

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 8053

APPROVAL DATE: February 15, 2022

ITEM(S) QUOTED: INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)

DATE BIDS RECEIVED: December 16, 2021

CONTRACT PERIOD: From March 01, 2022 through February 28, 2023

RENEWAL(S): A one-year renewal at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Attainment Company	See attached Pricing Document	Net 30 days
Aves Audio Visual Systems, Inc		NET 30 DAYS
Blick Art Materials	See our attached cover letter for full details of our discount offer, including all terms and exclusions. Printed copies of our 2022 catalog available by contract start date 3/1/22 (excel price list attached).	Net 30 with approved credit terms.
Cascade School Supplies	\$9.95 Shipping on orders under \$50.00 20% shipping fee on Furniture & Drop ship items	Net 30
Complete Printer Source	10 days	Net 15
Discount School Supply	3% Item discount and Free shipping-See attachment Terms Letter	NET30
ERIC ARMIN INC.	Please reference bid #8053 on all purchase orders to obtain the discount on eligible items. See attached terms for exceptions and catalog internet link.	Net 30 Days
hand2mind		Net 30 days
John R Green Co		Net 30
Kaplan Early Learning Company	17% discount and free freight applied to current list pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	Net 30
Kentucky Mudworks, LLC	Required Vendor Information 1a. Yes 1b. No 2. Kentucky Mudworks, LLC 800 Floyd Drive Ste 110, Lexington, KY 40505 859-389-9681 www.kymudworks.com info@kymudworks.com 3. Kentucky Mudworks, LLC 800 Floyd Drive Ste 110, Lexington, KY 40505 4. 2-9 days ARO	Payment terms are net 30.
KSS-Kentucky School Service	1 a. Yes 1 b. No 2.KSS-Kentucky School Service, P. O. Box 886, Elizabethtown, KY 42702 270-769-3333 email address: kyschoolservice@gmail.com 3.same as above 4.Most orders will be delivered within 14 days 5.Backorders	You may take an additional 10% discount on any invoice paid within 20 days.
Lakeshore Learning Materials	Please reference "Per Bid #8053" on all purchase orders to receive these terms. Discount is not applicable to sale items. Your order will ship within 2 business days, unless otherwise noted. Visit us at www.LakeshoreLearning.com!	Net 30
MUSIC IN MOTION, INC	Bid number must be referenced on all orders & quote requests to receive bid discount. Discount = 0% + Free S&H* *Free SH for qualifying items...Heavy, oversized and Drop Ship items Do Not qualify for Free S&H. Discount from Website: www.musicmotion.com	Net 30
National School Products	AGREED DUNS 05 557 52 37	NET 30
No Tears Learning Inc dba Learning Without Tears	Learning Without Tears agrees to all terms.	Learning Without Tears agrees with Jefferson County payment terms. We also, accept Net 30 payments.

Paper Clip Supply	Delivery 3- 7 Business Days ARO - Discount codes are Discount Code JCPS12 , JCPS10, JCPS7 - Physical Catalogs will be mailed to each school - This discount applies to existing 2021 catalogs provided in 2021. Website address remains as paperclipsupply.com	Net 30
Pitsco Education	Orders must be \$100 or greater and reference the bid contract # 800069 to receive the 4% discount.	Net30
Positive Promotions		Net 30 Days
Quill	1-2 BUSINESS DAYS ARO STOCK	0 NET 30 DAYS.
Really Good Stuff	3% Item discount and Free shipping-See Attached Terms Letter	Net30
S&S Worldwide	Please reference bid#8053% on all correspondence to receive pricing.	Net 30 days
Saddleback Educational Publishing, Inc.	We understand that your budget has to go as far as possible, and we strive to make that easier by offering the best pricing possible. All current pricing is available on our website, www.sdlback.com .	Payment terms are net 30, see attached Terms and Conditions for additional information.
School Specialty Inc.		Net 30
Textbook Warehouse		Net 30 Days
U.S. Toy Co., Inc./Constructive Playthings	Please see attached bid letter.	NET30

ITEM NO. 1 - ARTS & CRAFTS SUPPLIES (4600010-1722133)

