



Kenton County School District | It's about ALL kids.

**THE KENTON COUNTY BOARD OF
EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY
41017

TELEPHONE: (859) 344-8888 / FAX: (859) 344-1531

WEBSITE: www.kenton.kyschools.us

Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

04/24/2019

AGENDA ITEM (ACTION ITEM):

Consider/Approve The recommendation to award Quill, Zhou Medical Solutions, and School Nurse Supply the First Aid Supplies 2019-2020 Bid as indicated on the First Aid Supplies 2019-2020 Bid Tabulation.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.I

HISTORY/BACKGROUND:

An advertisement was posted to the district website on February 14, 2019, to accept sealed bids for First Aid Supplies. Sealed bids were publicly opened and read on March 5, 2019, at 2:00 PM. This is a one and one half year bid.

FISCAL/BUDGETARY IMPACT:

Fiscal/Budgetary impact is unable to be calculated due to purchases being made on an as needed basis.

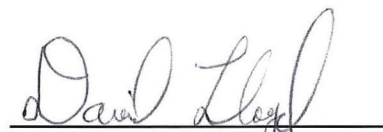
RECOMMENDATION:

Approval to accept the bids from Quill and Zhou Medical Solutions and award the contract on a per item/group basis as indicated on the First Aid Supplies 2019-2020 Bid Tabulation. Award Quill, Zhou Medical Solutions, and School Nurse Supply the catalog discount portion of the bid as indicated on the First Aid Supplies 2019-2020 Bid Tabulation.

CONTACT PERSON:

Cinda Roberts, Purchasing Agent


Principal


District Administrator


Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn
"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

