

JEFFERSON COUNTY PUBLIC SCHOOLS

CONTRACT FOR THE PROCUREMENT OF PROFESSIONAL SERVICES

THIS CONTRACT FOR PROCUREMENT OF PROFESSIONAL SERVICES (hereinafter "Contract") is entered into between the JEFFERSON COUNTY BOARD OF EDUCATION (hereinafter "Board"), a political subdivision of the Commonwealth of Kentucky, with its principal place of business at 3332 Newburg Road, Louisville, Kentucky 40218 and Renaissance Learning, Inc. (hereinafter "Contractor"), with its principal place of business at 2911 Peach Street, Wisconsin Rapids, WI 54494.

WITNESSETH:

WHEREAS, the Board desires to procure the particular services of Contractor, which are more fully defined below; and

WHEREAS, Contractor has held itself out to be competent and capable of performing the services contracted for herein;

NOW, THEREFORE, in consideration of the mutual promises and agreements hereinafter set forth, the Board and Contractor (hereinafter "Parties") agree as follows:

ARTICLE I

Entire Agreement; Amendments

This Contract is the entire agreement between the Parties and supersedes any and all agreements, representations and negotiations, either oral or written, between the Parties before the effective date of this Contract. This Contract may not be amended or modified except in writing as provided in Article VIII. This Contract is supplemented by the Board's Procurement Regulations currently in effect (hereinafter "Regulations") that are incorporated by reference into and made a part of this Contract. In the event of a conflict between any provision of this Contract and any provisions of the Regulations, the Regulations shall prevail.

ARTICLE II

Services

Contractor agrees to perform the following services (hereinafter "Services") of a quality and in a manner that is within the highest standards of Contractor's profession or business. The Services are as follows:

Contractor shall provide software licenses to various schools for Accelerated Reader; Star assessments; Freckle; myIGDIs; myON; Lalilo; Schoolzilla which provides educators with insights and resources to accelerate growth and help all students build a strong foundation for success.. Purchase orders for licenses shall be entered by each participating school. The cost per school for one year of licenses for Accelerated Reader; Star assessments; Freckle; myIGDIs; myON; Lalilo; Schoolzilla shall not exceed those listed on the pricing attachment..

Contractor agrees that they will not operate a motor vehicle in the performance of this Contract. The Contract Administrator hereby waives the insurance requirement for automobile liability insurance. If during the terms of this Contract, Contractor is not required by Kentucky law to maintain workers compensation insurance, then the Contract Administrator hereby waives the requirement for workers compensation insurance contained in Article V. All other provisions of Article V shall remain the same.

ARTICLE III Compensation

The Board shall pay Contractor the total amount stated below (hereinafter "Contract Amount"). The Contract Amount shall be paid in a lump sum upon completion of the Services, unless a schedule of progress payments is stated below. The Contract Amount shall be for total performance of this Contract and includes all fees, costs and expenses incurred by Contractor including but not limited to labor, materials, taxes, profit, overhead, travel, insurance, subcontractor costs and other costs, unless otherwise stated below. To receive payment, Contractor must submit an itemized invoice or invoices. If progress payments are authorized, each invoice must specify the actual work performed. If payment of costs or expenses is authorized, receipts must be attached to the invoice.

Contract Amount:	<u>Not to exceed \$225,000.00 per school</u>
Progress Payments (if not applicable insert N/A):	<u>Invoices for annual cost to be issued to each school upon the school receiving licenses and access to the title.</u>
Costs/Expenses (if not applicable insert N/A):	<u>None</u>
Fund Source:	<u>Various School Budgets</u>

ARTICLE IV Term of Contract

Contractor shall begin performance of the Services on December 15, 2021, and shall complete the Services no later than December 15, 2022, unless this Contract is modified as provided in Article VIII.

ARTICLE V Performance of Services by Contractor

The Services shall be performed by Contractor, and in no event shall Contractor subcontract with any other person to aid in the completion of the Services without the prior written approval of the Contract Administrator defined below.

Contractor shall appoint one person who shall be responsible for reporting to the Board on all Services performed under the terms of this Contract and who shall be available for consultation with the Contract Administrator.

