# JEFFERSON COUNTY BOARD OF EDUCATION EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

#### **BID TABULATION**

BID ID: 7966

APPROVAL DATE: June 8, 2021

ITEM(S) QUOTED: STUDENT ACCIDENT & ATHLETIC INSURANCE (PRE-K thru 12)

DATE BIDS RECEIVED: May 03, 2021

CONTRACT PERIOD: From July 1, 2021 through June 30, 2022,

with four (4) annual renewals at the option of both parties.

QUOTED DISCOUNT TERMS: All vendors quoted net terms.

VENDOR INSTRUCTIONS: No shipments/services are to be made against the contract.

Purchase Orders will be issued.

AWARD OF BID: Awarded to The Underwriters Group, Inc. for Basic Plan 1,

Option 1 based on the highest overall aggregate limit.

The following prices were quoted by: North River Insurance Co. of Morristown, NJ c/o Arthur J. Gallagher Risk Management Services, Inc.

|  | Plan 1        | Plan 2        | Plan 3 | Plan 4 | Plan 5 |
|--|---------------|---------------|--------|--------|--------|
| Basic Plan                                     | \$ 420,000.00 | \$ 411,600.00 |        |        |        |
| Option 1 - Catastrophe Plan - 10 year benefit  | \$ 29,898.00  | \$ 29,898.00  |        |        |        |
| Option 2 - Catastrophe Plan - Lifetime benefit | Not Offered   | Not Offered   |        |        |        |
| Annual Payment: Base + Option 1                | \$ 449,898.00 | \$ 441,498.00 |        |        |        |
| Annual Payment: Base + Option 2                | Not Offered   | Not Offered   |        |        |        |
|  |               |               |        |        |        |
| Installment Payments: Base + Option 1          | \$ 149,966.00 | \$ 147,166.00 |        |        |        |
| Installment Payments: Base + Option 2          | N/A           | N/A           |        |        |        |

<sup>\*</sup> Installment payment pricing assumes 3 premium payment installments of \$149,966 for Plan 1

The following prices were quoted by: AIG of Shawnee Mission, KS c/o J. Smith Lanier, a Marsh & McLennan Agency LLC Co.

|  | Plan 1                   | Plan 2                   | Plan 3 | Plan 4 | Plan 5 |
|--|--------------------------|--------------------------|--------|--------|--------|
| Basic Plan                                     | 100% U&C                 | 80% U&C                  |        |        |        |
|  | \$ 594,323.00            | \$ 466,722.00            |        |        |        |
| Option 1 - Catastrophe Plan - 10 year benefit  | \$ 83,171.00             | \$ 83,171.00             |        |        |        |
| Option 2 - Catastrophe Plan - Lifetime benefit |                          |                          |        |        |        |
| Annual Payment: Base + Option 1                | \$ 677,494.00            | \$ 549,893.00            |        |        |        |
| Annual Payment: Base + Option 2                |                          |                          |        |        |        |
| Installment Payments: Base + Option 1          | Semi-annual<br>Available | Semi-annual<br>Available |        |        |        |
| Installment Payments: Base + Option 2          |                          |                          |        |        |        |

The following prices were quoted by: Liberty Mutual Insurance Co. of Boston MA c/o R.J. Roberts, Inc. dba Roberts Insurance

|  | Plan 1        | Plan 2        | Plan 3        | Plan 4        | Plan 5        |
|--|---------------|---------------|---------------|---------------|---------------|
| Basic Plan                                     | \$ 415,763.00 | \$ 412,722.00 | \$ 395,126.00 | \$ 391,056.00 | \$ 386,985.00 |
| Option 1 - Catastrophe Plan - 10 year benefit  | \$ 79,675.00  | \$ 79,675.00  | \$ 79,675.00  | \$ 79,675.00  | \$ 79,675.00  |
| Option 2 - Catastrophe Plan - Lifetime benefit | N/A           | N/A           | N/A           | N/A           | N/A           |
| Annual Payment: Base + Option 1                | \$ 495,438.00 | \$ 492,397.00 | \$ 474,801.00 | \$ 470,731.00 | \$ 466,660.00 |
| Annual Payment: Base + Option 2                | N/A           | N/A           | N/A           | N/A           | N/A           |
| Installment Payments: Base + Option 1          | \$ 165,146.00 | \$ 164,132.00 | \$ 158,267.00 | \$ 156,910.00 | \$ 155,553.00 |
| Installment Payments: Base + Option 2          | N/A           | N/A           | N/A           | N/A           | N/A           |

The following prices were quoted by: United States Fire Insurance Co. of Morristown, NJ c/o *The Underwriters Group* 

|  | Plan 1        | Plan 2        | Plan 3        | Plan 4        | Plan 5        |
|--|---------------|---------------|---------------|---------------|---------------|
| Basic Plan                                     | \$ 448,915.00 | \$ 444,333.00 | \$ 412,262.00 | \$ 380,191.00 | \$ 334,375.00 |
| Option 1 - Catastrophe Plan - 10 year benefit  | \$ 9,998.00   | \$ 9,998.00   | \$ 9,998.00   | \$ 9,998.00   | \$ 9,998.00   |
| Option 2 - Catastrophe Plan - Lifetime benefit | N/A           | N/A           | N/A           | N/A           | N/A           |
| Annual Payment: Base + Option 1                | \$ 458,913.00 | \$ 454,331.00 | \$ 422,260.00 | \$ 390,189.00 | \$ 344,373.00 |
| Annual Payment: Base + Option 2                | N/A           | N/A           | N/A           | N/A           | N/A           |
| Installment Payments: Base + Option 1          | N/A           | N/A           | N/A           | N/A           | N/A           |
| Installment Payments: Base + Option 2          | N/A           | N/A           | N/A           | N/A           | N/A           |