

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 8028

APPROVAL DATE: October 26, 2021

ITEM(S) QUOTED: FURNITURE, CLASSROOM & OFFICE (Percentage)

DATE BIDS RECEIVED: September 27, 2021

CONTRACT PERIOD: From November 10, 2021 through November 09, 2022

RENEWAL(S): No renewal options.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Creative-image technologies	Full Catalog is attached for all categories marked (#7, 18, 17, 14, 13, 12, 10) at 40% off -	Net 30
Drennan Equipment Company		Net 30 days
Fisher Science Education	Fisher Scientific Company LLC can supply Science Classroom/Lab Furniture.	NET 30
Hurst Office Suppliers, Inc.		
Kaplan Early Learning Company	Free freight, free inside delivery and 17% discount applied to current catalog pricing in effect at time of order. Some exclusions apply - See enclosed "Exclusions From Our Offer" statement.	Net 30
KDA Office Furniture		Net 30
Lakeshore Learning Materials	Lakeshore is offering JCPS 7% discount and free shipping on all orders in the contiguous U.S. Discount not applicable to sale items. Discount will be held for the lifetime of the contract.	Net 30
Munson Business Interiors	30 DAYS FROM INVOICE IS PAYMENT TERMS	30 DAYS FROM INVOICE
Office Resources, Inc.		Net 30 days from invoice date.
Osterman Cron Louisville LLC	Standard JCPS response terms	Standard JCPS payment terms
School Outfitters LLC	Discount structure includes up to delivery to the room of choice, assembly and dunnage removal during normal working hours. Warehousing is available for an additional charge.	Net 30
School Specialty Inc.	Please reference our quote #Q-11619 on all approved purchase orders. Discounts include free freight and installation.	Net 30 Days
Tom Sexton & Associates	60-90 Days ARO	Net 30 Days
Virco Inc.	Link to full catalog and List Price - www.virco.com	Net 30 Days

ITEM NO. 1 - CHAIRS, OFFICE. ALLSTEEL. (4600250-1733148)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	60.20 % *
CATEGORY NOTES:	

ITEM NO. 2 - CHAIRS, OFFICE. GLOBAL. (4600250-2000752)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	41.00 % *
CATEGORY NOTES: 41% Discount off Global's price list to include freight and installation.	

ITEM NO. 3 - CHAIRS, OFFICE. HON. (4600250-1717549)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	59.00 % *
CATEGORY NOTES:	
Office Resources, Inc.	58.00 %
CATEGORY NOTES: \$150 drop ship fee for under \$2,000 list price. HON charges this for any small orders. It is a pass through cost to JCPS.	
Munson Business Interiors	57.03 %
CATEGORY NOTES:	
Drennan Equipment Company	40.00 %
CATEGORY NOTES:	

ITEM NO. 4 - CHAIRS, OFFICE. KIMBALL. (4600250-1727818)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc.	54.00 % *
CATEGORY NOTES: https://www.kimball.com/	
KDA Office Furniture	53.00 %
CATEGORY NOTES:	

ITEM NO. 5 - CHAIRS, OFFICE. KRUEGER INTERNATIONAL/KI. (4600250-2011988)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
KDA Office Furniture	45.00 % *
CATEGORY NOTES:	

ITEM NO. 6 - CHAIRS, OFFICE, NATIONAL. (4600250-1717550)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Osterman Cron Louisville LLC	57.51 % *
CATEGORY NOTES:	
Office Resources, Inc.	55.00 %
CATEGORY NOTES: https://www.nationalofficefurniture.com/home	

ITEM NO. 7 - COMPUTER WORKSTATIONS, TABLES, CARTS, STUDY CARRELS, (4600250-2013467)

CATEGORY NOTES: PODIUMS, LECTERNS. BALT/MOORE CO.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	43.00 % *
CATEGORY NOTES: 43% Discount off Balt/Mooreco's Pricelist to include freight and installation	
Creative-image technologies	40.00 %
CATEGORY NOTES: Full Catalog Attached - MooreCo	

ITEM NO. 8 - COMPUTER WORKSTATIONS, TABLES, CARTS, PODIUMS, LECTERNS, DRAFTING (4600250-1727824)

AWARD NOTES: Reject Osterman Cron Louisville LLC - minimum order requirements and miscellaneous freight charges not acceptable per bid terms and conditions.

