

# THE KENTON COUNTY BOARD OF EDUCATION

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY 41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531 WEBSITE: www.kenton.kyschools.us

Dr. Henry Webb, Superintendent of Schools

#### KCSD ISSUE PAPER

DATE:

July 25, 2019

## **AGENDA ITEM (ACTION ITEM):**

Consider/Approve the 2019-2020 Bus Garage Uniform Services and First Aid Cabinets Contract with Aramark.

## **APPLICABLE BOARD POLICY:**

01.1 Legal Status of the Board

#### **HISTORY/BACKGROUND:**

The District currently has these services divided between Aramark for Uniform Services and Cintas for First Aid Cabinet Services. Combining the services will result in significant savings for the District. This is a 36-Month Contract.

## FISCAL/BUDGETARY IMPACT:

The District spent \$7,771.00 Fiscal Year 2019 with Aramark on Uniform Services and \$7,507.00 with Cintas for Bus Lot First Aid Cabinets. The 2019-2020 Bus Garage Uniform Services and First Aid Cabinet Contract pricing with Aramark is estimated at \$8,000.00 for a savings of \$7,278.00 per year.

## **RECOMMENDATION:**

Approval of Contracting with Aramark for the Bus Garage Uniform Services and First Aid Cabinets for the 2019-2020 school year.

**CONTACT PERSON:** 

Cinda Roberts, Purchasing Agent

Principal

District Administrator

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.



#### SERVICE AGREEMENT

CUSTOMER NO. 164625000
PAGE NO. \_\_\_\_

Service to ("Customer"):	KENTON CO		Bill to:		
1055 EATON DR					
Service Address			Billing Address	¥	
FT WRIGHT KY	41017				
City	State	Zip Code	City	State	Zip Code

No. of Wearers	MERCHANDISE	NUMBER OF ITEMS PER WEARER'	CHANGES PER WEEK (per wearer)	RATE	RATE BASIS (per item or change)	FREQUENCY	EASYCARE <sup>16</sup> (per item per week)	REPLACEMENT CHARGE (PER ITEM)
6	GO 011 COVERALLS	1	1	.35	ITEM	W	NA	45.00
6	GP 002 PANTS	11	11	.15	ITEM	W	NA	20.00
6	GS 007 L\S SHIRT	11	11	.14	ITEM	W	NA	18.00
6	GS 019 S\S SHIRT	11	11	.14	ITEM	W	NA	18.00
5	GO 218 JACKET	2	2	.26	ITEM	W	NA	35.00
100 NO TO THE REAL PROPERTY.	erranio della morta errorito della reconstituta di più e di mallioni di si constituta e constituta		OUDER-SORVED VICE	, we make the second se				Control of the Contro

MERCHANDISE	QUANTITY*	RATE PER ITEM	FREQUENCY	MINIMUM BILLED PERCENTAGE	INVENTORY MAINTENANCE	REPLACEMENT CHARGE (PER ITEM)
MAT DM 001 3-4	10	1.40	W	50%	NA	100.00
MAT DM 001 4-6	18	2.50	W	50%	NA	125.00
MAT DM 001 3-10	6	3.00	W	50%	NA	150.00
MAT DM 002 SAFETY	6	1.40	W	50%	NA .	100.00
SCRAPER MAT DM 0025	3	1.45	W	100%	NA	100.00
SHOP TOWELS TS 002	600	.04	W	50%	1%	.40
		1277212-02-30-50-13-0				

<sup>\*</sup>Represents total units, including items at Customer's location(s) and items in the process of being laundered.

Aramark Uniform Services (AUS) will provide Customer with a uniform, apparel and/or allied product ('Merchandise') rental, lease and/or customer-owned-goods program and Customer agrees to pay for all of Customer's requirements for rented and/or leased Merchandise according to the terms and conditions of this Agreement and the related Customer Information Sheet(s) (which shall constitute our entire agreement), including increases or additions in Merchandise. Customer agrees that AUS is its exclusive provider of rented and/or leased Merchandise and related services and that all rented or leased Merchandise will remain the property of AUS. Customer will be provided a rental program unless of the wise specified.