Contractor is an independent contractor, not an employee. Contractor is responsible for the payment of all federal, state and local payroll taxes and providing unemployment insurance and workers compensation coverage to Contractor's employees. Contractor shall provide all equipment, materials and supplies necessary for the performance of the Services.

Contractor shall at all times during the term of this Contract comply with all applicable laws, regulations, rules and policies. Contractor shall obtain and keep in force all licenses, permits and certificates necessary for the performance of the Services.

Contractor agrees to hold harmless, indemnify, and defend the Board and its members, agents, and employees from any and all claims or losses accruing or resulting from injury, damage, or death of any person, firm, or corporation, including the Contractor himself, in connection with the performance of this Contract. Contractor also agrees to hold harmless, indemnify, and defend the Board and its members, agents, and employees from any and all claims or losses incurred by any supplier, contractor, or subcontractor furnishing work, services, or materials to Contractor in connection with the performance of this Contract. This provision survives termination of this Contract.

Unless waived in writing by the Contract Administrator, Contractor shall maintain during the term of this Contract policies of primary insurance covering the following risks and in at least the following amounts: commercial general liability, including bodily injury, property damage, personal injury, products and completed operations, and contractual, \$1,000,000; and automobile liability, \$1,000,000. Contractor shall furnish to the Contract Administrator certificates of insurance evidencing this coverage and naming the Board as an additional insured. Additionally, Contractor shall maintain workers compensation coverage with limits required by law; and professional errors and omissions coverage with minimum limits of \$1,000,000. Contractor shall furnish certificates of insurance evidencing this coverage to the Contract Administrator.

ARTICLE VI Equal Opportunity

During the performance of this Contract, Contractor agrees that Contractor shall not discriminate against any employee, applicant or subcontractor because of race, color, national origin, age, religion, marital or parental status, political affiliations or beliefs, sex, sexual orientation, gender identity, gender expression, veteran status, genetic information, disability, or limitations related to pregnancy, childbirth, or related medical conditions. If the Contract Amount is paid from federal funds, this Contract is subject to Executive Order 11246 of September 24, 1965 and in such event the Equal Opportunity Clause set forth in 41 Code of Federal Regulations 60-1.4 is hereby incorporated by reference into this Contract as if set forth in full herein.

ARTICLE VII Prohibition of Conflicts of Interest

It shall be a breach of this Contract for Contractor to commit any act which is a violation of the provisions of Article XI of the Regulations entitled "Ethics and Standards of Conduct," or to assist or participate in or knowingly benefit from any act by any employee of the Board which is a violation of such provisions.

ARTICLE VIII Changes

The Board and Contractor may at any time, by mutual agreement set forth in a written addendum, make changes in the definition of the Services; the scope of the Services; and the Contract Amount. The Contract Administrator and Contractor may, at any time, by mutual agreement set forth in a written addendum, make changes in the time within which the Services are to be performed; the schedule of Progress Payments; and mutual Termination of the Contract.

ARTICLE IX Termination for Convenience of the Board

The Board may terminate this Contract in whole or in part at any time by giving written notice to Contractor of such termination and specifying the effective date thereof, at least ~~thirty (30)~~ ninety (90) days before the specified effective date. The Board shall compensate Contractor for Services satisfactorily performed through the effective date of termination.

ARTICLE X Termination for Default

The Board may, by written notice of default to Contractor, terminate the whole or any part of this Contract, if Contractor breaches any provision of this Contract, or so fails to make progress as to endanger performance of this Contract, and in either of these circumstances, does not cure the breach or failure within a period of five (5) days after receipt of notice specifying the breach or failure. In the event of termination for default, the Board may secure the required services from another contractor. If the cost to the Board exceeds the cost of obtaining the Services under this Contract, Contractor shall pay the additional cost. The rights and remedies of the Board provided in this Article shall not be exclusive and are in addition to any other rights and remedies provided by law or under this Contract.

