



Proposal Submission

Allen County Schools Aiphone A/V

48978 1



Company Address

SWC of Nashville
2513 Perimeter Place Dr
Nashville, TN 37214

Phone & Fax

Phone: (812) 589-3819
Fax:

Email

Gene.Shelton@swc.net



Company & Team

OUR PEOPLE MAKE THE DIFFERENCE.

At SWC our people make the difference. We are admired for our top talent within the industry and take pride in our team making your experience with our services exceptional. The relationship we build with our clients extends beyond the current needs of the project and instead partners with you to meet both current goals and continuously engage for interminable improvement.



North Education

- Account Executive -



John Ambs

- Account Manager -

Gene Shelton is an Account Executive with SWC, Inc. for the Evansville, Indiana area. Developing long-term relationships with key individuals in the Education Technology Industry gives Gene the opportunity to partner with them in resolving issues that face their teams. Gene works with Private, Public, and Charter Schools identifying their needs in a variety of areas such as safety, communication, student learning and professional development for teachers. After evaluating what is needed Gene works with the entire Education Division to research and develop a plan of action and proposal to provide solutions for the school.

John Ambs serves as an Account Executive for SWC of Indianapolis. John will be focused on critical communications and security solutions in SWC's northern region, with an emphasis on creating a safe learning environment in the K-12 market. John holds expansive knowledge in the technology integration sector. His knowledge and experience in the communications and security market make him a real asset to SWC and our customers.

SWC ENRICHES LIVES BY PROVIDING INTEGRATED ELECTRONIC SOLUTIONS AND SERVICES WITH PROGRESSIVE TECHNOLOGIES. THAT ENABLE OUR CUSTOMERS TO OPTIMIZE THEIR MISSION-CRITICAL PROCESSES.



OUR LOCATIONS

SWC Corporate Headquarters

- Evansville, IN -
- Atlanta, GA -
- Chattanooga, TN -
- Decatur, AL -
- Indianapolis, IN -
- Louisville, KY -
- Nashville, TN -

SWC is your trusted source for communication, physical security and life safety solutions to meet the needs of **Healthcare, Education, Detention and Commercial** customers. We utilize a consultative approach to conduct an in-depth needs analysis, enabling our customers to fulfill their mission-critical processes. We continuously research and select only the **best-in-class product collection**.

We utilize these products to create an integrated solution with your goals and needs in mind, ensuring satisfaction and flawless integration. **At SWC, we strive to exceed your expectations** and invest the time and resources into every job because we care about our customers.

Our Portfolio



Tattnall County School District

Tattnall County School District in Reidsville, GA first chose the GoSafe Temperature Detection Scanners as a solution during the COVID-19 pandemic to detect high temperatures of students, staff, and guests. With 21 scanners now district-wide, their local community took note and followed suit for its citizens' safety. Tattnall County has partnered with SWC in implementing the GoSafe devices now at many community locations, including the courthouse annex, tax assessor's office, and the health department.



Cherokee County Sheriff's Office

The Cherokee County Adult Detention Center is a 512-bed facility affording housing to individuals both pre-sentence and sentenced. The primary function of the Adult Detention Center is for the receiving, processing, and housing of individuals charged with a felony and/or misdemeanor criminal violations. Those individuals that are unable to make bond remain in the custody until they appear in court. The secondary function is the housing of sentenced inmates.



Catoosa County Public Schools

"Having SWC locally makes it so much easier for us as a school system because they are there in a minute's notice for us. I can call them and a lot of times that day I get service. It's very important for Catoosa County that if you have an issue with safety that you can't always wait. We have to fix that problem immediately. SWC is great about getting out to our schools and working out whatever issue we have. At Catoosa County, our schools are as safe or safer than many schools, and I won't just say in this state; I'll say in this country. I stand behind that; I really do." - Mike Sholl, Director of Operations - Catoosa County Public Schools



