidential information for his actual or anticipated personal gain, or the actual or anticipated person gain of any other person

#### KRS 45A.990 PENALTIES

- 1. Any employee or any official of The Board of Education of Kenton County, Kentucky, elective, or appointive, who shall take, receive, or offer to take or receive, either directly or indirectly, any rebate, percentage of contract, money, or other things of value, as an inducement or intended inducement, in the procurement of business, or the giving of business, for, or to, or from, any person, partnership, firm, or corporation, offering, bidding for, or in open market seeking to make sales to The Board of Education of Kenton County, Kentucky shall be deemed guilty of a **Class C felony**.
- 2. Every person, firm, or corporation offering to make, or pay, or give, any rebate, percentage of contract, money or any other thing of value, as an inducement or intended inducement, in the procurement of business, or the giving of business, to any employee or to any official of The Board of Education of Kenton County, Kentucky, elective or appointive, in his efforts to bid for, or offer for sale, or to seek in the open market, shall be deemed guilty of a Class C felony.

# GENERAL BID INSTRUCTIONS AND CONDITIONS (PLEASE READ CAREFULLY)

#### A. ACCEPTANCE OF BIDS

The Board of Education reserves the right to accept any bid, to reject any or all bids, to waive any irregularities or informalities in bids received where such acceptance, rejection or waiver is considered to be in its best interest. The Board of Education also reserves the right to reject any bid where evidence or information submitted by the bidder does not provide satisfactory proof that the bidder is qualified to carry out the details of the contract.

#### B. BID DOCUMENTS

Bid forms are provided with this "Invitation to Bid". All proposals shall be submitted on the "Bid Form".

#### C. SPECIFICATIONS

Specifications are attached and are part of this proposal. All materials or services furnished must be in conformity with the specifications and will be subject to inspection and approval by the Procurement Coordinator. The right is reserved to reject and return at the risk and expense of the supplier, any item that may be defective or fail to comply with these specifications.

It is important that each person submitting a bid follow carefully the specifications detailed herein. The bidder is instructed to complete all blanks and spaces where information concerning any items is requested. Only items meeting the requirements are to be quoted on the regular bid form.

The Board of Education reserves the right to waive compliance of any material or services with any particular specification where such waiver is considered to be in its best interest, including but not limited to cases where such waiver is necessary due to technical errors or inconsistencies in the preparation of such specifications.

#### D. KENTUCKY MODEL PROCUREMENT CODE (KRS CHAPTER 45A)

The Kentucky Model Procurement Code (KRS 45A), adopted by the Board of Education, shall be deemed incorporated by reference in these specifications as though fully quoted herein. In the event of any conflict between this invitation to bid and the Kentucky Model Procurement Code Regulations, the Kentucky Model Procurement Code Regulations shall control.

#### E. PERFORMANCE BOND

The Board of Education reserves the right to determine the ability of any bidder to perform the work and any bidder shall, upon request, furnish such information as may be necessary to determine such ability, including performance bond, if requested.

#### F. FORCE MAJEURE

Except for the obligation to make payment, any delay in or failure of performance by either party to this contract shall not constitute a default under this contract nor give rise to any claim for damage, cost or expense if and to the extent such delay or failure is caused by an act of God, flood, fire, earthquake, or explosion, war, invasion, hostilities, terrorist threats or acts, riot or civil unrest, government order or law, actions, embargoes or blockades, national or regional emergency, or other similar event beyond the control of the performing party. Notwithstanding the foregoing, a party that is delayed in or prevented from performing for any reason shall promptly notify the other party in writing of the reason for the non-performance.

#### G. PENALTIES

In case of default by the vendor, the Board of Education may procure the articles or services from other sources and may deduct from any unpaid balance due the vendor the amount of the excess cost so paid, and the price paid shall be considered the prevailing market price at the time such purchase is made.

#### H. TAXES

Kenton County School's tax exempt status applies in accordance with revenue policy 51P370 P370 revised 060183 and in accordance with 103 KAR 26:070. A state sales tax exempt certificate upon request shall be provided to the awarded bidder.

#### I. BRAND NAMES

The brand or trade name, manufacturer's name, and/or catalog number must be listed in the column provided. If bidder fails to indicate brand or trade name, where requested, the item and bid may be disqualified.

#### J. I.R.S. W-9 FORM

All Awarded Bidders as a result of this Invitation to Bid shall submit a completed IRS W-9 Form within ten (10) business days of the Bid Award Notification.

#### K. PRODUCT EVALUATION

Items will be disqualified that do not meet specifications or the accepted equal. If a product is purchased and it is later established that said product fails to comply with these specifications and conditions, the item will be rejected and returned to the supplier at the supplier's expense. No item shall be considered satisfactory that does not conform to our usual accepted methods, use, application, storage, handling and delivery. The decision concerning the satisfactory use and performance of any item on this bid shall be that of the Educational and Business Staff of the Board of Education.

