



Kenton County School District | It's about ALL kids.

THE KENTON COUNTY BOARD OF EDUCATION

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY 41017

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Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

04/01/19

AGENDA ITEM (ACTION ITEM):

Consider/Approve the recommendation to award the leasing equipment option to ProSource for the Copier and Copier Maintenance Bid.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

HISTORY/BACKGROUND:

An advertisement was posted to the district website on June 22, 2018, to accept sealed bids for Copier and Copier Maintenance. Sealed bids were publicly opened and read on July 12, 2018. Pricing shall be extended until the end of the useful life of the equipment. The purchase option was previously awarded to ProSource at the August 6, 2018 Board meeting. ProSource uses De Lage Landen Public Finance LLC for their lease agreements.

FISCAL/BUDGETARY IMPACT:

Most of the Ricoh equipment has been in service for over 6 years. In some cases schools lack the available cash flow to purchase replacement units outright. Lease rates for all bidders ranged between 3.39%-15.92% with the ProSource average at 5.51%. The Fiscal/Budgetary impact is unable to be calculated due to the unknown number of replacement units being leased.

RECOMMENDATION:

Approval to accept the bid from ProSource (using De Lage Landen Public Finance LLC as their leasing agent) as indicated on the Copier and Copier Maintenance Bid Tabulation – Lease Option.

CONTACT PERSON:

David Lloyd, Purchasing Director

Principal

District Administrator

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal –complete, print, sign and send to your Director. Director –if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jessica Jehn

"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

**THE KENTON COUNTY SCHOOL DISTRICT
COPIER AND COPIER MAINTENANCE BID TABULATION**

	Estimated Annual Quantities	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
Option #2 - 60 Month Lease									
<i>Including Supplies</i>									
Copier Make & Model		Canon 4535ii	Xerox VersaLink B7030	Toshiba eStudio 3008A	Sharp M3070	Konica Minolta 308e	Ricoh MP30555P	Sharp MX-M3050	Toshiba 3008A
30 Page per Minute Black & White Copier as specified plus surge suppressor	90,000	53.36	68.05	55.12	94.51	43.27	58.38	68.84	58.37
Click Charge		0.0109	0.0032	0.002987	0.0034	0.0029	0.0068	0.0059	0.0029
Year 1		1,621.32	1,104.60	930.27	1,440.12	780.24	1,312.56	1,357.08	961.44
Year 2		1,621.32	1,104.60	930.27	1,440.12	780.24	1,312.56	1,357.08	961.44
Year 3		1,621.32	1,104.60	930.27	1,440.12	780.24	1,312.56	1,357.08	961.44
Year 4		1,621.32	1,104.60	930.27	1,440.12	780.24	1,312.56	1,357.08	961.44
Year 5		1,621.32	1,104.60	930.27	1,440.12	780.24	1,312.56	1,357.08	961.44
Total Cost of Ownership		7,532.37	5,131.78	4,321.87	6,690.55	3,624.86	6,097.93	6,304.76	4,466.69
Copier Make & Model		Canon 4545ii	Xerox VersaLink B8055	Toshiba eStudio 4508A	Sharp M4070	Konica Minolta 458e	Ricoh MP40555P	Sharp MX-M4050	Toshiba 4508A
40 Page per Minute Black & White Copier as specified plus surge suppressor	120,000	73.60	95.37	62.07	108.21	52.48	78.47	89.72	64.47
Click Charge		0.0084	0.0032	0.002987	0.0034	0.0029	0.0058	0.0059	0.0029
Year 1		1,891.20	1,528.44	1,103.28	1,706.52	977.76	1,637.64	1,784.64	1,121.64
Year 2		1,891.20	1,528.44	1,103.28	1,706.52	977.76	1,637.64	1,784.64	1,121.64
Year 3		1,891.20	1,528.44	1,103.28	1,706.52	977.76	1,637.64	1,784.64	1,121.64
Year 4		1,891.20	1,528.44	1,103.28	1,706.52	977.76	1,637.64	1,784.64	1,121.64
Year 5		1,891.20	1,528.44	1,103.28	1,706.52	977.76	1,637.64	1,784.64	1,121.64
Total Cost of Ownership		8,786.19	7,100.87	5,125.65	7,928.20	4,542.51	7,608.19	8,291.13	5,210.95