This Agreement is effective on the date of the last signature to this Agreement, and will continue for so consecutive months following the later of such date or the date Merchandise is first installed on Customer's premises. Renewal will be automatic for another like term unless either party gives the other party written notice of termination at least 60 days before the end of the then current term by certified mail, return receipt requested.

AUS will provide regularly scheduled deliveries of rented Merchandise, freshly processed, repaired and finished, and will replace rented and leased Merchandise that is worn out through normal wear at no additional charge. Customer may reduce standard Merchandise and services to accommodate normal turnover of employees in the ordinary course of Customer's business. Customer must notify AUS of an employee's termination and must immediately return Merchandise issued to that employee.

Terms and Conditions Continued on Next Page



## **Customer Information Sheet (CIS)**

CUSTOMER NAME <u>KENTON CO</u>
CUSTOMER NO. <u>164625000</u>

				PAGE NO		
CONTACT NAME:		CONT	ACT TITLE:			
Reason For CIS: ☐ New Customer ☐ Add Allie	d Products	☐ Add Othe	er Charges			
	Language Co			S ORDERED:		
MERCHANDISE	QUANTITY'	RATE PER ITEM	FREQUENCY	MINIMUM BILLED PERCENTAGE	INVENTORY MAINTENANCE	REPLACEMENT CHARGE
FIRST AID SUPPLIES	4	14.99	W	100%	NA	(PER ITEM) NA
en e		Market Communication		ne <mark>problement production (des</mark> regelernes production).		
ACCOUNT MAY BE PUT ON HOLD FOR THE MONTHS OF JUNE,JULY AND AUGUST						
ervice continues for no	er ann a representation					
harge in summer months						
D 7/24/19						
tepresents total units, including items at Customer's location	n(s) and items i	n the process of I	being laundered.	по п	l. contraction of the second	
dditional Services and Charges:				Ea	syCare™:	
YES N/A  ☐ Preparation Charge	.50 p	er Garment		GARMENT MERCH	ANDISE	EasyCare <sup>TM</sup> Rate (per item in
Service Charge		er Week				inventory per week)
□ □ Extra Suit Charge		er Wearer				
□ Special Merchandise (If yes, see Special Merchandise (If yes) (If yes		se Addendum)				
Direct Embroidered Other						
□ □ Emblem Description	_					
□ Name Emblem	Unit Price	<u>50</u>				
☐ Company Emblem ☐ Other	Unit Price 1	.00				
Emblem Color: Name:			Compar	ny:		
	dered:	Silk Screen:	□ Image F	Print: 🗆		
□ □ Other Charges/Services: eneral:	¥					
There will be an extra charge reflected on your invo	ice for any ga	rment issued to	customer in the fol	lowing sizes:		
Waist Sizes 44" and above Inseam Length 28" and below; 35	" and above		est Sizes na Sizes		nd above	
Neck Sizes 18" and above	una abovo	Wor	men's Sizes	Size 1	8 and above	
Shirts larger than 5XL and pants larger than 60	must be purcha	ased and serviced	Long" Body Sizes on an NOG basis.		arment	
Customer is responsible for all cales and use taxes Each year, on the first day of the month in which th	Tax ex	cempt (o	107/24/19	B470	rease the charges that	in effect (the
"API") either by an amount up to the percentage ch	ange in the Co	onsumer Price I	ndex over the previ	ous 12 months or 5% wh	ichever is greater. AUS	will notify
Customer of the API in writing (which may be by in- may be by invoice or monthly statement). Custome	r may reject su	uch increase (ex	cept the API) by no	otifving AUS in writing wit	hin 15 days after Custo	omer's receipt of
notice of such increase. If Customer rejects the inc All terms and conditions contained in the related So	rease, AUS re	eserves the right	t to terminate this C	IS in whole or in part. M	just notify kcs	Dorior to 60 d
"Agreement" shall be deemed to include this CIS.	ervice Agreem	ent are incorpor	ated in this CIS (ex	cept for any price increas	se provisions) and refe	rences to the
If a percentage is included under "Inventory Mainte lost by Customer without any additional loss charge						
the then current replacement rate. If merchandise	is lost as a res	sult of willful mis	conduct, standard I	oss charges will apply.		
If included above, Customer agrees to pay the Eas are ruined beyond reasonable repair removed from						
covered by EasyCare <sup>TM</sup> and Customer Is still responding written notice to the other party, in which This CIS is not binding on AUS until executed by the	case standard	I ruin charges w	ill apply.		•	e <sup>™</sup> at any time by
RINT KENTON CO 859-957-			BRIAN HER			
RINT					Date	
ame & Title of Customer Contact			Signature - A	ramark Representative		
y Date					Date	
nature of Authorized Customer Depresentative			Cianotura A	ramark Canaral Managar		

