



















# Cyber Market Comparison

Coverages	BCS	Axis	Hiscox
<b>Policy form version:</b> Each policy version and year has specific terms and conditions that apply. It is important to understand which policy you will be purchasing.	94.200 (2019)	AXIS Pro® Privasure™ PVSR-101 (08-16)	Hiscox CYBERCLEAR Cyber Coverage Part CYBCL-CYB P0001A CW (10/19)
<b>Admitted policy:</b> Admitted insurance carriers comply with each state's regulations and must file their rates with the state. Nonadmitted carriers are not licensed with the state but are allowed to transact business in the state. They do not have to file their rates and have more flexibility in the type of insurance/insureds they protect. Insureds purchasing nonadmitted insurance are also subject to the state's surplus lines taxes and fees.	✓	✓	✓
<b>Full prior acts:</b> A retroactive date eliminates coverage for wrongful acts or security events (i.e., an unknown hack or an unknown breach of a security system) that took place prior to the date specified on the policy. Full prior acts eliminates this concern.	✓	✓	✓
<b>Single retention applies for each event regardless of the number of coverages:</b> Even if a retention is shown for each insuring agreement, only one retention (the largest) will apply in case multiple insuring agreements are triggered in a cyber event.	✓	✓	✓
<b>Zero dollar retention for breach response counsel (BRC):</b> If the insured elects to use the carrier's BRC for help in a covered event, no retention will apply. If no additional costs are incurred, the BRC's cost will be paid by the carrier without any out-of-pocket costs to the insured.	✓		
<b>Media liability coverage includes paper and electronic content:</b> Coverage for libel, slander, plagiarism, privacy or misappropriation of ideas, infringement of copyright, domain name, trade dress, title or slogan in the course of publishing, displaying, releasing, transmitting or disclosing any content.	✓	Website media only.	Website and social media only. This represents a narrowing of coverage via the digital media liability coverage part (automatically included).

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<p><b>Cyber deception (social engineering) coverage available:</b> Provides coverage in the event the insured transfers the insured's funds or the insured's property to a third party that is being impersonated by another (i.e., a hacker) in an attempt to defraud the insured.</p> <p>Note: Certain industry classes may be ineligible for social engineering/cyber deception.</p>	 \$100,000 or \$250,000 limits offered as options for purchase.	 Automatically included \$100,000 sublimit. Does not cover property. Requires that the insured attempt to validate the request prior to sending funds.	 \$100,000 sublimit offered as option for purchase as part of cyber crime coverage. Does not cover property.
<p><b>Cyber deception (social engineering):</b> Covers the loss of the insured's funds, as well as funds they hold on behalf of others.</p>			
<p><b>Telecommunications fraud coverage included:</b> Intentional misuse of the insured's telecommunication services (i.e., telephone, fax, data transmission services) by a third party that results in unauthorized charges and fees against the insured.</p>	 \$100,000 sublimit.	 \$100,000 sublimit.	 Included within utility fraud coverage. \$100,000 sublimit.
<p><b>Full limits apply to Payment Card Industry Data Security Standard (PCI-DSS) assessment:</b> PCI-DSS is an information security standard for organizations that handle credit card transactions. Assessment coverage includes monetary fines and penalties, reimbursements, PFI fees/expenses, or fraud recoveries or assessments. PCI-DSS coverage typically does not include chargebacks, interchange fees, discount fees or prospective service fees.</p>		 Insured must validate PCI-DSS compliance not more than 12 months prior to the security event for coverage to apply.	
<p><b>Reputation business income loss included:</b> Provides reimbursement for the loss of future customers and income due to a covered security breach event.</p>	 Full policy limits.		 Full policy limits.
<p><b>Coverage granted for dependent/contingent business income resulting from IT service provider event:</b> If a covered security event impacts a service provider that the insured is dependent upon (i.e., software-as-a-service [SaaS] provider, cloud provider, etc.) and the insured loses revenue because of the service provider's security compromise that led to their network disruption, the policy can respond to claims for loss of income.</p>	 Full policy limits.		 Full policy limits.
<p><b>Network disruption (system failure) added as a trigger for business interruption coverage (eliminating requirement for security breach):</b> Traditionally, in order for business interruption coverage to respond, there is a requirement that a security breach, cyber attack or similar form of intrusion on the insured's network takes place. Policies that broaden this trigger to include what is commonly known as system failure provide business interruption coverage when the disruption or outage of their computer system is caused by other unplanned means.</p>			
<p><b>IT service provider network disruption (system failure) included:</b> This enhancement extends the network disruption or system failure coverage to provide business interruption coverage for the insured when the unplanned outage takes place on the computer system of a third-party IT service provider with whom the insured contracts.</p>	 Full policy limits.		 Full policy limits.