THE KENTON COUNTY SCHOOL DISTRICT
COPIER AND COPIER MAINTENANCE BID TABULATION

	Estimated Annual Quantities	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
Copier Make & Model		Canon	Xerox VersaLink	Toshiba eStudio	Sharp	Konica Minolta	Ricoh	Sharp MX-	Toshiba
50 Page per Minute Black & White Copier as specified plus surge suppressor	600,000	4551ii	B8055	5008A	M5070	558e	MP50555P	M5050	5008A
Click Charge		0.0084	0.0032	0.002987	0.0034	0.0029	0.0056	0.0059	0.0029
Year 1		6,099.84	3,064.44	2,752.32	3,420.84	2,528.04	4,476.84	4,676.64	2,713.44
Year 2		6,099.84	3,064.44	2,752.32	3,420.84	2,528.04	4,476.84	4,676.64	2,713.44
Year 3		6,099.84	3,064.44	2,752.32	3,420.84	2,528.04	4,476.84	4,676.64	2,713.44
Year 4		6,099.84	3,064.44	2,752.32	3,420.84	2,528.04	4,476.84	4,676.64	2,713.44
Year 5		6,099.84	3,064.44	2,752.32	3,420.84	2,528.04	4,476.84	4,676.64	2,713.44
Total Cost of Ownership		28,338.81	14,236.86	12,786.81	15,892.64	11,744.84	20,798.63	21,726.87	12,606.18
Copier Make & Model		Canon	Xerox VersaLink	Toshiba eStudio	Sharp	Konica Minolta	Ricoh	Sharp MX-	Toshiba
60 Page per Minute Black & White Copier as specified plus surge suppressor	720,000	6565ii	B8075	6508A	M6070	658e	MP6503	M6050	6508A
Click Charge		0.0070	0.0032	0.002987	0.0034	0.0029	0.0040	0.0042	0.0029
Year 1		6,431.04	3,789.00	3,592.80	4,020.72	3,073.44	4,829.76	4,281.72	3,397.44
Year 2		6,431.04	3,789.00	3,592.80	4,020.72	3,073.44	4,829.76	4,281.72	3,397.44
Year 3		6,431.04	3,789.00	3,592.80	4,020.72	3,073.44	4,829.76	4,281.72	3,397.44
Year 4		6,431.04	3,789.00	3,592.80	4,020.72	3,073.44	4,829.76	4,281.72	3,397.44
Year 5		6,431.04	3,789.00	3,592.80	4,020.72	3,073.44	4,829.76	4,281.72	3,397.44
Total Cost of Ownership		29,877.51	17,603.04	16,691.53	18,679.58	14,278.68	22,438.24	19,892.14	15,783.92