#### L. NON-DISCRIMINATION

During the performance of this Contract, the Seller agrees as follows:

- The Seller shall not discriminate against any employee, applicant or subcontractor because of age, color, creed, handicap condition, marital or parental status, nation origin, race, sex, veteran status or political opinion or affiliation. The Seller shall take affirmative action to ensure that applicants are employed without regard to their age, color, creed, handicap condition, marital or parental status, national origin, race, sex, veteran status, or political opinion or affiliation. Such action shall include, although not limited to the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation and selection for training, including apprenticeship. The Seller agrees to post in conspicuous place notices setting forth the provisions of the Equal Opportunity clause.
- The Seller shall in all solicitations and/or advertisements for employees placed by or on behalf of the Seller state that all qualified applications shall receive consideration for employment with regard to age, color, creed, handicap condition, marital or parental status, national origin, race, sex, veteran status or political opinion or affiliation.
- The Seller shall cause any subcontractor engaged to perform any services required by this contract to include this Equal Opportunity clause in all solicitations, advertisements and employment practices it shall perform.

#### M. DELIVERY

The Contractor agrees to furnish and deliver the items within the terms of the contract as the Purchasing Agent may prescribe.

All costs for delivery, including drayage and freight, and for the packaging of said articles are to be borne by the bidder, and must be included in your bid prices.

If during the period of the contract, it is necessary that the Purchasing Agent place toll or long distance telephone calls in connection therewith (for complaints, adjustment, shortages, failures to deliver, etc.) it is understood that the vendor will bear the charge of expense for all such calls.

#### N. SAMPLES AND/OR DESCRIPTIVE LITERATURE

Samples may be required to assist in making decisions for awarding of contracts. The samples must be furnished by the time and date specified for bid opening. Failure to furnish samples may disqualify any bid.

Samples shall be representative of items on which the bid is submitted and will be checked as deemed necessary by the Board of Education for compliance with specifications outlined herein. Samples are to be properly marked for identification and they must indicate the supplier's name and the corresponding item number as shown in the invitation to bid. Samples are to mailed or delivered to Jenny Weis, Purchasing Coordinator, Kenton County Board of Education, 1055 Eaton Drive, Fort Wright, Kentucky 41017.

If samples are required, and they are not claimed, the samples will become the property of the Board of Education. All samples are to be furnished without cost to the Board of Education with the right reserved to mutilate, consume or destroy such samples if considered necessary for testing purposes.

#### O. DESCRIPTIVE LITERATURE AND/OR MANUFACTURER'S SPECIFICATIONS

The Board of Education reserves the right to waive any discrepancies or inconsistencies between the submitted manufacturer's descriptive literature and/or specifications and the requirements of this invitation to bid, if; (1) the bidder actually submits a sample which conforms to all material requirements of this invitation to bid; or (2) the bidder certifies to the Board of Education that the bidder can actually supply products which conform to all material requirements of this invitation to bid.

NOTE: Descriptive literature and/or manufacturer's specifications should not be submitted unless expressly requested.

#### P. K.O.S.H.A STANDARDS AND HAZARD COMMUNICATION STANDARD 1910.1200

If applicable, all materials and services must meet or exceed K.O.S.H.A. (Kentucky Occupations & Safety Health Act) Standards, and must comply with the Hazard Communications Standard 190.1200 of the Occupational Safety & Health Administration.

#### Q. OR EQUAL CLAUSE

Whenever, in any of the contract documents, an article, materials or equipment are described by use of a proprietary product or by using the name of a manufacturer or vendor, the term "or equal", if not inserted, is implied.

The use of a specific article or manufacturer's name shall be construed as an indication of the type of equipment, design, general construction, quality and finish. Such use shall not be construed as limiting or excluding any manufacturer's product of comparable quality, design and efficiency.

#### R. BIDS

Businesses that fail to respond to invitations for bid or notices of availability on two (2) consecutive procurements of similar items may be removed from the applicable bidder mailing list.

The Purchasing Department will make tabulations and each qualified bidder will be mailed a formal tabulation after the Board of Education has taken official action. The Board of Education meetings are normally held on the third Monday of each month. Bidders are requested not to call the Purchasing Office for a tabulation of the bids.

Any bids received after scheduled time of opening will not be opened.

No bid can be corrected or altered or signed after being opened. The Board of Education shall not be responsible for errors or omissions on the part of bidders in the creation of their bids. Any bids received unsigned shall be rejected.

All regular bids must be submitted in accordance with specifications on the bid form supplied with this invitation. The submission of a bid on the bid form certifies that the product meets any and all specifications except as noted on such form.

#### S. PRICES

All prices quoted by the various bidders must be firm for a maximum period of sixty (60) days to allow acceptance by the Board of Education. If awarded the contract, the prices shall then be firm for the time period that is indicated under "Period of Contract".

All prices and quotations must be in ink or typewritten. No pencil figures will be permitted. Mistakes are to be crossed out with correction inserted adjacent thereto and initialed by person signing the bid. Also, corrections made with correction tape or fluid are to be initialed.

Quote on each item separately. Prices must be stated in units specified herein.

Bids that have clerical errors or irregularities are subject to correction only with concurrence with the Purchasing Agent. Unit prices should be listed, extended, and totaled. Should errors exist in the extended price, the unit price will prevail.

#### T. SUBSTITUTIONS

If during the period of the contract, a vendor finds it necessary to make substitutions, they must obtain prior approval from Cinda Roberts, Procurement Agent.