ARTICLE XI Disputes

Any differences or disagreements arising between the Parties concerning the rights or liabilities under this Contract, or any modifying instrument entered into under Article VIII of this Contract, shall be resolved through the procedures set out in the Regulations.

ARTICLE XII Contractor's Work Product

Unless waived in writing by the Contract Administrator, the Board shall retain ownership in and the rights to any reports, research data, creative works, designs, recordings, graphical representations or other works of a similar nature (hereinafter "Works") produced or delivered by Contractor under this Contract. Contractor agrees that the Works are "works for hire" and Contractor assigns all right, title and interest in the Works to the Board.

Any reports, information, data, etc. given to or prepared or assembled by Contractor under this Contract shall not be made available to any individual or organization by Contractor without the prior written approval of the Board. Provided, nothing in this Article may be used to violate the provisions of any Kentucky or Federal statute or regulation which requires reporting of information.

ARTICLE XIII Contract Administrator

The Board shall appoint a Contract Administrator for the purposes of daily administrative decision-making pertaining to the Contract. If Contractor and the Contract Administrator disagree on any circumstance or set of facts pertaining to the administration or execution of this Contract, the Board shall resolve the matter after notification by either the Contract Administrator or the Contractor in the manner prescribed by the

Regulations. If the Board fails to give notice to Contractor of the appointment of a Contract Administrator, the Contract Administrator shall be the Board's Chief Financial Officer.

ARTICLE XIV Right to Audit

The Board shall have the right to inspect and audit all accounting reports, books or records which concern the performance of the Services. Inspection shall take place during normal business hours at Contractor's place of business. Contractor shall retain all records relating to the performance of this Contract for five (5) years after the end of the term of this Contract.

ARTICLE XV Miscellaneous

- A. All Articles shall be construed as read, and no limitation shall be placed on any Article by virtue of its descriptive heading.
- B. Any notices or reports by one Party to the other Party under this Contract shall be made in writing, to the address shown in the first paragraph of this Contract, or to such other address as may be designated in writing by one Party to the other. Notices shall be effective when received if personally delivered, or three days after mailing if mailed.
- C. If any part of this Contract is held to be void, against public policy or illegal, the balance of this Contract shall continue to be valid and binding.
- D. This Contract shall be governed and construed in accordance with the laws of the Commonwealth of Kentucky.
- E. No delay or omission by either Party in exercising any right under this Contract shall operate as a waiver of that or any other right or prevent a similar subsequent act from constituting a violation of this Contract.
- F. At all times during the term of this Contract, Contractor shall comply with the Family Educational Rights and Privacy Act of 1974. If Contractor has access to student records, Contractor shall limit its employees' access to those records to persons for whom access is essential to perform this Contract.
- G. If this Contract requires Contractor and/or any employees of Contractor access to school grounds on a regularly scheduled and continuing basis for the purpose of providing services directly to a student or students, all individuals performing such services under this Contract are required to submit per KRS 160.380 to a national and state criminal history background check by the Department of Kentucky State Police and the Federal Bureau of Investigation and have a letter, provided by the individual, from the Cabinet for Health and Family Services stating no administrative findings of child abuse or neglect found through a background check of child abuse and neglect records maintained by the Cabinet for Health and Family Services.
- H. Contractor shall be in continuous compliance with the provisions of KRS Chapters 136, 139, 141, 337, 338, 341 and 342 that apply to the Contractor or subcontractor for the duration of this Contract and shall reveal any final determination of a violation by the Contractor or subcontractor of the preceding KRS Chapters.

IN WITNESS WHEREOF, the Parties hereto have executed this Contract to be effective as of December 15, 2021.

Contractor's Social Security Number or Federal Tax ID Number:

JEFFERSON COUNTY BOARD OF
EDUCATION

RENAISSANCE LEARNING, INC.