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<b>Outsourced (non-IT) provider network disruption included:</b> This enhancement extends the network disruption or system failure coverage to provide business interruption coverage for the insured when the unplanned outage takes place on the computer system of an outsourced (non-IT services) provider with whom the insured contracts.	✓ \$250,000 sublimit.		✓ Does not cover supply chain providers.
<b>Funds transfer fraud included:</b> This provides reimbursement coverage for the insured for the unauthorized transfer of their funds from their financial institution.	✓ \$100,000 sublimit (all classes except financial institutions and title agents).		✓ Included with cyber crime coverage \$100,000 sublimit.
<b>Affirmative coverage specifically for General Data Protection Regulation (GDPR) fines/penalties:</b> The policy's wording cites fines and penalties coverage (where insurable by law) specifically addressing the European Union's (GDPR).	✓		✓
<b>Any one claim treatment for first-party coverages</b> (not applicable to cyber deception or PCI-DSS assessment): Provides resetting limits for each and every claim with no aggregate limit per policy period for each applicable insuring agreement.	✓		
<b>Aggregate retention in a policy period:</b> Once the policy retention is satisfied, future claims in policy period are no longer subject to a retention.	✓		
<b>Voluntary and intentional shutdown:</b> This expansion of the business interruption trigger provides coverage for the insured when they intentionally shut down their system to mitigate further damage from a security compromise (does not require carrier prior approval).	✓		✓ Requires carrier pre-approval.
<b>Phishing loss:</b> Insured's inability to collect an unpaid receivable due to electronic impersonation of insured.	✓ \$50,000 sublimit.		✓ Included within Cyber crime coverage (reverse social engineering) \$100,000 sublimit.
<b>Services fraud loss:</b> Coverage for the unauthorized use of the insured's computer system to mine cryptocurrencies (also known as cryptojacking), in addition to other unauthorized increased service charges from software as a service (SaaS), infrastructure as a service (IaaS), network as a service (NaaS) or IP telephony.	✓ \$100,000 sublimit.		✓ Included within utility fraud coverage \$100,000 sublimit.
<b>Reward fund loss:</b> Reimburses the insured for monies they pay for information that leads to the arrest and conviction of individuals associated with a covered event under the policy.	✓ \$50,000 sublimit.		
<b>Personal financial loss of senior executives:</b> Theft of money or other financial assets from a personal bank account, or the identity theft of the senior executive officer caused by a covered security breach.	✓ \$250,000 sublimit.		
<b>Corporate identity theft loss:</b> Monetary or other financial asset loss from the fraudulent use of the insured's identity to establish credit, sign contracts or create websites designed to impersonate the insured.	✓ \$250,000 sublimit.		

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<b>Court attendance costs:</b> Included in claims expenses.	✓ \$100,000 sublimit.		✓ \$10,000 sublimit (supplemental payments).
<b>Bodily injury and property damage liability carve-back added to privacy liability and security liability</b>	✓ \$250,000 sublimit.		
<b>Telephone Consumer Protection Act carve-back wording:</b> Includes coverage for both claims expenses and damages.	✓ \$100,000 sublimit.		
<b>HIPAA corrective action plan costs:</b> Coverage for costs incurred by the insured to meet the requirements specified within a HIPAA corrective action plan resulting from a regulatory claim otherwise covered under the policy.	✓ \$50,000 sublimit.		
<b>Post-breach response:</b> Coverage under breach response costs that allows the insured to implement the revision of an incident response plan, the completion of a network security audit, an information security risk assessment or a security awareness training program implemented by members of the pre-approved breach response team.	✓ \$25,000 sublimit.		
<b>Independent consultant:</b> Helps determine amount of business income loss.	✓ \$25,000 sublimit.		
<b>Coverage for damage to computer hardware</b> resulting from a security compromise (also known as bricking).	✓ \$250,000 sublimit.		✓ Full policy limits.
<b>Coverage included for betterment of computer systems affected by a security compromise:</b> For improvement of security and efficiencies, up to 25% more than the cost to replace original model (subject to sublimit).	✓		
<b>Definition of computer system includes internet of things (IoT) devices</b>	✓		✓

Policy form not available in all states. See [www.RPSSmallBusiness.com](http://www.RPSSmallBusiness.com) or contact your RPS product expert for details.

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