#### U. REQUIREMENTS

- All deliveries must be complete within thirty (30) days from receipt of purchase order unless otherwise stated in the bid specifications and conditions. The vendor must furnish invoices as follows:
- One (1) copy to the warehouse with material at time of delivery.
- Two (2) copies of invoice (original and one copy) to the Accounts Payable Department along with a signed delivery receipt as proof of delivery.
- No more than one (1) back order or partial delivery may be allowed on these items, unless otherwise stated herein. Ship complete within sixty (60) days or cancel.
- All deliveries must be made to the location indicated on the purchase order and signed for by a responsible Board Official. Signatures of custodial or maintenance personnel are not acceptable.
- All invoices must show the purchase order number, date of delivery, name of location and a list of items delivered by item name.

#### V. OTHER CONDITIONS

 $All \ blanks \ and \ information \ requested \ are \ to \ be \ completed \ on \ the \ Bid \ Form \ in \ order \ to \ qualify \ your \ bid.$ 

The Board of Education reserves the right to make multiple awards to two or more companies on the same item where more than one standard of quality is desired.

Do not bid any special groupings other than those listed herein.

#### W. HOLD HARMLESS

Vendor agrees to indemnify and save The Kenton County School District harmless from claims for death or injury to Vendor's personnel arising while such personnel are on premises owned or controlled by The Kenton County School District in connection with the performance of this order, and Vendor shall maintain Worker's Compensation Insurance and Employees Liability Insurance in the minimum amount of one hundred thousand (\$100,000) dollars (unless otherwise specified within contract) covering all such personnel while on Kenton County School's premises.

#### X. CRIMINAL HISTORY VERIFICATION

The successful bidder certifies that a criminal history background check has been performed on all employees that may come into contact with Kenton County Schools Students. Please note that any employees with the following offenses will not be permitted to have any contact with our students: Sex-related offense convictions; Convictions against minors; Felony offense convictions against persons or property; Alcohol violation convictions within two (2) years from date of check, and no more than two (2) such offense convictions in total; Drug related offense convictions; Deadly weapon-related offense convictions; A pattern of irresponsible behavior, based upon the background check.

#### Y. GOVERNING LAW

The validity, performance, construction, interpretation and effect of any/all purchases shall be governed by the laws of the State of Kentucky. The Kenton County School District operates within Kentucky Model Procurement Code Chapter 45A which applies to any/all purchases. The Kenton County School District and the Vendor shall agree to submit themselves to the exclusive jurisdiction of the courts located within Kenton County, Kentucky in connection with any cause of action arising from any/all purchases.

#### Z. RECIPROCAL PREFERENCE

In accordance with 200 KAR 5:400 - ALL BIDDERS must complete the attached "REQUIRED AFFIDAVIT FOR BIDDERS, OFFERORS AND CONTRACTORS CLAIMING RESIDENT BIDDER STATUS" and include this completed form with the bid submittal. If the non-resident bidder is from a state which gives a preference to its own resident bidders/vendors, but not to Kentucky vendors the Kentucky resident bidder gets a preference on the Kentucky bid opportunity equivalent to the preference given in the non-resident bidder's home state to that state's resident bidder.

#### AA. LEGAL AND CONTRACTUAL REMEDIES

Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation of an award of a contract may protest to the Purchasing Agent or the Superintendent, as the case shall require. The protest shall be submitted in writing, within fourteen (14) days after such aggrieved person knows, or should have known, of the facts giving rise thereto. Either the Purchasing Agent or the Superintendent, as the case may require, shall have the authority to settle and resolve a protest of any aggrieved bidder, offeror or contractor, actual or prospective, concerning the solicitation or award of a contract. The authority shall be exercised in accordance with these regulations and may be supplemented by regulations promulgated by the respective designee's office.

If the protest is not resolved by mutual agreement, either the Purchasing Agent or the Superintendent shall promptly issue a decision in writing. The decision shall state the reason for the action taken, and inform the protestant of its right to administrative review.

A copy of the decision shall be mailed or otherwise furnished immediately to the protestant and any other party intervening. A decision shall be final and conclusive, unless modified pursuant to these regulations. In the event of a timely protest, the Board shall not proceed further with the solicitation or with the award of the contract until the Purchasing Agent and the Superintendent enter into consultation, and thereafter make a written determination that the award of the contract, without delay, is necessary to protect the substantial interest of the Board. In addition to any other relief, when a protest is sustained and the protesting bidder or offeror should have been awarded the contract under the solicitation but is not, then the protesting bidder or offeror shall be entitled to the reasonable costs incurred in connection with the solicitation, including the bid preparation costs, other than attorney's fees or profit.

The decision of the Superintendent or his designee shall be final and conclusive, unless determined by a court of competent jurisdiction to have been fraudulent or clearly arbitrary and capricious or contrary to law.

#### BB. LOBBYING

Contractors that apply or bid for an award exceeding \$100,000 must file the required certification pursuant to Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The following clause is suggested, but not mandatory.

The Contractor will comply with the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352) and the New Restrictions on Lobbying and has signed and attached to this agreement the Certificate Regarding Lobbying and, if applicable, the Disclosure of Lobbying Activities (Forms SF-LLL) and annually will sign and submit a certificate, if applicable, Form SF-LLL to the The Kenton County School District.