#### TERMS AND CONDITIONS (continued)

Rented and leased Merchandise that is lost or ruined (except through normal wear) will be promptly paid for by Customer at the then current replacement charge; except for ruined garments covered by EasyCare<sup>TM</sup> or lost allied merchandise covered by Inventory Maintenance. Customer agrees to pay the EasyCare<sup>TM</sup> amount, which will entitle Customer to have rented or leased garments that are ruined beyond reasonable repair removed from service and replaced, unless initialed below or not included in the pricing above. Lost or intentionally abused garments are not covered by EasyCare<sup>TM</sup> and Customer is still responsible for preparation, name and emblem charges. AUS or Customer may discontinue EasyCare<sup>TM</sup> at any time by providing written notice to the other party in which case standard ruin charges will apply.

\_\_\_\_(Customer to initial if EasyCare™ is declined) Customer hereby declines EasyCare™ and by doing so agrees to be liable for and pay the full then current replacement charge for any and all rented or leased garments that are ruined by Customer (except through normal wear).

If a percentage is included under "Inventory Maintenance" (which percentage shall be a charge under this Agreement), AUS will replace the corresponding Merchandise that is lost by Customer without any additional loss charge. The service fee for Inventory Maintenance is equal to the applicable percentage of total inventory multiplied by the then current replacement rate. If applicable Merchandise is lost as a result of willful misconduct, standard loss charges will apply.

Each year, on the first day of the month in which the anniversary date of this Agreement occurs, AUS may increase the charges then in effect (the "API") either by an amount up to the percentage change in the Consumer Price Index over the previous 12 months or 5%, whichever is greater. AUS will notify Customer of the API in writing (which may be by invoice or monthly statement). AUS may also increase charges at any time by notifying Customer in writing (which may be by invoice or monthly statement). Customer may reject such increase (except the API) by notifying AUS in writing within 15 days after Customer's receipt of notice of such increase. If Customer rejects the increase, AUS reserves the right to terminate this Agreement in whole or in part. In consideration of the sizeable investment AUS is making in Merchandise for Customer, Customer agrees that AUS may impose minimum per invoice recurring charges equal to the greater of (a) \$25 or (b) 75% of the initial invoice amount for such charges.

AUS will charge customer for every week during this Agreement even if Customer requests reduced or no service for a particular week or 90 days weeks. For customers extended credit, payment terms are net 16 days after the end of the month of delivery. A late payment charge equal to the loseer of 1.5% per month (18% per year) or the maximum permitted by law shall be charged by AUS on all past due amounts. AUS may elect at any time to revoke credit and/or open account privileges and continue to previde Marchandise and services on a cash on delivery basis only:

For cash on delivery customers, if payment is not made at time of delivery, there will be a \$5.00 charge to carry the balance to the following week.

Service Guaranty: Customer may terminate this Agreement for material deficiencies in service by informing AUS in writing of the precise nature of the service deficiencies, allowing AUS at least 30 days to correct or begin to correct the deficiencies, and giving AUS 30 days written notice (by certified mail, return receipt requested) containing an explanation of the material deficiencies that AUS has not begun to correct. While AUS will work in good faith to resolve orally communicated issues, Customer agrees that the above writings-based procedure must be followed in order to terminate this Agreement. The performance of AUS's duties under this Agreement may be subject to circumstances beyond AUS's control, including strikes, lockouts, product availability, government acts, wars, and acts of God. AUS's failure to perform under this Agreement because of such events shall not be considered a breach. Customer agrees to pay all loss or ruin charges and all unpaid statements

By signing below, Customer agrees to order the merchandise and services referenced herein and further agrees to the terms and conditions contained in this Agreement.