CATEGORY NOTES: MAILROOM TABLES/SORTERS. SAFCO/MAYLINE.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Osterman Cron Louisville LLC	51.21 %
CATEGORY NOTES: Minimum purchase for no freight: •Prepaid freight on all orders of \$1000 Net or more. •Orders less than \$1,000 Net: LTL: \$ 140 Flat rate Small Parcel: \$25 Flat rate Orders containing both LTL and small parcel: \$140 Flat rate	
KDA Office Furniture	51.10 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	51.00 %
CATEGORY NOTES:	
Office Resources, Inc.	51.00 %
CATEGORY NOTES: https://www.safcoproducts.com/	
School Specialty Inc.	42.00 %
CATEGORY NOTES: 42% Discount off Safco/Mayline price list to include freight and installation.	

ITEM NO. 9 - DISPLAY, TROPHY & MESSENGER CASES. WADDELL (GHENT MFG.). (4600250-1720042)

AWARD NOTES: Reject Office Resources, Inc. - minimum order requirements and miscellaneous freight charges not acceptable per bid terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc.	42.00 %
CATEGORY NOTES: For orders less than \$1400 net, shipping is a flat \$175. This is charged by Ghent and is passed through at cost to JCPS. https://waddellfurniture.com/	
Hurst Office Suppliers, Inc.	41.00 % *
CATEGORY NOTES:	
School Specialty Inc.	40.00 %
CATEGORY NOTES: 40% Discount off Ghent/Waddell Pricebook to include freight and installation	

ITEM NO. 10 - FURNITURE, CLASSROOM TYPE. ARTCO-BELL - FULL LINE. INCLUDES SHAPE TABLES, (4600250-2013469)

CATEGORY NOTES: ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Tom Sexton & Associates	42.00 % *
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer attached MooreCo catalog as alternative	

ITEM NO. 11 - FURNITURE, CLASSROOM TYPE. FOMCORE - FULL LINE. SOFT SEATING. (4600250-2014719)

AWARD NOTES: Tie bid is broken by awarding to the local vendor, Office Resources, Inc.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc.	51.00 % *
CATEGORY NOTES: https://fomcore.com/	
School Specialty Inc.	51.00 %
CATEGORY NOTES: 51% Discount off Fomcore's price list to include freight and installation.	
Munson Business Interiors	50.80 %
CATEGORY NOTES:	
Tom Sexton & Associates	43.00 %
CATEGORY NOTES:	
Drennan Equipment Company	40.00 %
CATEGORY NOTES:	

ITEM NO. 12 - FURNITURE, CLASSROOM TYPE. KRUEGER INTERNATIONAL/KI - FULL LINE. (4600250-1727821)

CATEGORY NOTES: INCLUDES SHAPE TABLES, ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
--------------------	-------------------------------

Note: * indicates a pending award.

KDA Office Furniture	45.00 % *
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer attached MooreCo catalog as alternative	
Fisher Science Education	28.00 %
CATEGORY NOTES: UP TO 28% off Fisher Science Education 2021 catalog items. Discount excludes non-catalog, special order, sale/clearance items, items that end with "ND" and personal protection equipment. No item will be discounted below Fisher Science Education's cost. All items are subject to a cost plus 15% safety net.	