North Education
(812) 589-3819

Pricing Summary

ACCOUNT

Allen County Schools
570 Oliver Street
Scottville, KY

FACILITY LOCATION

Allen County Schools
570 Oliver Street
Scottville, KY

OFFER: In accordance with the Scope of Work, Bill of Materials, and Terms and Conditions attached hereto, SWC is pleased to offer this pricing for the following project:

TITLE:

REF #: 48978_1

ESTIMATE GROUP	TOTAL PRICE
High School Aiphone	\$5438.18
High School Aiphone Labor	\$2327.01
Intermediate Aiphone Labor	\$1784.30
Intermediate School Aiphone	\$5070.42
Learning Center Aiphone	\$6499.88
Learning Center Aiphone Labor	\$3742.28
Middle School Aiphone	\$5438.18
Middle School Aiphone Labor	\$2327.01
Primary Center Aiphone	\$5070.42
Primary Center Aiphone Labor	\$1784.30
ACCOUNT EXECUTIVE:	SUB-TOTAL \$39,481.98
	TAX (EXEMPT): \$0.00

TERMS:

TOTAL \$39,481.98

Per my authority as an executing agent, please accept this as an intent to award and enter into a contractual agreement with SWC.



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TITLE:

REF #: 48978_1

ESTIMATE GROUP

TOTAL PRICE

NAME

CLIENT'S SIGNATURE



Solutions Overview

REMINDER: Your Proposal Options include a Solution Summary but one was not provided. Remember to either upload your Solution Summary document from within the Proposal Options, or to turn off the Solution Overview section.



Scope & Bill of Materials

SWC IS PLEASED TO PRESENT A QUOTE FOR THE Allen County Schools Aiphone
A/V PROJECT.

This quote includes installing Aiphone Entry Systems at The High School, Middle School, Intermediate School, Primary Center and Learning Center front entrances. These will be Audio and Video. Each system will connect to existing locking hardware allowing the user to communicate with the outside a/V remote station as well as unlocking the door from the Aiphone Master Console. The Learning Center will need a maglock, motion and Request to Exit and two masters. All cabling at Learning Center to be provided and installed by SWC. Each school will get two masters in the office and the remote stations will be the mullion mounted stations. Pricing has been broken out into two groups per school. One for material needed for the Aiphone system and another for labor to install.


EST. GROUP - High School Aiphone

Mfg	Part Num	Description	Quantity	Sales Price	Ext. Price
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	2.00	\$166.66	\$333.32
Cablestogo	37093	One Port Single Gang Wall Plate - Stainless Steel	2.00	\$5.38	\$10.76
Panduit	NK2BXWH-A	Panduit Netkey 2 Port Surface Mount Box	1.00	\$2.38	\$2.38
Panduit	NK688MGR	CAT6 KEYSTONE JACK Green	7.00	\$7.41	\$51.87
Panduit	NKBMBL-X	Black Blank Insert - 10 PACK	3.00	\$3.16	\$9.48
Mohawk	M58286B	Cat6 Plenum, Green, 6P4P24-GN-P-MOH-APCE	1.00	\$360.55	\$360.55
Lynn Elec	CAT6PL-07-GR	Patch Cable CAT6 Plenum 7ft Green	3.00	\$10.05	\$30.15
Lynn Elec	CAT6PL-15-GR	Patch Cable CAT6 Plenum 15ft Green	3.00	\$15.73	\$47.19
Aiphone	IX-MV7-HB	IX MASTER 7" HS BLK	2.00	\$1560.00	\$3120.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00	\$35.75	\$35.75
Aiphone	IX-DVM	IP VIDEO DOOR STATION WITH TOUCHLESS S	1.00	\$1330.00	\$1330.00

Group Materials Price	\$5,331.45
Group Labor Price	\$53.32
Freight Price	\$53.41
Total Sales Tax	\$.00


