

June 15, 2021

Ms. Jessica Annis Hardin County Schools 65 W.A. Jenkins Road Elizabethtown, KY 42701

## **RE: 2021-22 Insurance Renewal Recommendation**

Dear Jessica,

I received the Property & Casualty insurance renewal proposal from Curneal Hignite. I recommend renewing as proposed with the existing carriers.

The Liberty Mutual property, liability, auto and umbrella is \$1,176,442 which is a 12% increase. Your worker's compensation claims reduced your experience modifier from .99 to .95. This resulted in KEMI's renewal decrease of 5.7% to \$448,433.

The renewal for your Data Breach coverage is \$32,331 and the Flood for West Point is \$20,793. These have percentage increases larger than the other lines. If you recall these coverages are challenging to obtain, so this was expected.

My commentary of market conditions is much the same as last year. Your renewal pricing is similar to others I observed during this year's renewal cycle. Your increase from Liberty Mutual is on the upper end of the range but still reasonable. Auto/fleet coverage is beginning to reach rate adequacy, so I predict this premium will continue to level in coming years. Umbrella liability capacity and premiums continue to be very volatile countrywide and unfortunately, I expect this to continue. Workers compensation continues to be the profitable and most competitive line of insurance over the last few years, resulting in very stable premiums for you.

As always, it is a pleasure to serve you and the Board. If I may be of further assistance, please do not hesitate to contact me.

Sincerely,

Keith B. Riley, AAI, CWCA Licensed Insurance Consultant Benton

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