

**DATE:**

4.21.22

**AGENDA ITEM (ACTION ITEM):**

Consider/Approve The sales contract with Solution Tree, INC. for Summit View Academy to provide training for teacher leaders and Admin on the PLC process. This training will occur July 25<sup>th</sup>, 2022; Oct. 25<sup>th</sup>, 2022, and Jan. 31<sup>st</sup> 2023.

**APPLICABLE BOARD POLICY:**

01.1 Legal Status of the Board

**HISTORY/BACKGROUND:**

Through the professional learning provided to teacher leaders, Summit View Academy will grow in its capacity to effectively implement the PLC process which is crucial to school improvement. Educational research, and evidenced based practice, have shown that schools that implement the PLC process at a high level are more adept at meeting the academic needs of their students. This training will allow teachers to identify students' strength and needs (based on teacher, student, standards) and target specific skills to close gaps, as well as maintain and grow students' education knowledge.

**FISCAL/BUDGETARY IMPACT:**

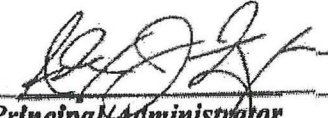
\$19,500-SBDM Funds (7000)

**RECOMMENDATION:**

Approval to The sales contract with Solution Tree, INC. for Summit View Academy to purchase professional development and training for the implementation of the PLC process to occur on July 25, 2022; Oct. 25th, 2022; and January 31st, 2023.

**CONTACT PERSON:**

Alex Fangman

  
Principal Administrator

  
District Administrator

  
Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.  
Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

**Solution Tree, Inc.  
Purchase Agreement**

Effective June 7, 2022 Solution Tree, Inc. ("Solution Tree") located at 555 N. Morton St., Bloomington, IN 47404 and Summit View Academy ("Customer") located at 5006 Madison Pike, Independence, KY 41051 agree as follows:

1. **Summary of Products and Services:** Customer will purchase the following Solution Tree products and services ("Products"). Additional Products may be added in a mutually agreed upon written Addendum.

Products and Services	Total
Onsite Professional Development	\$19,500.00
<b>Total</b>	<b>\$19,500.00</b>

2. **Payment Terms:** Customer will provide Solution Tree with a purchase order made out to Solution Tree, 555 N. Morton St., Bloomington, IN 47404, for the full amount due under this Agreement upon execution of this Agreement (the "Purchase Order Due Date"). A non-refundable deposit of 20% of the total amount due will be invoiced upon execution of this Agreement. The total includes any travel, lodging, and incidental expenses incurred by Solution Tree. All payments are due net 45-60 days from the actual date of invoice. All past due invoices are subject to a finance charge of 1.5% monthly. Solution Tree will invoice Customer off of the purchase order based on the following schedule:

Description	Payment	Expected Invoice Date
20% Deposit (non-refundable)	\$0	Waived
Onsite Professional Development	\$6,500.00	July 25, 2022
Onsite Professional Development	\$6,500.00	October 24, 2022
Onsite Professional Development	\$6,500.00	January 30, 2023

3. **Onsite Professional Development**

- 3.1. **Description of Services:** Solution Tree agrees to provide a speaker, Matthew Treadway ("Associate"), to disseminate information for Customer on the topic of *PLC at Work®* on July 25, 2022, October 24, 2022, and January 30, 2022.
- 3.2. **Presentation Materials:** Customer will reproduce any handouts and other print materials related to the services and will notify the Associate directly of any deadlines for reproduction.
- 3.3. **Venue and Audio/Visual Equipment:** Customer will provide a venue, audio/video equipment, and technical support for all sessions.

4. **General Terms**

- 4.1. **Intellectual Property:** Customer acknowledges that Solution Tree or Associate owns the copyrights to all tangible or electronic presentation materials, handouts, and/or program books used in conjunction with services performed under this Agreement and that no materials will be developed specifically for Customer. Solution Tree will retain all copyrights owned prior to entering this Agreement, and Customer may not reproduce any materials not designated



reproducible without the express written permission of Solution Tree. All audio, video, and digital recording of the services by Customer is prohibited.

**4.2. Force Majeure:** If an event beyond the parties' control makes performance impossible, illegal, or commercially impracticable (a "Force Majeure Event"), the parties will proceed as follows:

- a. If a Force Majeure Event prevents services from occurring onsite, the parties will arrange for the affected services to be delivered virtually on the scheduled dates.
- b. If a Force Majeure Event prevents services from occurring as scheduled, the parties will use best efforts to reschedule or make substitutions for affected services or products.
- c. If a Force Majeure Event prevents performance entirely, neither party will have any further liability to the other party for the prevented performance.
- d. All obligations unaffected by a Force Majeure Event will remain in place.

**4.3. Termination:** Solution Tree may terminate this Agreement if Solution Tree has not received a purchase order by the Purchase Order Due Date.

- a. **Onsite Professional Development:** If Customer cancels any Onsite Professional Development Services within 90 days of the scheduled date for any reason but Force Majeure, Customer will reimburse Solution Tree for any reasonable business expenses incurred in anticipation of performance of this Agreement that exceed the amount of the deposit. If events beyond the parties' control make performance on the scheduled dates impossible, the parties will use best efforts to reschedule the Onsite Professional Development Services.

**4.4. Entire Agreement:** This Agreement and any exhibits attached hereto constitute the entire agreement of the parties and supersede any prior or contemporaneous written or oral understanding or agreement. No waiver or modification of any of the terms of the Agreement will be effective unless made in writing and signed by both parties, and the unenforceability, invalidity, or illegality of any provision of this Agreement will not render the other provisions unenforceable, invalid, or illegal. Any waiver by either party of any default or breach hereunder will not constitute a waiver of any provision of this Agreement or of any subsequent default or breach of the same or a different kind.

This Agreement is acknowledged and accepted by Customer and Solution Tree:

\_\_\_\_\_  
Alexander Fangman  
Principal  
Summit View Academy

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

Solution Tree, Inc.