#### CC. CORRECTIVE ACTION REQUEST (C.A.R.)

When an incident occurs with a contracted vendor that The Kenton County School District deems unacceptable, The Kenton County School District may issue a Corrective Action Request (C.A.R.) to the vendor. The procedure is as follows:

- The Kenton County School District's Purchasing Department will issue a written C.A.R. to the vendor in question detailing the incident, problem, and/or issue(s) relating to the contract. This letter may be sent to vendor via certified mail.
- The vendor may have up to two (2) weeks from the date of issue to respond to Kenton County Schools in writing.
- The Kenton County Purchasing Department will review the vendor's response, evaluate it, and determine whether or not the proposed solution is suitable to Kenton County Schools.
- Once the written response received from the vendor is deemed suitable by Kenton County Schools' Purchasing
  Department, Kenton County Schools will issue a C.A.R. Response detailing the action proposed by the vendor and
  agreed upon by Kenton County Schools.
- If Kenton County Schools' Purchasing Department does not receive a response from the vendor, the contract shall be dissolved and considered null and void. In addition, the Bidder may not bid on future contracts for three (3) years.

- If the written response received from the vendor is deemed unsuitable by Kenton County Schools' Purchasing Department, Kenton County Schools will issue a C.A.R. Response defining what action will be taken. Kenton County Schools may revoke the contract and refuse potential bids from the vendor until such a time is deemed suitable by Kenton County Schools.
- Please refer to this policy on page 8 of Purchasing Procedures and Guidelines as published on the Kenton County Board of Education's website: <a href="https://www.kenton.k12.kv.us/Content2/294">https://www.kenton.k12.kv.us/Content2/294</a>

#### DD. CLEAN AIR/CLEAN WATER

For contracts and sub-grants of amounts in excess of \$150,000, your contract must include a clause requiring the contractor to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-.7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387) and the contractor must agree to report all violations to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

- The Contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air
  Act, as amended, 42 U.S.C. §§ 7401 et seq. The Contractor agrees to report each violation to the USDA and the
  appropriate EPA Regional Office.
- The Contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251 et seq. The Contractor agrees to report each violation to the USDA and the appropriate EPA Regional Office.

#### EE. SUSPENSION AND DEBARMENT

Grantees, contractors, and subcontractors (at any level) that enter into covered transactions are required to verify that the entity (as well as its principals and affiliates) they propose to contract or subcontract with is not excluded or disqualified. They do this by (a) Checking the Excluded Parties List System, (b) Collecting a certification from that person, or (c) Adding a clause or condition to the contract or subcontract. This represents a change from prior practice in that certification is still acceptable but is no longer required

The Contractor understands that a contract award (see 2 CUR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension."

By signing and submitting its bid or proposal, the bidder or proposer certifies as follows:

The certification in this clause is a material representation of fact relied upon by The Kenton County School District. If it is later determined that the bidder or proposer knowingly rendered an erroneous certification, in addition to remedies available to The Kenton County School District, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The bidder or proposer agrees to comply with the requirements of 2 CER 180.220 white this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

#### FF. LOBBYING

Contractors that apply or bid for an award exceeding \$100,000 must file the required certification pursuant to Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The following clause is suggested, but not mandatory.

The Contractor will comply with the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352) and the New Restrictions on Lobbying and has signed and attached to this agreement the Certificate Regarding Lobbying and, if applicable, the Disclosure of Lobbying Activities (Forms SF-LLL) and annually will sign and submit a certificate, if applicable, Form SF-LLL to The Kenton County School District.

#### GG. BUY AMERICAN

The Buy American provision was added to the National School Lunch Act (NSLA) by Section 104(d) of the William F. Goodling Child Nutrition Reauthorization Act of 1998 (Public Law 105-336). Section 12(n) to the NSLA (42 USC 1160(n)), requiring school food authorities (SFA5) to purchase, to the maximum extent practicable, domestic commodity or product.

"Domestic Commodity or Producer are defined as an agricultural commodity that is produced in the United States and
a food product that is processed in the United States using substantial agricultural commodities that are produced in
the United States.

"Substantial" means that over 51 percent of the final processed product consists of agricultural commodities that were grown domestically.

Products from Guam, American Samoa, Virgin Islands, Puerto Rico, and the Northern Mariana Islands are allowed under this provision as territories of the United States.

The Buy American provision (7 CFR Part 210.21(d)) is one of the procurement standards SFAs must comply with when purchasing commercial food products served in the school meals programs.

Buy American: Schools participating in the federal school meal programs are required to purchase domestic commodities and products for school meals to the maximum extent practicable. Domestic commodity or product means an agricultural commodity that is produced in the US and a food product that is processed in the US substantially (at least 51 percent) using agricultural commodities that are produced in the US.

Federal regulations require that all foods purchased for Child Nutrition Program be of domestic origin to the maximum extent practicable. While rare, two (2) exceptions may exist when:

- 1. The product is not produced or manufactured in the US in sufficient, reasonable and available quantities of a satisfactory quality, such as bananas and pineapple; and
- 2. Competitive proposals reveal the cost of a domestic product is significantly higher than a non-domestic product.

