



FLOYD COUNTY BOARD OF EDUCATION  
Danny Adkins, Superintendent  
442 KY RT 550  
Eastern, KY 41622  
Telephone (606) 886-2354 Fax (606) 886-4550  
[www.floyd.kyschools.us](http://www.floyd.kyschools.us)

Linda C. Gearheart - Chair - District 1  
William Newsome, Jr., Vice-Chair - District 3  
Dr. Chandra Varia, Member- District 2  
Keith Smallwood, Member - District 4  
Steve Slone, Member - District 5

Date: April 7, 2021

Consent Agenda Item (Action Item): Approve purchase of Nearpod for instructional use by teachers for 2022-2025 School Years.

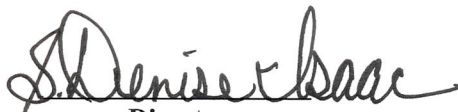
Applicable Statute or Regulation: BOE Policy 01.11 General Powers and Duties of the Board.

Fiscal/Budgetary Impact: ESSER II

History/Background: The Nearpod platform has been used for multiple years to assist with classroom instructions. Nearpod's award-winning K-12 interactive lessons, videos, and formative assessments. Built for distance learning, hybrid, and school-based settings.

Recommended Action: Approve as presented.

Contact Person(s):

  
Director

  
Superintendent

# Sales Order

**Sales Order For:**

Denise Isaac  
Floyd County Schools  
442 KY RT 550  
Eastern, KY 41622  
UNITED STATES

**Nearpod Contact:**

Olivier Rigaud  
1855 Griffin Rd. Suite A-290  
Dania Beach, FL 33004

**Service Start:** 07/29/2022    **Service End:** 07/26/2025

| Description   | Quantity             | Total        |
|---|----------------------|--------------|
| <p><b><u>Nearpod District License includes access to the following:</u></b></p> <ul style="list-style-type: none"><li>• Access to Nearpod's lesson, video, and activity creation and delivery platform.</li><li>• Nearpod Lesson Library with 9,500+ standards-aligned, interactive lessons for all K-12 subject areas, featuring favorite educational brands.</li><li>• Nearpod Video &amp; Activity Library with 5,000+ standards-aligned interactive videos and activities for all K-12 subject areas, featuring favorite educational brands, that can be used on their own, or added to Nearpod slides lessons.</li><li>• District features including larger class sizes, unlimited storage, School and District shared Libraries, LMS integration, and more</li><li>• Premium Plus lesson delivery features, including Live Teacher Annotation and Co-Teaching</li><li>• A K-12 solution built from CASEL's leading framework to facilitate student development of SEL competencies, featuring resources from Calm and Common Sense Education.</li><li>• A K-12 solution to support instruction in computer science including digital citizenship, coding, applications of technology, and media literacy, featuring resources from Common Sense Education, Typesy, and Code Monkey.</li></ul> | District Wide Access | \$174,000.00 |

|  |                     |              |
|--|---------------------|--------------|
| <b><u>Flocabulary District License</u></b><br><br>A digital site license to Flocabulary and The Week in Rap for all teachers and students. | 8 Flocabulary Sites | \$34,875.00  |
|  | Per Year            | \$69,625.00  |
|  | Total               | \$208,875.00 |

|   |
|---|
| <b>Special Terms:</b>   |
| Invoice due date 8/1/2022 - \$69,625.00<br>Invoice due date 8/1/2023 - \$69,625.00<br>Invoice due date 8/1/2024 - \$69,625.00 |

## Terms

This Sales Order is valid until: 07/31/2019

Service will run from 07/29/2022 until 07/26/2025, or from when customer is first provided access to the purchased service(s) for a length of time equal to the time between the Start Date and End Date, whichever is later. The agreed upon price for this timeframe is (USD) \$208,875.00

Nearpod price quotes are confidential, unless disclosure is required by subpoena or state law. Education List Pricing is only available for PreK-12 Education customers. Please submit this price quote attachment with your Purchase Order. Tax-exempt customers should include their tax-exempt number on their Purchase Order.

This Sales Order covers the Nearpod and/or Flocabulary Services described herein and is governed by the Nearpod Terms and Conditions available online at: <https://nearpod.com/terms-conditions>, the Nearpod Privacy Policy available online at: <https://nearpod.com/privacy-policy>, the Flocabulary Terms of Use available online at: <https://flocabulary.com/terms-of-use/>, and the Flocabulary Privacy Policy available online at: <https://flocabulary.com/privacy-policy/>, as applicable.

