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OMS

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June 2021

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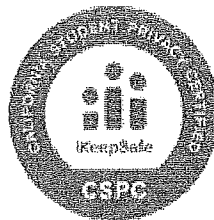
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## PROPOSAL

### ExploreLearning Gizmos

*for*

### Boone Co School District

Presented to:  
John Ritchie  
Other - Administrator

By:  
Joe Giunta  
Account Executive

Presented on: August 25, 2020  
Proposal Expires on: September 30, 2020

*"In my experiences in reviewing all genres of instructional products, there are few that I would recommend with such personal excitement, and the Gizmos are one of them. High interest, easily accessible, low learning curve, and multiple entry points for teaching and learning. One Gizmo in the hand of a math/science teacher can provide almost limitless opportunities for conceptual and extended learning." — Model Schools Coordinator, Lower Hudson Regional Center, New York*

Pricing information made herein is strictly confidential and is supplied on the understanding that it will be held confidentially and not disclosed to third parties without the prior written consent of ExploreLearning.

## ExploreLearning

### Partnering with ExploreLearning

ExploreLearning is committed to partnering with Boone Co School District for the improvement of teaching and learning in mathematics and science. This proposal outlines a strategy for delivering the highest quality educational tools to support better instruction and improved performance for all students.

At ExploreLearning, we believe all students can have success in math and science. Our innovative, research-based programs are used in classrooms in every state, province and over 50 countries worldwide. Consistently recognized as a leader in educational technology solutions for math and science, ExploreLearning has earned over 50 awards in the last decade. See all awards at: <https://blog.explorelearning.com/category/awards/>

### About ExploreLearning Gizmos®

ExploreLearning Gizmos – the world's largest library of interactive online simulations – drive conceptual understanding of math and science in grades 3 through 12 through active inquiry and exploration.

ExploreLearning Gizmos are:

- Complete with inquiry-based lessons, assessment and reporting.
- Correlated to state, provincial, and national curriculum standards, as well as over 300 textbooks.
- Accessible from home by both teachers and students.
- Perfect for use on iPads, in a computer lab, in small groups, or in whole group instruction with an LCD projector or interactive whiteboard.

Gizmos are consistently recognized as leading math and science educational resources. The Association of American Publishers (AAP) awarded Gizmos the Golden Lamp Award and Revere Distinguished Achievement Award. The Software & Information Industry Association (SIIA) awarded Gizmos a CODIE Award for Best K-12 Instructional Solution. See all awards at: <http://blog.explorelearning.com/tag/awards>

*"The hard data showed that classrooms in our study that used Gizmos outperformed the rest of the school significantly on state tests and district benchmark assessments."*

*— Associate Professor, California State Univ. Northridge*

### The Impact of Gizmos

ExploreLearning Gizmos are an integral part of improving classroom instruction in math and science. Below are the findings of three recent research projects that clearly demonstrate the effectiveness of computer-based simulations in catalyzing effective instruction and higher student achievement.

#### *Research Summary (2014) – Virginia Initiative for Science Teaching Achievement (VISTA)*

VISTA is a federally funded, research-based professional development program for K-12 science teachers, district science coordinators, and science education faculty in Virginia. Preliminary findings from this ongoing randomized control/treatment study are described.

- Teachers participating in VISTA embedded Gizmos in lessons that supported scientific inquiry, problem-based learning, and nature of science instruction.
- VISTA teachers gained confidence in incorporating computer simulations, inquiry instruction, problem-based learning.
- VISTA teachers used instructional support strategies to help students critically engage with Gizmos, develop scientific practices, and understand targeted science content.
- Economically disadvantaged students of VISTA 5th grade teachers in cohort one performed significantly better on science standardized tests than students whose teachers did not receive the VISTA professional development.

