TIERNEY

1771 Energy Park Dr. Suite 100
St. Paul, MN 55108
800.933.7337
info@tierney.com
www.tierney.com

BOONE COUNTY SCHOOLS
ACHIEVING EXCELLENCE TOGETHER

PROPOSAL

Boone Co. Schools

RFP # OP092021-001

PROPOSAL RESPONSE COVER SHEET

CLASSROOM AUDIO ENHANCEMENT DEVICES (RFP#092021-001)

To: Boone County Board of Education
8330 US Highway 42
Florence, Kentucky 41042

The undersigned, having carefully read and considered the Request for Proposal to provide Classroom Audio Enhancement Devices to the Boone County Board of Education, does hereby offer to perform such services on behalf of The Board of Education, in the manner described and subject to the terms and conditions set forth in the attached bid.

Company Name:
Tierney Brothers, LLC.

Mark Appropriately:
Doing business as: [ ] an individual [ ] a partnership [ ] a corporation [X] a limited liability company, duly organized under the laws of the State of Minnesota.

BY: Melissa Curtis
(Signature of authorized representative)

Melissa Curtis
(Please Print or Type Name)

OFFICIAL TITLE: Director of Sales Administration

PRINCIPAL OFFICE INFORMATION:

Address 1771 Energy Park Dr, Suite 100
St. Paul, MN 55108

Telephone: 612-331-5500 FAX: 612-331-3424

Email Address: customerservice@tierney.com

CERTIFICATION OF COMPLIANCE WITH SPECIFICATIONS FOR CLASSROOM AUDIO ENHANCEMENT DEVICES (RFP#092021-001)

Certification of Compliance with Specifications:

In compliance with the Request for Proposal, and subject to all the conditions thereof, the undersigned hereby certifies to the Boone County Board of Education that all items and/or services included in the proposal shall be in compliance with all requirements and technical specifications included in this request for proposal, except as noted below:

EXCEPTIONS:

NAME OF COMPANY Tierney Brothers, LLC

BY Melissa Curtis **OFFICIAL TITLE** Director of Sales Administration

(SIGNATURE)

PRINT NAME: Melissa Curtis **DATE** 09/30/2021

CONFLICT OF INTEREST

It shall be a breach of ethical standards for any employee with procurement authority to participate directly in any proceeding or application; request for ruling or other determination; claim or controversy; or other particular matter pertaining to any contract or subcontract, and any solicitation or proposal therefore, in which to his knowledge:

a. He, or any member of his immediate family, has a financial interest herein: or

b. a business or organization which he or any member of his immediate family has a financial interest as an officer, director, trustee, partner or employee, is a party; or

c. any other person, business, or organization with whom he or any member of his immediate family is negotiating or had an arrangement concerning prospective employment is a party. Direct or indirect participation shall include, but not limited to, involvement through decision, approval, disapproval, recommendation, preparation of any part of a purchase request, influencing the content of an specification or purchase standard, rendering of advice, investigation, auditing or in any other advisory capacity.

It is a violation of Kentucky Law for any board member or employee with procurement authority, or a member of their immediate family, to have a pecuniary interest either directly or indirectly in an amount exceeding $25.00 per year in any purchase of goods or services by the Board of Education or any school thereof. Violation of this provision subjects the board member or employee to forfeiture of their position and/or employment with the school system.

I, hereby, certify that no member of my immediate family is an employee with procurement authority or board member of the Boone County Board of Education.

