



Kenton County School District | It's about ALL kids.

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

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WEBSITE: www.kenton.kyschools.us

Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

July 25, 2019

AGENDA ITEM (ACTION ITEM):

Consider/Approve the recommendation to award Active Edge Apparel, American Sound, A to Z Books, Custom DPF Solutions, Discount School Supply, Flottman Company, Inc., George's Truck Center, Indiana Automotive Equipment, John R. Green, JW Pepper & Son, Ld Products, Mckenzie B's, Nobelus, Rebel Athletics, School Life, SR Max Slip Resistant Shoes, Stephen Gould Corp., Trophy Awards, Vernier Software & Technology, and ZW Telecom, Inc. the Discount Bid Supplement B.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

HISTORY/BACKGROUND:

An advertisement was posted on the district website on June 20, 2019, to accept sealed bids for the Discount Bid Supplement B. Sealed Bids were publicly opened and read on Thursday, July 11, 2019, at 2:00 PM. This is a supplement to the Discount Bid 2017-2020, and the bid will continue until December 31, 2020.

FISCAL/BUDGETARY IMPACT:


The Fiscal/Budgetary impact is unable to be calculated due to purchases being made on an as needed basis.

RECOMMENDATION:

Approval to accept the bids as indicated on the attached tabulation.

CONTACT PERSON:

Cinda Roberts, Purchasing Agent


Principal


District Administrator


Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn
"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

THE KENTON COUNTY BOARD OF EDUCATION
DISCOUNT BID SUPPLEMENT B
2019-2020

VENDOR	CATALOG DISCOUNT	EXCEPTIONS TO CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES	STORE DISCOUNT	EXCEPTIONS TO STORE DISCOUNT
ACTIVE EDGE APPAREL	5-10%	WE PROVIDE BEST PRICE POSSIBLE WHEN QUOTING ITEMS				
AMERICAN SOUND	10%	THESE SYSTEMS ARE USUALLY DESIGN/BUILD, AND DON'T COME FROM A PARTICULAR CATALOG OR VENDOR. SOME SYSTEMS WILL HAVE SEVERAL MANUFACTURERS INVOLVED	\$65.00/HR			
A TO Z BOOKS	0-20%	DEPENDING ON THE QUANTITY BEING ORDERED, A TO Z BOOKS CAN OFFER 0-20% DISCOUNT IN ADDITION TO OUR WEBSITE'S ALREADY DISCOUNTED PRICES. PLEASE CONTACT JENNIFER@ATOZBOOKS.COM FOR A QUOTE.				
CUSTOM DPF SOLUTIONS	11-15%		\$95.00/HOUR			
DISCOUNT SCHOOL SUPPLY	20%	DROP SHIP ITEMS AND PROMO ITEMS ARE EXCLUDED				
FLOTTMAN COMPANY INC.	0%					
GEORGE'S TRUCK CENTER	15-60%	ALL OTHER PARTS SOLD AT WHOLESALE, CONTACT PURCHASING FOR ADDITIONAL INFORMATION.	\$80.00/HR			

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2019-2020

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INDIANA AUTOMOTIVE EQUIPMENT / IAE	0%					
JR GREEN / KURTZ	14-28%	FURNITURE EQUIPMENT FOUND ON PAGES 619-831 ARE EXCLUDED FROM THIS 28% DISCOUNT. 28% DOES NOT APPLY TO THE PRICING ON THE 19V1 SPECIAL REQUISITION FORM. FREIGHT CHARGES WILL BE ADDED TO YOUR INVOICE FOR FURNITURE & EQUIPMENT.				
JW Pepper & Son	0%	ALL IN STOCK ITEMS SHIP THE SAME DAY. SHIPPING AND HANDLING RATES WILL BE CHARGED. RATES ARE LISTED AT WWW.JWPEPPER.COM/SHIPPING . ALL ITEMS SOLD AT THE PUBLISHERS LIST PRICE.				
LD PRODUCTS	5-20%					
MCKENZIE B'S	10-25%	DISCOUNT BASED ON ITEM AND QUANTITY				
NOBELUS	CALL FOR PRICING	SAME DAY SHIP IF ORDER IS RECEIVED BEFORE 3:00 PM E.S.T.				
REBEL ATHLETICS	5%	SOME EXCLUSIONS APPLY. CONTACT PURCHASING FOR QUESTIONS.				
SCHOOL LIFE / IMAGE STUFF	0%					

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2019-2020

VENDOR	CATALOG DISCOUNT	EXCEPTIONS TO CATALOG DISCOUNT	LABOR RATES	EXCEPTIONS TO LABOR RATES	STORE DISCOUNT	EXCEPTIONS TO STORE DISCOUNT
SR MAX SLIP RESISTANT SHOES	10-30%	FREE SHIPPING. DISCOUNT VARIES BASED OFF OF STYLE AND IS MARKED IN THE CATALOG.				
STEPHEN GOULD CORPORATION	10% OFF OF WEBSITE	CALL FOR QUOTING				
TROPHY AWARDS, MFG., INC		CALL FOR QUOTE				
VERNIER SOFTWARE & TECHNOLOGY	2%	DISCOUNT S APPLY TO VERNIER BRANDED PRODUCTS ONLY				
ZW TELECOM, INC.	10%		FOREMAN \$65.00/HR JOURNEYMAN \$55.00/HR APPRENTICE \$48.00/HR			

RECOMMENDATION: THE KENTON COUNTY BOARD OF EDUCATION AWARD THE BID TO ALL FULLY COMPLIANT VENDORS AS INDICATED.