**THE KENTON COUNTY SCHOOL DISTRICT
COPIER AND COPIER MAINTENANCE BID TABULATION**

	Estimated Annual Quantities	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
		Canon	Xerox VersaLink	Toshiba eStudio	Sharp MX 754	Konica Minolta 808	Ricoh MP7503	Sharp MX- M654N	Toshiba 7508A
Copier Make & Model		6575ii	B8075	7508A					
75 Page per Minute Black & White Copier as specified plus surge suppressor	900,000	145.36	123.75	129.46	193.08	94.67	176.53	191.85	117.38
Click Charge		0.0060	0.0032	0.002987	0.0034	0.0029	0.0040	0.0042	0.0029
Year 1		7,144.32	4,365.00	4,241.82	5,376.96	3,746.04	5,718.36	6,082.20	4,018.56
Year 2		7,144.32	4,365.00	4,241.82	5,376.96	3,746.04	5,718.36	6,082.20	4,018.56
Year 3		7,144.32	4,365.00	4,241.82	5,376.96	3,746.04	5,718.36	6,082.20	4,018.56
Year 4		7,144.32	4,365.00	4,241.82	5,376.96	3,746.04	5,718.36	6,082.20	4,018.56
Year 5		7,144.32	4,365.00	4,241.82	5,376.96	3,746.04	5,718.36	6,082.20	4,018.56
Total Cost of Ownership		33,191.29	20,279.04	19,706.77	24,980.43	17,403.46	26,566.52	28,256.86	18,669.54
		Canon	Xerox VersaLink	Toshiba eStudio	Sharp MX 905	Konica Minolta 308e	Ricoh MP9003	Sharp MX- M905	Toshiba 907
Copier Make & Model		8595ii	D95	907					
90 Page per Minute Black & White Copier as specified plus surge suppressor	1,080,000	230.00	250.40	263.98	258.19	117.13	215.52	290.63	250.93
Click Charge		0.0500	0.0032	0.002987	0.0034	0.0029	0.0040	0.0038	0.0029
Year 1		56,760.00	6,460.80	6,393.72	6,770.28	4,537.56	6,906.24	7,591.56	6,143.16
Year 2		56,760.00	6,460.80	6,393.72	6,770.28	4,537.56	6,906.24	7,591.56	6,143.16
Year 3		56,760.00	6,460.80	6,393.72	6,770.28	4,537.56	6,906.24	7,591.56	6,143.16
Year 4		56,760.00	6,460.80	6,393.72	6,770.28	4,537.56	6,906.24	7,591.56	6,143.16
Year 5		56,760.00	6,460.80	6,393.72	6,770.28	4,537.56	6,906.24	7,591.56	6,143.16
Total Cost of Ownership		263,697.23	30,015.77	29,704.13	31,453.56	21,080.73	32,085.21	35,269.09	28,540.07

THE KENTON COUNTY SCHOOL DISTRICT
COPIER AND COPIER MAINTENANCE BID TABULATION

	Estimated Annual Quantities	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
Copier Make & Model		Canon	Xerox VersaLink	Toshiba eStudio	Sharp MX	Konica Minolta	Ricoh	Sharp MX-	Toshiba
30 Page per Minute Color		3530ii	C7030	3005AC	3070 V	C308	MPC3004	3050N	3005AC
Copier as specified plus surge suppressor	90,000	57.04	89.89	79.06	113.93	47.06	98.37	80.51	79.60
Click Charge Black & White		0.0109	0.0032	0.002987	0.0034	0.0029	0.0064	0.006	0.0029
Click Charge Color		0.0670	0.0390	0.038000	0.0390	0.0320	0.0440	0.041	0.029
Year 1		4,189.98	2,977.68	2,793.14	3,275.16	2,135.22	3,448.44	3,081.12	2,390.70
Year 2		4,189.98	2,977.68	2,793.14	3,275.16	2,135.22	3,448.44	3,081.12	2,390.70
Year 3		4,189.98	2,977.68	2,793.14	3,275.16	2,135.22	3,448.44	3,081.12	2,390.70
Year 4		4,189.98	2,977.68	2,793.14	3,275.16	2,135.22	3,448.44	3,081.12	2,390.70
Year 5		4,189.98	2,977.68	2,793.14	3,275.16	2,135.22	3,448.44	3,081.12	2,390.70
Total Cost of Ownership		19,465.93	13,833.79	12,976.43	15,215.83	9,919.87	16,020.86	14,405.62	11,106.78
Copier Make & Model		Canon	Xerox Alta Link C8045	Toshiba eStudio	Sharp MX	Konica Minolta		Sharp MX-	Toshiba
40 Page per Minute Color		5540ii		4505AC	4070 V	C458		4050N	4505AC
Copier as specified plus surge suppressor	120,000	79.12	95.55	97.85	128.55	68.11		112.88	96.35
Click Charge Black & White		0.0084	0.0032	0.002987	0.0034	0.0029		0.006	0.0029
Click Charge Color		0.0490	0.0390	0.038000	0.0390	0.0320		0.041	0.029
Year 1		4,393.44	3,678.60	3,633.42	4,086.60	2,911.32		4,174.56	3,070.20
Year 2		4,393.44	3,678.60	3,633.42	4,086.60	2,911.32		4,174.56	3,070.20
Year 3		4,393.44	3,678.60	3,633.42	4,086.60	2,911.32		4,174.56	3,070.20
Year 4		4,393.44	3,678.60	3,633.42	4,086.60	2,911.32		4,174.56	3,070.20
Year 5		4,393.44	3,678.60	3,633.42	4,086.60	2,911.32		4,174.56	3,070.20
Total Cost of Ownership		20,411.17	17,090.14	16,880.25	18,985.64	13,525.49	0.00	19,485.55	14,263.62