#### *Research Summary (2008) – The Maine Impact Study for Technology in Mathematics (MISTM)*

An independent study by Maine's Department of Education, in collaboration with the Maine Education Policy Research Institute (MEPRI) and the Education Development Center (EDC), involving 56 rural middle schools found strong scientific evidence that:

- Teachers receiving a professional development program centering on the use of online virtual manipulatives, including ExploreLearning Gizmos, significantly outperformed control group teachers in Mathematics content knowledge.
- Their students significantly outperformed those in a control group on mathematics test scores.

*Research Summary (2005) – Effective K-12 Science Instruction: Elements of Research-based Science Education and the Texas Science Initiative Meta-Analysis of National Research Regarding Science Teaching*

A meta-analysis of 60+ methodologically rigorous studies in K-12 science education identified several specific teaching strategies that lead to large gains in student achievement.

- Manipulation strategies require students to become active learners who participate in building their own understanding.
- Inquiry-based learning provides opportunities to analyze data and encourages deep understanding.
- Technology-enhanced instruction, including simulations, enables students to manipulate variables and quickly see the results.

ExploreLearning's award-winning library of science Gizmos makes these powerful, research-validated strategies practical for your classroom, and brings science to life for your students in an exciting, intellectually stimulating manner.

ExploreLearning

## Our Gizmos Proposal

This ExploreLearning Gizmos proposal includes:

- Gizmos licenses and associated training for all teachers participating in the implementation.
- Access to all Gizmos and associated resources (lesson materials, assessments, etc.) for the duration of the license for all participating teachers and their students.
- Access to all new features and upgrades such as new Gizmos and product features (correlations, teacher guides, interface enhancements, etc.).
- Toll-free telephone and email support from 8:30am-5:00pm Eastern Time, Monday through Friday, excluding ExploreLearning company holidays.

### Gizmos Professional Development

More than just product training, Gizmos professional development supports teachers in identifying and integrating best practices in math and science instruction.

Teachers and administrators have access to complimentary on-demand, live online, or onsite professional development each year based on annual Gizmos subscription level. Additional professional development days and courses are also available at an extra cost.

For long-term success, we recommend a series of professional development experiences that will help your implementation excel:

**Introductory workshops** give teachers the time and confidence they need to integrate new technology into instruction. Learn the basics of how to use Gizmos and what they can help you accomplish in the classroom with Introduction to Gizmos and Expanding the Gizmos Experience.

**Higher-level workshops** instruct teachers in using proven teaching strategies and help drive instructional change. Interested in inquiry, the 5E model, or meeting new practice standards? We've got you covered!

**Support services and project management programs** help develop successful ongoing implementations over time. Build a strong implementation with planning support, pacing guide alignments, classroom lesson modeling, coaches' workshops, and more.

See our website for currently offered courses: [www.explorelearning.com/pd](http://www.explorelearning.com/pd)

**Gizmos Implementation Planning with Project Management:** Districts seeking success in aligning Gizmos to district initiatives often rely on the services of an ExploreLearning Project Manager to provide customized services designed to ensure the initial and ongoing success of Gizmos in the classroom.

## Pricing

Quantity	Product	Months	Total
3 Teachers	Gizmos Teacher License for a single teacher and all of his/her students. Priced per teacher.	12	\$2625.00

Subtotal: \$2,625.00

Discount: (\$660.00)

Total: \$1,965.00

Multi-year Discounts		Savings of
3 YEARS = 15% OFF	\$5,010.75	\$884.25
2 YEARS = 10% OFF	\$3,537.00	\$393.00

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## Next Steps

Please contact Joe Giunta at 866-882-4141, ext. 347 or [joseph.giunta@explorelearning.com](mailto:joseph.giunta@explorelearning.com) for more information on any aspect of this proposal.

Please include your certificate of tax-exempt status with your purchase order. Purchase Orders may be sent to ExploreLearning Orders via one of the following methods:


Email to: [joseph.giunta@explorelearning.com](mailto:joseph.giunta@explorelearning.com)

Fax to: 434-220-1484

Mail to: 110 Avon Street, Suite 300, Charlottesville, VA 22902

# Terms and Conditions of Use

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Please read these terms and conditions carefully before activating your ExploreLearning Gizmos account.

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