THE KENTON COUNTY BOARD OF EDUCATION
FIRST AID SUPPLIES BID TABULATION

EFFECTIVE: JUNE 1, 2019 - November 30, 2020

QUILL 19-18215						ZHOU MEDICAL SOLUTIONS			
Item #	Est. Qty.	Commodity Code	Description	Brand Name	Item No.	Unit Price	Brand Name	Item No.	Unit price
1.	21	HEA-10760	1 gal Sharps Container			NO BID	H.S.I.	03191500	\$ 2.10
2.	6	HEA-10010	Alcohol prep, 2" x 1 1/4", 200/box	WEBCOL	19818M	\$ 3.56	H.S.I.	HS1007	\$ 1.14
3.	1	HEA-10000	Alcohol, isopropyl, rubbing compound, plastic container, 16			NO BID	H.S.I.	112-7067	\$ 1.08
4.	1	HEA-10020	Ammonia Inhalant Products, 10/box	FIRSTAID ONLY	071285	\$ 1.89	DYNAREX	1401	\$ 2.38
5.	1	HEA-10040	Applicators, 6", wood stick with cotton tip, non-sterile, 1000/box	DYNAREX	1612182DTD	\$ 8.01	H.S.I.	1009175	\$ 7.56
6.	1	HEA-10030	Applicators, 6", wood stick, 1000/box			NO BID	PURITAN	807	\$ 6.72
7.	1	HEA-10060	Bags, white, plastic, with handles, 1000/box, (SAMPLE REQUIRED)			NO BID			NO BID
8.	72	HEA-10070	Bags, zip-lock ply bags, 6" x 8", 2 mil, 100/box, (SAMPLE REQUIRED)			NO BID			NO BID
9.	4	HEA-10080	Balls, absorbent, medium, pure natural cotton, non-sterile,			NO BID	TIDI	969153	\$ 10.48
10.	1	HEA-11300	Bandages, 2" x 4", Not Wing, 50/box, LATEX FREE			NO BID	ASO	CBD2016	\$ 2.60
11.	1	HEA-10100	Bandages, 4 wing, fabric, 3" x 3", 50/box, NOT knuckle bandages, LATEX FREE	CURITY	019108M	\$ 8.34	DYNAREX	3620	\$ 5.58
12.	1	HEA-10130	Bandages, elastic, wrapped in cellophane, includes 2 clips, 3" x 5 yards, each LATEX FREE	FIRST AID 12/BOX	071326	\$ 12.99	MEDLINE 10/BOX	MDS055003	\$ 5.15
13.	315	HEA-10110	Bandages, fabric, flexible strips, 1" x 3", 100/box, LATEX FREE	BAND-AID	4444	\$ 5.13	ABCO	P150135	\$ 1.35
14.	522	HEA-10900	Band-aids, Fabric, 3/4" x 3", 100/box, LATEX FREE	BAND-AID	4634	\$ 3.57	DUKAL	99993	\$ 1.53
15.	1	HEA-10950	Bandages, mini-strips, 3/8" x 1 1/2", latex-free, 100/box, LATEX FREE			NO BID	DYNAREX	3608	\$ 1.07
16.	1	HEA-11200	Bandage Scissors, 5 1/2"			NO BID	CHANBY	CH 144NB	\$ 1.58
17.	1	HEA-11510	Nail Clippers			NO BID	CHANBY	3073	\$ 0.44
18.	1	HEA-10160	Chart, Far Vision Acuity, 9" x 14", 10' direct, unbreakable, each,			NO BID	GOOD LITE	600705	\$ 18.21
19.	155	HEA-10200	Cough drops, non-menthol, fruit flavored, sugar-free, 25/box			NO BID			NO BID
20.	5	HEA-11460	Cough drops, non-menthol, fruit flavored, 600/box			NO BID			NO BID
21.	20	HEA-10205	Cream, Hydrocortisone, 1%, 1 oz. each			NO BID	H.S.I.	9004787	\$ 1.13
22.	235	HEA-10210	Cups, medicine, plastic, 1 oz., 100/tube - 50 tubes/case	MEDLINE	110185MED	\$ 47.40	H.S.I. 100/BAG	DY005	\$ 1.13
23.	1	HEA-10220	Depressors, tongue, non-sterile, 500/box	MEDLINE	111638MED	\$ 9.79	ABCO	72000	\$ 4.18
24.	1	HEA-11150	Disposable generic specula for otoscope 2.5mm, 50 per tube			NO BID			NO BID
25.	1	HEA-11175	Disposable generic specula for otoscope 3.0mm, 50 per tube			NO BID			NO BID
26.	1	HEA-10230	Dressing, surgipads, 5" x 9", 25/box			NO BID	MEDLINE	NON21450	\$ 2.77
27.	1	HEA-10240	Dressing, non-stick, telfa, 2" x 3", 100/box			NO BID	MEDLINE	NON25700	\$ 4.37
28.	1	HEA-10250	Ear Ease - for ear ache discomfort			NO BID			NO BID

