



Kenton County School District | It's about ALL kids.

**THE KENTON COUNTY BOARD OF EDUCATION**

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY 41017

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Dr. Henry Webb, Superintendent of Schools

**KCSD ISSUE PAPER**

**DATE:**

04/01/19

**AGENDA ITEM (ACTION ITEM):**

Consider/Approve awarding of the Wired Network Data Drops Bid to T & R Communications as listed on the Wired Network Data Drops Bid Tabulation for the period of July 1, 2019 through June 30, 2020 with three optional mutually agreed upon annual renewals.

**APPLICABLE BOARD POLICY:**

Fiscal Management 04.32 AP.1

**HISTORY/BACKGROUND:**

An advertisement to accept sealed bids for Wired Network Data Drops was posted on the district website on February 8, 2019. Bids were publicly opened on March 7, 2019 at 2:00 pm est. This bid will be utilized in conjunction with the Federal E-Rate Program for Category 2 expenditures including Technology and Telephone Wiring needs. The District's present E-rate discount rate based upon our Free and Reduced numbers is currently 60%. This bid may also be utilized for General Fund Technology and Telephone wiring needs.

**FISCAL/BUDGETARY IMPACT:**

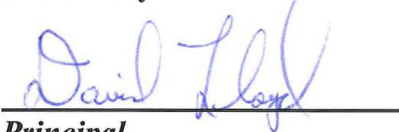
No change per drop from the 2016 bid.

**RECOMMENDATION:**

Approval to award the Wired Network Data drops Bid to T & R Communications as listed on the Wired Network Data Drops Bid Tabulation for the period of July 1, 2019 through June 30, 2020 with three optional mutually agreed upon annual renewals.

**CONTACT PERSON:**

David Lloyd

  
Principal  
District Administrator  
Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

**Kenton County Board of Education**

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jesica Jehn

"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

# **THE KENTON COUNTY SCHOOL DISTRICT WIRED NETWORK DATA DROPS BID TABULATION**

<b>Evaluation Criteria</b>	<b>Avant</b>	<b>Glenwood Electric</b>	<b>Pomeroy - Getronics</b>	<b>T &amp; R Communications</b>	<b>ZW Telecom</b>
<b>Base Bid Option:</b>					
Price per Wired Network Data Drop	640.00	175.00	242.03	170.00	215.00
Number of Drops	150	150.00	150.00	150.00	150.00
Total Annual Dollar Amount	96,000.00	26,250.00	36,304.50	25,500.00	32,250.00
Price Calculation	0.00	58.24	34.58	60.00	44.12
Perceived Quality of Service	13.00	0.00	19.00	29.00	0.00
Reference			4.00	10.00	
<b>Total Score</b>	<b>13.00</b>	<b>58.24</b>	<b>57.58</b>	<b>99.00</b>	<b>44.12</b>
<b>Additional Labor Rates per Hour</b>					
Apprentice					48.00
Foreman					65.00
Journeyman					55.00
Professional			150.00		
Service / Phone System Support				75.00	
System Engineer			100.00		
Technician	45.00	59.00	75.00		
Technician (Wiring)				75.00	
Technician Supervisor		59.00			
<b>Material Mark-ups</b>					
\$0.01 - \$999.00	15%	15%	12%	0%	20%
\$1,000.00 - \$9,999.99	15%	13%	10%	0%	18%
\$10,000 or over	15%	12%	6%	0%	15%
<b>E-Rate Spin #</b>	N/A	143031403	143005447	143048627	143048503

Recommended as the best evaluated bid -