

# Solutions Proposal



# PRIDE ELEMENTARY

Document Copying and Printing



PREPARED BY: Jeff Brittenham Phone: (270) 883-2801 Email: jeff.brittenham@ricoh-usa.com

**Proposal Submitted: November 2021** 

### Replaces (2) MP 6503



Ease into long-lasting productivity With RICOH Always Current Technology, the capabilities of your device can grow with your business. This platform allows you to install the latest features and interface enhancements as they become available to meet your workplace needs

#### Troubleshoot with intelligence

Simplify maintenance with a host of RICOH Intelligent Support capabilities. Our service specialists can remotely access your Ricoh printer to fix issues and minimize downtime. You can also give in-house IT managers the ability to resolve issues over the company network.

#### **Ricoh Smart Integration (RSI)**

Turn your multifunction printer (MFP) into a document workflow powerhouse by adding Smart Integration workflow solutions. If you've ever had to scan, email, download, convert, save to a folder, upload or organize files, you know how time consuming these manual tasks can be. Now you can quickly and securely route your documents to the right place, in the right format and with the right file name.

#### IM 7000 Highlights

Add a personal touch of productivity

- Prints up to 70 ppm, copy, scan
- 1200 x 1200 dpi max print resolution
- Paper capacity up to 8,700 pages
- Finisher w/staple & hole punch
- Surge Protector

The process of working with Ricoh was seamless. Installation and configuration was quick and thorough, and the Ricoh team was very professional.

**Retail Store in Greater Los Angeles** 



## **Investment Details**

### PRICING COMPONENTS

- Delivery
- Installation
- · Operator training
- Service performed by Ricoh customer service technicians (you will incur no additional charges for parts or labor)
- Unlimited service & supplies (Gold)
  - Includes toner & <u>Staples</u>
  - Excludes paper



### FINANCIAL CONSIDERATIONS

#### **60 Month Agreement**

\$364.93 / Month \$4,379.16 Annually

- Service & Supplies billed quarterly in arrears
  - IM 7000: \$0.0040 per copy

Monthly Cost Comparison		
	Current	Proposed
B/W Images	85,998 x \$0.0033 = \$283.79	85,998 x \$0.0040 = \$343.99
Lease	\$416.95 / month	\$364.93 / month
Total	\$700.74	\$708.92

