



Kenton County School District | It's about ALL kids.

THE KENTON COUNTY BOARD OF EDUCATION

1055 EATON DRIVE, FORT WRIGHT, KENTUCKY 41017

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Dr. Henry Webb, Superintendent of Schools

KCSD ISSUE PAPER

DATE:

03/04/19

AGENDA ITEM (ACTION ITEM):

Rescind the Lawn Care Bid awards for Weed Control, Round-Up Applications, and Bush Hogging as awarded at the February 4, 2019 Board Meeting. Consider/Approve awarding of the Weed Control, Round-Up, and Bush Hogging parts of the Lawn Care Bid to A & A Lawn Care, Alton's Trenching, Central Lawn, Kenning Lawn, Merkle Lawn Care, Neltner Lawn, NKY Lawn, and Tru Green as indicated on the Lawn Mowing, Bush Hogging, and Weed Control Bid Tabulation for the period of March 4, 2019 through December 31, 2019.

APPLICABLE BOARD POLICY:

Fiscal Management 04.32 AP.1

HISTORY/BACKGROUND:

A formal protest was issued by A & A Lawn Care on February 5, 2019 that their full bid was not included in the evaluation and award. It was discovered that the addenda bid form for A & A Lawn Care was submitted with the bid, but was filed with the school maps and not tabulated. Because of savings to the district and consistency with the lawn care portion of the bid award, the new recommendation is based on the best evaluated proposal by site. This bid has three optional mutually agreed upon annual renewals.

FISCAL/BUDGETARY IMPACT:

Prices are estimated to decrease by 1.78 compared to prices paid in fiscal year 2017 and 2018.

RECOMMENDATION:

Rescind the Lawn Care Bid awards for Weed Control, Round-Up Applications, and Bush Hogging as awarded at the February 4, 2019 Board Meeting. Award the Weed Control, Round-Up, and Bush Hogging parts of the Lawn Care Bid to A & A Lawn Care, Alton's Trenching, Central Lawn, Kenning Lawn, Merkle Lawn Care, Neltner Lawn, NKY Lawn, and TruGreen as indicated on the Weed Control, Round-Up, and Bush Hogging Bid Tabulations for the period of March 4, 2019 through December 31, 2019 with three optional mutually agreed upon annual renewals.

CONTACT PERSON:

David Lloyd

Principal

District Administrator

Superintendent

Use this form to submit your request to the Superintendent for items to be added to the Board Meeting Agenda.

Principal—complete, print, sign and send to your Director. Director—if approved, sign and put in the Superintendent's mailbox.

Kenton County Board of Education

Board Members: Carl Wicklund, Chairperson Karen L. Collins, Vice Chairperson Carla Egan Shannon Herold Jesica Jehn

"The Kenton County Board of Education provides Equal Education & Employment Opportunities."