THE KENTON COUNTY BOARD OF EDUCATION
FIRST AID SUPPLIES BID TABULATION

EFFECTIVE: JUNE 1, 2019 - November 30, 2020

QUILL 19-18215						ZHOU MEDICAL SOLUTIONS			
Item #	Est. Qty.	Commodity Code	Description	Brand Name	Item No.	Unit Price	Brand Name	Item No.	Unit price
29	1	HEA-10260	Eye Chart, near vision eye chart, w/ non-stretch measuring cord, 7" x 7"			NO BID			NO BID
30	1	HEA-11250	Finger Pulse Oximeter (can be used on both adult and pediatric patients, auto off)	VERIDIAN	44449DHT	\$ 61.05			NO BID
31	1	HEA-11025	Cuffs with No Tubes or Connector (Raw Cuff) – One each Welch			NO BID	WELCH ALLYN	REUSE-12	\$ 25.76
32	1	HEA-11050	Cuffs with No Tubes or Connector (Raw Cuff) – One each Welch			NO BID	WELCH ALLYN	REUSE-11	\$ 22.72
33	1	HEA-11075	Cuffs with No Tubes or Connector (Raw Cuff) – One each Welch			NO BID	WELCH ALLYN	REUSE-10	\$ 21.99
34	1	HEA-11100	FlexiPort Reusable Blood Pressure Cuffs with No Tubes or			NO BID	WELCH ALLYN	REUSE-12	\$ 21.26
35	1	HEA-10270	Foam Strip Splints, 3/4" x 18", 18/package			NO BID			NO BID
36	1	HEA-11000	Gauge with Family Practice Kit (includes: large adult, small			NO BID	WELCH ALLYN	DS58-MC	\$ 314.07
37	1	HEA-10975	Gauge, Welch-Allyn or Tyco Dura Shock lifetime calibration			NO BID	WELCH ALLYN	DS58	\$ 170.32
38	56	HEA-10750	Glucose 15, oral glucose gel, 15gm			NO BID			NO BID
39	29	HEA-10330	Lotion, relieves itching, Caladryl or brand equal, clear, bottle 6 oz.			NO BID			NO BID
40	20	HEA-10370	Lysol Disinfectant Foam Cleaner, Germicidal, Virucidal, Fungicidal,	LYSOL	02775	\$ 2.67	SULTAN	95524	\$ 5.35
41	1	HEA-11225	Magnifying Forceps, 3 1/2"			NO BID	J&J	100-6913	\$ 14.71
42	78	HEA-10400	Ointment, antibiotic, 3 in 1, multi-purpose, 1 oz., each	NEOSPORIN	73087Q	\$ 7.06	SHEFFIELD	11527016155	\$ 1.44
43	10	HEA-10410	Ointment, antiseptic, Anbesol, .31 fl. Oz., each			NO BID	PHIZER	21825	\$ 5.25
44	1	HEA-10390	Ointment, burn treatment, anesthetic, 1 oz., each	FIRSTAID 4.oz	813146	\$ 2.63			NO BID
45	9	HEA-10745	Orthodontic Wax			NO BID	H.S.I.	9007974	\$ 6.88
46	2	HEA-10420	Otoscope – Reister or equivalent (not plastic) with 3 spatula and			NO BID	ADC	5210	\$ 130.11
47	2	HEA-10450	Pads, eye, oval, sterile, 1 3/4" x 2 5/8", 50/box			NO BID	DUKAL	841	\$ 4.03
48	1	HEA-10460	Pads, sanitary, maxi-pad, with adhesive strip, individually			NO BID	ROCHESTER	HOSPMT4	\$ 45.39
49	1	HEA-10470	Pen light, reusable, uses AAA batteries, each			NO BID	ADC	354	\$ 2.14
50	24	HEA-10480	Peroxide, Hydrogen 3% Solution, plastic container, 16 oz., each			NO BID	H.S.I.	112-7069	\$ 0.43
51	20	HEA-10490	Petroleum jelly, 4 oz. Jar, each			NO BID	GENTELL	PJ4	\$ 1.38
52	1	HEA-10825	Saline for rinsing contact lenses, contact solution, 2 oz., each			NO BID			NO BID
53	1	HEA-10770	Sanitizer, hand sanitizer, alcohol free, effective against MRSA, 7 oz			NO BID			NO BID
54	48	HEA-10550	Solarcaine, 4 oz. Aerosol, each			NO BID			NO BID
55	1	HEA-10520	Shampoo with comb, pediculicide treatment, kills lice and their eggs,			NO BID	BAYER	1131085	\$ 8.35
56	7	HEA-10560	Solution, eyewash, sterile isotonic formula, cleanses irritated eyes,	FIRSTAID	800298	\$ 2.74	ALTAIRE	5930017513	\$ 1.59
57	1	HEA-10570	Solution, Saline Solution, 1/2 oz. or 1 oz., BOTTLE MUST HAVE			NO BID	ALTAIRE	59390017518	\$ 1.72
58	6	HEA-10875	Snellen eye chart (wall chart), 22" x 11", RED/GREEN COLOR BARS			NO BID	DUKAL	TM3050	\$ 4.47