AWARD NOTES: Reject Cascade School Supplies - shipping charge not acceptable. Reject Pitsco Education - minimum order requirements not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) art tapes, beads, canvas, glazes, clay, collage materials, craft knives, craft materials, fabric crafts, glue guns, paint, paint brushes, scratch art, sculpting materials, yarn, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Cascade School Supplies	35.00 %
CATEGORY NOTES: Excludes Furniture & Drop ship Items	
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
John R Green Co	30.00 % *
CATEGORY NOTES: Minimum Order for Discount \$0.00 w/Free Shipping	
Blick Art Materials	20.00 % *
CATEGORY NOTES: See our attached cover letter for full details of our discount offer, including all terms and exclusions.	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES: You may take an additional 10% discount on any invoice paid within 20 days.	
S&S Worldwide	20.00 % *
CATEGORY NOTES: Discount is off of current list price at time of order. Discount cannot be combined with sale price, quantity breaks or internet specials. Free freight on stock items. Items Labeled Dropship/FOB will be charged freight prepaid and added to invoice.	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Discount applied to current list pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
Quill	17.00 % *
CATEGORY NOTES: PLEASE SEE COVER LETTER FOR ALL DISCOUNTS	
Complete Printer Source	15.00 % *
CATEGORY NOTES:	
Paper Clip Supply	12.00 % *
CATEGORY NOTES: Discount Code JCPS12	
Kentucky Mudworks, LLC	10.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Discount is not applicable to sale items.	
Positive Promotions	5.00 % *
CATEGORY NOTES:	
Pitsco Education	4.00 %
CATEGORY NOTES: Orders must be \$100 or greater and reference the bid contract # 800069 to receive the 4% discount.	
Discount School Supply	3.00 % *

Note: * indicates a pending award.

CATEGORY NOTES:

Really Good Stuff 3.00 % *

CATEGORY NOTES:

Aves Audio Visual Systems, Inc .00 %

CATEGORY NOTES: NO BID

National School Products .00 %

CATEGORY NOTES: WE DO NOT PROVIDE THESE ITEMS

ITEM NO. 2 - ARTS & CRAFTS EQUIPMENT (4600010-2013631)

AWARD NOTES: Reject Cascade School Supplies, S&S Worldwide and U.S. Toy Co., Inc./Constructive Playthings - shipping charge not acceptable. Reject Pitsco Education - minimum order requirements not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) button makers, drying racks, die cutters, kilns, paper roll racks, pottery wheels, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	25.00 % *
CATEGORY NOTES:	
Blick Art Materials	20.00 % *
CATEGORY NOTES: See our attached cover letter for full details of our discount offer, including all terms and exclusions.	
S&S Worldwide	20.00 %
CATEGORY NOTES: Discount is off of current list price at time of order. Discount cannot be combined with sale price, quantity breaks or internet specials. Free freight on stock items. Items Labeled Dropship/FOB will be charged freight prepaid and added to invoice.	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Discount applied to current list pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
Quill	17.00 % *
CATEGORY NOTES: PLEASE SEE COVER LETTER FOR ALL DISCOUNTS	
Cascade School Supplies	15.00 %
CATEGORY NOTES: 20% shipping fee on Furniture & Drop ship items	
Complete Printer Source	15.00 % *
CATEGORY NOTES:	
U.S. Toy Co., Inc./Constructive Playthings	15.00 %
CATEGORY NOTES: 15% OFF OF ARTS AND CRAFTS SUPPLIES	
John R Green Co	10.00 % *
CATEGORY NOTES: Minimum Order for Discount \$0.00 w/Free Shipping	
Kentucky Mudworks, LLC	10.00 % *
CATEGORY NOTES:	
KSS-Kentucky School Service	10.00 % *

CATEGORY NOTES:	You may take an additional 10% discount on any invoice paid within 20 days.	
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Discount is not applicable to sale items.	
Paper Clip Supply		7.00 % *
CATEGORY NOTES:	Discount Code JCPS7	
Positive Promotions		5.00 % *
CATEGORY NOTES:		
Pitsco Education		4.00 %
CATEGORY NOTES:	Orders must be \$100 or greater and reference the bid contract # 800069 to receive the 4% discount.	
Discount School Supply		3.00 % *
CATEGORY NOTES:		
Really Good Stuff		3.00 % *
CATEGORY NOTES:		
Aves Audio Visual Systems, Inc		.00 %
CATEGORY NOTES:	NO BID	
National School Products		.00 %
CATEGORY NOTES:	WE DO NOT PROVIDE THESE ITEMS	

ITEM NO. 3 - TEACHING AIDS & SUPPLIES (4600130-1722134)