ALL products that are normally purchased by Distributor as non-domestic and proposed as part of this solicitation must be identified with the country of origin. Distributor shall outline their procedures to notify School when products are purchased as non-domestic. Any substitution of a non-domestic product for a domestic product (which was originally a part of the solicitation), must be approved, in writing, by the Food Service Director, prior to the delivery of the product to the School. Any non-domestic product delivered to the School, without the prior, written approval of the Food Service Director, will be rejected.

Distributor must affirm their willingness to assert their best and reasonable efforts to ensure compliance with this federal rule.

#### HH. COST REIMBURSABLE CONTRACTS

The school food authority must include the following provisions in all cost reimbursable contracts, including contracts with cost reimbursable provisions, and in solicitation documents prepared to obtain offers for such contracts.

- Allowable costs will be paid from the nonprofit school food service account to the contractor net of all discounts, rebates and other applicable credits accruing to or received by the contractor or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to the school food authority;
- The contractor must separately identify for each cost submitted for payment to the school food authority the amount of that cost that is allowable (can be paid from the nonprofit school food service account) and the amount that is unallowable (cannot be paid from the nonprofit school food service account);

#### OR

The contractor must exclude all unallowable costs from its billing documents and certify that only allowable costs are submitted for payment and records have been established that maintain the visibility of unallowable costs, including directly associated costs in a manner suitable for contract cost determination and verification;

- The contractor's determination of its allowable costs must be made in compliance with the applicable Departmental and Program regulations and Office of Management and Budget cost circulars;
- The contractor must identify the amount of each discount, rebate and other applicable credit on bills and invoices presented to the school food authority for payment and individually identify the amount as a discount, rebate, or in the case of other applicable credits, the nature of the credit. If approved by the State agency, the school food authority may permit the contractor to report this information on a less frequent basis than monthly, but no less frequently than annually;
- The contractor must identify the method by which it will report discounts, rebates and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract; and
- The contractor must maintain documentation of costs and discounts, rebates and other applicable credits, and must furnish such documentation upon request to the school food authority, the State agency, or the Department.
- Prohibited expenditures. No expenditure may be made from the nonprofit school food service account for any cost resulting from a cost reimbursable contract that fails to include the requirements of this section, nor may any expenditure be made from the nonprofit school food service account that permits or results in the contractor receiving payments in excess of the contractor's actual, net allowable costs.

For any clarification relative to this bid, email all questions to cinda.roberts@kenton.kyschools.us.

# THE KENTON COUNTY SCHOOL DISTRICT LOGISTICS DRONES BID SPECIAL CONDITONS & SPECIFICATIONS

#### **SCOPE**

The Kenton County School District is requesting bids to for a qualified contractor to provide one (1) professional grade drone and up to sixty (60) drone STEM kits, related equipment, a 3D printer with service plan, and support for a Logistics classroom.

#### AWARDING OF CONTRACT

The Board reserves the right to waive defects and informalities in proposals or to accept any proposal as deemed to be in its best interest. Contracts may be awarded as deemed to be in the best interest of the Kenton County Board of Education. The Board shall also have the right to award to the best evaluated bid based on price, quality, time of delivery, previous experience with bidder and availability of vendor representative to service account and provide routine assistance to the schools and the Board of Education. The Kenton County Board of Education shall have the right to reject any or all bids or any portion of said bid. The Board of Education also reserves the right to bid specific items if it is in the best interest of the Board of Education.

#### PERIOD OF CONTRACT

The period of the contract will be **July 12, 2022, to June 30, 2024**, with two (2) optional mutually agreed upon contract extension periods for software licenses and support.

#### TECHNICAL SPECIFICATIONS

Technical specifications are listed for various item(s) to indicate quality of merchandise requested and not to restrict bids on equal or better quality item(s). Low prices will not be the only criterion for awarding bid(s), as each item shall be subject to evaluation and/or usage test prior to the awarding of the bid(s) and for the duration of the contract on any item. The Kenton County School District may postpone the awarding of the contract in the event that additional time is needed to declare a proposed bid item acceptable.

#### BRAND NAME AND DESCRIPTIVE LITERATURE

Descriptive literature is to be furnished for all "OR EQUIVALENT" item(s) for which bids are submitted. Description should indicate manufacturer. This is used to identify a minimum level of quality and acceptability. Vendors quoting an alternate product must include detailed product literature in order for the alternate to be considered. Bidder shall attach descriptive literature providing detailed information about each "OR EQUIVALENT" item so that it can be fully determined if the unit is a direct substitution. In the event the required literature is not provided, the bid will be rejected on the basis that no descriptive literature was provided as required by bid specification. All brand names will be considered if the brand bid matches the minimum specifications set forth. The Kenton County School District will make final determination on quality.

#### **GENERAL**

Proposed prices must be "all-inclusive" – this includes but is not limited to: all equipment, materials, labor, expenses, warranties, and delivery of the Drones, related equipment, supplies and software FOB Destination to Kenton County School District, Ignite Institute 37 Atlantic Ave. Erlanger, KY 41017.

The district reserves the right to order anywhere from zero to sixty forklift drones and licenses or any combination thereof. Vendors should price accordingly, meaning the "each" price shall have all options and delivery included.

All items bid are to be new, unused and not remanufactured in any way.

#### WARRANTIES

The drones, relate equipment and 3D printer shall be furnished with standard Manufacturer's warranties.