THE KENTON COUNTY BOARD OF EDUCATION
FIRST AID SUPPLIES BID TABULATION

EFFECTIVE: JUNE 1, 2019 - November 30, 2020

QUILL 19-18215						ZHOU MEDICAL SOLUTIONS			
Item #	Est. Qty.	Commodity Code	Description	Brand Name	Item No.	Unit Price	Brand Name	Item No.	Unit price
59	48	HEA-10610	non-sterile, 12 ply, individually wrapped, 200/package, 2" x 2"			NO BID	H.S.I.	90-8294-I	\$ 1.24
60	36	HEA-10620	non-sterile, 12 ply, individually wrapped, 200/package, 3" x 3"			NO BID	DUKAL	8505	\$ 2.29
61	2	HEA-10630	Steri Strips, 1/8" x 3", 50/box	3M	114448BX	\$ 57.57	CARDINAL	S1040	\$ 26.60
62	1	HEA-10640	for comfortable fit, excellent sound transmission, lightweight, 22" log			NO BID	ADC	660BK	\$ 3.42
63	7	HEA-10780	Sure Temp Plus 690 thermometer, Welch-Allyn			NO BID	WELCH ALLYN	01690-200	\$ 275.00
64	33	HEA-10790	Sure Temp Plus Thermometer probe covers, 1000 in box			NO BID	W. ALLYN 250/BOX	05031-750	\$ 10.40
65	1	HEA-11350	Sure Temp Plus 690, Welch-Allyn Oral Probe with Probe Well			NO BID	WELCH ALLYN	02893-000	\$ 87.90
66	1	HEA-10660	regular size, Tampax or Equal, 500/case	TAMPAX	PT	\$ 59.84			NO BID
67	2	HEA-10670	roll, Dermalite hypoallergenic paper tape, J & J #5115 or equal,			NO BID	MEDTRONIC 24/BOX	8533C	\$ 9.06
68	1	HEA-10680	Tape, cloth, heavy duty, 1" x 5 yards, roll	FIRSTAID	434059	\$ 2.18	TAPE-O CORP	WPSS1005T	\$ 1.30
69	2	HEA-10690	paper tape, hypo-allergenic, gentle to the skin, very porous, 1" x 10	3M	100259BX	\$ 9.55	3M	1530-1	\$ 6.74
70	2	HEA-10700	hypo-allergenic, 1" x 10 yards, 12 rolls			NO BID	H.S.I.	1012323	\$ 9.94
71	37	HEA-10730	antiseptic, individually wrapped, Viro Nox-9 or Equal, 500/case	MEDLINE 1000/case	111177MED	\$ 24.34	H.S.I.	1126735	\$ 8.11
72	1	HEA-10740	Wipes, relives insect stings, 10/box			NO BID	H.S.I.	1126735	\$ 0.80
73	2	HEA-10925	Wooden splints, 18" x 3 1/2" x 1/8" (approximately)			NO BID			NO BID
74	1	HEA-11355	Vinyl powder free gloves, small	AMBITEK	101532	\$ 3.61	TG MEDICAL	70005	\$ 2.63
75	1	HEA-11360	Vinyl powder free gloves, medium	AMBITEK	960167	\$ 3.35	TG MEDICAL	70010M	\$ 2.63
76	1	HEA-11365	Vinyl powder free gloves, large	AMBITEK	101538	\$ 3.40	TG MEDICAL	70015LG	\$ 2.63
77	1	HEA-11368	Vinyl powder free gloves, xlarge	AMBITEK	101539	\$ 3.43	H.S.I.	570091	\$ 2.63
78	1	HEA-11370	Nasal plug non-sterile			NO BID	MUELLER	191221	\$ 9.38
79	1	HEA-11375	Nose clip, latex free			NO BID	ALLIED	64019	\$ 27.55
80	1	HEA-11380	Obstetrical kit			NO BID	MOTION MED	1740	\$ 5.61
81	1	HEA-11385	Otoscope	PICCOLIGHT	36568	\$ 69.11			NO BID
82	1	HEA-11390	First aid kit	FIRSTAID	222U	\$ 10.94	PACC-KIT	6060	\$ 10.25
83	1	HEA-11395	Sports tape 1 1/2" x 10 yards			NO BID			NO BID
84	1	HEA-11440	Pill Counter with spatula			NO BID	GRAHAM	5709	\$ 10.64
85	1	HEA-11445	Sterile wound wash spray, 3 oz			NO BID	ARMKEL	08553	\$ 4.51
86	1	HEA-11450	Castile Soap Towelettes	PDI 1000/bx	113990MED	\$ 49.01	PDI 100/BX	D41900	\$ 3.22
87	1	HEA-11400	Non-sterile conforming gauze-kling	MEDLINE	115150MED	\$ 13.72	H.S.I.	1048825	\$ 1.49
88	1	HEA-11405	2" x 5 Yards Coban/self adherent wrap	COBAN 36/CASE	101995CS	\$ 72.04	H.S.I.	1000105S002	\$ 0.51
89	1	HEA-11460	2 mil clear bags, 4" x 4", 100/box			NO BID			NO BID