**THE KENTON COUNTY SCHOOL DISTRICT
COPIER AND COPIER MAINTENANCE BID TABULATION**

	Estimated Annual Quantities	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
Copier Make & Model		Canon 5550ii	Xerox Alta Link C8045	Toshiba eStudio 5005AC	Sharp MX 5070 V	Konica Minolta C558	Ricoh MPC6004	Sharp MX-5050N	Toshiba 4505AC
50 Page per Minute Color Copier as specified plus surge suppressor	600,000	93.84	131.98	105.24	144.77	69.64	120.03	154.74	102.94
Click Charge Black & White		0.0084	0.0032	0.002987	0.0034	0.0029	0.0064	0.006	0.0029
Click Charge Color		0.0490	0.0390	0.038000	0.0390	0.0320	0.04	0.041	0.029
Year 1		18,346.08	14,243.76	13,558.98	14,457.24	11,305.68	15,360.36	15,956.88	10,805.28
Year 2		18,346.08	14,243.76	13,558.98	14,457.24	11,305.68	15,360.36	15,956.88	10,805.28
Year 3		18,346.08	14,243.76	13,558.98	14,457.24	11,305.68	15,360.36	15,956.88	10,805.28
Year 4		18,346.08	14,243.76	13,558.98	14,457.24	11,305.68	15,360.36	15,956.88	10,805.28
Year 5		18,346.08	14,243.76	13,558.98	14,457.24	11,305.68	15,360.36	15,956.88	10,805.28
Total Cost of Ownership		85,232.74	66,174.07	62,992.70	67,165.86	52,524.25	71,361.60	74,233.93	50,199.48
Copier Make & Model		Canon 5560ii	Xerox C70	Toshiba eStudio 6506AC	Sharp MX 6070 V	Konica Minolta C659	Ricoh MPC6004	Sharp MX-6050N	Toshiba 6506AC
60 Page per Minute Color Copier as specified plus surge suppressor	720,000	110.40	216.78	160.34	179.60	129.74	152.73	147.52	144.91
Click Charge Black & White		0.0084	0.0032	0.002987	0.0034	0.0029	0.006	0.006	0.0029
Click Charge Color		0.0490	0.0390	0.03800	0.039	0.0320	0.041	0.041	0.029
Year 1		21,988.80	17,793.36	16,679.40	17,419.20	14,120.88	18,752.76	18,690.24	13,222.92
Year 2		21,988.80	17,793.36	16,679.40	17,419.20	14,120.88	18,752.76	18,690.24	13,222.92
Year 3		21,988.80	17,793.36	16,679.40	17,419.20	14,120.88	18,752.76	18,690.24	13,222.92
Year 4		21,988.80	17,793.36	16,679.40	17,419.20	14,120.88	18,752.76	18,690.24	13,222.92
Year 5		21,988.80	17,793.36	16,679.40	17,419.20	14,120.88	18,752.76	18,690.24	13,222.92
Total Cost of Ownership		102,156.19	82,664.90	77,489.63	80,926.62	65,603.19	87,122.11	86,932.65	61,431.42