# THE KENTON COUNTY SCHOOL DISTRICT LOGISTICS DRONES BID SPECIAL CONDITONS & SPECIFICATIONS

#### **DELIVERY**

Delivery shall be no later than **September 1, 2022, or ten (10) weeks from receiving a purchase order**. The items shall be delivered **(F.O.B. Destination)** to Ignite Institute. <u>If vendor quotes plus (+) shipping, their bid may be rejected.</u>

All items are to be shipped INSIDE DELIVERY.

All deliveries shall be completed within ten (10) weeks from receipt of Purchase Order.

- One (1) copy of packing slip to the location with **the individual's name referenced** with the material at the time of delivery.
- For Board Purchase Orders, two (2) copies of the invoice (original and one copy) to the Accounts Payable Department, Kenton County Board of Education, 1055 Eaton Drive, Fort Wright, Kentucky 41017 or emailed (preferred method) to: <a href="mailto:accounts.payable@kenton.kyschools.us">accounts.payable@kenton.kyschools.us</a>.
- For School Activity Fund Purchase Orders, two (2) copies of the invoice (original and one copy) to the individual school.
- All deliveries shall be made to the location indicated on the purchase order and signed for by a responsible Board official.
- All invoices shall show the purchase order number, date of delivery, name of location and list of items delivered by item name.

#### **ORDERING**

The Board of Education will furnish the successful bidders formal purchase orders. In no case shall delivery be made to any location without a purchase order number and prior approval of the Purchasing Department.

#### EXTENSION OF CONTRACT

Contracts may be extended if agreed upon by both parties for additional contract period(s).

#### **BID PRICING**

Proposed prices must be "all-inclusive" – this includes, but is not limited to: all equipment, materials, labor, expenses, warranty, and delivery for items FOB Destination to Kenton County School District, Ignite Institute.

Once purchase order has been issued, delivery shall be made no later than **September 1, 2022, or ten (10)** weeks from receiving a purchase order.

Awarded Bidders shall be required to supply the Board a completed W-9 and any/all MSDS sheets associated with any anticipated chemicals to be used as a part of the awarded contract within 10 days of award notification.

#### **PAYMENT & PAYMENT TERMS**

PAYMENT TERMS ARE NET 45 to 90. THIS IS NOT NEGOTIABLE.

Payments are made the day following the regularly held monthly KCSD Board meeting. The Board attempts to be timely with all payments but is required to follow all Board policies and procedures for payments.

- Checks/payments are run once a month and are subject to deadlines for the monthly KCSD Board meeting. All invoices received after the check run deadline must wait until the following month for payment.
- Invoices are held until all items on a purchase order have been delivered.
  - o It is the vendor's responsibility to communicate any extended backorder of item(s) that may affect the payment.

# THE KENTON COUNTY SCHOOL DISTRICT LOGISTICS DRONES BID SPECIAL CONDITONS & SPECIFICATIONS

DRONE, 3D PRINTER, & RELATED EQUIPMENT SPECIFICATIONS ARIN STEM KITS RELEASE 1 & ECHO M1 RELEASE 1 WITH 3D PRINTER, RELATED EQUIPMENT, SUPPLIES & SOFTWARE OR EQUIVALENT DRONE, 3D PRINTER, RELATED EQUIPMENT, SUPPLIES & SOFTWARE

Descri	otion		Qty
Drones			
	Arin STEM Ki	ts Release 1 (2022 School Year)	60
	Echo M1 Release 1 (2022 School Year)		
Drone A	dd-ons		
		Custom Color (McClaren Orange)	60
		360* Obstacle Avoidance (40ft Range) Internal driver	61
		Orientation Lights (6 point)	61
		Control Lanyard	61
		Echo Package (Hard Case, Case Insert, Gimbal, Samsung Tab A, Multi-Charger)	1
Sensor 8	& Attachment (	Options	
	LIDAR Mappi	ing	
		VSEMI Sentinel Pro	5
		Swappable Attachment For VSEMI Sentinel & Sentinel Pro	5
	Visual & The	rmal Camera	
		Aurora Duo	5
		GoPro Hero 9	25
		Harrier 40x Zoom	1
	Multi-Spectr	al	
		Parrot Sequoia	3
		Swappable Attachment for Parrot Sequoia	3
		Sequoia Drone Power System	3
	Gimbal		
		2-Axis Swappable Gimbal	31
Extras			
	Safety		
		Fire Cabinet - 30Gal (for Battery & Charger Storage)	1
		Fire Retardant Battery Bag (for Battery Transport)	1

#### Equipment

	Agility Test Stands - Acuity Target	1
	Agility Test Stands - Target Disc Inserts	1
	Agility Test Stands - Omni Target Stand	6
	4 Battery Charger	8
	Modix 3D Printer (Avari Aero Config)	1
	Modix Assembly (Hourly)	40
	Renewable 2 year Service Plan (Modix)	1
	Instructor Field Kit	1
Spare Parts		
	Batteries	30
Storage		
	Arin Swap Cardboard box w/ Custom Foam Insert	30

#### CHECK LIST

All items listed below are due at the time of the sealed bid opening in order to qualify the bid.