KENTON CO Name of Customer 859-957-2630 Customer Phone Number

Name & Title of Customer Contact

By \_\_\_\_\_ Date \_\_\_\_
Signature of Authorized Customer Representative

upon any termination or expiration of this Agreement. If Customer breaches this Agreement by early termination (except in accordance with the above Service Guaranty), Customer agrees to pay AUS liquidated damages (intended as a good faith pre-estimate of the actual damages AUS would incur and not as a penalty), equal to the greater of (a) 25% of the average weekly charges during the 3 months prior to termination multiplied by the number of weeks remaining in the unexpired term, or (b) the then current replacement charge for all Merchandise.

Unless specified in writing in this Agreement, the Merchandise supplied under this Agreement is not flame resistant or resistant to hazardous substances. The Merchandise contains no special flame resistant or hazardous substance resistant features and the Merchandise is not designed for use in areas where it may catch fire or where contact with hazardous substances is possible. Customer agrees to indemnify, defend and hold AUS harmless from and against any loss, claim, expense, including attorney's fees, or liability incurred by AUS as a result of the use of such Merchandise in areas where contact with flame or hazardous substances is possible. Customer will immediately notify AUS of any toxic or hazardous substance introduced by Customer onto the Merchandise and agrees to be responsible for any loss, damage or injury experienced by AUS or its employees as a result of the existence of such substances. AUS reserves the right not to handle or process any Merchandise soiled with toxic or hazardous substances. Customer agrees that Customer has selected the Merchandise and is responsible for determining its appropriateness and for the safe and proper use and securing of the Merchandise. For reflective Merchandise, any garments supplied satisfy specific ANSI/ISEA standards only if so labeled. Customer acknowledges that AUS makes no representation, warranty or covenant regarding the visibility performance of any reflective Merchandise and that reflective properties may be reduced or ultimately lost through laundering. It is Customer's responsibility to determine if additional safety measures may be necessary under specific work conditions

Except as set forth herein, the Merchandise and related services are provided "as is" without warranty of any kind, whether express or implied or statutory, and AUS disclaims any and all implied warranties, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, good and workmanlike manner and non-infringement of third party rights. In no event shall AUS, its affiliates and their respective officers, directors or employees be liable to Customer for any indirect, special, incidental, consequential, punitive or extraordinary damages.

Any controversy or claim arising out of or relating to this Agreement shall be settled by binding arbitration administered by the American Arbitration Association under its Commercial Arbitration Rules, and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The parties agree to utilize a single arbitrator and the most expedited process available in the forum where the arbitration is held. In this business to business Agreement, the terms are tailored to your specific requirements. Based on the foregoing, you agree to waive any right to bring any class and/or representative action based on any business dispute(s) between us. In the event any action, tawsuit or arbitration is required to be brought for collection of any amount due under this Agreement, Customer agrees and promises to pay AUS's reasonable attorney's facs and costs, including all fees and costs involved in collection.

Customer confirms that by signing this Agreement, no existing contract to which Customer is a party is, or will be, breached and the person signing this Agreement on Customer's behalf is duly authorized to do so. This Agreement is not binding on AUS until executed by the General Manager of the AUS facility that will provide service to Customer. This Agreement can only be amended in writing signed by such General Manager.

Aramark Uniform Services, a division of Aramark Uniform & Career Apparel, LLC

BRIAN HERZNER FSR Aramark Representative Name & Title			
Signature – Aramark Representative	Date		
Signature – Aramark General Manage	Date		

## TERMS AND CONDITIONS (continued)

Rented and leased Merchandise that is lost or ruined (except through normal wear) will be promptly paid for by Customer at the then current replacement charge; except for ruined garments covered by EasyCare<sup>TM</sup> or lost allied merchandise covered by Inventory Maintenance. Customer agrees to pay the EasyCare<sup>TM</sup> amount, which will entitle Customer to have rented or leased garments that are ruined beyond reasonable repair removed from service and replaced, unless initialed below or not included in the pricing above. Lost or intentionally abused garments are not covered by EasyCare<sup>TM</sup> and Customer is still responsible for preparation, name and emblem charges. AUS or Customer may discontinue EasyCare<sup>TM</sup> at any time by providing written notice to the other party in which case standard ruin charges will apply.

