



Kenton County School District | It's about ALL kids.

**THE KENTON COUNTY BOARD OF  
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY  
41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531

WEBSITE: [www.kenton.kyschools.us](http://www.kenton.kyschools.us)

Dr. Henry Webb, Superintendent of Schools

**KCSD ISSUE PAPER**

**DATE:**

August 19, 2019

**AGENDA ITEM (ACTION ITEM):**

**Consider/Approve** the agreement with Houghton Mifflin Harcourt (HMH) for the renewal of our Unlimited District Annual Hosting Service 2019.

**APPLICABLE BOARD POLICY:**

01.1 Legal Status of the Board

**HISTORY/BACKGROUND:**

HMH hosts an unlimited number of HMH perpetual licenses for the district programs of iRead, System 44, Read 180, Math 180, and the data platform SAM (Scholastic Achievement Manager) for individual assessment results and progress data, and technical support for these programs.

**FISCAL/BUDGETARY IMPACT:**

\$50,000.00 from District Instructional Budget

**RECOMMENDATION:**

**Approval** of the agreement with Houghton Mifflin Harcourt for the renewal for our Unlimited District Annual Hosting Service 2019.

**CONTACT PERSON:**

Malina Owens

\_\_\_\_\_  
**Principal**

  
\_\_\_\_\_  
**District Administrator**

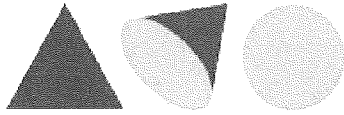
  
\_\_\_\_\_  
**Superintendent**

*Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.*

*Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.*

**Kenton County Board of Education**

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn  
"The Kenton County Board of Education provides *Equal Education & Employment Opportunities.*"



# Houghton Mifflin Harcourt

Proposal

Prepared For

## Kenton Co School District

1055 Eaton Dr  
Ft Wright KY 41017-9655

For the Purchase of:

### Unlimited District Annual Hosting Service 2019

Prepared By  
Kelly Kincaid-Viox  
kelly.kincaidviox@hnhco.com

**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.**



**Houghton Mifflin Harcourt**

Attention:  
Missy Hicks  
missy.hicks@kenton.kyschools.us  
HMH Confidential and Proprietary

Intervention Solutions Group  
255 38th St. Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716  
InterventionSolutionsOrders@hnhco.com

# Kenton Co School District

## Unlimited District Annual Hosting Service 2019

ISBN	Title	Price	Quantity	Value of all Materials
<b><u>HMH Hosting Service, price per year</u></b>				
<b>Hosting Services</b>				
6001646 9780545807982	Unlimited District Annual Hosting Service	\$50,000.00	1	\$50,000.00
<i>Includes Hosting for an unlimited number of HMH perpetual licenses per district server and receive a mid and end of year Gains Analysis.</i>				
<b>Total for Hosting Services</b>				<b>\$50,000.00</b>
<b>Total for HMH Hosting Service, price per year</b>				<b>\$50,000.00</b>

Renewal period 9/17/2019 to 9/16/2020

**Proposal  
Summary**

<b>Subtotal Purchase Amount:</b>	<b>\$50,000.00</b>
<b>Shipping &amp; Handling:</b>	<b>\$0.00</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$50,000.00</b>



**Houghton Mifflin Harcourt**

Attention:  
Missy Hicks  
missy.hicks@kenton.kyschools.us  
HMH Confidential and Proprietary

Intervention Solutions Group  
255 38th St. Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716  
InterventionSolutionsOrders@hnhco.com

**Kenton Co School District**  
**Unlimited District Annual Hosting Service 2019**

**Total Cost of Proposal (PO Amount):     \$ 50,000.00**

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development

- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

**Ship to:**

Kenton County School District  
1055 Eaton Dr  
Ft Wright KY 41017-9655

**Sold to:**

Kenton County School District  
1055 Eaton Dr  
Ft Wright KY 41017-9655

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our standard shipping terms are FOB Shipping Point. The shipping term for your proposal is FOB Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

**Date of Proposal: 8/14/2019****Proposal Expiration Date: 9/28/2019**

**Houghton Mifflin Harcourt**



**Houghton Mifflin Harcourt**

Attention:  
Missy Hicks  
[missy.hicks@kenton.kyschools.us](mailto:missy.hicks@kenton.kyschools.us)  
**HMH Confidential and Proprietary**

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St. Charles, IL 60174  
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