THE KENTON COUNTY BOARD OF EDUCATION
FIRST AID SUPPLIES BID TABULATION

EFFECTIVE: JUNE 1, 2019 - November 30, 2020

QUILL 19-18215						ZHOU MEDICAL SOLUTIONS			
Item #	Est. Qty.	Commodity Code	Description	Brand Name	Item No.	Unit Price	Brand Name	Item No.	Unit price
90	1	HEA-11465	Splinter Out			NO BID			NO BID
91	1	HEA-11470	Tooth saver necklace, 1" tooth chest with closeable top with plastic tie necklace			NO BID	OFFICE SUPPLIES	M155-HS	\$ 13.72
92	1	HEA-11475	5 oz wax lined flat bottom cup			NO BID			NO BID
93	1	HEA-11480	Excergen Temporal Scanner	EXERGEN	110515MED	\$ 516.79	EXERGEN	140001	\$ 66.95
94	1	HEA-11485	Thermofocus Thermometer			NO BID			NO BID
95	1	HEA-11415	Pill Crusher	BRIGGS	183079BRG	\$ 3.44	DUKAL	6340	\$ 5.44
96	1	HEA-11455	Pill Cutter	BRIGGS	212940BRG	\$ 2.33	CAREX-APEX	70028L	\$ 3.25
97	1	HEA-11420	can be used on hard non-porous surfaces & vinyl. Must be effective	PDI	31712	\$ 5.41	PDI	Q08472	\$ 5.89
98	1	HEA-11430	Facial Tissues, 100 tissues/box, 36 boxes/case	KLEENEX	808298KCC	\$ 49.13	KCP	21400	\$ 43.88
99	1	HEA-11435	Hand Sanitizer, 64 oz or greater with pump	QUILL	7QBSAN67	\$ 9.50	B4 BRANDS	1208964F	\$ 16.91
100	1	HEA-11485	Sharps container, 1 QT	UMIMED	646065	\$ 4.20	H.S.I.	0310-1500	\$ 1.10
101	1	HEA-11495	Urinal, Male, with plastic lid	HEALTHSMART	276663BRG	\$ 3.16	MEDLINE 12/CASE	DYND80234	\$ 12.50
102	1	HEA-11500	Lice Comb, Nit Free Terminator			NO BID	NIT FREE	TERMINATOR	\$ 21.45
103	1	HEA-11510	Cart, Medical, 5 Drawer with key lock on casters			NO BID	ALIMED	AL1936076	\$ 668.10
104	1	HEA-11505	Thermometer, Veridian 09-349 Infrared Forehead	VERIDIAN	1917795VHC	\$ 28.05			NO BID
THE FOLLOWING VENDORS WERE CONSIDERED NON-COMPLIANT FOR THE LINE ITEM BID: HENRY SCHEIN AND SCHOOL NURSE SUPPLY DID NOT COMPLY WITH THE DELIVERY REQUIREMENTS. HENRY SCHEIN DID NOT COMPLY WITH PAYMENT TERMS AND IS NON-COMPLIANT WITH THE ENTIRE BID.						CATALOG DISCOUNT: 10%	CATALOG DISCOUNT: 15-20%	SCHOOL NURSE SUPPLY: 10% CATALOG DISCOUNT WITH FREE SHIPPING ON ORDERS OVER \$50.00. SOME EXCLUSIONS APPLY.	

RECOMMENDATION: THE KENTON COUNTY BOARD OF EDUCATION AWARD THE BID AS INDICATED IN THE HIGHLIGHTED CELLS.