By: _____

Martin A. Pollio, Ed.D.
Title: Superintendent

By: Jack McLaughlin

Jack McLaughlin
Title: VP Sales Ops & Enablement

Cabinet Member: Robert Moore _____

(Initials)

**NONCOMPETITIVE NEGOTIATION
DETERMINATION AND FINDING**

1. An emergency exists which will cause public harm as a result of the delay in competitive procedures (Only the Superintendent shall declare an emergency.)
State the date the emergency was declared by the superintendent:
2. There is a single source for the items within a reasonable geographic area
Explain why the vendor is a single source:
3. The contract is for the services of a licensed professional, education specialist, technician, or an artist
State the type of service: Education Specialist: Software License
4. The contract is for the purchase of perishable items purchased on a weekly or more frequent basis —
State the item(s):
5. The contract is for proprietary item(s) for resale: This can include the buying or selling of item(s) by students when it is part of the educational experience —
State the type(s) of item(s):
6. The contract is for replacement parts when the need cannot be reasonably anticipated and stockpiling is not feasible —
State the item(s):
7. The contract or purchase is for expenditures made on authorized trips outside the boundaries of Jefferson County Public Schools—
State the location:
8. The contract is for a sale of supplies at reduced prices that will afford Jefferson County Public Schools a savings (Purchase must be approved by Director of Purchasing) —
Explain the logic:
9. The contract is for the purchase of supplies which are sold at public auction or by receiving sealed bids —
State the items:

I have determined that, pursuant to K.R.S. 45A. 380, the above item(s) should be obtained by the Noncompetitive Negotiation Methods since competition is not feasible.

Joe Leffert

Print name of person making Determination

Assistant Superintendent of Elementary Zone 3

School or Department

Signature of person making Determination

Date

Renaissance Learning, Inc.

Name of Contractor (**Contractor Signature Not Required**)

Requisition Number

Explanation of Noncompetitive Negotiation Methods can be found under K.R.S. 45A.380 and on page 15 in the Procurement Regulations

Renaissance 2022 catalog and price list

Following are the pricing options for Renaissance solutions and services. Please note that prices and offerings are subject to change. For additional product details and complete portfolio, please access our website at www.renaissance.com. Renewals are subject to annual student subscription and platform fees. Please contact your Renaissance account executive for a detailed quotation.

Renaissance student learning solutions

Table 1. Assessments pinpoint students' needs, growth, and performance against milestones.

Item	Cost	Comments
Star 360		
Star 360 annual student subscription*	\$14.89	Per student price. A minimum of 100 students per site is required.
Star Early Literacy		
Star Early Literacy annual student subscription*	\$5.20	Per student price. A minimum of 100 students per site is required.
Star Reading		
Star Reading annual student subscription*	\$5.20	Per student price. A minimum of 100 students per site is required.
Star Math		
Star Math annual student subscription*	\$5.20	Per student price. A minimum of 100 students per site is required.
Star Custom		
Star Custom annual student subscription*	\$8.36	Per student price. A minimum of 100 students per site is required.
Star CBM		
Star Elementary Suite annual student subscription*	\$12.50	Per student price for Star Early Literacy, Star Reading, and Star Math with Star CBM Reading and Star CBM Math. A minimum of 100 students per site is required.

Item	Cost	Comments
Star CBM Math and Reading suite subscription*	\$6.27	Per student price for suite of Star CBM Math and Star CBM Reading. A minimum of 100 students per site is required.
Star CBM Reading*	\$4.18	Per student price for Star Reading CBM. A minimum of 100 students per site is required.
Star CBM Math*	\$4.18	Per student price for Star Math CBM. A minimum of 100 students per site is required.
myIGDIs assessments		
myIGDIs Rostering Service	\$1,000.00	Fee for orders between 200-5,000 students.
myIGDIs Assessments annual student subscription	\$5.10	Per student price. A minimum purchase of 30 students per site is required.
myIGDIS Print Kit – Early Literacy 1.0	\$250.00	Includes print materials to support a single classroom.
myIGDIs Print Kit – Early Literacy – English 2.0	\$250.00	Includes print materials to support a single classroom.
myIGDIs Print Kit – Early Numeracy	\$250.00	Includes print materials to support a single classroom.
myIGDIs Print Kit – ProLADR	\$250.00	Includes print materials to support 30 students.
myIGDIs Print Kit – Early Literacy /P3	\$250.00	Includes print materials to support a single classroom.
myIGDIs Print Kit – Early Literacy – Spanish	\$250.00	Includes print materials to support a single classroom.
myIGDIs record forms – Early Literacy+ (English) 2.0	\$30.00	Student observation record forms for a single classroom.
myIGDIs record forms – Early Numeracy	\$30.00	Student observation record forms for a single classroom.
myIGDIs record forms – Early Literacy+ (Spanish) 2.0	\$30.00	Student observation record forms for a single classroom.

