

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3102

APPROVAL DATE: June 8, 2021

ITEM(S) QUOTED: DISABILITY INCOME PROGRAM

DATE PROPOSALS RECEIVED: May 14, 2021

CONTRACT PERIOD: From July 1, 2021 through June 30, 2022, with four (4) annual renewals at the option of both parties.

AWARD OF PROPOSAL: Awarded to Voya/Reliastar as the best evaluated bidder based on evaluation as stated in the criteria of the Request for Proposal for Model 1.

**MODEL 1**

66 2/3% salary, 45 work days or exhaustion of sick days elimination period, two years own occupation, then 3 years any occupation (current model).

**BIDDER**

**COST PER \$100 OF  
COVERAGE FOR INSURED  
MONTHLY COVERED PAYROLL**

Anthem	\$ .24
Dearborn Group	.210
Madison National Life Ins. Co.	.23
Met Life	.216
New York Life Insurance Co.	.22
Prudential	.240 (with EAP) .224 (without EAP)
Symetra	.210
The Standard	.220
Voya/Reliastar	.19 *

**MODEL 2**

60% salary, 45 work days or exhaustion of sick days elimination period, two years own occupation, then three (3) years any occupation.

**BIDDER**

**COST PER \$100 OF  
COVERAGE FOR INSURED  
MONTHLY COVERED PAYROLL**

Anthem	\$ .20
Dearborn Group	.180
Madison National Life Ins. Co.	.20
Met Life	.175
New York Life Insurance Co.	.205
Prudential	.205 (with EAP) .189 (without EAP)
Symetra	-----
The Standard	.190
Voya/Reliastar	.15

Notes:

\*JCPS has selected MODEL 1 as provided by Voya/Reliastar.

Rejected Reliance Standard - Disqualified. Pricing included in Proposal.

All other cost/information is included with proposals. The proposals are on file in the Purchasing/Bid Department.