\_\_\_\_(Customer to initial if EasyCare™ is declined) Customer hereby declines EasyCare™ and by doing so agrees to be liable for and pay the full then current replacement charge for any and all rented or leased garments that are ruined by Customer (except through normal wear).

If a percentage is included under "Inventory Maintenance" (which percentage shall be a charge under this Agreement), AUS will replace the corresponding Merchandise that is lost by Customer without any additional loss charge. The service fee for Inventory Maintenance is equal to the applicable percentage of total inventory multiplied by the then current replacement rate. If applicable Merchandise is lost as a result of willful misconduct, standard loss charges will apply.

Each year, on the first day of the month in which the anniversary date of this Agreement occurs, AUS may increase the charges then in effect (the "API") either by an amount up to the percentage change in the Consumer Price Index over the previous 12 months or 5%, whichever is greater. AUS will notify Customer of the API in writing (which may be by invoice or monthly statement). AUS may elec increase charges at any time by notifying Customer in writing (which may be by invoice or monthly statement). Customer may reject such increase (except the API) by notifying AUS in writing within 15 days after Customer's receipt of notice of such increase. If Customer rejects the increase, AUS reserves the right to terminate this Agreement in whole or in part. In consideration of the sizeable investment AUS is making in Merchandise for Customer, Customer agrees that AUS may impose minimum per invoice recurring charges equal to the greater of (a) \$25 or (b) 75% of the initial invoice amount for such charges.

(D) 7/24/19

AUS will charge customer for every week during this Agreement even if Customer requests reduced or no service for a particular week or weeks. For customers extended credit, payment terms are net 10 days after the end of the month of delivery. A late payment charge equal to 1/2 the lesser of 1,5% per menth (18% per year) or the maximum permitted by law shall be charged by AUS en all past due amounts. AUS may elect at any time to revoke credit and/or open account privileges and centinue to provide Merchandice and services on a each on delivery basis only. For each-on-delivery customers, if payment is not made at time of delivery, there will be a \$5.00 charge to carry the balance to the following week NET 90 0 7 2 4 19

Service Guaranty: Customer may terminate this Agreement for material deficiencies in service by informing AUS in writing of the precise nature of the service deficiencies, allowing AUS at least 30 days to correct or begin to correct the deficiencies, and giving AUS 30 days written notice (by certified mail, return receipt requested) containing an explanation of the material deficiencies that AUS has not begun to correct. While AUS will work in good faith to resolve orally communicated issues, Customer agrees that the above writings-based procedure must be followed in order to terminate this Agreement. The performance of AUS's duties under this Agreement may be subject to circumstances beyond AUS's control, including strikes, lockouts, product availability, government acts, wars, and acts of God. AUS's failure to perform under this Agreement because of such events shall not be considered a breach. Customer agrees to pay all loss or ruin charges and all unpaid statements

By signing below, Customer agrees to order the merchandise and services referenced herein and further agrees to the terms and conditions contained in this Agreement.

KENTON CO
Name of Customer

859-957-2630 Customer Phone Number

Name & Title of Customer Contact

By \_\_\_\_\_ Date \_\_\_\_ Signature of Authorized Customer Representative upon any termination or expiration of this Agreement. If Customer breaches this Agreement by early termination (except in accordance with the above Service Guaranty), Customer agrees to pay AUS liquidated damages (intended as a good faith pre-estimate of the actual damages AUS would incur and not as a penalty), equal to the greater of (a) 25% of the average weekly charges during the 3 months prior to termination multiplied by the number of weeks remaining in the unexpired term, or (b) the then current replacement charge for all Merchandise.