**THE KENTON COUNTY SCHOOL DISTRICT
COPIER AND COPIER MAINTENANCE BID TABULATION**

	Estimated Annual Quantities	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
		Canon 7580ii	Xerox C70	Toshiba eStudio 7506AC	Sharp MX 7580	Konica Minolta C759	Ricoh MPC8003	Sharp MX- M7580N	Toshiba 7506AC
Copier Make & Model									
75 Page per Minute Color									
Copier as specified plus surge									
suppressor	900,000	290.72	216.78	183.96	258.67	152.06	306.77	228.87	165.96
Click Charge Black & White		0.0073	0.0032	0.002987	0.0034	0.0029	0.005	0.006	0.0029
Click Charge Color		0.0525	0.0390	0.0380	0.0390	0.0320	0.037	0.037	0.029
Year 1		30,398.64	21,591.36	20,651.67	22,184.04	17,529.72	22,581.24	22,096.44	16,346.52
Year 2		30,398.64	21,591.36	20,651.67	22,184.04	17,529.72	22,581.24	22,096.44	16,346.52
Year 3		30,398.64	21,591.36	20,651.67	22,184.04	17,529.72	22,581.24	22,096.44	16,346.52
Year 4		30,398.64	21,591.36	20,651.67	22,184.04	17,529.72	22,581.24	22,096.44	16,346.52
Year 5		30,398.64	21,591.36	20,651.67	22,184.04	17,529.72	22,581.24	22,096.44	16,346.52
Total Cost of Ownership		141,226.87	100,309.76	95,944.12	103,063.25	81,440.07	104,908.57	102,656.27	75,943.13

**THE KENTON COUNTY SCHOOLS
FINANCING RATE COMPARISONS**

	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
30 Page per Minute Black & White Copier as specified plus surge suppressor	-2,900.00	-3,256.00	-2,505.63	-4,596.67	-2,216.42	-3,173.00	-2,710.01	-2,860.50
Year 1	640.32	816.6	661.44	1134.12	519.24	700.56	826.08	700.44
Year 2	640.32	816.6	661.44	1134.12	519.24	700.56	826.08	700.44
Year 3	640.32	816.6	661.44	1134.12	519.24	700.56	826.08	700.44
Year 4	640.32	816.6	661.44	1134.12	519.24	700.56	826.08	700.44
Year 5	640.32	816.6	661.44	1134.12	519.24	700.56	826.08	700.44
	3.39%	8.05%	10.03%	7.43%	5.51%	3.39%	15.92%	7.15%
40 Page per Minute Black & White Copier as specified plus surge suppressor	-4,000.00	-4,563.00	-2,821.55	-5,263.33	-2,687.92	-4,124.00	-3,532.16	-3,276.06
Year 1	883.20	1,144.44	744.84	1,298.52	629.76	941.64	1,076.64	773.64
Year 2	883.20	1,144.44	744.84	1,298.52	629.76	941.64	1,076.64	773.64
Year 3	883.20	1,144.44	744.84	1,298.52	629.76	941.64	1,076.64	773.64
Year 4	883.20	1,144.44	744.84	1,298.52	629.76	941.64	1,076.64	773.64
Year 5	883.20	1,144.44	744.84	1,298.52	629.76	941.64	1,076.64	773.64
	3.39%	8.05%	10.03%	7.43%	5.52%	4.59%	15.92%	5.81%
50 Page per Minute Black & White Copier as specified plus surge suppressor	-4,800.00	-4,563.00	-3,636.94	-5,596.67	-3,363.85	-4,833.00	-3,730.01	-4,090.50
Year 1	1,059.84	1,144.44	960.12	1,380.84	788.04	1,116.84	1,136.64	973.44
Year 2	1,059.84	1,144.44	960.12	1,380.84	788.04	1,116.84	1,136.64	973.44
Year 3	1,059.84	1,144.44	960.12	1,380.84	788.04	1,116.84	1,136.64	973.44
Year 4	1,059.84	1,144.44	960.12	1,380.84	788.04	1,116.84	1,136.64	973.44
Year 5	1,059.84	1,144.44	960.12	1,380.84	788.04	1,116.84	1,136.64	973.44
	3.39%	8.05%	10.03%	7.43%	5.51%	5.02%	15.90%	6.09%