* Renaissance web platform service fees may also apply. Please refer to table 7 for details.

Table 2. Reading practice solutions help track students' comprehension, words read, and time spent reading.

Item	Cost	Comments
Accelerated Reader		
Accelerated Reader annual student subscription*	\$7.35	Per student price. A minimum of 100 students per site is required.
Bookguide		

Item	Cost	Comments
Bookguide annual subscription	\$208.00	Per school annual subscription.
Bookguide annual subscription renewal	\$93.25	Per school annual subscription renewal.
myON (includes Star placement)		
myON annual student subscription	\$15.00	An annual, per student price. Star Reading and/or Star Early Literacy subscription purchased separately. Purchase must be for total site enrollment and there is a minimum of 100 students per site required.
myON annual license, Tier 1	\$3,468.00	An annual, per school, license for grades pre-K–12 (1–149 students per school).
myON annual license, Tier 2	\$7,089.00	An annual, per school, license for grades pre-K–12 (150–349 students per school).
myON annual license, Tier 3	\$7,089.00	An annual, per school, license for grades pre-K–12 (350–499 students per school).
myON annual license, Tier 4	\$7,089.00	An annual, per school, license for grades pre-K–12 (500–749 students per school).
myON annual license, Tier 5	\$7,089.00	An annual, per school, license for grades pre-K–12 (750+ students per school).
myON News		
myON News annual student subscription	\$3.99	Per student price. Purchase must be for total site enrollment and there is a minimum of 100 students per site required.
myON News annual license, tier 1	\$1,479.00	Five news articles per day, five days per week, 52 weeks per year. (1-149 students per school).
myON News annual license, tier 2	\$1,785.00	Five news articles per day, five days per week, 52 weeks per year. (150–349 students per school).
myON News annual license, tier 3	\$1,989.00	Five news articles per day, five days per week, 52 weeks per year. (350–499 students per school).
myON News annual license, tier 4	\$2,499.00	Five news articles per day, five days per week, 52 weeks per year. (500–749 students per school).
myON News annual license, tier 5	\$2,805.00	Five news articles per day, five days per week, 52 weeks per year. (750 or more students per school).

* Renaissance web platform service fees may also apply. Please refer to table 7 for details.

Table 3. Partner publisher collections allow schools to add more titles to their myON libraries.

myON add-on publishers (1-year license)
Available at an added cost, expand the myON core library with targeted add-on collections from our partner publishers. Titles range from pre-K through grade 12, in a mix of fiction and nonfiction and support literacy and teaching goals across the curriculum. Together, these add-on collections offer more than 7,000 additional titles to enhance myON subscriptions and help meet specific learning goals for students. Please access our current collection at https://www.renaissance.com/myon-digital-library/ .

Table 4. Personalized instruction and practice with assessments to help students achieve skills mastery.

Item	Cost	Comments
Math Growth Solution—Freckle Math with Star Math (renewals only)		
Freckle Math annual student subscription	\$15.00	Per student price for Freckle Math and Star Math. A minimum of 100 students per site is required.
Math Growth Solution 360—Freckle Math with Star 360 (renewals only)		
Freckle Math with Star 360 annual student subscription	\$22.00	Per student price for Freckle Math and Star 360. A minimum of 100 students per site is required.
Freckle		
Freckle Math annual student subscription	\$15.00	Per student price. A minimum of 100 students per site is required if purchased as a stand-alone subject.
Freckle ELA annual student subscription	\$15.00	Per student price. A minimum of 100 students per site is required if purchased as a stand-alone subject.
Freckle Science student subscription	\$5.00	Per student price. A minimum of 100 students per site is required if purchased as a stand-alone subject.
Freckle Social Studies annual student subscription	\$5.00	Per student price. Not available for stand-alone purchase. Must be purchased with Freckle ELA.
Freckle ELA add-on[†]		
Freckle ELA add-on subject annual student subscription [†]	\$9.00	Per student price. A minimum of 100 students per site is required as an add-on subject.
Freckle Services		
Freckle Data Map Upload	\$249.99	Cost is per-site, per-upload. Multiple subjects can be included in a single upload.