EST. GROUP - Intermediate School Aiphone

Mfg	Part Num	Description	Quantity	Sales Price	Ext. Price
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	2.00	\$166.66	\$333.32
Cablestogo	37093	One Port Single Gang Wall Plate - Stainless Steel	2.00	\$5.38	\$10.76
Panduit	NK2BXWH-A	Panduit Netkey 2 Port Surface Mount Box	1.00	\$2.38	\$2.38
Panduit	NK688MGR	CAT6 KEYSTONE JACK Green	7.00	\$7.41	\$51.87
Panduit	NKBMBL-X	Black Blank Insert - 10 PACK	3.00	\$3.16	\$9.48
Lynn Elec	CAT6PL-07-GR	Patch Cable CAT6 Plenum 7ft Green	3.00	\$10.05	\$30.15
Lynn Elec	CAT6PL-15-GR	Patch Cable CAT6 Plenum 15ft Green	3.00	\$15.73	\$47.19
Aiphone	IX-MV7-HB	IX MASTER 7" HS BLK	2.00	\$1560.00	\$3120.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00	\$35.75	\$35.75
Aiphone	IX-DVM	IP VIDEO DOOR STATION WITH TOUCHLESS S	1.00	\$1330.00	\$1330.00

Group Materials Price	\$4,970.90
Group Labor Price	\$49.71
Freight Price	\$49.81
Total Sales Tax	\$.00


EST. GROUP - Learning Center Aiphone

Mfg	Part Num	Description	Quantity	Sales Price	Ext. Price
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	3.00	\$166.66	\$499.98
Cablestogo	37093	One Port Single Gang Wall Plate - Stainless Steel	2.00	\$5.38	\$10.76
RCI	8310 DSS 28	1500LBS MAGLOCK DOOR STATUS	1.00	\$507.76	\$507.76
BOSCH SECURITY SYSTEMS INC	DS160	Request To Exit Detector - Gray	1.00	\$91.33	\$91.33
Panduit	NK2BXWH-A	Panduit Netkey 2 Port Surface Mount Box	1.00	\$2.38	\$2.38
Panduit	NK688MGR	CAT6 KEYSTONE JACK Green	7.00	\$7.41	\$51.87
Panduit	NKBMBL-X	Black Blank Insert - 10 PACK	3.00	\$3.16	\$9.48
ACC	TS-2T	TS-2T Push Button, Alarm Controls SGSS RTE S	1.00	\$143.46	\$143.46
Mohawk	M58286B	Cat6 Plenum, Green, 6P4P24-GN-P-MOH-APCE	1.00	\$360.55	\$360.55
Altronix	ACM4E	Altronix POWER SUPPLY CONTRL 4 OUTPUTS	1.00	\$131.65	\$131.65
Lynn Elec	CAT6PL-07-GR	Patch Cable CAT6 Plenum 7ft Green	3.00	\$10.05	\$30.15
Lynn Elec	CAT6PL-15-GR	Patch Cable CAT6 Plenum 15ft Green	3.00	\$15.73	\$47.19
Aiphone	IX-MV7-HB	IX MASTER 7" HS BLK	2.00	\$1560.00	\$3120.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00	\$35.75	\$35.75
Alarm Controls Corporation	TS-2T	TS-2T Push Button, Alarm Controls SGSS RTE S	1.00	\$143.46	\$143.46
Aiphone	IX-DVM	IP VIDEO DOOR STATION WITH TOUCHLESS S	1.00	\$1330.00	\$1330.00
Group Materials Price				\$6,372.31	
Group Labor Price				\$63.73	
Freight Price				\$63.84	
Total Sales Tax				\$.00	