AWARD NOTES: Reject Attainment Company, Aves Audio Visual Systems Inc., Saddleback Educational Publishing, Inc. and Textbook Warehouse - inadequate coverage per submitted catalogs. Reject Cascade School Supplies and U.S. Toy Co., Inc./Constructive Playthings - shipping charge not acceptable. Reject Music in Motion, Inc. and No Tears Learning Inc. dba Learning Without Tears - no additional percentage of discount off list price per specifications. Reject Pitsco Education - minimum order not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) bulletin board supplies, name plates, stamp sets, pocket charts, games, puzzles, globes, maps, flash cards, plastic cubbie storage bins, easels, electronic teaching aids, instructional carpets, instructional records, cassettes, compact discs, and manipulatives, etc. The percentage of discount will apply to all like items in this category from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Cascade School Supplies	35.00 %
CATEGORY NOTES:	Excludes Furniture & Drop Ship Items
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
John R Green Co	30.00 % *
CATEGORY NOTES:	Minimum Order for Discount \$0.00 w/Free Shipping
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	Boards larger than 30"x40" and carpets larger than 4'x6' are excluded. These items, if ordered, would be considered "furniture or equipment". You may take an additional 10% discount on any invoice paid within 20 days.
S&S Worldwide	20.00 % *

Note: * indicates a pending award.

CATEGORY NOTES:	Discount is off of current list price at time of order. Discount cannot be combined with sale price, quantity breaks or internet specials. Free freight on stock items. Items Labeled Dropship/FOB will be charged freight prepaid and added to invoice.	
Kaplan Early Learning Company		17.00 % *
CATEGORY NOTES:	Discount applied to current list pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	
Quill		17.00 % *
CATEGORY NOTES:	PLEASE SEE COVER LETTER FOR ALL DISCOUNTS	
Complete Printer Source		15.00 % *
CATEGORY NOTES:		
hand2mind		15.00 % *
CATEGORY NOTES:	Excludes: Professional Development, hand2mind Custom and Publisher-Aligned Kits including but not limited to National Geographic NGSS Kits, Curriculum Associates Ready Mathematics kits, and kits for use with Great Minds' Eureka Math Curriculum are excluded from catalog discount. Special promotions, sale items, quotes, brochures and bid prices (prefixed by BD) are excluded from further discounts.	
U.S. Toy Co., Inc./Constructive Playthings		15.00 %
CATEGORY NOTES:	15% OFF OF REGULAR ITEMS.	
ERIC ARMIN INC.		12.00 % *
CATEGORY NOTES:	Contracts & discounts do not apply to all Texas Instruments, CalcPal, Casio, Sharp, Batteries, Bloxels, Brown Dog Gadgets, Circuit Scribe, Cubelets, Edison Educational, Makey Makey, Makeblock, Ozobot, Photon, PocketLab, Root, Sphero, Superflix, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop-shipped items and select storage containers. The discount cannot be combined with any other coupons, sale prices, special offers, bids or quote pricing. Credit card payment is not accepted on all Vernier and calculator products. Shipping is FREE on all orders with a minimum order amount of \$25. Standard shipping rates will apply to all excluded items above. Please reference Bid #8053 on all purchase orders to obtain the discount on eligible items.	
National School Products		10.00 % *
CATEGORY NOTES:	https://nationalschoolproducts.com/ WEBSITE FOR CURRENT PRICING	
Paper Clip Supply		10.00 % *
CATEGORY NOTES:	Discount Code JCPS10	
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Discount is not applicable to sale items.	
Attainment Company		5.00 %
CATEGORY NOTES:	MSRP w 5% S/H and 5% discount on eligible items-see attached pricing document *Bundled package pricing is discounted and therefore not subject to the 5% discount *contact Attainment for possible additional large quantity discounts *Attainment provides PD/training - contact Attainment for rates or with large adoptions free with purchase options *All pricing is submitted as annual pricing which is valid until the next annual catalog pricing is available. *additional products may be available at www.attainmentcompany.com	
Positive Promotions		5.00 % *

Note: * indicates a pending award.