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSH HOGGING, AND WEED CONTROL BID - WEED CONTROL

LOCATION	A & A Lawncare	Central Lawn	* Kenning Lawn	Merkle Lawn	* - Nature's Touch	NKY Lawn	* - Neltner Lawn	Tru Green
OPTION #5 - WEED CONTROL								
Dixie Heights High - per Treatment	212.00	298.80	346.50	363.00	580.00	711.45	575.00	190.00
Dixie Heights High - Annual Price	636.00	896.40	1,039.50	1,089.00	1,740.00	2,134.35	1,725.00	570.00
Dixie Heights High - Cost Score	79.58	38.46	15.87	8.05	-94.74	-157.00	-92.37	90.00
Dixie Heights High - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
Dixie Heights High - Total Score	88.58	46.96	25.87	17.80	-94.74	-147.50	-82.37	100.00
Ft. Wright Elementary - per Treatment	67.00	68.40	46.00	145.00	185.00	75.76	200.00	70.00
Ft. Wright Elementary - Annual Price	201.00	205.20	138.00	435.00	555.00	227.28	600.00	210.00
Ft. Wright Elementary - Cost Score	48.91	46.17	90.00	-103.70	-181.96	31.77	-211.30	43.04
Ft. Wright Elementary - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
Ft. Wright Elementary - Total Score	57.91	54.67	100.00	-93.95	-181.96	41.27	-201.30	53.04
RC Hinsdale Elementary - per Treatment	105.00	244.80	155.00	290.00	225.00	165.20	200.00	115.00
RC Hinsdale Elementary - Annual Price	315.00	734.40	465.00	870.00	675.00	495.60	600.00	345.00
RC Hinsdale Elementary - Cost Score	90.00	-19.41	50.87	-54.78	-3.91	42.89	15.65	82.17
RC Hinsdale Elementary - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
RC Hinsdale Elementary - Total Score	99.00	-19.41	50.87	-54.78	-3.91	42.89	15.65	92.17
River Ridge Elementary School - per Treatment	178.00	322.20	214.50	435.00	390.00	278.11	425.00	250.00
River Ridge Elementary School - Annual Price	534.00	966.60	643.50	1,305.00	1,170.00	834.33	1,275.00	750.00
River Ridge Elementary School - Cost Score	90.00	38.09	76.86	-2.52	13.68	53.96	1.08	64.08
River Ridge Elementary School - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
River Ridge Elementary School - Total Score	99.00	46.59	86.86	7.23	13.68	63.46	11.08	74.08
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - per Treatment	248.00	343.80	577.50	575.00	440.00	365.00	525.00	250.00
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Annual Price	744.00	1,031.40	1,732.50	1,725.00	1,320.00	1,095.00	1,575.00	750.00
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Cost Score	90.00	55.51	-28.62	-27.72	20.88	47.88	-9.72	89.28
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Total Score	99.00	64.01	-18.62	-17.97	20.88	57.38	0.28	99.28
Beechgrove Elementary - per Treatment	120.00	112.50	145.00	290.00	235.00	125.67	275.00	125.00
Beechgrove Elementary - Annual Price	360.00	337.50	435.00	870.00	705.00	377.01	825.00	375.00
Beechgrove Elementary - Cost Score	84.00	90.00	64.00	-52.00	-8.00	79.46	-40.00	80.00
Beechgrove Elementary - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
Beechgrove Elementary - Total Score	93.00	98.50	74.00	-42.25	-8.00	88.96	-30.00	90.00