Melissa Curtis

Signature

09/30/2021

Date

Name Melissa Curtis Title: Director of Sales Administration

References: **KRS 156.480**
OAG 80-32
Model Procurement Code 45A.455

"PROHIBITION AGAINST CONFLICTS OF INTEREST, GRATUITIES AND KICKBACKS"

ANY EMPLOYEE OR ANY OFFICIAL OF THE BOARD OF EDUCATION OF BOONE COUNTY, KENTUCKY, ELECTIVE OR APPOINTIVE, WHO SHALL TAKE, RECEIVE, OR OFFER TO TAKE OR RECEIVE, EITHER DIRECTLY OR INDIRECTLY, ANY REBATE, PERCENTAGE OF CONTRACT, MONEY, OR OTHER THINGS OF VALUE, AS AN INDUCEMENT OR INTENDED INDUCEMENT, IN THE PROCUREMENT OF BUSINESS, OR THE GIVING OF BUSINESS, FOR OR TO, OR FROM, ANY PERSON, PARTNERSHIP, FIRM OR CORPORATION, OFFERING, BIDDING FOR, OR IN OPEN MARKET SEEKING TO MAKE SALES TO THE BOARD OF EDUCATION OF BOONE COUNTY, KENTUCKY, SHALL BE DEEMED GUILTY OF A FELONY AND UPON CONVICTION SUCH PERSON OR PERSONS SHALL BE PUNISHED BY A FINE NOT TO EXCEED FIVE THOUSAND DOLLARS ($5,000) OR BY IMPRISONMENT IN THE PENITENTIARY FOR NOT LESS THAN ONE (1) YEAR NO MORE THAN TEN (10) YEARS, OR BOTH SO FINED AND IMPRISONED IN THE DISCRETION OF THE JURY.

EVERY PERSON, FIRM, OR CORPORATION TO MAKE, OR PAY, OR GIVE, ANY REBATE, PERCENTAGE OF CONTRACT, MONEY OR ANY OTHER THING OF VALUE, AS AN INDUCEMENT OR INTENDED INDUCEMENT, IN THE PROCUREMENT OF BUSINESS, OR THE GIVING OF BUSINESS, TO ANY EMPLOYEE OR TO ANY OFFICIAL OF THE BOARD OF EDUCATION OF BOONE COUNTY, KENTUCKY, ELECTIVE OR APPOINTIVE, IN HIS EFFORTS TO BID FOR, OR OFFER FOR SALE, OR TO SEEK IN THE OPEN MARKET, SHALL BE DEEMED GUILTY OF A FELONY AND SHALL BE PUNISHED BY A FINE NOT TO EXCEED FIVE THOUSAND DOLLARS ($5,000) OR BY IMPRISONMENT IN THE PENITENTIARY FOR NOT LESS THAN ONE (1) YEAR NOR MORE THAN TEN (10) YEARS, OR BOTH SO FINED AND IMPRISONED IN THE DISCRETION OF THE JURY.

NOTE: **IT IS A MISDEMEANOR NOT TO HAVE THIS PROHIBITION ON EVERY SOLICITATION OR CONTRACT DOCUMENT. THE PENALTY IS A $5,000 FINE OR ONE (1) YEAR IMPRISONMENT OR BOTH ON CONVICTION.**

I, hereby, certify that I have read and understand the above "Prohibition against Conflicts of Interest, Gratuities and Kickbacks."

Melissa Curtis

Signature

09/30/2021

Date

Name Melissa Curtis Title Director of Sales Administration

KENTUCKY DEPARTMENT OF EDUCATION **NON-COLLUSION AFFIDAVIT**
702 KAR 4:160

The undersigned agent, being duly sworn, states that neither he/she nor his/her firm has any relationship (financial or through kinship) to:

- ☐ Any school board member or the superintendent;
- ☐ Any or all prime contractors or material suppliers when using the construction management method of construction.

The undersigned further states that he/she has not entered into any agreement or collusion with any person relative to the price bid by anyone nor has he/she attempted to induce anyone to refrain from bidding.

Explain below any kinship or financial relationship you may have to any parties as mentioned above on this project.

_____

_____

_____

This affidavit is subject to KRS 45A.455 prohibition against conflict of interest, and gratuities and kickbacks.

Melissa Curtis — Director of Sales Administration

Name — Title

Tierney Brothers, LLC

Name of Company

Subscribed and Sworn to Me this 30th day of September, 2021.