ITEM NO. 13 - FURNITURE, CLASSROOM TYPE. MIEN - FULL LINE. INCLUDES SHAPE TABLES, ACTIVE (4600250-2014718)

CATEGORY NOTES: SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc.	54.95 % *
CATEGORY NOTES: https://miencompany.com/	
School Specialty Inc.	50.00 %
CATEGORY NOTES: 50% Discount off Mien's price list to include freight and installation.	
Tom Sexton & Associates	46.50 %
CATEGORY NOTES:	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer attached MooreCo catalog as alternative	

ITEM NO. 14 - FURNITURE, CLASSROOM TYPE. SMITH SYSTEM - FULL LINE. INCLUDES SHAPE TABLES, (4600250-2014422)

AWARD NOTES: Reject Office Resources, Inc. - additional charges not acceptable per bid terms and conditions. Reject Creative-Image Technologies - MooreCo brands bid are not equal to Smith System bid specifications.

CATEGORY NOTES: ACTIVE SEATING, MAKERSPACE, COLLABORATIVE LEARNING, SOFT SEATING/LOUNGE, MEDIA CENTER, ADJUSTABLE & CAFE HEIGHT OPTIONS.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Office Resources, Inc.	42.50 %
CATEGORY NOTES: \$100 small order fee for orders under \$7,000 list. This is charged by Smith System and passed through to JCPS at cost. https://smithsystem.com/	
Creative-image technologies	40.00 %
CATEGORY NOTES: Offer attached MooreCo catalog as alternative	
School Specialty Inc.	27.00 % *
CATEGORY NOTES: 27% Discount off Smith System price list to include freight and installation.	

ITEM NO. 15 - PARTITION PANELS, PORTABLE, CLASSROOM DIVIDERS, COMMERCIAL GRADE, SCREENFLEX.
(4600250-1733150)

AWARD NOTES: Reject Drennan Equipment Company - shipping charges not acceptable per bid terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Drennan Equipment Company	30.00 %
CATEGORY NOTES: does not include freight	
Hurst Office Suppliers, Inc.	26.00 % *
CATEGORY NOTES:	
School Specialty Inc.	14.00 %
CATEGORY NOTES: 14% Discount off Screenflex price list to include freight and installation.	

ITEM NO. 16 - SEATING, PORTABLE, CLARIN. INCLUDES FOLDING CUSTOM LOGO AND SIDELINE CHAIRS.
(4600250-1731507)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	36.00 % *
CATEGORY NOTES: 36% Discount off Clarin/Hussey price list to include freight and installation.	

ITEM NO. 17 - EARLY CHILDHOOD CLASSROOM FURNITURE WOODEN. MUST BE AGE APPROPRIATE FOR PRE-K
(4600250-2013470)

AWARD NOTES: Awarded to all vendors to ensure adequate coverage.

CATEGORY NOTES: THROUGH 2ND GRADE. INCLUDE NAME OF MANUFACTURER YOU ARE BIDDING, OR PROVIDE CATALOG IF VENDOR FULL LINE IS INCLUDED IN BID. (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE).

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Virco Inc.	56.00 % *
CATEGORY NOTES: Percentage off Virco Catalog List Price in effect at time of order	
Creative-image technologies	40.00 % *
CATEGORY NOTES: Full Catalog Attached - MooreCO	
School Specialty Inc.	35.00 % *
CATEGORY NOTES: 35% Discount off Childcraft's price list to include freight and installation.	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Some exclusions apply - See enclosed "Exclusions From Our Offer" statement	
Office Resources, Inc.	16.25 % *
CATEGORY NOTES: Jonti-Craft http://www.jonti-craft.com/	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Lakeshore Learning Materials. Please reference "Per Bid #8028" on all purchase orders to receive these terms. Your order will ship within 48 hours. Discount is not applicable to sale items. Please visit us at www.LakeshoreLearning.com today!	

Note: * indicates a pending award.

CATEGORY NOTES: Sprogs

ITEM NO. 18- EARLY CHILDHOOD CLASSROOM FURNITURE, NON-WOODEN. MUST BE AGE APPROPRIATE FOR PRE-K (4600250-2013471)

AWARD NOTES: Awarded to all vendors to ensure adequate coverage.

CATEGORY NOTES: THROUGH 2ND GRADE. INCLUDE NAME OF MANUFACTURER YOU ARE BIDDING, OR PROVIDE CATALOG IF VENDOR FULL LINE IS INCLUDED IN BID. (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE).