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSH HOGGING, AND WEED CONTROL BID - WEED CONTROL

LOCATION	A & A Lawncare	Central Lawn	* Kenning Lawn	Merkle Lawn	* - Nature's Touch	NKY Lawn	* - Neltner Lawn	Tru Green
Piner Elementary School - per Treatment	67.00	82.80		290.00	285.00	58.67	225.00	55.00
Piner Elementary School - Annual Price	201.00	248.40		870.00	855.00	176.01	675.00	165.00
Piner Elementary School - Cost Score	70.36	44.51		-294.55	-286.36	83.99	-188.18	90.00
Piner Elementary School - Reference Score	9.00	8.50		9.75		9.50	10.00	10.00
Piner Elementary School - Total Score	79.36	53.01		-284.80	-286.36	93.49	-178.18	100.00
Simon Kenton High/Kenton Elementary Campus - per Treatment	240.00	320.40		609.00	370.00	329.31	575.00	280.00
Simon Kenton High/Kenton Elementary Campus - Annual Price	720.00	961.20		1,827.00	1,110.00	987.93	1,725.00	840.00
Simon Kenton High/Kenton Elementary Campus - Cost Score	90.00	59.85		-48.38	41.25	56.51	-35.63	75.00
Simon Kenton High/Kenton Elementary Campus - Reference Score	9.00	8.50		9.75		9.50	10.00	10.00
Simon Kenton High/Kenton Elementary Campus - Total Score	99.00	68.35		-38.63	41.25	66.01	-25.63	85.00
Summit View Elementary and Summit View Middle - per Treatment	370.00	655.20	676.50	708.00	815.00	756.62	525.00	250.00
Summit View Elementary and Summit View Middle - Annual Price	1,110.00	1,965.60	2,029.50	2,124.00	2,445.00	2,269.86	1,575.00	750.00
Summit View Elementary and Summit View Middle - Cost Score	46.80	-55.87	-63.54	-74.88	-113.40	-92.38	-9.00	90.00
Summit View Elementary and Summit View Middle - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
Summit View Elementary and Summit View Middle - Total Score	55.80	-47.37	-53.54	-65.13	-113.40	-82.88	1.00	100.00
Twenhofel Middle School - per Treatment	820.00	1,146.60		987.00	1,575.00	1,235.00	575.00	1,100.00
Twenhofel Middle School - Annual Price	2,460.00	3,439.80		2,961.00	4,725.00	3,705.00	1,725.00	3,300.00
Twenhofel Middle School - Cost Score	51.65	0.53		25.51	-66.52	-13.30	90.00	7.83
Twenhofel Middle School - Reference Score	9.00	8.50		9.75		9.50	10.00	10.00
Twenhofel Middle School - Total Score	60.65	9.03		35.26	-66.52	-3.80	100.00	17.83
Ryland Heights Elementary - per Treatment	115.00	149.40		319.00	185.00	112.49	175.00	80.00
Ryland Heights Elementary - Annual Price	345.00	448.20		957.00	555.00	337.47	525.00	240.00
Ryland Heights Elementary - Cost Score	50.63	11.93		-178.88	-28.13	53.45	-16.88	90.00
Ryland Heights Elementary - Reference Score	9.00	8.50		9.75		9.50	10.00	10.00
Ryland Heights Elementary - Total Score	59.63	20.43		-169.13	-28.13	62.95	-6.88	100.00
Scott High/Woodland Middle - per Treatment	288.00	292.50		653.00	470.00	310.85	475.00	600.00
Scott High/Woodland Middle - Annual Price	864.00	877.50		1,959.00	1,410.00	932.55	1,425.00	1,800.00
Scott High/Woodland Middle - Cost Score	90.00	88.59		-24.06	33.13	82.86	31.56	-7.50
Scott High/Woodland Middle - Reference Score	9.00	8.50		9.75		9.50	10.00	10.00
Scott High/Woodland Middle - Total Score	99.00	97.09		-14.31	33.13	92.36	41.56	2.50

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSH HOGGING, AND WEED CONTROL BID - WEED CONTROL

LOCATION	A & A Lawncare	Central Lawn	* Kenning Lawn	Merkle Lawn	* - Nature's Touch	NKY Lawn	* - Neltner Lawn	Tru Green
Taylor Mill Elementary - per Treatment	120.00	163.80	135.00	218.00	185.00	135.90	250.00	75.00
Taylor Mill Elementary - Annual Price	360.00	491.40	405.00	654.00	555.00	407.70	750.00	225.00
Taylor Mill Elementary - Cost Score	36.00	-16.56	18.00	-81.60	-42.00	16.92	-120.00	90.00
Taylor Mill Elementary - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
Taylor Mill Elementary - Total Score	45.00	-8.06	28.00	-71.85	-42.00	26.42	-110.00	100.00
White's Tower Elementary - per Treatment	165.00	217.80	264.00	218.00	230.00	195.26	300.00	150.00
White's Tower Elementary - Annual Price	495.00	653.40	792.00	654.00	690.00	585.78	900.00	450.00
White's Tower Elementary - Cost Score	81.00	49.32	21.60	49.20	42.00	62.84	0.00	90.00
White's Tower Elementary - Reference Score	9.00	8.50	10.00	9.75		9.50	10.00	10.00
White's Tower Elementary - Total Score	90.00	57.82	31.60	58.95	42.00	72.34	10.00	100.00