Cristina Dee Olson

Notary: Cristina Dee Olson

My Commission expires: January 31, 2025.

CRISTINA DEE OLSON
NOTARY PUBLIC
MINNESOTA
My Commission Expires 01/31/2025

Notary Seal

CLASSROOM AUDIO ENHANCEMENT DEVICES (RFP#092021-001)

QUALIFICATIONS

Instruction for Bidders:
Please respond to the following survey questions. Such responses shall be used by The Board of Education for contractor selection and shall be maintained throughout the resulting agreement. Please attach additional pages if necessary.

1. How many years have you been engaged in supplying and installing classroom Audio Enhancement Devices for schools, or similar work, under your present name; also state names and dates of previous firm names, if any.

   7 years

2. In the last five years, has Contractor ever been terminated from a contract or project?

   X (no)____(yes). If so, where and why?

3. In the last five years, has Contractor ever been a party to litigation related to the quality or timeliness of Contractor's work?

   X (no)_____(yes). If so, where and why?

4. Provide the following information on two (2) completed projects of comparable nature in the past three (3) years:

#1:

Name of Project	Audio Enhancement EPIC Integration
Location by city and state	Thornapple-Kellogg Public Schools -- Middleville, MI 49333
Brief Description of Project	Tierney and Beekman Installation Technologies installed Audio Enhancement Optimum (Full EPIC) classrooms systems and front office Head End systems in 3 elementary buildings (101 total rooms). This project utilized the same integrators.
Construction cost & year complete	Total equipment & install cost was $328,225. Work was completed in 2021.
Contact name, address & number	John Dombrowski, jdombrowski@tkschools.org, 269.795.5446

#2:

Name of Project	Gunnison School District
Location by city and state	Gunnison, CO 81230
Brief Description of Project	We have worked with Gunnison on classroom voice amplification and intercom system to outfit all of their schools. They have 4 buildings and serve about 2,000 students and have purchased approximately 1.2 Million in Audio Enhancement Equipment & installation We
Construction cost & year complete	have been working with them for several years and completed an install this Fall.
Contact name, address & number	Ron Musick, rmusick@gunnisonschools.net, 970-641-7770 x2012

NAME OF COMPANY Tierney Brothers, LLC

BY Melissa Curtis **OFFICIAL TITLE** Director of Sales Administration
(SIGNATURE)

PLEASE PRINT NAME: Melissa Curtis **DATE** 09/30/2021

Price Proposal Sheet
Classroom Audio Enhancement Devices
RFP # OP092021-01

	Item	Unit Price	Quantity	Total	Comment
Material/ Equipment	***Sentinel System NonPAL w/ 4 CS-12s***	***$1,214.88***	***519***	***$630,522.72***	
Labor	***Installation Labor***	***$396.07***	***519***	***$205,560.33***	***includes PM, Engineering, Warranty***
Other					
Total		$1,610.95	519	$836,083.05	

Note: Examples shown above are the minimum expectation for details; Please use additional sheets as needed.
You may delete the example line items as you complete the sheet.

Melissa Curtis
Signature

11/18/2021
Date

Melissa Curtis
Name

Director of Sales Administration
Title

Tierney Brothers, LLC
Company Name

Quote

#220248

11/18/2021

1771 Energy Park Drive, Suite 100, St. Paul, MN 55108
(612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
www.tierney.com

Bill To
Accounts Payable
Boone County Schools
8330 US Highway 42
Florence KY 41042

Ship To
Jehan Ghouse
Boone County Schools
8330 US Highway 42
Florence KY 41042

Memo:
A - Base Bid (Sentinel)

Expires	Sales Rep	Contract	Terms
02/16/2022	661 John Nisbet		Net 30

Qty	Item	MFG	Price	Ext. Price
	A - Base Bid (Sentinel) R1			
519	**Custom Product Bundle** Sentinel System NonPAL w 4 CS-12s		$1,214.88	$630,522.72
519	**Services - Integration** Integration and Installation Services (Non-Union, Non Prevailing Wage; Normal Business Hours). Union and/or Prevailing Wage rate requirement will result in a change order to the client.		$396.07	$205,560.33

Subtotal	$836,083.05
Tax (0%)	$0.00
Shipping Cost	$0.00
Total	$836,083.05

To accept this quotation, sign here : _____

If accepting this quote via purchase order please reference this quote number on your PO. To order via credit card please contact customer service at 612-331-5500.