### Free Training Resources

Access to daily public webinars, on-demand webinars and how-to resources and videos can be accessed here: <http://nearpod.com/resources>

**Customers providing a Purchase Order are required to remit payment within 30 days of invoicing. Otherwise, payment is required within 7 business days. Failure to remit payment may cause a disruption in service. By signing this Agreement, I certify that I am authorized to sign on behalf of the Customer and agree to the Terms and Conditions of this Sales Order and any documents incorporated herein.**

### Purchase Order

Please provide PO#: \_\_\_\_\_

### Credit Card

Please provide email address  
secure payment link should be  
sent to: \_\_\_\_\_

Exp: \_\_\_\_\_

Name on card: \_\_\_\_\_

### Check, ACH or Wire

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

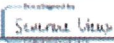
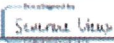
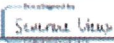
Date: \_\_\_\_\_

Tax Exempt #: \_\_\_\_\_

### Purchase Orders should be addressed to:

Nearpod, Inc  
1855 Griffin Rd. Suite A-290  
Dania Beach, FL 33004  
Email: [olivierr@nearpod.com](mailto:olivierr@nearpod.com) or FAX: +1 305-655-1999



|  |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
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| <p><b>Form W-9</b><br/>(Rev. October 2018)<br/>Department of the Treasury<br/>Internal Revenue Service</p>   | <p><b>Request for Taxpayer Identification Number and Certification</b></p> <p>► Go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> for instructions and the latest information.</p>  | <p><b>Give Form to the requester. Do not send to the IRS.</b></p> |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <p><b>1 Name</b> (as shown on your income tax return). Name is required on this line; do not leave this line blank.</p> <p><b>Nearpod Inc.</b></p>   |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <p><b>2 Business name/disregarded entity name</b>, if different from above</p>   |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <p>Print or type.<br/>See Specific Instructions on page 3.</p>   | <p><b>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</b></p> <p> <input type="checkbox"/> Individual/sole proprietor or single-member LLC             <input checked="" type="checkbox"/> C Corporation             <input type="checkbox"/> S Corporation             <input type="checkbox"/> Partnership             <input type="checkbox"/> Trust/estate           </p> <p> <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____           </p> <p><b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions) ► _____</p> |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
|  | <p><b>4 Exemptions</b> (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the U.S.)</small></p>  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
|  | <p><b>5 Address</b> (number, street, and apt. or suite no.) See instructions.</p> <p><b>1855 Griffin Road, A290</b></p>  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
|  | <p><b>6 City, state, and ZIP code</b></p> <p><b>Dania Beach, FL 33004</b></p>  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <p><b>7 List account number(s) here (optional)</b></p>   |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <p><b>Part I Taxpayer Identification Number (TIN)</b></p> <p>Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i>, later.</p> <p><b>Note:</b> If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.</p>   |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="10" style="text-align: center;"><b>Social security number</b></td> </tr> <tr> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> </tr> <tr> <td colspan="10" style="text-align: center;">or</td> </tr> <tr> <td colspan="10" style="text-align: center;"><b>Employer identification number</b></td> </tr> <tr> <td style="width: 30px; height: 20px;">4</td> <td style="width: 30px; height: 20px;">6</td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;">0</td> <td style="width: 30px; height: 20px;">9</td> <td style="width: 30px; height: 20px;">9</td> <td style="width: 30px; height: 20px;">3</td> <td style="width: 30px; height: 20px;">6</td> <td style="width: 30px; height: 20px;">7</td> <td style="width: 30px; height: 20px;">9</td> </tr> </table>   |  |   | <b>Social security number</b> |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  | or |  |  |  |  |  |  |  |  |  | <b>Employer identification number</b> |  |  |  |  |  |  |  |  |  | 4 | 6 |  | 0 | 9 | 9 | 3 | 6 | 7 | 9 |
| <b>Social security number</b>  |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
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| or   |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <b>Employer identification number</b>  |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
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| <p><b>Part II Certification</b></p> <p>Under penalties of perjury, I certify that:</p> <ol style="list-style-type: none"> <li>The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and</li> <li>I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and</li> <li>I am a U.S. citizen or other U.S. person (defined below); and</li> <li>The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.</li> </ol> <p><b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.</p>  |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%;"><b>Sign Here</b></td> <td style="width: 40%;"> <p>Signature of U.S. person ► </p> </td> <td style="width: 40%;"> <p>Date ► <b>1/5/2021</b></p> </td> </tr> </table>   |  |   | <b>Sign Here</b>              | <p>Signature of U.S. person ► </p> | <p>Date ► <b>1/5/2021</b></p> |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <b>Sign Here</b>   | <p>Signature of U.S. person ► </p>  | <p>Date ► <b>1/5/2021</b></p>                                     |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |
| <p><b>General Instructions</b></p> <p>Section references are to the Internal Revenue Code unless otherwise noted.</p> <p><b>Future developments.</b> For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a>.</p> <p><b>Purpose of Form</b></p> <p>An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:</p> <ul style="list-style-type: none"> <li>Form 1099-INT (interest earned or paid)</li> <li>Form 1099-DIV (dividends, including those from stocks or mutual funds)</li> <li>Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)</li> <li>Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)</li> <li>Form 1099-S (proceeds from real estate transactions)</li> <li>Form 1099-K (merchant card and third party network transactions)</li> <li>Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)</li> <li>Form 1099-C (canceled debt)</li> <li>Form 1099-A (acquisition or abandonment of secured property)</li> </ul> <p>Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.</p> <p>If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See <i>What is backup withholding</i>, later.</p> |  |   |                               |   |                               |   |   |   |   |  |  |  |  |  |  |  |  |  |  |  |  |  |    |  |  |  |  |  |  |  |  |  |                                       |  |  |  |  |  |  |  |  |  |   |   |  |   |   |   |   |   |   |   |