Unless specified in writing in this Agreement, the Merchandise supplied under this Agreement is not flame resistant or resistant to hazardous substances. The Merchandise contains no special flame resistant or hazardous substance resistant features and the Merchandise is not designed for use in areas where it may catch fire or where contact with hazardous substances is possible. Customer agrees to indemnify, defend and hold AUS harmless from and against any loss, claim, expense, including attorney's fees, or liability incurred by AUS as a result of the use of such Merchandise in areas where contact with flame or hazardous substances is possible. Customer will immediately notify AUS of any toxic or hazardous substance introduced by Customer onto the Merchandise and agrees to be responsible for any loss, damage or injury experienced by AUS or its employees as a result of the existence of such substances. AUS reserves the right not to handle or process any Merchandise soiled with toxic or hazardous substances. Customer agrees that Customer has selected the Merchandise and is responsible for determining its appropriateness and for the safe and proper use and securing of the Merchandise. For reflective Merchandise, any garments supplied satisfy specific ANSI/ISEA standards only if so labeled. Customer acknowledges that AUS makes no representation, warranty or covenant regarding the visibility performance of any reflective Merchandise and that reflective properties may be reduced or ultimately lost through laundering. It is Customer's responsibility to determine if ladditional safety measures may be necessary under specific work conditions.

Except as set forth herein, the Merchandise and related services are provided "as is" without warranty of any kind, whether express or implied or statutory, and AUS disclaims any and all implied warranties, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, good and workmanlike manner and non-infringement of third party rights. In no event shall AUS, its affiliates and their respective officers, directors or employees be liable to Customer for any indirect, special, incidental, consequential, punitive or extraordinary damages.

Any controversy or claim arising out of or relating to this Agreement shall be settled by binding arbitration administered by the American Arbitration Association under its Commercial Arbitration Rules, and judgment on the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. The parties agree to utilize a single arbitrator and the most expeditided process available in the forum where the arbitration is held. In this business-to-business Agreement, the terms are tailored to your specific requirements. Based on the foregoing, you agree to waive any right to bring any class and/or representative action based on any business dispute(s) between us. In the event any action, lawsuit or arbitration is required to be brought for collection of any amount due under this Agreement, Customer agrees and promises to pay AUS's reasonable attorney's less and costs, including all fees and costs involved in collection.

Customer confirms that by signing this Agreement, no existing contract to which Customer is a party is, or will be, breached and the person signing this Agreement on Customer's behalf is duly authorized to do so. This Agreement is not binding on AUS until executed by the General Manager of the AUS facility that will provide service to Customer. This Agreement can only be amended in writing signed by such General Manager.

Aramark Uniform Services, a division of Aramark Uniform & Career Apparel, LLC

Alamaik Representative Name & Tit	<del>u</del>
	Date
Signature – Aramark Representative	
	Date
Signature - Aramark General Manage	er

BRIAN HERZNER FSR

	Uniforr	n Pricing		
Item Description	Item Price	# of Wearers	# of Items per Wearer	Cost
COVERALLS	\$0.35	6	1	\$2.10
PANT	\$0.15	6	11	\$9.90
SHIRT S\S	\$0.14	6	11	\$9.24
SHORT L\S	\$0.14	6	11	\$9.24
JACKET	\$0.26	5	2	\$2.60
				\$0.00
			·	\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
Uniform Subtotal				\$33.08
	Allied	Pricing		
Item Description	Item Price	Total Inventory		Cost
MAT 3-4	\$1.40	5		\$7.00
MAT 4-6	\$2.50	9		\$22.50
MAT 3-10	\$3.00	3		\$9.00
MAT SAFETY	\$1.40	3		\$4.20
SCRAPER MAT	\$1.45	3		\$4.35
SHOP TOWELS	\$0.04	300		\$12.00
INVENTORY MAITENANCE	\$0.40	8		\$3.20
				\$0.00
FIRST AID SUPPLIES	\$14.99	4		\$59.96
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
Allied Subtotal				\$122.21
Subtotal				\$155.29
Service Charge		·		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
tax	<del>                                     </del>			\$9.32
Total				\$164.61
1000			veekly	aD7/24/1