This document is subject to the terms and conditions found here: https://www.tierney.com/sales-order-terms-conditions/

Pricing Adjustments as it Relates to Tariffs: If/When international tariff changes impact any product(s) included in this quote, Tierney reserves the right to adjust or cancel this quote.

Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods. Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit. Returns require an authorization number and must be made within 30 days. Custom orders and “Consumables”, such as projector lamps, may not be returned. Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty. Restocking fees varying depending on the product line, expect a minimum charge of 25%.

220248

Quote

#218209

10/12/2021

1771 Energy Park Drive, Suite 100, St. Paul, MN 55108
(612) 331-5500 | (800) 933-7337 | Fax (612) 331-3424
www.tierney.com

Bill To
Accounts Payable
Boone County Schools
8330 US Highway 42
Florence KY 41042

Ship To
Jehan Ghouse
Boone County Schools
8330 US Highway 42
Florence KY 41042

Memo:
C - Voluntary Alternate

Expires	Sales Rep	Contract	Terms
01/10/2022	661 John Nisbet		Net 30

Qty	Item	MFG	Price	Ext. Price
519	C - Voluntary Alternate **AC-9001** Enclosed Wall Mount Box KIT	Audio Enhancement	$68.14	$35,364.66

Subtotal	$35,364.66
Tax (0%)	$0.00
Shipping Cost	$0.00
Total	$35,364.66

To accept this quotation, sign here : _____

If accepting this quote via purchase order please reference this quote number on your PO. To order via credit card please contact customer service at 612-331-5500.

This document is subject to the terms and conditions found here: https://www.tierney.com/sales-order-terms-conditions/

Pricing Adjustments as it Relates to Tariffs: If/When international tariff changes impact any product(s) included in this quote, Tierney reserves the right to adjust or cancel this quote.

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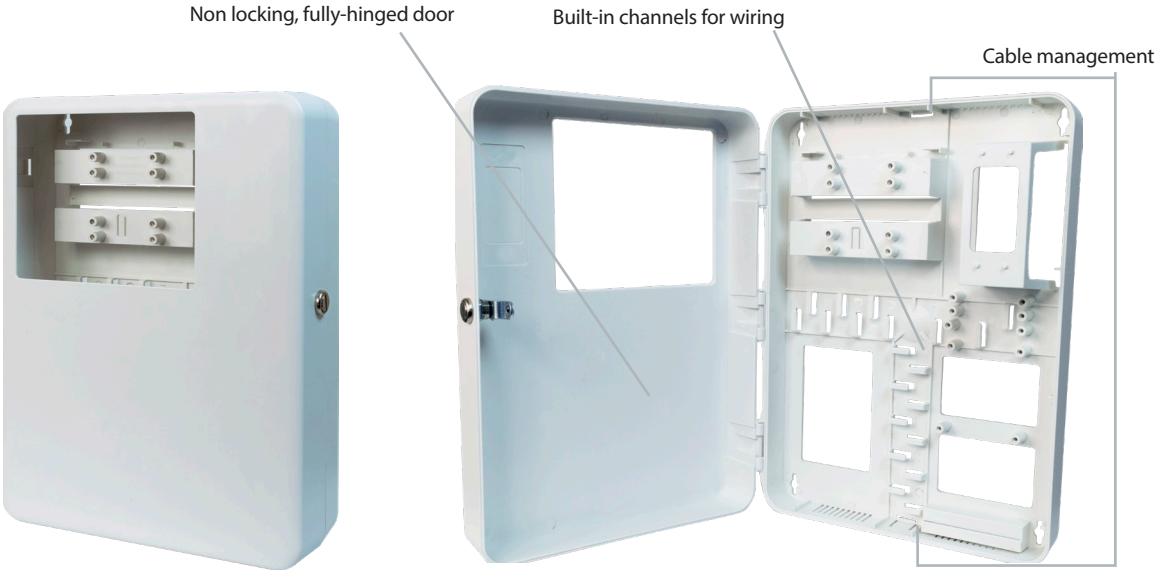
218209