•	Bid Form-completed, signed and dated, page 16
•	Conflict of Interest-signed and dated, page 17
•	FOR Kentucky (ONLY) BIDDERS CLAIMING RESIDENT BIDDER STATUS, signed, dated and notarized,
	page 18
•	Bid Form (EXCEL Spreadsheet attached) with pricing
•	Brand Equivalent Specifications, including manufacturer, warranty information and detailed product
	literature

## THE KENTON COUNTY SCHOOL DISTRICT BID FORM

In Compliance with the INVITATION TO BID, and subject to all the conditions, thereof, the undersigned hereby certifies that all items and/or services included in this bid shall be in compliance with all requirements and technical specifications included in this invitation to bid, except as noted below:

EXCEPTIONS			<u></u>
Store/Catalog Discount for spare p	parts and additional purchases (	)% will be assumed if left blank)	
Having carefully examined the instruundersigned bidder proposes to furn devices required to complete the work below for the price stated herein.	ish all labor, materials, equipment,	tools, supplies, services and te	emporary
Addenda (insert the add	denda numbers received or the word	l "none" if no addenda received)	)
Lead Time (days after re	ceipt of purchase order to delivery	)	
Company			
Contact/Title			
Street Address			
City	State	Zip	
Telephone	Fax		
E-Mail Address / Payment Te	rms	/	
Authorized Bidder's Name (print		Date	
Authorized Ridder's Signature			

#### **CONFLICT OF INTEREST**

- 1. It shall be a breach of ethical standards for any employee with procurement authority to participate directly in any proceeding or application; request for ruling or other determination; claim or controversy; or other particular matter pertaining to any contract, or subcontract, and any solicitation or proposal therefor, in which to his knowledge:
  - a. He, or any member of his immediate family has a financial interest therein; or
  - b. A business or organization in which he or any member of his immediate family has a financial interest as an officer, director, trustee, partner, or employee, is a party; or
  - c. Any other person, business, or organization with whom he or any member of his immediate family is negotiating or has an arrangement concerning prospective employment is a party. Direct or indirect participation shall include but not be limited to involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity.
- 2. It shall be a breach of ethical standards for any person to offer, give, or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer of employment, in connection with any decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceeding or application, request for ruling or other determination, claim or controversy, or other particular matter, pertaining to any contract or subcontract and any solicitation or proposal therefor.
- 3. It is a breach of ethical standards for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated therewith, as an inducement for the award of a subcontract or order.
- 4. The prohibition against conflicts of interest and gratuities and kickbacks shall be conspicuously set forth in every local public agency written contract and solicitation therefor.
- 5. It shall be a breach of ethical standards for any public employee or former employee knowingly to use confidential information for his actual or anticipated personal gain, or the actual or anticipated personal gain of any other person.

Signature	Date

NOTE: THIS CERTIFICATE MUST BE SIGNED AND ATTACHED TO THE BID FORM ORDER FOR YOUR BID TO BE QUALIFIED.

Solicitation	/Contract	
Julicitation	Contiducti	

# REQUIRED AFFIDAVIT FOR BIDDERS, OFFERORS AND CONTRACTORS CLAIMING RESIDENT BIDDER STATUS

#### FOR BIDS AND CONTRACTS IN GENERAL

The bidder or offeror hereby swears and affirms under penalty of perjury that, in accordance with KRS 45A.494(2), the entity bidding is an individual, partnership, association, corporation, or other business entity that, on the date the contract is first advertised or announced as available for bidding:

- 1. Is authorized to transact business in the Commonwealth;
- 2. Has for one year prior to and through the date of advertisement
  - a. Filed Kentucky corporate income taxes;
  - b. Made payments to the Kentucky unemployment insurance fund established in KRS 341.49; and
  - c. Maintained a Kentucky workers' compensation policy in effect.

The BIDDING AGENCY reserves the right to request documentation supporting a bidder's claim of resident bidder status. Failure to provide such documentation upon request shall result in disqualification of the bidder or contract termination.

Title  Company Name  Address				
Address				
Address		<del></del>		
-				
				7
			,	
ribed and sworn to before me By  (Affia	ant)	,		(Title)
f (Company Name)	the	e day o	f	,20
(company mano)				
Notary Public seal of notary]				

#### THE KENTON COUNTY SCHOOL DISTRICT

#### **BID FORM**

In Compliance with the INVITATION TO BID, and subject to all the conditions, thereof, the undersigned hereby certifies that all items and/or services included in this bid shall be in compliance with all requirements and technical specifications included in this invitation to bid, except as noted below:

Store/Catalog Discount for spare parts and additional purchases (0% will be assumed if left blank)
Having carefully examined the instructions to bidders and the specifications on the above referenced bid, the undersigned bidder proposes to furnish all labor, materials, equipment, tools, supplies, services and temporary devices required to complete the work in accordance with the contract documents and any addenda listed below for the price stated herein.
Addenda $Mone$ (insert the addenda numbers received or the word "none" if no addenda received)
Lead Time(days after receipt of purchase order to delivery)
Company Avari Aero, LLC
Contact/Title Amanda Cannell, CEC
Street Address 7711 Affinity Drive
City Cincinnati State OH Zip 4523
Telephone 513-828-0800 Fax
E-Mail Address / Payment Terms OCOMPELIC GUOVIOLEYO, COM/
Authorized Bidder's Name (print) Awanda Cannell  Authorized Bidder's Signature Munda Canull