THE KENTON COUNTY SCHOOLS

FINANCING RATE COMPARISONS

	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
60 Page per Minute Black & White Copier as specified plus surge suppressor	-6,300.00	-5,921.00	-5,462.89	-6,374.44	-4,206.58	-8,300.00	-4,126.37	-5,550.50
Year 1	1,391.04	1,485.00	1,442.16	1,572.72	985.44	1,949.76	1,257.72	1,309.44
Year 2	1,391.04	1,485.00	1,442.16	1,572.72	985.44	1,949.76	1,257.72	1,309.44
Year 3	1,391.04	1,485.00	1,442.16	1,572.72	985.44	1,949.76	1,257.72	1,309.44
Year 4	1,391.04	1,485.00	1,442.16	1,572.72	985.44	1,949.76	1,257.72	1,309.44
Year 5	1,391.04	1,485.00	1,442.16	1,572.72	985.44	1,949.76	1,257.72	1,309.44
	3.39%	8.05%	10.03%	7.43%	5.51%	5.61%	15.91%	5.77%
75 Page per Minute Black & White Copier as specified plus surge suppressor	-7,900.00	-5,921.00	-5,884.48	-9,391.11	-4,850.00	-9,693.00	-7,553.21	-5,971.61
Year 1	1,744.32	1,485.00	1,553.52	2,316.96	1,136.04	2,118.36	2,302.20	1,408.56
Year 2	1,744.32	1,485.00	1,553.52	2,316.96	1,136.04	2,118.36	2,302.20	1,408.56
Year 3	1,744.32	1,485.00	1,553.52	2,316.96	1,136.04	2,118.36	2,302.20	1,408.56
Year 4	1,744.32	1,485.00	1,553.52	2,316.96	1,136.04	2,118.36	2,302.20	1,408.56
Year 5	1,744.32	1,485.00	1,553.52	2,316.96	1,136.04	2,118.36	2,302.20	1,408.56
	3.39%	8.05%	10.03%	7.43%	5.51%	3.03%	15.91%	5.76%
90 Page per Minute Black & White Copier as specified plus surge suppressor	-12,500.00	-11,981.00	-11,999.00	-12,557.78	-6,000.00	-10,665.00	-11,441.89	-12,700.00
Year 1	2,760.00	3,004.80	3,167.76	3,098.28	1,405.56	2,586.24	3,487.56	3,011.16
Year 2	2,760.00	3,004.80	3,167.76	3,098.28	1,405.56	2,586.24	3,487.56	3,011.16
Year 3	2,760.00	3,004.80	3,167.76	3,098.28	1,405.56	2,586.24	3,487.56	3,011.16
Year 4	2,760.00	3,004.80	3,167.76	3,098.28	1,405.56	2,586.24	3,487.56	3,011.16
Year 5	2,760.00	3,004.80	3,167.76	3,098.28	1,405.56	2,586.24	3,487.56	3,011.16
	3.39%	8.05%	10.03%	7.43%	5.51%	6.79%	15.92%	5.95%

**THE KENTON COUNTY SCHOOLS
FINANCING RATE COMPARISONS**

	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
30 Page per Minute Color								
Copier as specified plus								
surge suppressor	-3,100.00	-4,301.00	-3,593.55	-5,541.11	-2,410.37	-4,741.00	-3,246.85	-4,047.17
Year 1	684.48	1,078.68	948.72	1,367.16	564.72	1,180.44	966.12	955.20
Year 2	684.48	1,078.68	948.72	1,367.16	564.72	1,180.44	966.12	955.20
Year 3	684.48	1,078.68	948.72	1,367.16	564.72	1,180.44	966.12	955.20
Year 4	684.48	1,078.68	948.72	1,367.16	564.72	1,180.44	966.12	955.20
Year 5	684.48	1,078.68	948.72	1,367.16	564.72	1,180.44	966.12	955.20
	3.39%	8.05%	10.03%	7.43%	5.52%	7.78%	14.89%	5.79%
40 Page per Minute Color								
Copier as specified plus								
surge suppressor	-4,300.00	-4,572.00	-4,447.88	-6,252.22	-3,488.89	-6,146.00	-4,535.27	-4,900.28
Year 1	949.44	1,146.60	1,174.20	1,542.60	817.32		1,354.56	1,156.20
Year 2	949.44	1,146.60	1,174.20	1,542.60	817.32		1,354.56	1,156.20
Year 3	949.44	1,146.60	1,174.20	1,542.60	817.32		1,354.56	1,156.20
Year 4	949.44	1,146.60	1,174.20	1,542.60	817.32		1,354.56	1,156.20
Year 5	949.44	1,146.60	1,174.20	1,542.60	817.32		1,354.56	1,156.20
	3.39%	8.05%	10.03%	7.43%	5.51%		15.05%	5.78%
50 Page per Minute Color								
Copier as specified plus								
surge suppressor	-5,100.00	-6,315.00	-4,783.82	-7,041.11	-3,567.08	-8,146.00	-6,193.22	-5,236.06
Year 1	1,126.08	1,583.76	1,262.88	1,737.24	835.68	1,440.36	1,856.88	1,235.28
Year 2	1,126.08	1,583.76	1,262.88	1,737.24	835.68	1,440.36	1,856.88	1,235.28
Year 3	1,126.08	1,583.76	1,262.88	1,737.24	835.68	1,440.36	1,856.88	1,235.28
Year 4	1,126.08	1,583.76	1,262.88	1,737.24	835.68	1,440.36	1,856.88	1,235.28
Year 5	1,126.08	1,583.76	1,262.88	1,737.24	835.68	1,440.36	1,856.88	1,235.28
	3.39%	8.05%	10.03%	7.43%	5.52%	-3.97%	15.21%	5.77%