Classroom Wall Box
Specifications



Non-metallic enclosure condenses and protects your Audio Enhancement classroom equipment. This enclosure is built to house all of the necessities for an amplified classroom including: amplifier, receiver, wall plate, power supply, AVConnect (HDBaseT™), and wiring, making the Classroom Wall Box a quick and easy installation. The box can be mounted directly over the cutout for speaker or sensor wire, a single gang outlet or a power strip. Cabling can be neatly concealed using the integral wire management tie down points. Cable raceway or conduit can be conveniently terminated. The Classroom Wall Box includes mounting screws for Audio Enhancement equipment.

Classroom Wall Box assembled

Classroom Wall Box

Material	ABS Plastic - White
Weight	2.85 lbs (1.29 kg)
Dimensions	16.25 (H) x 11.75 (W) x 3.5 (D) in. (412.75 x 298.45 x 88.9 mm)
Regulatory	Complies with ADA standards 307.2 Protrusion Limits

Optional Upgrade

- Locking door latch

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Value Add Services

Edge Helpline and Technical Services - Free

- TBI Edge Life Line. 1 year of priority technical support via chat, email, and phone from Tierney Professional Development team via the Helpline portal. Helpline provides ongoing unlimited on demand support for the entire instructional staff.
- Customized online support portal available 24/7 providing immediate access for submitting service requests.
- Tierney Brothers is a local authorized service provider that can be utilized for warranty replacement and training.
- Tracking of Instructional staff professional development on the Lifeline portal.
- Tierney Brothers will provide local account manager to support the district throughout this, and other future initiatives

Training/Professional Development - Free

- Tierney Brothers will provide 7 days of onsite training on the selected Audio Enhancement equipment. Participants will learn the basic functionality of the classroom audio system while reinforcing the positive impact in instruction. Prior to the training, we will meet with district tech leaders to customize the content to ensure it's in line with the district's goals for the classroom.
- All Training will be conducted by Tierney and Audio Enhancement team.
- Tierney team will assist with any technical troubleshooting, diagnostics, and warranty facilitation for Audio Enhancement and all other solutions included in our product line.

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TIERNEY EDGE HELPLINE

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- Admin Console Support from Google Certified Administrators
- Unlimited Email and Phone support
- FREE 4 G Suite Admin Webinars

Teachers

- FREE Monthly, live, online webinars
- 4 live, online, individualized support sessions
- Lesson downloadables
- How to documents and screencasts

Supported Technologies

SMART Technologies CLEVERTOUCH G Suite

And more!

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Tierney's Professional Development 10 Tenets

We Believe That:

1. All education organizations and stakeholders are unique.
2. Customization is essential.
3. Ongoing and open dialogue is chief.
4. Community, local business, and district collaborations are necessary.
5. Implementation is never mastered.
6. All students can learn; all teachers can learn.
7. Strong leadership will drive success.
8. Administration must know the "look fors."
9. Technology is just a tool. Focus on the question, "why?"
10. Positive internal resources will drive long-term change.

THANK YOU

FOR CONSIDERING US!

Tierney has been in the business of helping our partners improve their communication and tell their unique stories for over forty years. The only way to accomplish this is to listen to our customers needs, provide consultation based on our experience, and deliver on our promise. We strive to be a valued and trusted partner to your organization, not simply a supplier.

On behalf of our entire team at Tierney, we truly appreciate the opportunity to work with you on delivering your vision and supporting you each step of the way. Our success is dependent on your success.

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