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Virco Inc.	56.00 % *
CATEGORY NOTES: Percentage of Virco Catalog List Price in effect at time of Order	
KDA Office Furniture	45.00 % *
CATEGORY NOTES: KI Intellect Wave Pre-K and K size chairs, all colors. Adjustable height desks and tables.	
Office Resources, Inc.	42.50 % *
CATEGORY NOTES: Smith System https://smithsystem.com/school-setting/early-childhood/	
Creative-image technologies	40.00 % *
CATEGORY NOTES: Full Catalog Attached - MooreCo	
Drennan Equipment Company	40.00 % *
CATEGORY NOTES: Flash Furniture	
School Specialty Inc.	35.00 % *
CATEGORY NOTES: 35% Discount off Childcraft's price list to include freight and installation.	
Kaplan Early Learning Company	17.00 % *
CATEGORY NOTES: Some exclusions apply - See enclosed "Exclusions From Our Offer" statement	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Lakeshore Learning Materials. Please reference "Per Bid #8028" on all purchase orders to receive these terms. Your order will ship within 48 hours. Discount is not applicable to sale items. Please visit us at www.LakeshoreLearning.com today!	
School Outfitters LLC	5.00 % *
CATEGORY NOTES: Learniture	

ITEM NO. 19 - FURNITURE, OFFICE, LOBBY, CONFERENCE, WOOD/METAL. ALLSTEEL. (4600250-1729473)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	64.30 % *
CATEGORY NOTES:	
Hurst Office Suppliers, Inc.	.00 %
CATEGORY NOTES:	

ITEM NO. 20 - FURNITURE, OFFICE, LOBBY, CONFERENCE, WOOD/METAL. HON. (4600250-1727822)

AWARD NOTES: Reject Office Resources, Inc. - minimum order requirements and miscellaneous freight charges not acceptable per bid terms and conditions.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Hurst Office Suppliers, Inc.	58.00 % *
CATEGORY NOTES:	
Office Resources, Inc.	58.00 %
CATEGORY NOTES: \$150 drop ship fee for orders under \$2,000 list price. HON charges this for any small orders. It is a pass through cost to JCPS. https://www.hon.com/	
Munson Business Interiors	56.76 %
CATEGORY NOTES:	
Drennan Equipment Company	40.00 %
CATEGORY NOTES:	

ITEM NO. 21 - FURNITURE, OFFICE, LOBBY, CONFERENCE, WOOD/METAL. KIMBALL. (4600250-2013468)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
KDA Office Furniture	53.00 % *
CATEGORY NOTES:	
Osterman Cron Louisville LLC	52.52 %
CATEGORY NOTES:	

ITEM NO. 22 - FURNITURE, OFFICE, LOBBY, CONFERENCE, WOOD/METAL. KRUEGER INTERNATIONAL/KI. (4600250-2014920)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
KDA Office Furniture	45.00 % *
CATEGORY NOTES:	

ITEM NO. 23 - FURNITURE, OFFICE MODULAR. WAVEWORKS/RENEGADE ONLY. NATIONAL. (4600250-2010813)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Osterman Cron Louisville LLC	57.51 % *
CATEGORY NOTES:	
Office Resources, Inc.	55.00 %
CATEGORY NOTES: https://www.nationalofficefurniture.com/products/desks-workstations/renegade https://www.nationalofficefurniture.com/products/desks-workstations/waveworks	
KDA Office Furniture	53.00 %

Note: * indicates a pending award.

CATEGORY NOTES:

ITEM NO. 24 - FURNITURE, OFFICE, LOBBY, CONFERENCE, WOOD/METAL, (EXCLUDING WAVEWORKS/RENEGADE).
(4600250-1717556)

CATEGORY NOTES: NATIONAL.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Osterman Cron Louisville LLC	57.51 % *
CATEGORY NOTES:	
Office Resources, Inc.	55.00 %
CATEGORY NOTES:	
KDA Office Furniture	53.00 %
CATEGORY NOTES:	