CATEGORY NOTES:

Textbook Warehouse	5.00 %
<p>CATEGORY NOTES: 5% Off Publishers List Price for Library Books, New Textbooks, Workbooks, TEs, Instructional & Technical Manuals, Library Books, Foreign Language Books, and other Book Titles 10% Off Catalog Prices for In-stock Used Textbooks, Workbooks, and TEs 37% Off Publishers List Price on New Paperback Classic and Trade Novels, Reference, and Test Prep Materials</p>	
Pitsco Education	4.00 %
<p>CATEGORY NOTES: Orders must be \$100 or greater and reference the bid contract # 800069 to receive the 4% discount.</p>	
Aves Audio Visual Systems, Inc	3.00 %
<p>CATEGORY NOTES: AVES DISCOUNT CATALOG ATTACHED</p>	
Discount School Supply	3.00 % *
<p>CATEGORY NOTES:</p>	
Really Good Stuff	3.00 % *
<p>CATEGORY NOTES:</p>	
MUSIC IN MOTION, INC	.00 %
<p>CATEGORY NOTES: Free Shipping & Handling for qualifying items. *Heavy, oversized, Drop ship items Do Not qualify for Free S&H as indicated in product descriptions on website. Bid Number must be referenced on all Orders & Quote requests to receive bid discount.</p>	
No Tears Learning Inc dba Learning Without Tears	.00 %
<p>CATEGORY NOTES:</p>	
Saddleback Educational Publishing, Inc.	.00 %
<p>CATEGORY NOTES: Thank you very much for allowing Saddleback Educational, Inc. the opportunity to participate in your bid process. We understand that your budget has to go as far as possible, and we strive to make that easier by offering the best pricing possible. As we are priced for schools and libraries there are no additional discounts. All current pricing is available on our website, www.sdlback.com. We can also mail out current catalogs once addresses are provided.</p>	

ITEM NO. 4 - PLAY AND RECESS AIDS (4600130-2013632)

AWARD NOTES:	Reject Cascade School Supplies and U.S. Toy Co., Inc./Constructive Playthings - shipping charge not acceptable. Reject Pitsco Education - minimum order requirements not acceptable.
CATEGORY NOTES:	The items required include (but are not limited to) playground balls, jump ropes, riding toys, stability balls, play kitchens and doll beds, etc. The percentage of discount will apply to all like items in this category from your catalog.
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
<p>CATEGORY NOTES:</p>	
John R Green Co	30.00 % *
<p>CATEGORY NOTES: Minimum Order for Discount \$0.00 W/Free Shipping</p>	
S&S Worldwide	20.00 % *
<p>CATEGORY NOTES: Discount is off of current list price at time of order. Discount cannot be combined with sale price, quantity breaks or internet specials. Free</p>	

Note: * indicates a pending award.

freight on stock items. Items Labeled Dropship/FOB will be charged freight prepaid and added to invoice.

Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES:	Discount applied to current list pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.
Quill	17.00 % *
CATEGORY NOTES:	PLEASE SEE COVER LETTER FOR ALL DISCOUNTS
Cascade School Supplies	15.00 %
CATEGORY NOTES:	20% shipping fee on Furniture & Drop ship Items
U.S. Toy Co., Inc./Constructive Playthings	15.00 %
CATEGORY NOTES:	15% OFF OF BALLS, ROPES, TRIKES, HELMETS, WATER & SAND PLAY, JUMPING SACKS, SEE INSIDE TUNNEL. PLAYGROUND EQUIPMENT (SWINGS, SLIDES, ETC) IS NOT PART OF THIS BID.
Paper Clip Supply	12.00 % *
CATEGORY NOTES:	Discount Code JCPS12
Complete Printer Source	10.00 % *
CATEGORY NOTES:	
KSS-Kentucky School Service	10.00 % *
CATEGORY NOTES:	Small items; such as but not limited to, balls and jump ropes will qualify for 20% discount. Large items; such as but not limited to, play furniture and large playground equipment will only qualify for the 10% discount as bid. You may take an additional 10% discount on any invoice paid within 20 days.
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Discount is not applicable to sale items.
Positive Promotions	5.00 % *
CATEGORY NOTES:	
Pitsco Education	4.00 %
CATEGORY NOTES:	Orders must be \$100 or greater and reference the bid contract # 800069 to receive the 4% discount.
Discount School Supply	3.00 % *
CATEGORY NOTES:	
Really Good Stuff	3.00 % *
CATEGORY NOTES:	
Aves Audio Visual Systems, Inc	.00 %
CATEGORY NOTES:	NO BID
National School Products	.00 %
CATEGORY NOTES:	WE DO NOT PROVIDE THESE ITEMS