EST. GROUP - Middle School Aiphone

Mfg	Part Num	Description	Quantity	Sales Price	Ext. Price
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	2.00	\$166.66	\$333.32
Cablestogo	37093	One Port Single Gang Wall Plate - Stainless Steel	2.00	\$5.38	\$10.76
Panduit	NK2BXWH-A	Panduit Netkey 2 Port Surface Mount Box	1.00	\$2.38	\$2.38
Panduit	NK688MGR	CAT6 KEYSTONE JACK Green	7.00	\$7.41	\$51.87
Panduit	NKBMBL-X	Black Blank Insert - 10 PACK	3.00	\$3.16	\$9.48
Mohawk	M58286B	Cat6 Plenum, Green, 6P4P24-GN-P-MOH-APCE	1.00	\$360.55	\$360.55
Lynn Elec	CAT6PL-07-GR	Patch Cable CAT6 Plenum 7ft Green	3.00	\$10.05	\$30.15
Lynn Elec	CAT6PL-15-GR	Patch Cable CAT6 Plenum 15ft Green	3.00	\$15.73	\$47.19
Aiphone	IX-MV7-HB	IX MASTER 7" HS BLK	2.00	\$1560.00	\$3120.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00	\$35.75	\$35.75
Aiphone	IX-DVM	IP VIDEO DOOR STATION WITH TOUCHLESS S	1.00	\$1330.00	\$1330.00

Group Materials Price	\$5,331.45
Group Labor Price	\$53.32
Freight Price	\$53.41
Total Sales Tax	\$.00


EST. GROUP - Primary Center Aiphone

Mfg	Part Num	Description	Quantity	Sales Price	Ext. Price
SWC	Misc-Cable	Misc. Cable, Connectors and Consumables	2.00	\$166.66	\$333.32
Cablestogo	37093	One Port Single Gang Wall Plate - Stainless Steel	2.00	\$5.38	\$10.76
Panduit	NK2BXWH-A	Panduit Netkey 2 Port Surface Mount Box	1.00	\$2.38	\$2.38
Panduit	NK688MGR	CAT6 KEYSTONE JACK Green	7.00	\$7.41	\$51.87
Panduit	NKBMBL-X	Black Blank Insert - 10 PACK	3.00	\$3.16	\$9.48
Lynn Elec	CAT6PL-07-GR	Patch Cable CAT6 Plenum 7ft Green	3.00	\$10.05	\$30.15
Lynn Elec	CAT6PL-15-GR	Patch Cable CAT6 Plenum 15ft Green	3.00	\$15.73	\$47.19
Aiphone	IX-MV7-HB	IX MASTER 7" HS BLK	2.00	\$1560.00	\$3120.00
Panduit	NKFP24Y	24 port MFP Patch Panel	1.00	\$35.75	\$35.75
Aiphone	IX-DVM	IP VIDEO DOOR STATION WITH TOUCHLESS S	1.00	\$1330.00	\$1330.00

Group Materials Price	\$4,970.90
Group Labor Price	\$49.71
Freight Price	\$49.81
Total Sales Tax	\$.00



Key Solution Components



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Terms & Conditions

Scope Includes:

All terms and conditions will apply to School District Standardization Agreement on file at the Purchasing Department if applicable. Furnishing and installing wire and cable for systems listed. Installation and termination of field devices. Installation and termination of head-end equipment in Equipment Rooms and MDF and IDF areas. Factory and field testing of equipment and systems. Project management in coordination with SWC scope of work. Applicable Permit Fees.

Project Management services in coordination with SWC scope of work. Site Supervision during the installation of SWC scope of work ONLY. As required; site conditions verification for SWC Scope of work ONLY.

The Project Schedule will be a mutually agreed upon document between the parties, including all revisions. Scope and price are based on regular working hours Monday through Friday; any deviation, unless requested by SWC, may be cause for additional compensation.

Final payment including will is remitted within 30 days of substantial completion of our scope of work regardless of the status and nature of other trades and the overall project status. No Retainage to be withheld.

Scope Excludes:

Service and circuit power requirements including final connections to all our electronic equipment. Server(s) and workstation(s) hardware and Microsoft operating system. All demolition work, trenching, concrete work and finish painting. Patching of concrete, tile, drywall or masonry, core drilling, sleeves and caulking with sealants.

Quote is based on SWCs scope of work being performed during normal business hours Mon-Fri. Performance and Payment Bond is available if required at 1% of total contract value to SWC. It is not included in our price. No Retainage to be withheld.