



February 18, 2022

Drew Taylor
Hopkins Co. Schools
320 South Seminary St.
Madisonville, KY 42431
RE: Hopkins Co. Central High School FY2022 E-Rate 470 #220014605

Mr. Taylor,

Thank you for the opportunity for Integration Partners to be considered as your vendor partner of choice for your upcoming FY2022 E-Rate projects. Integration Partners has a long history of success in the KETS environment and we pride ourselves on delivering every project in a way that exceeds expectations in every aspect.

Integration Partners agrees to all terms in this RFP and our response is to follow. We look forward to having further dialogue with Hopkins County Schools regarding the planning and execution of this project if selected as the successful bidder.

This proposal includes the following:

- (1052) New Category 6 Data Drops.
- All labor & materials including Patch Panels, Patch cables, Cable Tray, & J-Hooks.
- Installation & Labor to install the (1052) new CAT6 drops, terminate the cables at the far end jack and patch panel, test, certify, and label.
- Labor to remove existing cabling and hardware.
- Dedicated project manager throughout the duration of the project to serve as a single point of contact.

Please accept the offer of our resources and services as outlined in our proposal and we welcome further dialogue to ensure the needs of Hopkins County Schools is met.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brian Bailey', written over a light blue horizontal line.

Brian Bailey





Hopkins County Board of Education

Hopkins County Schools FY2022 E-Rate Central High
School Cabling Project 470# 220014605
Prepared By: Brian Bailey

Date: February 18, 2022

Quote #: 078907 v1

**Hopkins County Schools FY2022 E-Rate Central High School Cabling Project 470#
220014605**

Quote Information:	Prepared For:	Ship To:	Bill To:	Prepared By:
Quote #: 078907	Hopkins County Board of	Hopkins County Board of	Hopkins County Board of	Integration Partners, A ConvergeOne
Version: 1	Education	Education	Education	Company
Delivered: 02/18/2022	Drew Taylor	Drew Taylor	Drew Taylor	Brian Bailey
Expires: 03/16/2022	320 S Seminary St	320 S Seminary St	320 S Seminary St	317-813-6360
	Madisonville Kentucky 42431	Madisonville Kentucky 42431	Madisonville Kentucky 42431	Fax 781-357-8500
	drew.taylor@hopkins.kyschools	drew.taylor@hopkins.kyschools	drew.taylor@hopkins.kyschools	bbailey@integrationpartners.com
	.us	.us	.us	
	(270) 825-6000	(270) 825-6000	(270) 825-6000	

E-Rate SPIN # 143030677

Pride Elementary

Qty	Manufacturer	Part Number	Description	Price	Ext. Price
1	Integration Partners	IP-PRO-CORE	Core Infrastructure Professional Services	\$280,533.33	\$280,533.33
Pride Elementary Subtotal					\$280,533.33

Quote Summary

Description	Amount
Pride Elementary	\$280,533.33
Total	\$280,533.33

Full payment of invoices are due within thirty days of invoice date (NET30). All hardware, software licensing, technical support, freight charges and applicable sales tax will be invoiced upon registration and shipment to customer. Product held at Integration Partners due to lab staging services or customer delay will be invoiced upon receipt at Integration Partners. Any labor for services to be performed will be invoiced at fifty percent (50%) upon project kickoff, with the remainder to be invoiced upon project completion. The terms and conditions of this proposal shall apply to all Purchase Orders and override any different or additional terms on any purchase order form. Referencing purchase order numbers on invoices are done for customer convenience only.

Hopkins County Board of Education_____
Signature_____
Printed Name_____
Title_____
Date