[†]Add-on price available when purchased with Freckle Math.

Table 5. Phonics and comprehension programs

Item	Cost	Comments
Lalilo		

Item	Cost	Comments
Lalilo 100–249 students	\$20.00	Annual, per-student pricing. 100 student minimum per school.
Lalilo 250–499 students	\$15.00	Annual, per-student pricing. 100 student minimum per school.
Lalilo 500–999 students	\$12.00	Annual, per-student pricing. 100 student minimum per school.
Lalilo 1,000+ students	\$10.00	Annual, per-student pricing. 100 student minimum per school.

Table 6. K–12 data platform that brings school data into focus.

Item	Cost	Comments
Schoolzilla		
Schoolzilla Standard	\$4.00	Annual, per-student pricing based on the total student enrollment of the entire district. Includes REN, state assessment, and SIS connectors. 1,000 student minimum purchase. This is available for renewals only.
Schoolzilla Professional	\$7.00	Annual, per-student pricing based on the total student enrollment of the entire district. Includes all supported connectors. 1,000 student minimum purchase.
Schoolzilla Enterprise	\$10.00	Annual, per-student pricing based on the total student enrollment of the entire district. Includes all supported connectors and a data warehouse. 1,000 student minimum purchase. This is available for renewals only.
Schoolzilla Services		
Schoolzilla initial services for small districts (up to 4,999 students)	\$6,750.00	Set-Up: 3 one-hour set up meetings over 4–8 weeks. Impact management: 1 strategic kickoff meeting and 5 additional meetings to support district data champions with strong implementation and adoption. Professional development: 1 virtual learning session – Intro to Schoolzilla for district leaders.
Schoolzilla initial services for small districts (up to 4,999 students)–renewal	\$1,950.00	Impact management: bi-monthly customer support meetings. Professional development: 1 virtual learning session.
Schoolzilla initial services for medium districts (5,000–19,999 students)	\$13,050.00	Set-Up: 4 one-hour set up meetings over 4–8 weeks. Impact management: 2 strategic kickoff meeting and 10 additional meetings to support district data champions with strong implementation and adoption. Professional development: 1 virtual learning session – Intro to Schoolzilla for district leaders; 1 6-hour onsite – Intro to Schoolzilla for school leaders.

Item	Cost	Comments
Schoolzilla initial services for medium districts (5,000–19,999 students)—renewal	\$4,350.00	Impact management: monthly customer support meetings. Professional development: 3 virtual learning sessions.
Schoolzilla initial services for large districts (20,000–49,999 students)	\$23,850.00	Set-up: 1 6-hour onsite visit; 3 one-hour set up meetings over 4–8 weeks. Impact management: 2 6-hour onsite visits; twice-monthly meetings to support district data champions with strong implementation and adoption. Professional development: 2 virtual learning sessions – Intro to Schoolzilla for district leaders; 2 6-hour onsites – Intro to Schoolzilla for school leaders. Equity data: 1 virtual equity briefing (consult and delivery).
Schoolzilla initial services for large districts (20,000–49,999 students)—renewal	\$14,775.00	Impact management: 1 6-hour onsite visit; monthly customer support meetings. Professional development: 3 virtual learning sessions. Equity data: 1 virtual equity briefing (consult and delivery).
Schoolzilla Custom Services (50,000+ students)	Call for quote	Contact Renaissance for service bundle options.

Table 7. Renaissance technical services pricing.