#### **CONFLICT OF INTEREST**

- 1. It shall be a breach of ethical standards for any employee with procurement authority to participate directly in any proceeding or application; request for ruling or other determination; claim or controversy; or other particular matter pertaining to any contract, or subcontract, and any solicitation or proposal therefor, in which to his knowledge:
  - a. He, or any member of his immediate family has a financial interest therein; or
  - b. A business or organization in which he or any member of his immediate family has a financial interest as an officer, director, trustee, partner, or employee, is a party; or
  - c. Any other person, business, or organization with whom he or any member of his immediate family is negotiating or has an arrangement concerning prospective employment is a party. Direct or indirect participation shall include but not be limited to involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity.
- 2. It shall be a breach of ethical standards for any person to offer, give, or agree to give any employee or former employee, or for any employee or former employee to solicit, demand, accept, or agree to accept from another person, a gratuity or an offer of employment, in connection with any decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of any specification or purchase standard, rendering of advice, investigation, auditing, or in any other advisory capacity in any proceeding or application, request for ruling or other determination, claim or controversy, or other particular matter, pertaining to any contract or subcontract and any solicitation or proposal therefor.
- 3. It is a breach of ethical standards for any payment, gratuity, or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated therewith, as an inducement for the award of a subcontract or order.
- 4. The prohibition against conflicts of interest and gratuities and kickbacks shall be conspicuously set forth in every local public agency written contract and solicitation therefor.
- 5. It shall be a breach of ethical standards for any public employee or former employee knowingly to use confidential information for his actual or anticipated personal gain, or the actual or anticipated personal gain of any other person.

Signature

Date

NOTE: THIS CERTIFICATE MUST BE SIGNED AND ATTACHED TO THE BID FORM ORDER FOR YOUR BID TO BE QUALIFIED.

		Description	Qty	Unit price	Total price
Drones					
	Arin ST	EM Kits Release 1 (2022 School Year) or APPROVED EQUAL	60	\$843.58	\$50,614.80
	Echo N	/11 Release 1 (2022 School Year) or APPROVED EQUAL	1	\$6,282.23	\$6,282.23
Drone /	Add-ons				
		Custom Color (McClaren Orange)	60	\$31.49	\$1,889.40
		360* Obstacle Avoidance (40ft Range) Internal driver	61	\$257.25	\$15,692.25
		Orientation Lights (6 point)	61	\$66.15	\$4,035.15
		Control Lanyard	61	\$5.25	\$320.25
		Echo Package (Hard Case, Case Insert, Gimbal, Samsung Tab A, Multi-Charger) or APPROVED EQUAL	1	\$3,696.00	\$3,696.00
Sensor	& Attacl	nment Options			
	LIDAR	Mapping			
		VSEMI Sentinel Pro or APPROVED EQUAL	5	\$450.45	\$2,252.25
	ļ	Swappable Attachment For VSEMI Sentinel & Sentinel Pro or APPROVED EQUAL	5	\$78.75	\$393.75
	Visual	& Thermal Camera			
		Aurora Duo or APPROVED EQUAL	5	\$787.50	<i>\$3,937.50</i>
		GoPro Hero 9 or APPROVED EQUAL	25	\$367.50	\$9,187.50
		Harrier 40x Zoom or APPROVED EQUAL	1	\$889.35	\$889.35
	Multi-S	pectral			
		Parrot Sequoia or APPROVED EQUAL	3	\$3,675.00	\$11,025.00
	<b> </b>	Swappable Attachment for Parrot Seguoia or APPROVED EQUAL	3		\$787.50
	<b>}</b>	<u> </u>		\$262.50	
	ļ	Sequoia Drone Power System or APPROVED EQUAL	3	\$78.75	\$236.25
	Gimbal				
		2-Axis Swappable Gimbal or APPROVED EQUAL	31	\$143.85	\$4,459.35
Extras				-	
•••••	Safety				-
		Fire Cabinet - 30Gal (for Battery & Charger Storage)	1	\$1,180.20	\$1,180.20
•••••••••••		Fire Retardant Battery Bag (for Battery Transport)	1	\$15.74	\$15.74
••••••	Equipm	ent			
		Agility Test Stands - Acuity Target	1	\$36.75	\$36.75
		Agility Test Stands - Target Disc Inserts	1	\$78.75	\$78.75
		Agility Test Stands - Omni Target Stand	6	\$162.75	\$976.50
		4 Battery Charger	8		\$1,839.52
			·	\$229.94	
		Modix 3D Printer (Avari Aero Config) or APPROVED EQUAL	1	\$8,284.50	\$8,284.50
		3D Priner Assembly (hourly, if needed)	40	\$47.25	\$1,890.00
		Renewable 2 year Service Plan (Modix or <b>APPROVED EQUAL</b> )	1	\$9,702.00	\$9,702.00
		Instructor Field Kit	1	\$89.25	\$89.25
	Spare P	arts			
		Batteries	30	\$68.25	\$2,047.50
	Storage				
		Arin Swap Cardboard box w/ Custom Foam Insert or APPROVED EQUAL	30	\$314.99	\$9,449.70
		TOTALS			
				TOTAL	\$151,288.94