Recommended as the best evaluated bid -

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSHING HOGGING, AND WEED CONTROL BID - ROUND-UP APPLICATIONS

LOCATION	A & A Lawncare	Central Lawn	Merkle Lawn	NKY Lawn	Tru Green
OPTION #6 - Monthly Round-Up Applications					
Dixie Heights High - per Treatment	190.00	600.00	155.00	495.00	480.00
Dixie Heights High - Annual Price	1,330.00	4,200.00	1,085.00	3,465.00	3,360.00
Dixie Heights High - Cost Score	69.68	-168.39	90.00	-107.42	-98.71
Dixie Heights High - Reference Score	9.00	8.50	9.75	9.50	10.00
Dixie Heights High - Total Score	78.68	-159.89	99.75	-97.92	-88.71
Ft. Wright Elementary - per Treatment	175.00	150.00	95.00	175.00	100.00
Ft. Wright Elementary - Annual Price	1,225.00	1,050.00	665.00	1,225.00	700.00
Ft. Wright Elementary - Cost Score	14.21	37.89	90.00	14.21	85.26
Ft. Wright Elementary - Reference Score	9.00	8.50	9.75	9.50	10.00
Ft. Wright Elementary - Total Score	23.21	46.39	99.75	23.71	95.26
RC Hinsdale Elementary - per Treatment	170.00	200.00	155.00	175.00	150.00
RC Hinsdale Elementary - Annual Price	1,190.00	1,400.00	1,085.00	1,225.00	1,050.00
RC Hinsdale Elementary - Cost Score	78.00	60.00	87.00	75.00	90.00
RC Hinsdale Elementary - Reference Score	9.00	8.50	9.75	9.50	10.00
RC Hinsdale Elementary - Total Score	87.00	68.50	96.75	84.50	100.00
River Ridge Elementary School - per Treatment	170.00	400.00	115.00	150.00	250.00
River Ridge Elementary School - Annual Price	1,190.00	2,800.00	805.00	1,050.00	1,750.00
River Ridge Elementary School - Cost Score	46.96	-133.04	90.00	62.61	-15.65
River Ridge Elementary School - Reference Score	9.00	8.50	9.75	9.50	10.00
River Ridge Elementary School - Total Score	55.96	-124.54	99.75	72.11	-5.65

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSHING HOGGING, AND WEED CONTROL BID - ROUND-UP APPLICATIONS

LOCATION	A & A Lawncare	Central Lawn	Merkle Lawn	NKY Lawn	Tru Green
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - per Treatment	170.00	600.00	249.00	390.00	480.00
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Annual Price	1,190.00	4,200.00	1,743.00	2,730.00	3,360.00
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Cost Score	90.00	-137.65	48.18	-26.47	-74.12
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Reference Score	9.00	8.50	9.75	9.50	10.00
Turkey Foot Middle School/J.D. Patton Voc./J.A. Caywood Elem - Total Score	99.00	-129.15	57.93	-16.97	-64.12
Beechgrove Elementary - per Treatment	170.00	300.00	115.00	150.00	100.00
Beechgrove Elementary - Annual Price	1,190.00	2,100.00	805.00	1,050.00	700.00
Beechgrove Elementary - Cost Score	27.00	-90.00	76.50	45.00	90.00
Beechgrove Elementary - Reference Score	9.00	8.50	9.75	9.50	10.00
Beechgrove Elementary - Total Score	36.00	-81.50	86.25	54.50	100.00
Piner Elementary School - per Treatment	170.00	150.00	189.00	150.00	100.00
Piner Elementary School - Annual Price	1,190.00	1,050.00	1,323.00	1,050.00	700.00
Piner Elementary School - Cost Score	27.00	45.00	9.90	45.00	90.00
Piner Elementary School - Reference Score	9.00	8.50	9.75	9.50	10.00
Piner Elementary School - Total Score	36.00	53.50	19.65	54.50	100.00
Simon Kenton High/Kenton Elementary Campus - per Treatment	190.00	600.00	285.00	490.00	450.00
Simon Kenton High/Kenton Elementary Campus - Annual Price	1,330.00	4,200.00	1,995.00	3,430.00	3,150.00
Simon Kenton High/Kenton Elementary Campus - Cost Score	90.00	-104.21	45.00	-52.11	-33.16
Simon Kenton High/Kenton Elementary Campus - Reference Score	9.00	8.50	9.75	9.50	10.00
Simon Kenton High/Kenton Elementary Campus - Total Score	99.00	-95.71	54.75	-42.61	-23.16