Technical service	Year 1 cost	Renewal cost	Comments
Renaissance web platform service (required)	\$750.00		Annual per-school platform fee (regardless of number of Renaissance hosted applications the school uses).
Custom data integration Level 1	\$15,000.00	\$5,000.00	50,000+ subscriptions.
Custom data integration Level 2	\$12,500.00	\$4,375.00	25,001–50,000 subscriptions.
Custom data integration Level 3	\$10,000.00	\$3,750.00	15,001–25,000 subscriptions.
Custom data integration Level 4	\$7,500.00	\$3,125.00	1,501–15,000 subscriptions.
Custom data integration Level 5	\$5,000.00	\$2,500.00	Up to 1,500 subscriptions.
Custom Reports	\$5,000.00	\$1,000.00	Prices per product, per report for customer specific data extracts or reports.
Support Services—Silver Level	\$25,000.00		Annual, Tier 1 and Tier 2 personalized support catered to customer needs.
Support Services—Platinum Level	\$50,000.00		Annual, Tier 1 and Tier 2 personalized support catered to customer needs. Dedicated assignment of senior support representative, for one key point of contact.

Data Extraction	\$699.00	\$325.00	For automatic raw data SFTP pulls with no customization. Prices are per product, per report.
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Renaissance professional services

Table 8. Professional development equips educators with the skills they need to ignite academic growth.

Project development services	Cost	Description of services
Project Management		
Community project manager	\$175,000.00	Includes 12 on-site client visits, community outreach meetings, parent connections, and weekend and special events; as needed.
District consultant	\$150,000.00	Includes 26 on-site client visits.
Level I project manager	\$100,000.00	Includes four on-site client visits (960 hours per year).
Level II project manager	\$50,000.00	Includes two on-site client visits (480 hours per year).
Level III project manager	\$25,000.00	Includes two on-site client visits (240 hours per year).
Pilot project manager – 30 days	\$7,500.00	Includes one to two on-site client visits (20 hours per week).
Pilot project manager – 60 days	\$15,000.00	Includes one to two on-site client visits (20 hours per week).
Pilot project manager – 90 days	\$20,000.00	Includes one to two on-site client visits (20 hours per week).
Remote Services		
Remote sessions bundle Six 60-minute sessions	\$1,500.00	Available for up to 30 participants per remote session.
Remote session – 60 minutes	\$300.00	One 60-minute remote session that is available at the district or school level.
Remote session – 90 minutes	\$450.00	One 90-minute remote session that is available at the district or school level.
Renaissance-U Level 1	\$1,800.00	Annual per site purchase. Includes four remote sessions (60 minutes each) for more than 80 schools.
Renaissance-U Level 2	\$1,500.00	Annual per site purchase. Includes two remote sessions (60 minutes each) for 40–80 schools.
Renaissance-U Level 3	\$1,200.00	Annual per site purchase. Includes two remote sessions (60 minutes each) for 25–39 schools.
Renaissance-U Level 4	\$900.00	Annual per site purchase. Includes one remote sessions (60 minutes) for 3–24 schools.

Project development services	Cost	Description of services
Renaissance-U Level 5	\$600.00	Annual per site purchase. Includes one remote sessions (60 minutes) for fewer than three schools.
Onsite services		
6-hour on-site day	\$3,000.00	Available for each of the Renaissance products and solutions. Topics may include navigation, classroom integration strategies, and advanced features and their usage to assist educators in using Renaissance solutions with fidelity. Includes a scheduled 30-minute planning call with key contact(s) to identify needs and desired learning outcomes. The six-hour day may be a single, full-day session for up to 30 participants or divided into sections to serve small groups.
8-hour on-site day	\$3,300.00	Available for each of the Renaissance products and solutions. Topics may include navigation, classroom integration strategies, and advanced features and their usage to assist educators in using Renaissance solutions with fidelity. Includes a scheduled 30-minute planning call with key contact(s) to identify needs and desired learning outcomes. The eight-hour day may be a single, full-day session for up to 30 participants or divided into sections to serve small groups.
Champion's Academy		
Champions' Academy (modeled learning)	\$8,200.00	Includes three on-site days for up to 30 participants and access to Renaissance-U.