**THE KENTON COUNTY SCHOOLS
FINANCING RATE COMPARISONS**

	Canon	Comdoc	Donnellon McCarthy	Millenium	ProSource	Ricoh	Sharp	Toshiba
60 Page per Minute Color Copier as specified plus surge suppressor	-6,000.00	-10,372.00	-7,288.33	-8,735.56	-6,646.03	-8,146.00	-5,909.01	-7,373.83
Year 1	1,324.80	2,601.36	1,924.08	2,155.20	1,556.88	1,832.76	1,770.24	1,738.92
Year 2	1,324.80	2,601.36	1,924.08	2,155.20	1,556.88	1,832.76	1,770.24	1,738.92
Year 3	1,324.80	2,601.36	1,924.08	2,155.20	1,556.88	1,832.76	1,770.24	1,738.92
Year 4	1,324.80	2,601.36	1,924.08	2,155.20	1,556.88	1,832.76	1,770.24	1,738.92
Year 5	1,324.80	2,601.36	1,924.08	2,155.20	1,556.88	1,832.76	1,770.24	1,738.92
	3.39%	8.05%	10.03%	7.43%	5.51%	4.06%	15.18%	5.76%
75 Page per Minute Color Copier as specified plus surge suppressor	-15,800.00	-10,372.00	-8,361.80	-12,581.11	-7,789.43	-15,628.00	-9,163.74	-8,446.05
Year 1	3,488.64	2,601.36	2,207.52	3,104.04	1,824.72	3,681.24	2,746.44	1,991.52
Year 2	3,488.64	2,601.36	2,207.52	3,104.04	1,824.72	3,681.24	2,746.44	1,991.52
Year 3	3,488.64	2,601.36	2,207.52	3,104.04	1,824.72	3,681.24	2,746.44	1,991.52
Year 4	3,488.64	2,601.36	2,207.52	3,104.04	1,824.72	3,681.24	2,746.44	1,991.52
Year 5	3,488.64	2,601.36	2,207.52	3,104.04	1,824.72	3,681.24	2,746.44	1,991.52
	3.39%	8.05%	10.03%	7.43%	5.51%	5.71%	15.20%	5.75%
Average Lease Rates	3.39%	8.05%	10.03%	7.43%	5.51%	4.20%	15.55%	5.94%
For evaluation purposes assumes the total cost to lease 1 unit each as listed.	80,260.80	90,460.20	80,236.20	103,538.40	55,317.00	87,741.00	93,905.40	76,269.00
Price Score	43.93	29.18	43.96	10.26	80.00	33.11	24.19	49.70
Quality of Service Score	5.00	5.50	5.50	7.50	6.50	7.50	3.00	5.00
Reference Score					9.75			
Total Score	48.93	34.68	49.46	17.76	96.25	40.61	27.19	54.70

- Recommended as the best evaluated bid.