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSHING HOGGING, AND WEED CONTROL BID - ROUND-UP APPLICATIONS

LOCATION	A & A Lawncare	Central Lawn	Merkle Lawn	NKY Lawn	Tru Green
Summit View Elementary and Summit View Middle - per Treatment	190.00	500.00	265.00	325.00	385.00
Summit View Elementary and Summit View Middle - Annual Price	1,330.00	3,500.00	1,855.00	2,275.00	2,695.00
Summit View Elementary and Summit View Middle - Cost Score	90.00	-56.84	54.47	26.05	-2.37
Summit View Elementary and Summit View Middle - Reference Score	9.00	8.50	9.75	9.50	10.00
Summit View Elementary and Summit View Middle - Total Score	99.00	-48.34	64.22	35.55	7.63
Twenhofel Middle School - per Treatment	200.00	1,000.00	297.00	495.00	450.00
Twenhofel Middle School - Annual Price	1,400.00	7,000.00	2,079.00	3,465.00	3,150.00
Twenhofel Middle School - Cost Score	90.00	-270.00	46.35	-42.75	-22.50
Twenhofel Middle School - Reference Score	9.00	8.50	9.75	9.50	10.00
Twenhofel Middle School - Total Score	99.00	-261.50	56.10	-33.25	-12.50
Ryland Heights Elementary - per Treatment	180.00	150.00	95.00	150.00	100.00
Ryland Heights Elementary - Annual Price	1,260.00	1,050.00	665.00	1,050.00	700.00
Ryland Heights Elementary - Cost Score	9.47	37.89	90.00	37.89	85.26
Ryland Heights Elementary - Reference Score	9.00	8.50	9.75	9.50	10.00
Ryland Heights Elementary - Total Score	18.47	46.39	99.75	47.39	95.26
Scott High/Woodland Middle - per Treatment	185.00	500.00	265.00	495.00	400.00
Scott High/Woodland Middle - Annual Price	1,295.00	3,500.00	1,855.00	3,465.00	2,800.00
Scott High/Woodland Middle - Cost Score	90.00	-63.24	51.08	-60.81	-14.59
Scott High/Woodland Middle - Reference Score	9.00	8.50	9.75	9.50	10.00
Scott High/Woodland Middle - Total Score	99.00	-54.74	60.83	-51.31	-4.59

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSHING HOGGING, AND WEED CONTROL BID - ROUND-UP APPLICATIONS

LOCATION	A & A Lawncare	Central Lawn	Merkle Lawn	NKY Lawn	Tru Green
Taylor Mill Elementary - per Treatment	170.00	150.00	95.00	150.00	100.00
Taylor Mill Elementary - Annual Price	1,190.00	1,050.00	665.00	1,050.00	700.00
Taylor Mill Elementary - Cost Score	18.95	37.89	90.00	37.89	85.26
Taylor Mill Elementary - Reference Score	9.00	8.50	9.75	9.50	10.00
Taylor Mill Elementary - Total Score	27.95	46.39	99.75	47.39	95.26
White's Tower Elementary - per Treatment	170.00	250.00	95.00	150.00	150.00
White's Tower Elementary - Annual Price	1,190.00	1,750.00	665.00	1,050.00	1,050.00
White's Tower Elementary - Cost Score	18.95	-56.84	90.00	37.89	37.89
White's Tower Elementary - Reference Score	9.00	8.50	9.75	9.50	10.00
White's Tower Elementary - Total Score	27.95	-48.34	99.75	47.39	47.89

Recommended as the best evaluated bid -

THE KENTON COUNTY SCHOOL DISTRICT
LAWN MOWING, BUSH HOGGING, AND WEED CONTROL BID - BUSH HOGGING

LOCATION	A & A Lawncare	Alton's Trenching	Fender Greenskeepers	* Kenning Lawn	Merkle Lawn	* - Nature's Touch	NKY Lawn
OPTION #3 - BUSH HOGGING							
RC Hinsdale Elementary - per Bush Hog	630.00	340.00	850.00	675.00	445.00	555.00	651.00
RC Hinsdale Elementary - Annual Price	1,890.00	1,020.00	2,550.00	2,025.00	1,335.00	1,665.00	1,953.00
RC Hinsdale Elementary - Cost Score	13.24	90.00	-45.00	1.32	62.21	33.09	7.68
RC Hinsdale Elementary - Reference Score	9.00	9.67	10.00	10.00	9.75		9.50
RC Hinsdale Elementary - Total Score	22.24	99.67	-35.00	11.32	71.96	33.09	17.18
Simon Kenton High/Kenton Elementary Campus - per Bush Hog	380.00	255.00	425.00		445.00	395.00	150.00
Simon Kenton High/Kenton Elementary Campus - Annual Price	1,140.00	765.00	1,275.00		1,335.00	1,185.00	450.00
Simon Kenton High/Kenton Elementary Campus - Cost Score	45.88	27.00	-75.00		-87.00	-57.00	90.00
Simon Kenton High/Kenton Elementary Campus - Reference Score	9.00	9.67	10.00		9.75		9.50
Simon Kenton High/Kenton Elementary Campus - Total Score	54.88	36.67	-65.00		-77.25	-57.00	99.50
Summit View Elementary and Summit View Middle - per Bush Hog	285.00	127.00	560.00	516.00	395.00	285.00	376.34
Summit View Elementary and Summit View Middle - Annual Price	855.00	381.00	1,680.00	1,548.00	1,185.00	855.00	1,129.02
Summit View Elementary and Summit View Middle - Cost Score	-21.97	90.00	-216.85	-185.67	-99.92	-21.97	-86.70
Summit View Elementary and Summit View Middle - Reference Score	9.00	9.67	10.00	10.00	9.75		9.50
Summit View Elementary and Summit View Middle - Total Score	-12.97	99.67	-206.85	-175.67	-90.17	-21.97	-77.20
Ryland Heights Elementary - per Bush Hog	125.00	170.00	220.00		235.00	295.00	125.00
Ryland Heights Elementary - Annual Price	375.00	510.00	660.00		705.00	885.00	375.00
Ryland Heights Elementary - Cost Score	90.00	57.60	21.60		10.80	-32.40	90.00
Ryland Heights Elementary - Reference Score	9.00	9.67	10.00		9.75		9.50
Ryland Heights Elementary - Total Score	99.00	67.27	31.60		20.55	-32.40	99.50
Scott High/Woodland Middle - per Bush Hog	475.00	255.00	320.00		335.00	480.00	446.25
Scott High/Woodland Middle - Annual Price	1,425.00	765.00	960.00		1,005.00	1,440.00	1,338.75
Scott High/Woodland Middle - Cost Score	12.35	90.00	67.06		61.76	10.59	22.50
Scott High/Woodland Middle - Reference Score	9.00	9.67	10.00		9.75		9.50
Scott High/Woodland Middle - Total Score	21.35	99.67	77.06		71.51	10.59	32.00
White's Tower Elementary - per Bush Hog	330.00	170.00	390.00	375.00	235.00	395.00	475.00
White's Tower Elementary - Annual Price	990.00	510.00	1,170.00	1,125.00	705.00	1,185.00	1,425.00
White's Tower Elementary - Cost Score	5.29	90.00	-26.47	-18.53	55.59	-29.12	-71.47
White's Tower Elementary - Reference Score	9.00	9.67	10.00	10.00	9.75		9.50
White's Tower Elementary - Total Score	14.29	99.67	-16.47	-8.53	65.34	-29.12	-61.97

Recommended as the best evaluated bid -